



District Executive Committee Meeting

Cascais, February 5, 2022
(Hybrid)

WELCOME

District Director

What is the purpose of a DEC Meeting?

Why should I attend?

**Can “Wanna be” District Officers
join a DEC Meeting?**

**What is the slogan of
Toastmasters International?**

Who is responsible for succession planning?



District Mission

Administration Manager

**We build new clubs
and support all clubs
in achieving excellence.**



DIVE IN

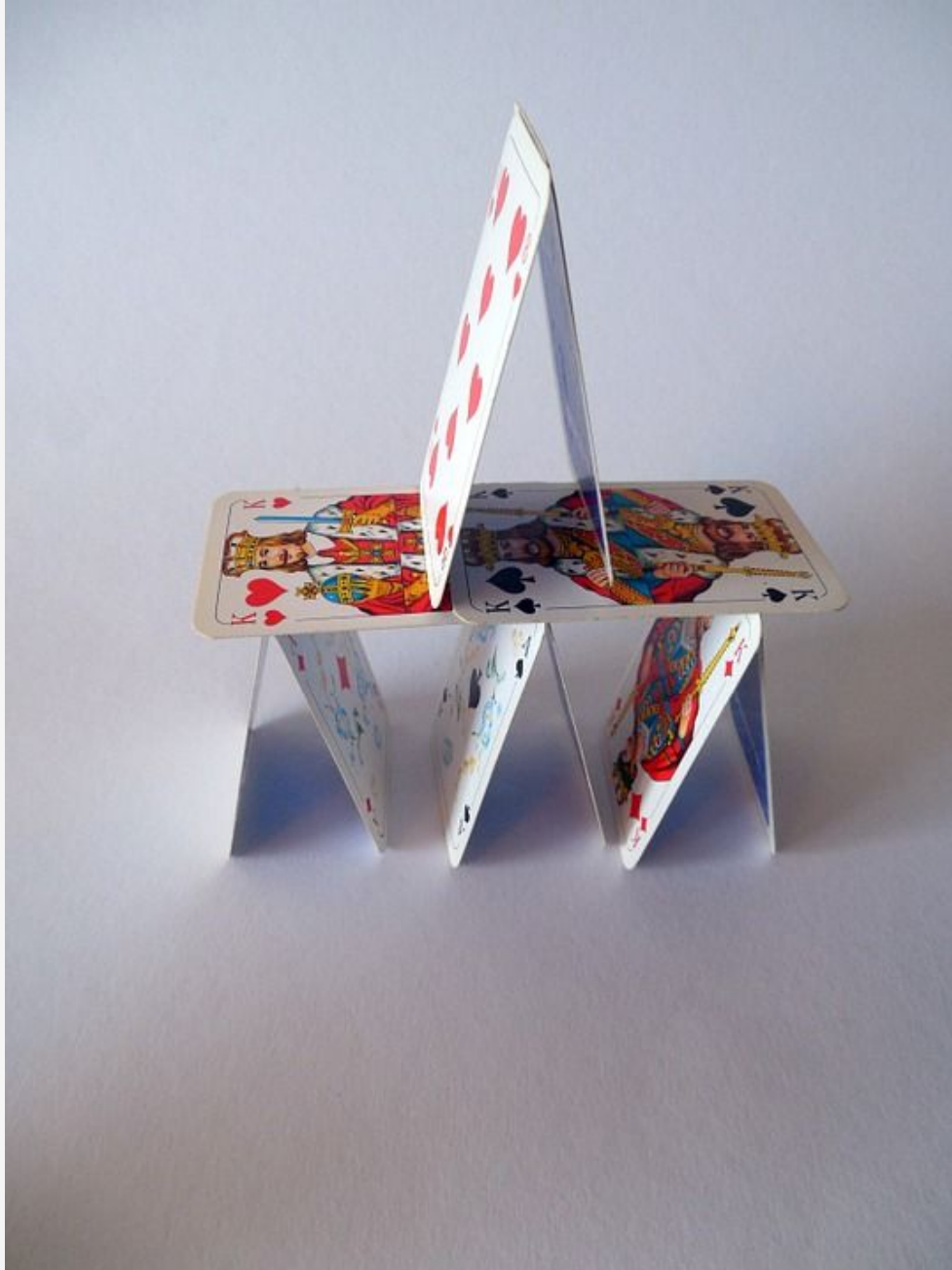
RISE TO THE TOP

TOASTMASTERS DISTRICT 107

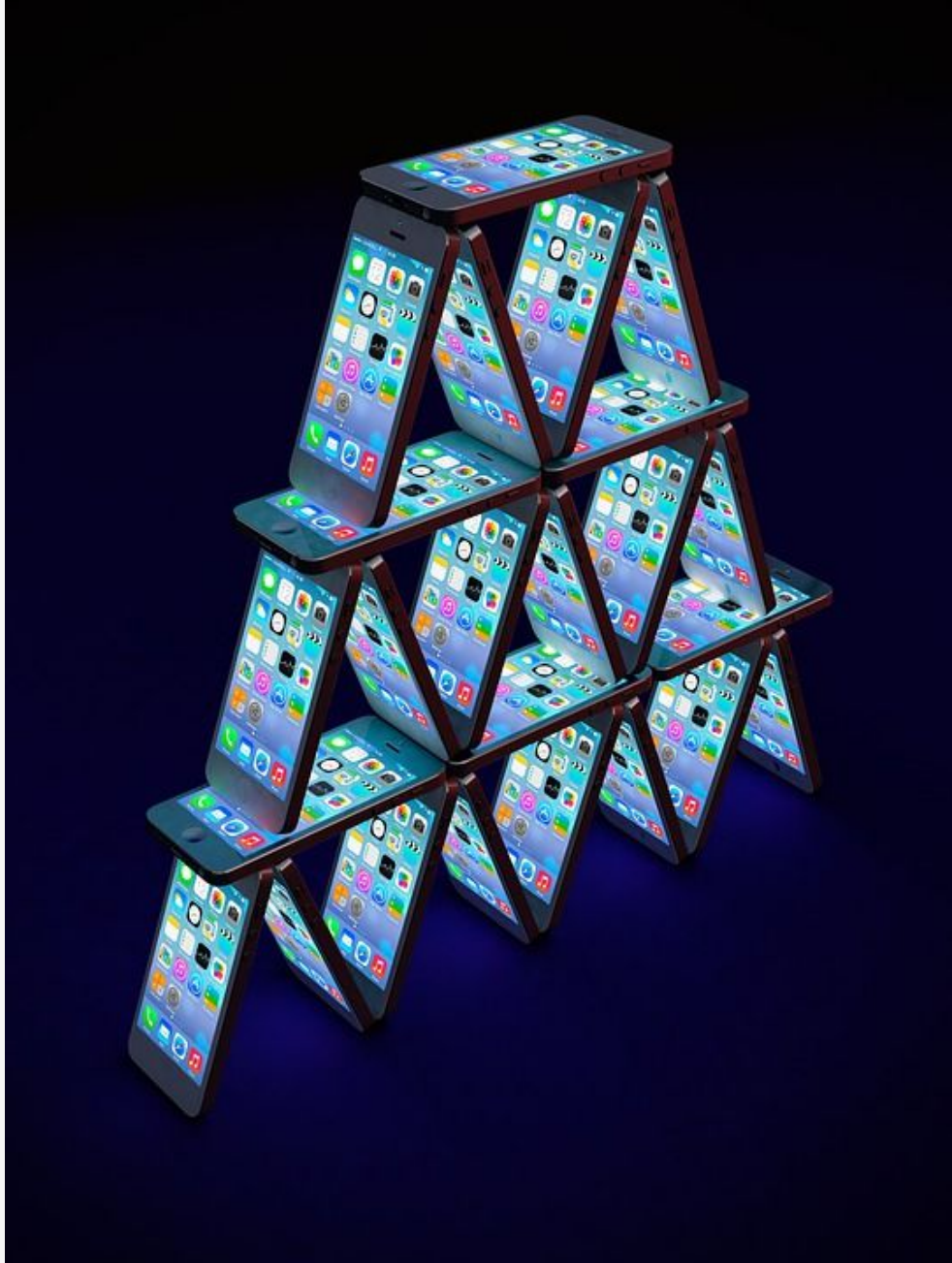
Robert's Rules of Order Parliamentary Procedures

Parliamentarian









Voting: How motions are approved?

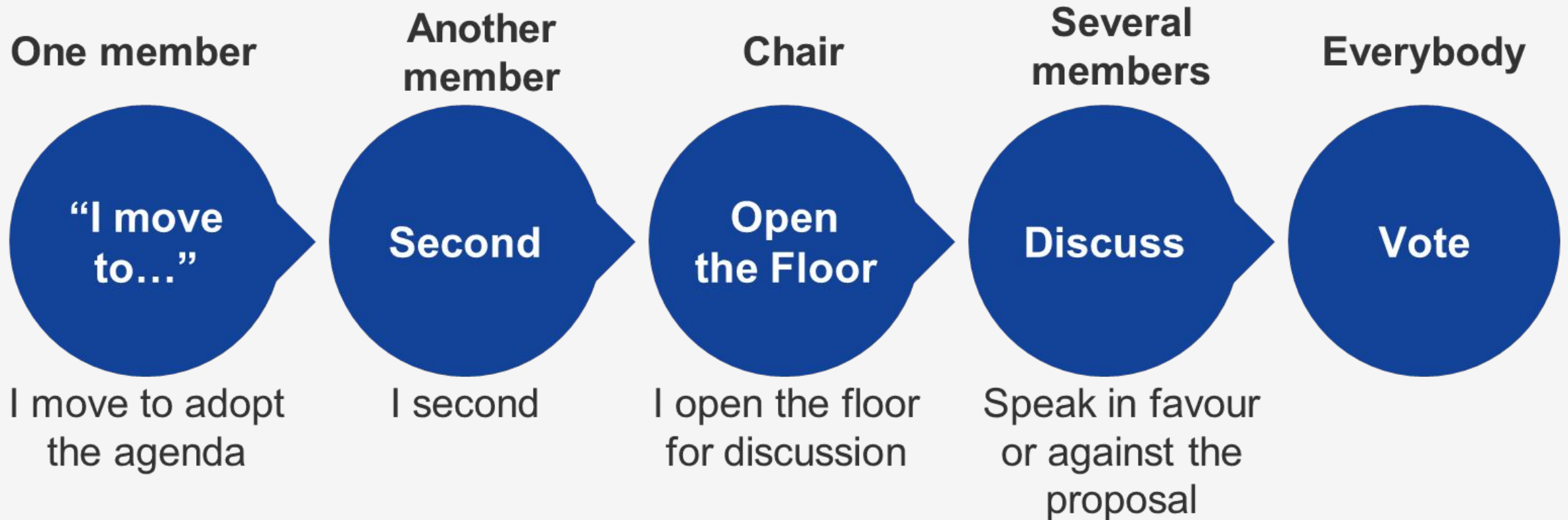
Voting system:

Chair will ask if there is any objection to the motion.

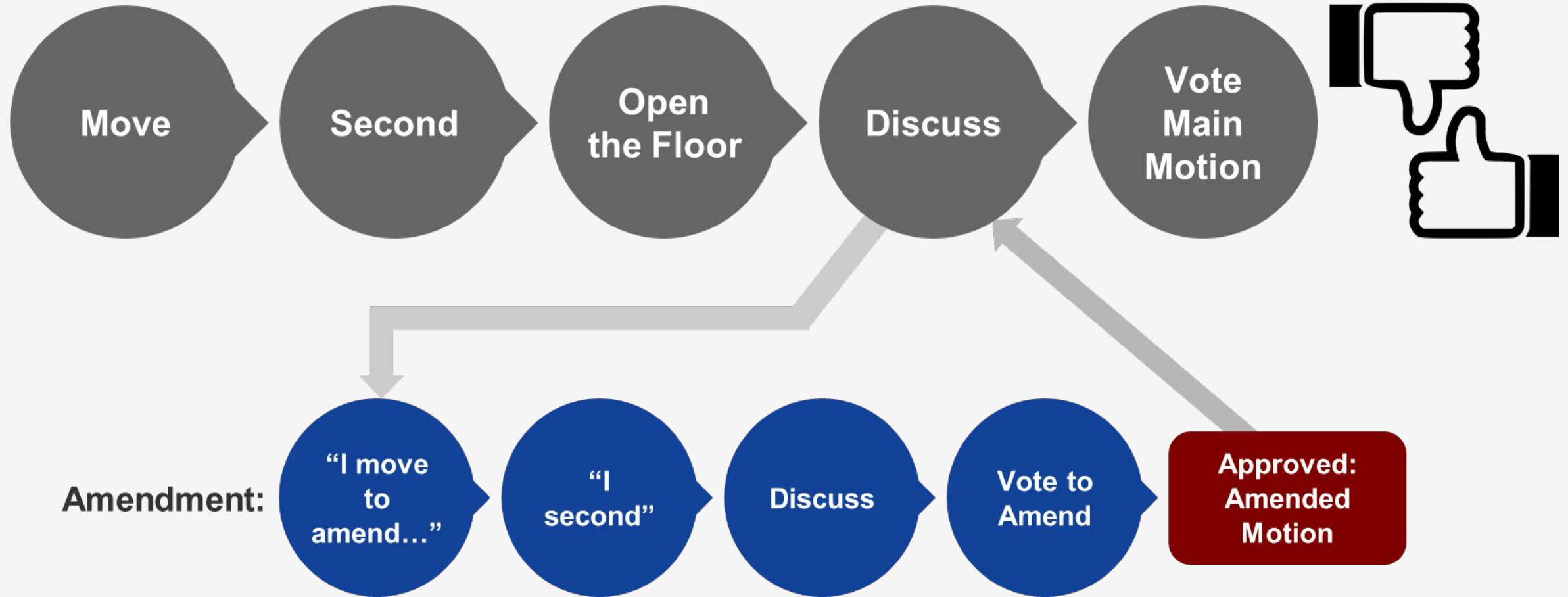
No one opposes → motion is approved

Someone opposes → need to vote individually

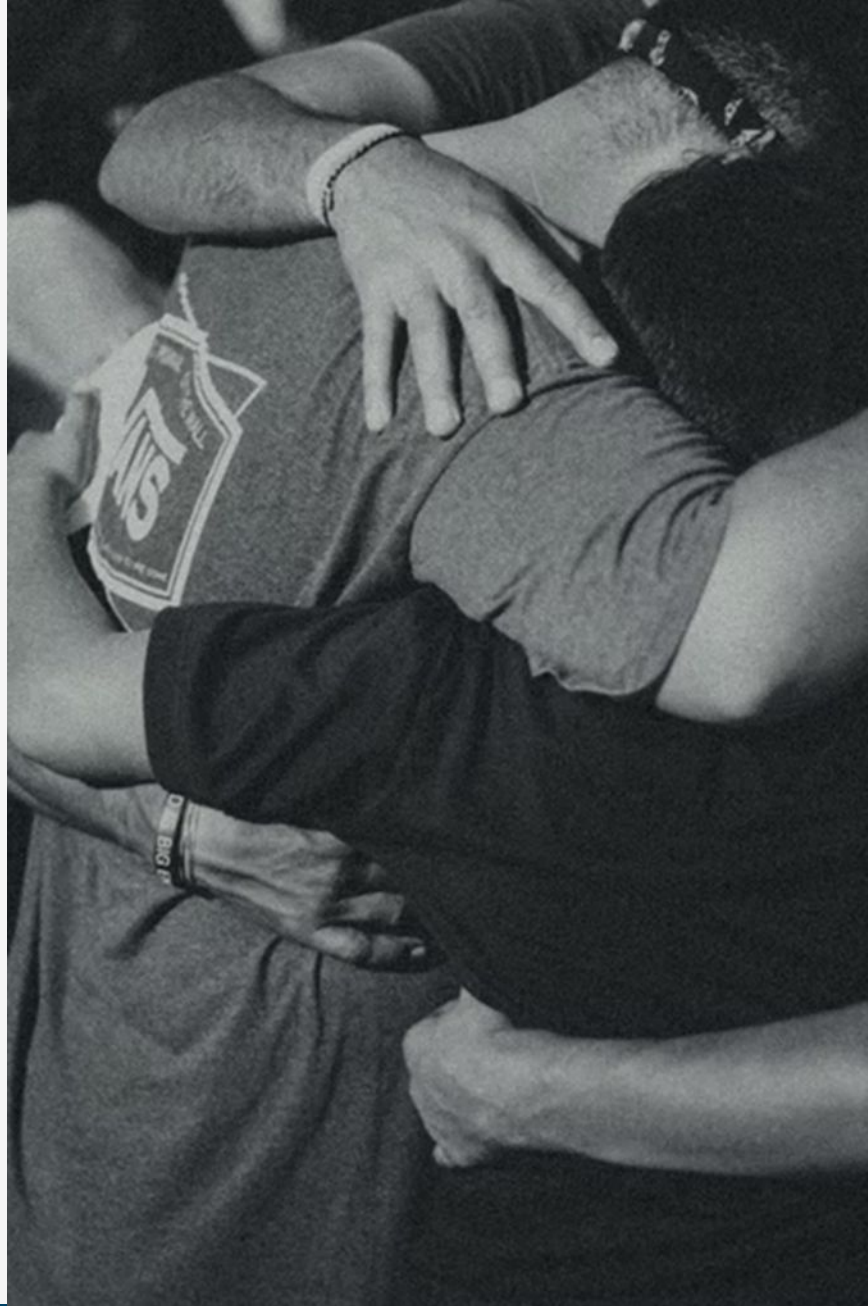
Handling of a Main Motion



Amend: Change a Main Motion under discussion







Certification of Quorum

Administration Manager

Adoption of Agenda

District Director

Online DECM MoM approval

District Director



District Executive Committee Meeting

District Success Plan Status Report

District Vision and Goals

District Director



New Club

Marrakech Speakers Toastmasters Club - Morocco -



WHERE LEADERS ARE MADE

Changes in the District Officer Team

- Area B4
- Division Director F
- Area F3

Surprises are coming....



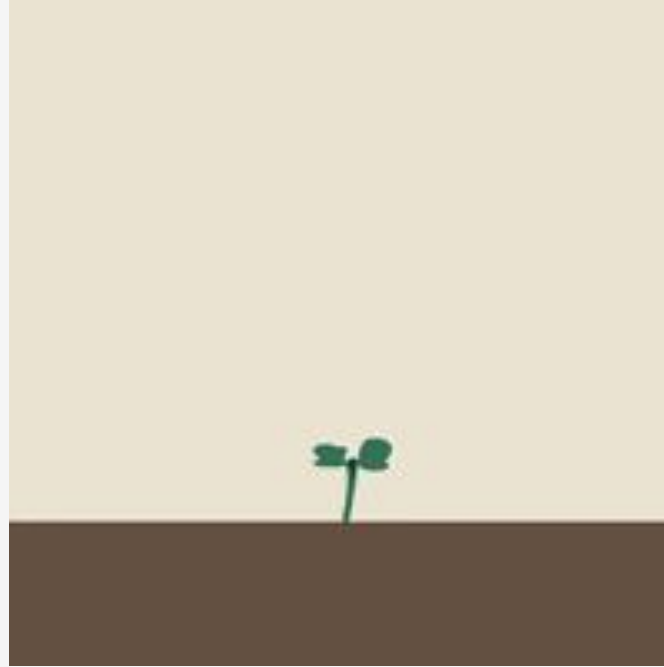
What is our main....

GOAL!

BE SMEDLEY DISTINGUISHED



GROWTH AND SUPPORT



GROWTH

CLUBS



**23 new clubs
(one per area)**

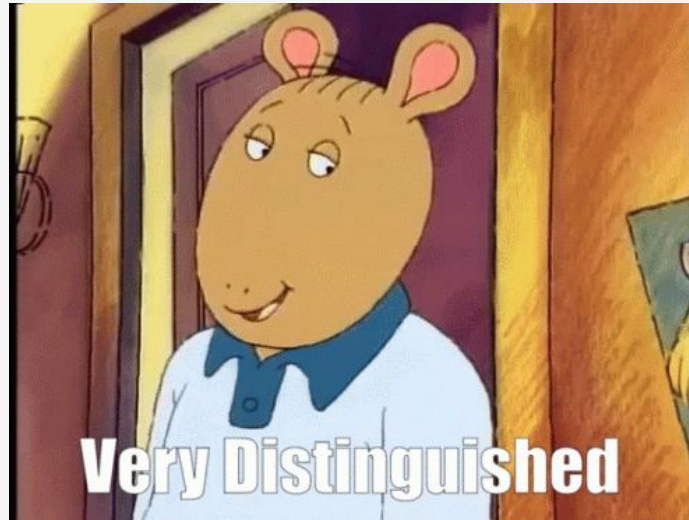
GROWTH

MEMBERSHIP

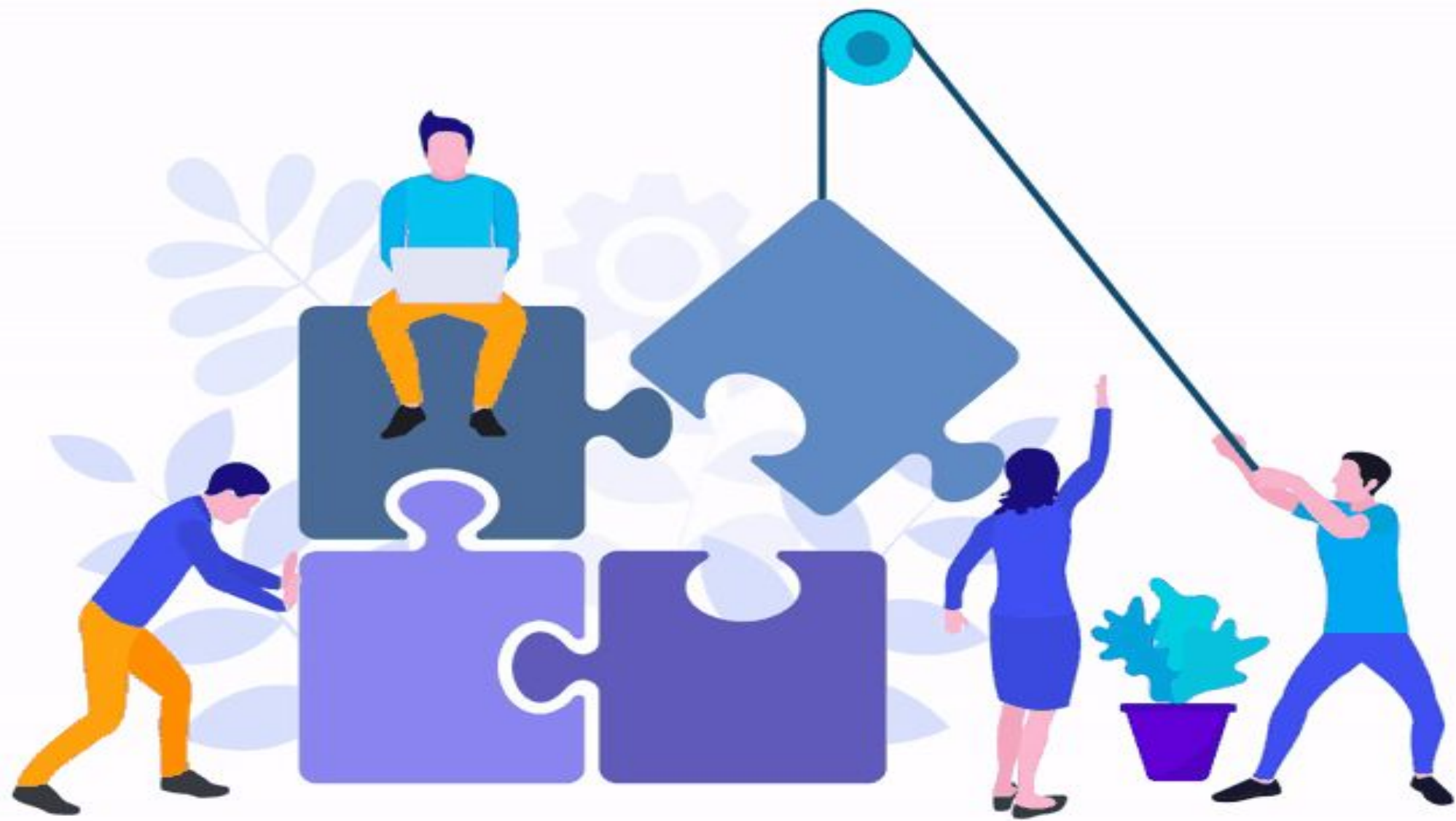


**+10% Membership Base
(BASE - 3286/ NOW - 1469)**

SUPPORT



47 DISTINGUISHED CLUBS





DISTRICT 107
SPRING CONFERENCE
PORTUGAL | SPAIN | MOROCCO

AVEIRO
14 & 15 MAY
SAVE THE DATE


Program Quality Plan

Program Quality Director

WHY?




WHY?


RABAT TOASTMASTERS CLUB

TOASTMASTERS YOUTH LEADERSHIP PROGRAM

FIRST EDITION !!!
FEBRUARY MARCH 2022



**1 SESSION/WEEK
FOR 9 WEEKS**


**YOUTH HOUSE
BETTANA**

SUNDAY AT 10:00 AM




WHY?




RABAT TOASTMASTERS CLUB

TOASTMASTERS YOUTH LEADERSHIP PROGRAM

FIRST EDITION !!!
FEBRUARY MARCH 2022



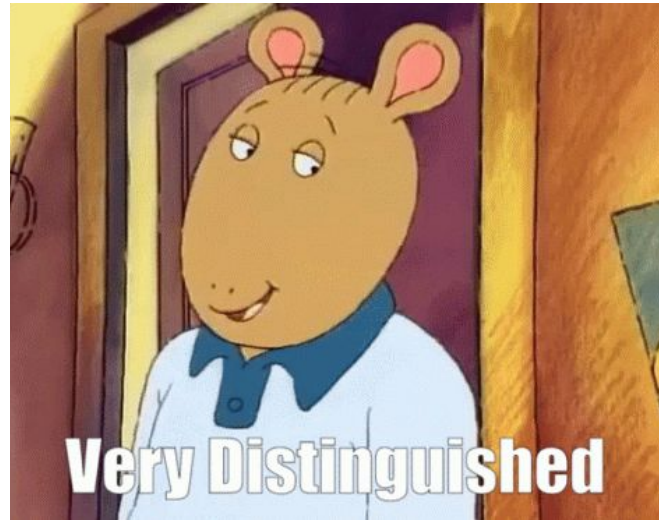
**1 SESSION/WEEK
FOR 9 WEEKS**

**YOUTH HOUSE
BETTANA**

SUNDAY AT 10:00 AM

SUPPORT
QUALITY
GOAL

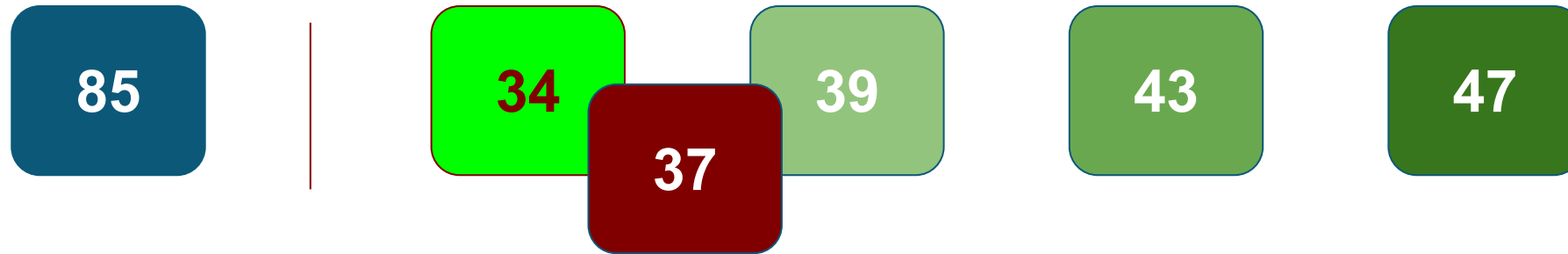
SMEDLEY QUALITY



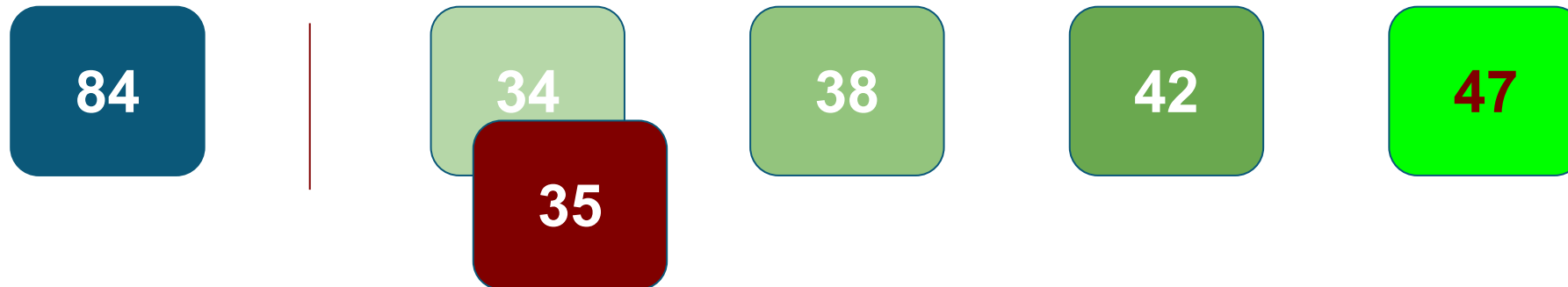
47 DISTINGUISHED CLUBS

Division	Distinguished	4 DCP goals	Number of Areas
A	2	3	5
B	3	1	4
C	6	3	4
D	3	3	3
E	5	1	3
F	5	0	4
Total	24	11	

LAST TERM ([dashboard](#))



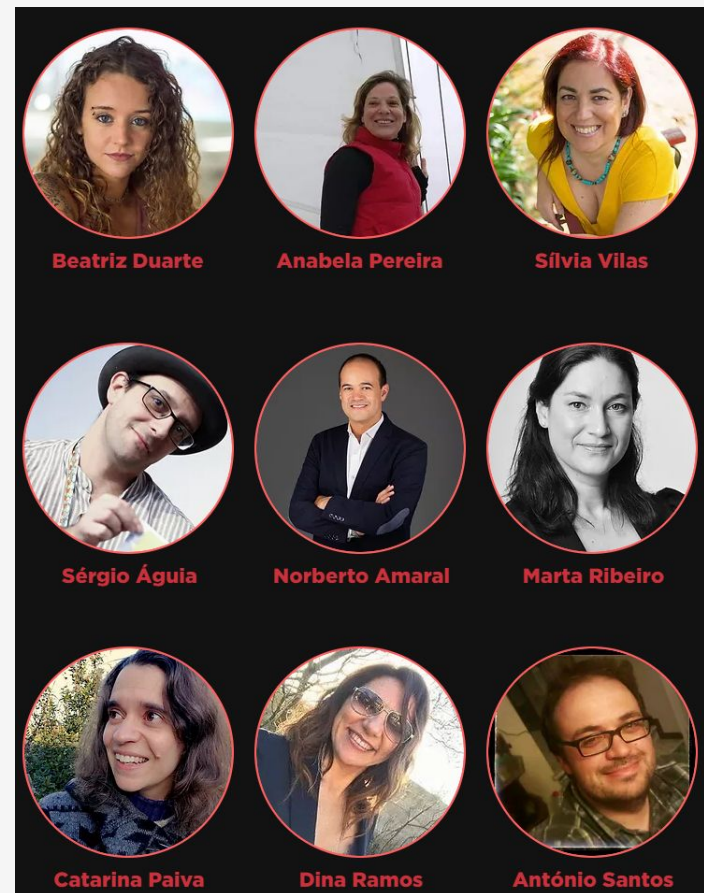
THIS TERM ([dashboard](#))



EVENTS!

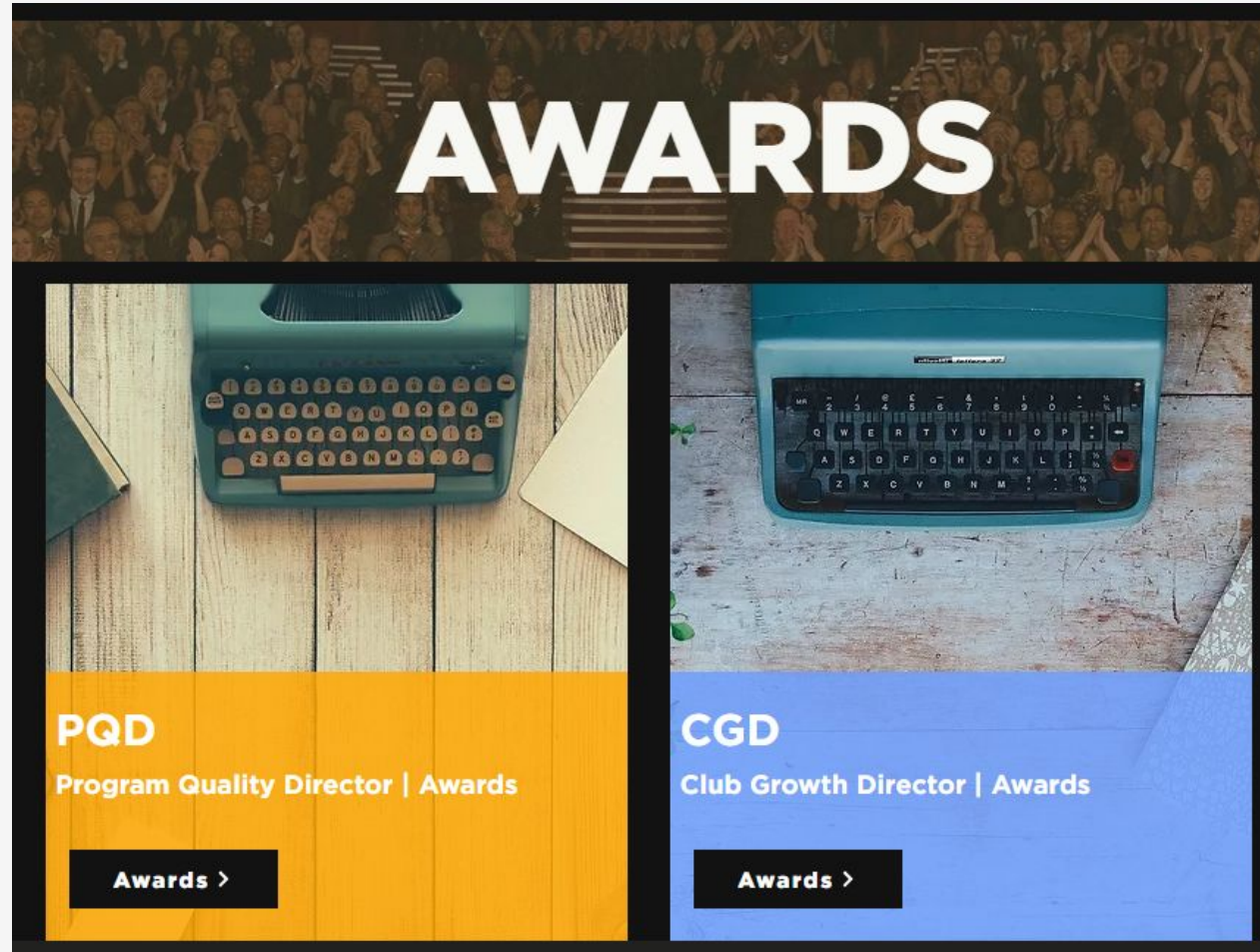


[LINK](#)



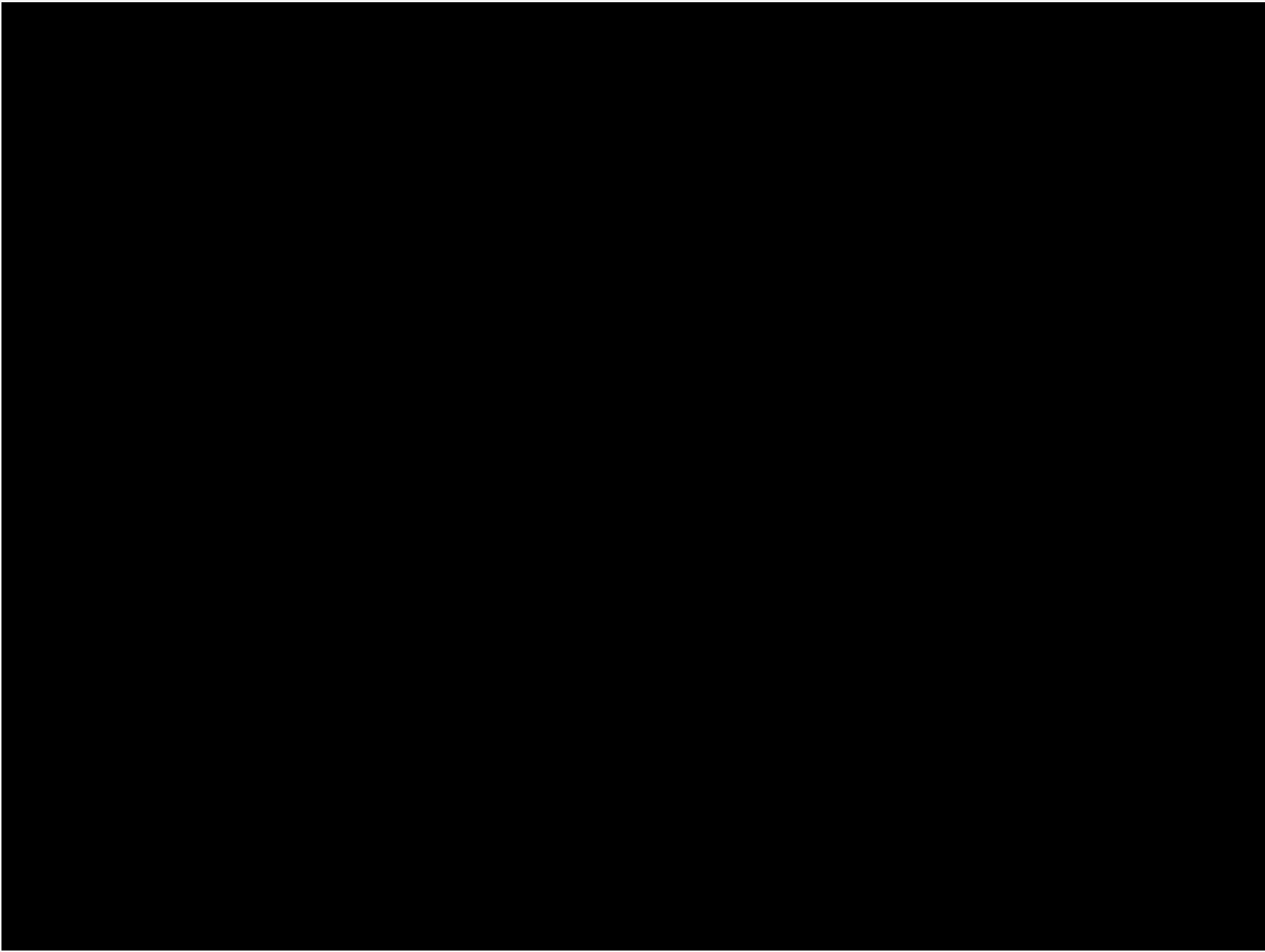


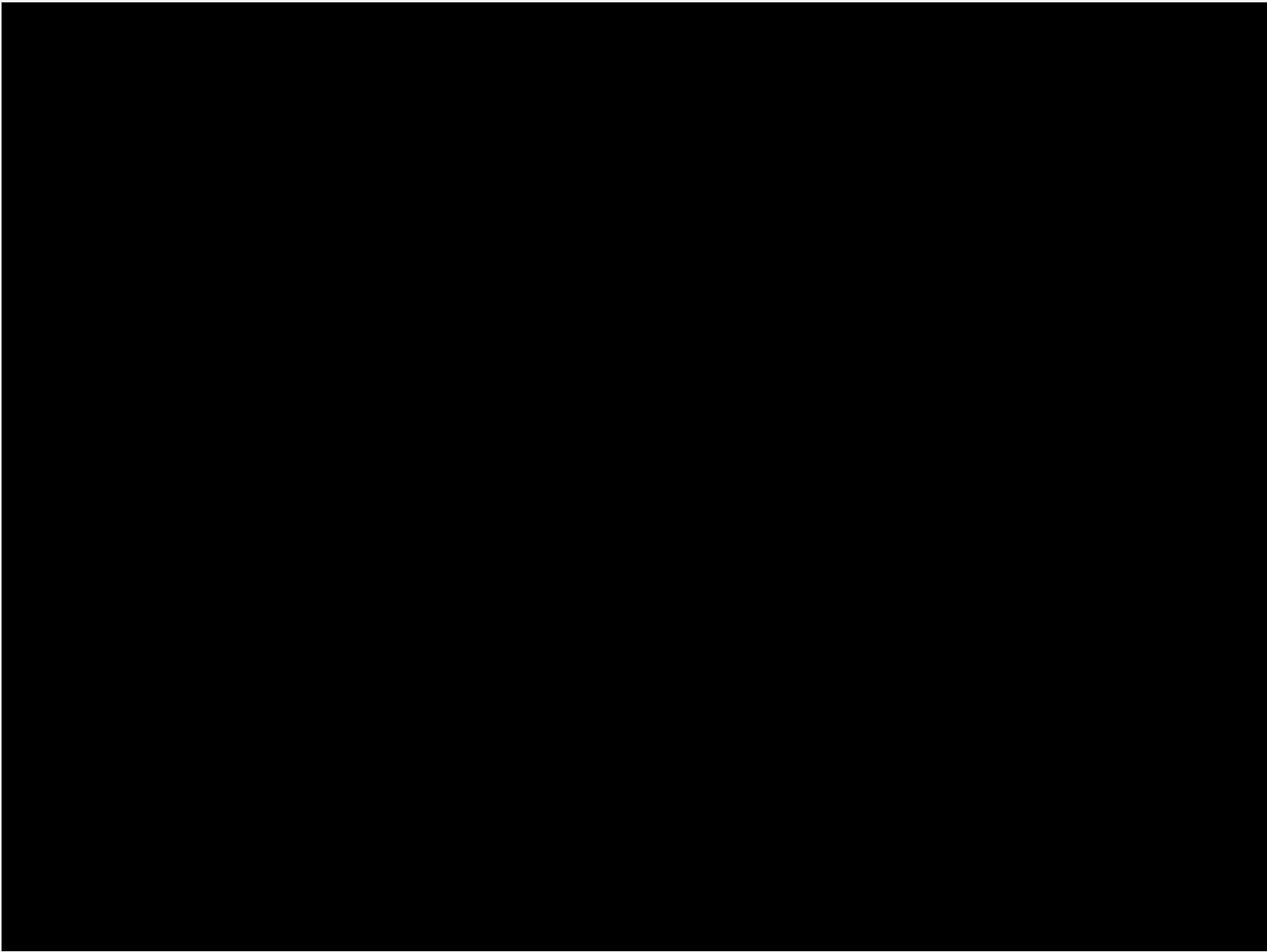
RECOGNITION ([here](#))



Club Growth Report

Club Growth Director





Are we there yet...

Performance

-10.71% Growth



Paid Clubs

Base	To Date
84	75

Goals

Distinguished
86
Select Distinguished
87
President's Distinguished
89
Smedley Distinguished

0% of Clubs



Distinguished Clubs

Base	To Date
84	0

Goals

Distinguished
34
Select Distinguished
38
President's Distinguished
42
Smedley Distinguished
47

District 107 Performance

-9.52% Growth

-55.3% Growth

0% of Clubs

Paid Clubs

Base	To Date
84	76

Goals

Distinguished	86
Select Distinguished	87
President's Distinguished	89
Smedley Distinguished	91

Payments

Base	To Date
3,286	1,469

Goals

Distinguished	3,336
Select Distinguished	3,385
President's Distinguished	3,451
Smedley Distinguished	3,549

Distinguished Clubs

Base	To Date
84	0

Goals

Distinguished	34
Select Distinguished	38
President's Distinguished	
Smedley Distinguished	





Let's take a
look!

**Let's create
our own fairy tale!**



Club Coaches





Roberto Freitas

Ricardo Santos

Emilia Fossatti

Debora Cerro

Vicente Rando

Maria Garcia

**Club Coaches Budget:
€25/ semester**

**WE NEED YOUR HELP TO
FIND MORE CLUB
COACHES...**



RENEWALS





Renewals are now open

February 1, 2022

Dear Club Officer,

Membership dues payments for the next renewal period are now being accepted. If your club is striving for on-time credit in the [Distinguished Club Program](#), please submit all payments on or before April 1. As an additional reminder, the minimum requirement for a club to remain in good standing is eight members—at least three of whom must be renewing members from the previous membership period. Easy and efficient payment processing options are as follows:

1990617

D

2

Verified complete -
02/02/2022

Vasco da Gama
Toastmasters Club

2796330

A

4

Verified complete -
02/01/2022

Vitoria-Gasteiz
Toastmasters

965761

C

1

Verified complete -
02/02/2022

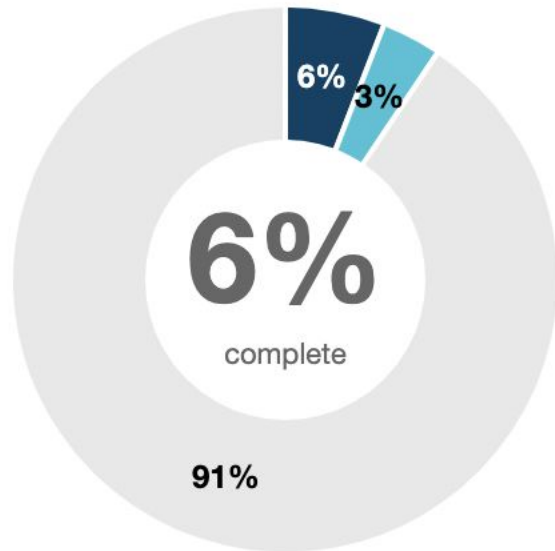
Oporto Toastmasters Club

Speedy Gonzalez Award
4 first clubs to submit renewals
with 20 or more members
50 €

Club Visits Reports



Current Round Summary



● Complete ● Visit Scheduled ● Not Started

Suspended clubs are not reflected in graph

May 31:
SUBMISSIONS FOR
ROUND 2

WE ARE HIRING!



LEARNERS & CORPORATE SUMMITS CHAIRS



Learners

targeted events to improve awareness around Toastmasters
8 events during the year – 75€/each

1 already scheduled
PT

Chair

**Ana Carvalho 13 abril – PhD Students and
Researchers**

Corporate Summits

”open houses”(targeted events) focused on corporations
(3 events during the year, 1 per country – 100€)

1 already scheduled

11 March

PT

Chair – Roberto Freitas

**Can you help us find new
ways to promote
Toastmasters in our
district?**

Learners & Corporate Summits
are only...online demo meetings!

TOASTMASTERS
INTERNATIONAL
DISTRICT 107

SPEECHCRAFT:

A **SUPER TOOL** FOR YOUR CLUB



CRISTINA JUEAS

IMMEDIATE PAST DISTRICT DIRECTOR

ONLINE SESSION
NOVEMBER | 28
19H ES/MO 18H PT

TOASTMASTERS
INTERNATIONAL
DISTRICT 107

MOMENTS OF VERITASERUM

MOMENTS OF TRUTH: A **SUPER TOOL**
FOR YOUR CLUB



PATRÍCIA RODRIGUES

ONLINE SESSION
JANUARY | 4
19:30H ES/MO 18H30 PT

DO YOU WANT TO CHANGE THE WORLD?



ALEXANDRA NUNES

LEARN MORE
ABOUT YOUTH LEADERSHIP
PROGRAM

ONLINE SESSION
FEBRUARY | 13
19:30H ES/MO 18H30 PT

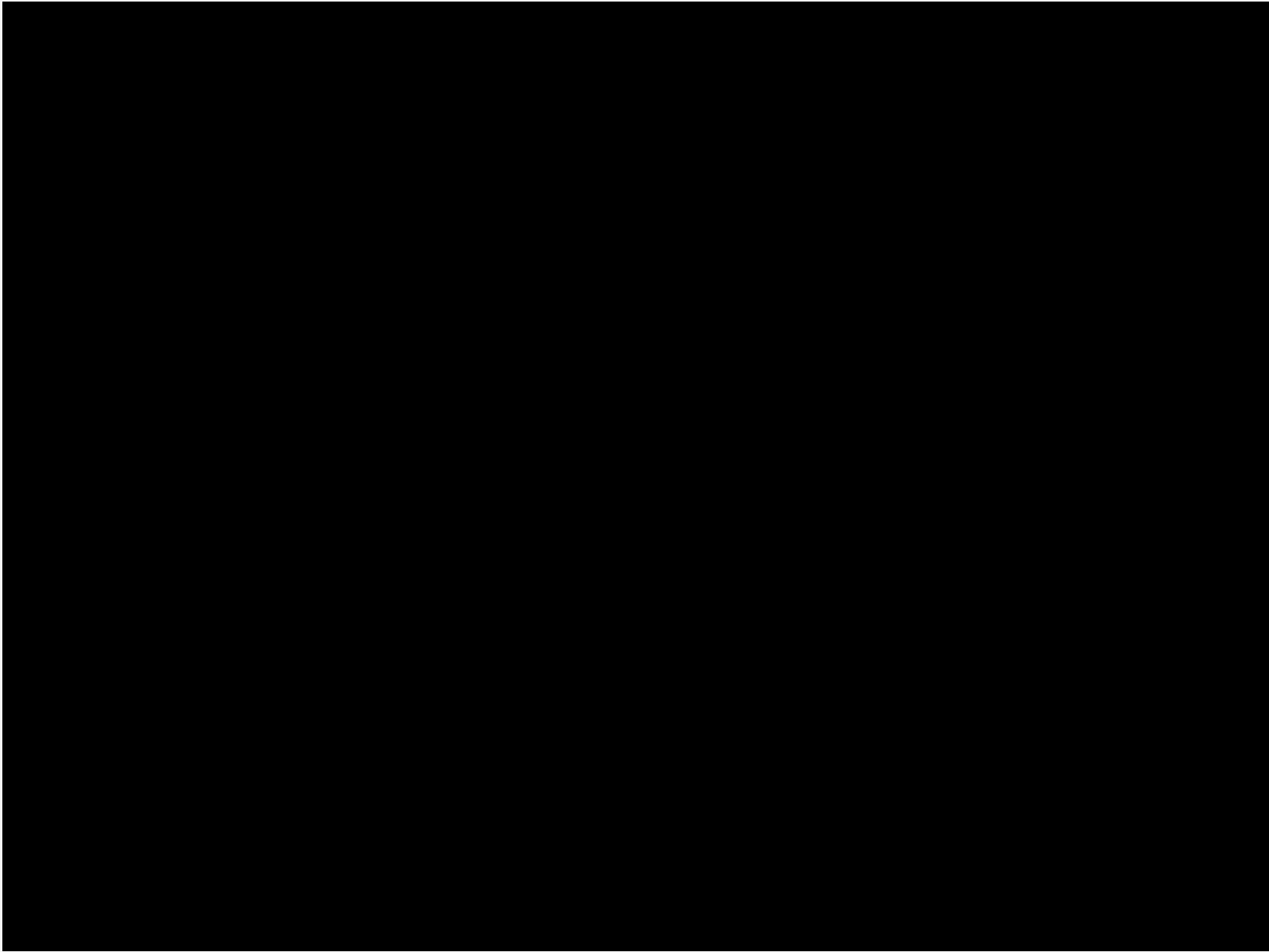


DISTRICT 107

new club

Marrakech Orators Toastmasters Club

07961085



Marketing & Public Relations Plan

Public Relations Manager

A close-up, low-angle shot of a diver's head and shoulders underwater. The diver is wearing a vintage-style diving helmet with two large circular viewing ports and a smaller circular port on top. Bubbles are rising from the helmet, indicating breathing. The background is a clear, blue-green water. The diver's suit is dark, and a yellow hose is visible near the helmet.

District Rebranding

**Spread toastmasters
lifestyle and create a
D107 community**

Recognize achievements

Awareness Activities

Until now (since November)



Until now (since November)

THE
KNOCK KNOCK
AWARD
The Division Version



Area Dire
First Comp

TOASTMASTERS
INTERNATIONAL
DISTRICT 107

THE
KNOCK KNOCK
AWARD



Casimira Barbosa
First Reported Area Director Visit

TOASTMASTERS
INTERNATIONAL
DISTRICT 107

Pathways Recognition



Team Collaboration



DISTRICT 107

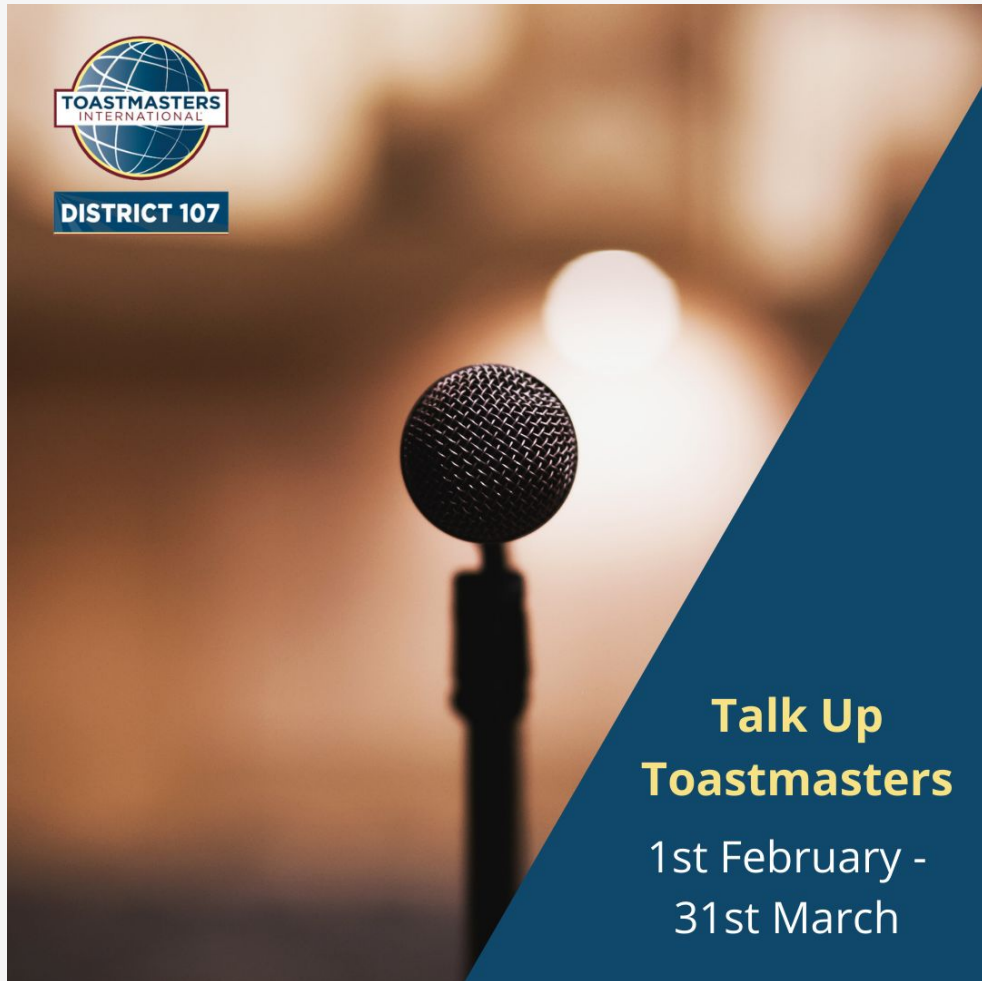
Level 4

Douro Toastmasters Club	1 member
Excelencia Toastmasters	1 member

Level 5

Excelencia Toastmasters	1 member
-------------------------	----------

Until now (since November)



Until now (since November)



90 TIPS FROM TOASTMASTERS



AREA DIRECTOR VISITS: TIPS & TRICKS

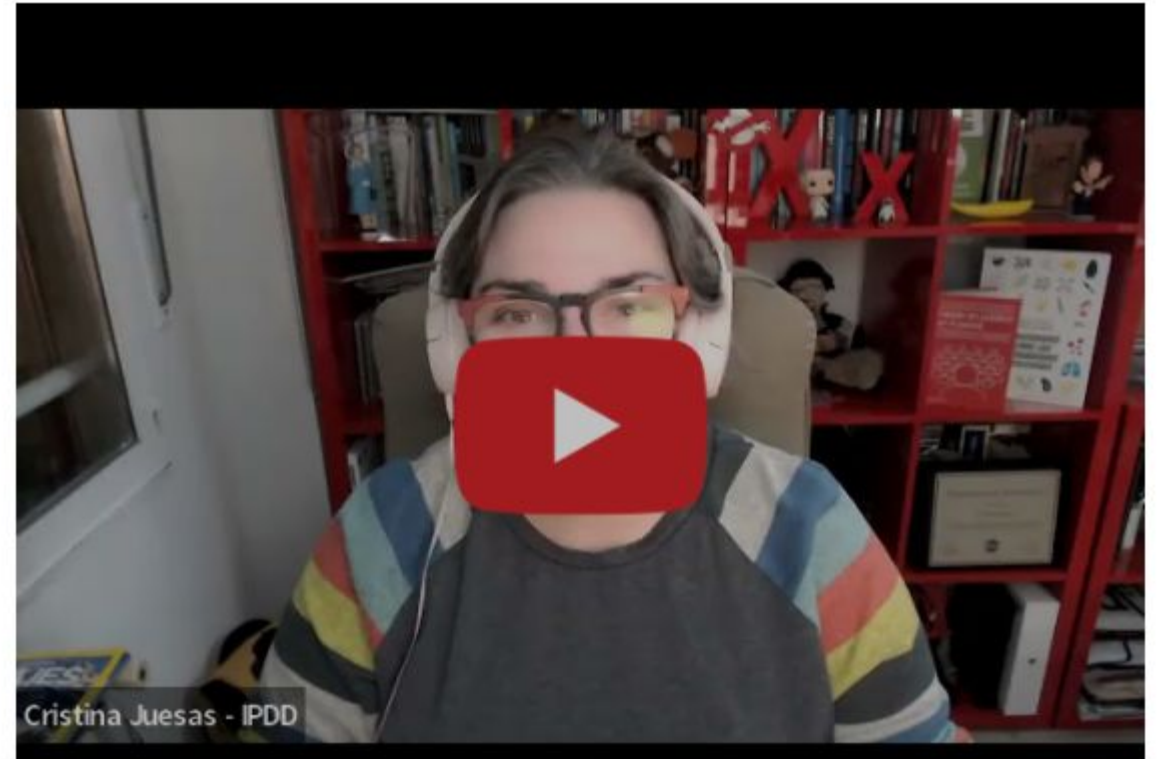
Until now (since November)



Meetup

Speechcraft: Get to know a super tool for your club!

by Cristina Juesas



Upcoming

GET TO KNOW SERIES

DECM TEAM



TOASTMASTERS INTERNATIONAL DISTRICT 107

Get to know
THE TEAM

District Director
Sara Magalhães

Your Toastmaster path

“

Short Bio and toastmasters path

Your Thoughts

“

Inspirational quote or learning experience




DISTRICT 107

Follow us!

♥ 💬 📍 📖

CLUBS



TOASTMASTERS INTERNATIONAL DISTRICT 107

Get to know
THE CLUB


BRAGA
TOASTMASTERS

Braga Toastmasters Club
Area C1, Braga, Portugal

Club presentation

“

Short Bio and toastmasters path



DISTRICT 107

Follow us!

♥ 💬 📍 📖

Upcoming



Upcoming



BUT...



A full-page background image of a sunset over the ocean. The sun is a bright, glowing orb in the upper center, partially obscured by soft, golden clouds. A single bird is captured in flight, a small dark silhouette against the bright sky. The ocean below is dark, with a shimmering path of golden light reflecting from the sun's position down to the horizon. The overall color palette is dominated by warm, golden-yellow and deep blue tones.

prm@district107.org

Audit Report

Autumn Lynn Casuto, Audit Committee Member



3 NINJAS

Disney.com
© Disney

INTRODUCTION

Who - Raquel Garcia, Luis Marrana, Autumn Casuto

What - Were the expenses **relevant, approved, and within budget?**

When - First and second quarter of the Toastmaster year

Q1 July to September

Q2 October to December

Where - Concur, Profit & Loss Statements, Quarterly Reports

Why - Maintain non-profit status and ensure correct management of finances



PROCESS

First,

Ninjas reviewed Concur to confirm that each expense:

1. was **related** to Toastmasters
2. included the **receipt**
3. **matched** the requested amount
4. was **approved** by leadership

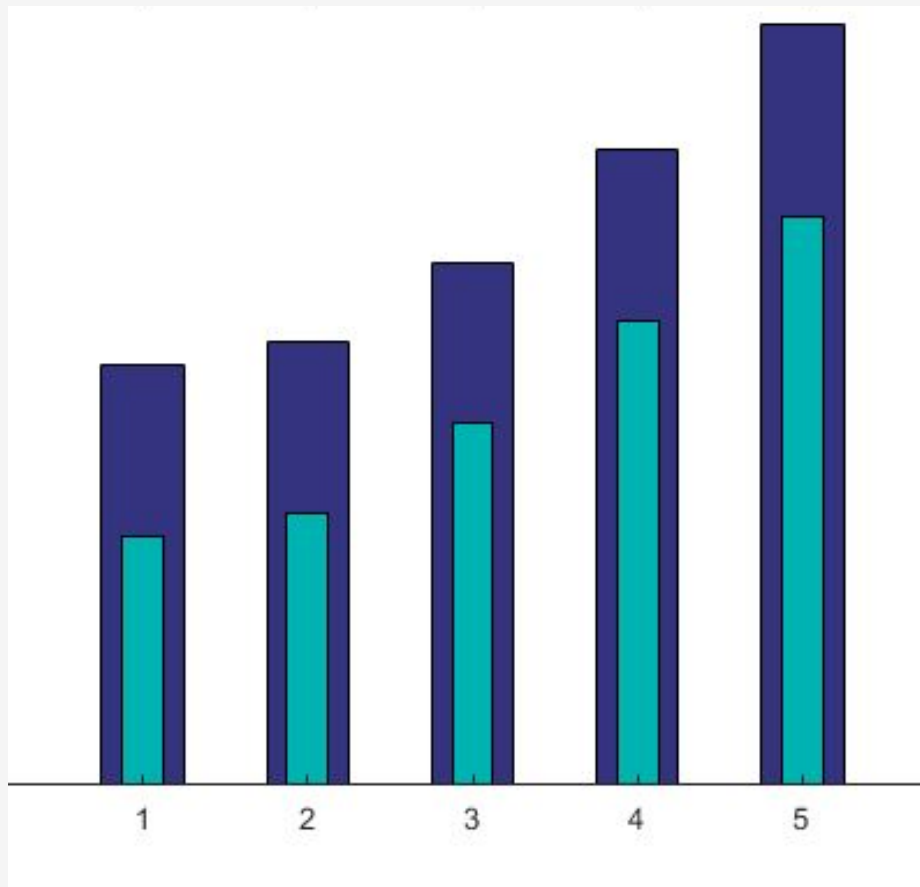


PROCESS

Second,

Ninjas confirmed that total expenses weren't over budget in any top-level categories.

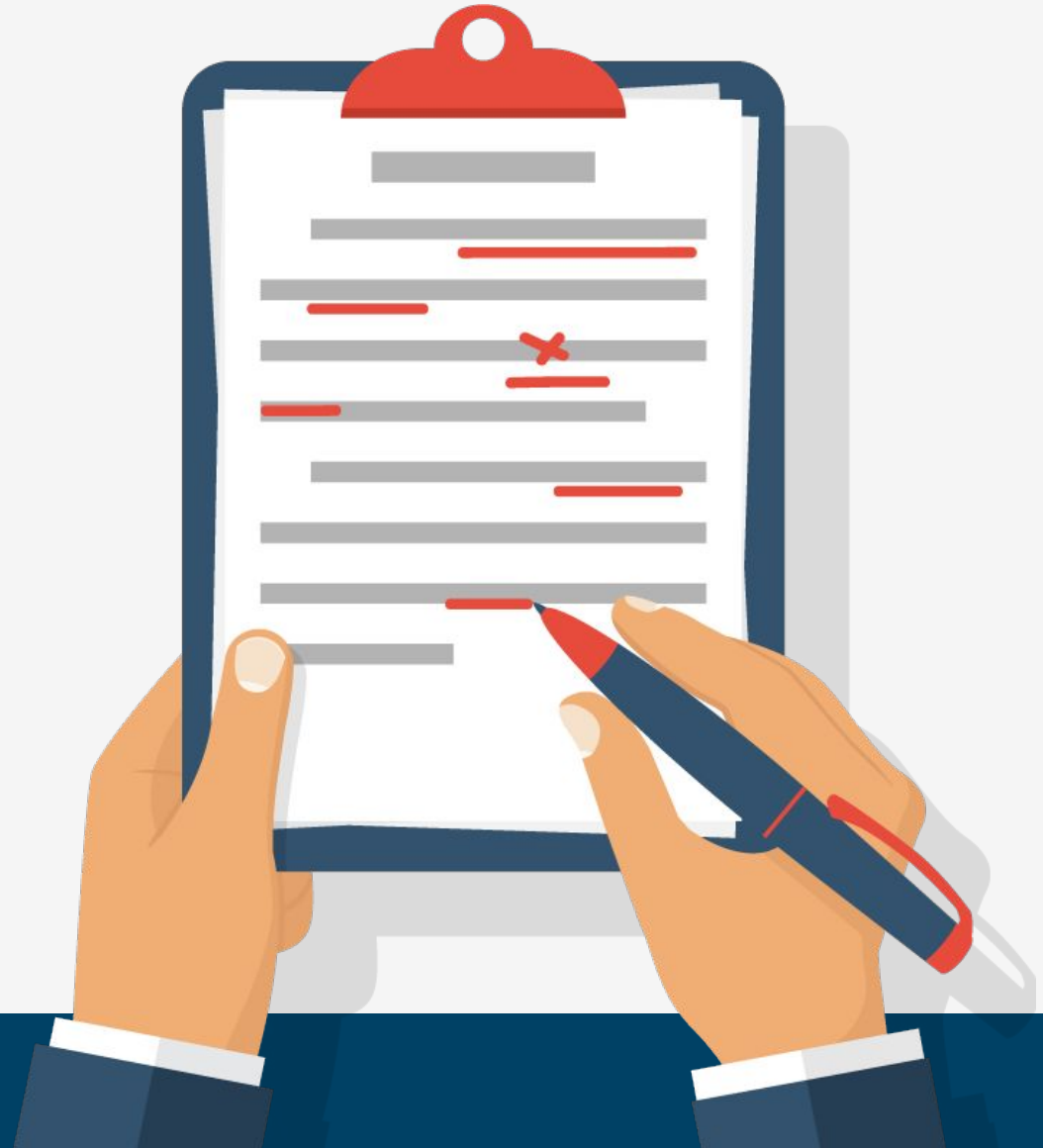
- Education & Training
- Marketing
- Travel
- ...



PROCESS

Third,

Ninjas checked that the quarterly report had the correct information submitted to World Headquarters.



RESULTS

Q1

Receipts were accurate.

Total expenses were within budget.

Quarterly Report had some minor discrepancies.

The corrections have been approved by all members of the Audit Committee Team and sent to Toastmaster International World Headquarters.

Section: Recognition

1. Before: "Amount in the P&L report": "€601.61". Now: "€455.23"

The explanation of the amount actually spent in Q1 is correct and therefore unchanged in this version. The difference is due to expenses that were recategorized and this part of the narrative hadn't updated subsequently.

Section: Public Relations

2. First line was corrected. Before: "Total amount spent: €336.86. Amount in the P&L report: €336.86"; Now: "Total amount spent: 298.34. Amount in the P&L report: €295.22 (difference of €3.12 is due to "Gain/Loss Realized")"

As in the previous example, the explanation of the amount actually spent in Q1 is correct and therefore unchanged in this version. The difference is due to an expense of €41,64 that was in this section but should be Recognition and was recategorized but this part of the narrative hadn't been updated subsequently.

Section: Travel

3. First line was corrected. Before: "We spent a total of €1425.34". Now: "We spent a total of €1424.34"

"Just" a mistake of €1!

4. Second line was corrected. Before: "€531.67 for travel to strategic meeting". Now: "€542.08 for travel to strategic meeting."

Amount increased by €10,41 to take into account that this expense was made to travel to strategic meeting (in this line) and not DOT (next line).

5. Third line was corrected. Before: "€892,67 for travel to DOT.". Now: "€882,26 for travel to DOT"

Amount decreased by €10,41 to take into account that this expense was made to travel to strategic meeting (in the previous line) and not DOT.

RESULTS

Q2

Receipts were accurate.

Total expenses were within budget.

Quarterly Report needed to be updated.

The corrections are currently getting approved by the Audit Committee Team.

Why this is necessary: there were expenses carried out in November and December 2021 that were submitted in January. They will be considered in last year's expenses, and we will update the P&L report for Q2 and, finally, update the narratives.

New in Recognition:

--- IPDD bought certificate covers for District recognition: €49,38 (from TM online store)

New in Travel:

--- Area Director of B1 visited Mallorca Toastmasters club, spending €22,76 in airfare

--- Area Director of D2 spent €42,52 in car travel (mileage) to visit all the clubs in his area

--- Area Director of F4 spent €7,83 in taxis to visit clubs in her area

--- Area Director of F4 spent €18,02 in trains to visit clubs in her area

--- IPDD spent €80 in air travel to go to DECm/DOT in Cascais in early February

(Note 1: this last line isn't visible by default in the narratives: to see it you will have to "open" the cell's text)

(Note 2: This air travel expense by Cristina Juesas had been categorised as travel by taxi. TMI was sent a request to correct this by reassigning to airfare. If you look at line 170 on the P&L attached you will see it already as "7060-000000 - Transportation - Airfare Expense" so it's already fixed here. The narratives also mention air travel to reflect this correction.)

New in Lodging:

--- Area Director of B1 visited Mallorca Toastmasters club, spending €72,55 in accommodation

--- Area Director of F4 visited ALC El Jadida club, spending €48,32 in accommodation

DISCUSSION

Ninjas confirmed that all expenses were **relevant, approved, and within budget.**

Discrepancies in the quarterly reports were due to minor adjustments.

The quarterly reports have been corrected. Q1 corrections have been submitted. Q2 corrections will be submitted before the deadline.

Message from the Ninjas:

Your district finances have been safeguarded. Continue with your non-profit ways, and we will return at year's end.



Finance Report

Profit and Loss December 2021

Norberto Amaral, District 107 Finance Manager

District 107 Profit and Loss Report

	How much we spent	How much we <i>planned</i> to spend	Difference between the previous	
District Expenses	ACTUAL	BUDGET	VARIANCE	<i>of which this was spent last year:</i>
Recognition	€ 603,98	€ 367,00	€ 236,98	€ 336,52
Club Growth	€ -	€ 1 340,00	-€ 1 340,00	
Marketing Outside of Toastmasters	€ 275,24	€ 1 258,00	-€ 982,76	€ 230,24
Public Relations	€ 874,79	€ 860,00	€ 14,79	
Education & Training	€ 599,02	€ 1 174,00	-€ 574,98	€ 32,90
Speech Contest	€ 167,91	€ -	€ 167,91	€ 167,91
Administration	€ 418,22	€ 607,00	-€ 188,78	
Food and Meals	€ 1 597,39	€ 7 301,00	-€ 5 703,61	€ 590,15
Travel	€ 3 216,14	€ 4 338,00	-€ 1 121,86	€ 1 631,80
Lodging	€ 1 730,93	€ 2 882,00	-€ 1 151,07	
Allocation	€ 733,14	€ 714,36	€ 18,78	
Total District Expenses	€ 10 216,76	€ 20 841,36	-€ 10 624,60	€ 2 989,52

Part of the
amount in
1st column
was spent
last year

This information is updated with all expenses as of 31 December

The rules are:

1. Spend the money on the right things

The rules are:

1. Spend the money on the right things
2. Spend **all** the money!

The facts are:

1. We are spending on the right things

The facts are:

1. We are spending on the right things
2. We are not spending all the money!

Drilling down: Area Directors

BUDGET FOR AREA DIRECTORS	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
COT Allowances (€75)	ADs	Education & Training	1.380,00 €	50,00 €	1.330,00 €
Marketing Allowance Area Directors (€85)	ADs	Marketing Outside TM	1.309,85 €	45,00 €	1.264,85 €
Club Visits (varies)	ADs	Travel	3.846,64 €	91,13 €	3.755,51 €
Club Visits (adjustment)	ADs	Travel	-	42,91 €	-42,91 €
Lodging for Club Visits (pro-approved)	ADs	Lodging	692,55 €	120,87 €	571,68 €
Travel to DOT (€80)	ADs	Travel	1.549,84 €	272,79 €	1.277,05 €
Lodging for DOT (€80)	ADs	Lodging	1.540,00 €	165,03 €	1.374,97 €
Area Speech Contests (€25)	ADs	Speech Contest	575,00 €	-	575,00 €

This information is updated as of 2 February

Drilling down: Division Directors

BUDGET FOR DIVISION DIRECTORS	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Marketing Allowance Division Dirs (€35)	DivDs	Marketing Outside TM	210,00 €		210,00 €
Travel to DOT (€80)	DivDs	Travel	377,42 €	97,19 €	280,23 €
Lodging for DOT (€80)	DivDs	Lodging	370,00 €	96,80 €	273,20 €
Division Speech Contests (€25)	DivDs	Speech Contest	150,00 €		150,00 €

This information is updated as of 2 February

Drilling down: District Director

BUDGET FOR PQD	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Trophies TM, AD and DivD of the year	DD	Recognition	90,00 €	0,00 €	90,00 €
Food at Strategic Meeting	DD+CGD	Food and Meals	248,96 €	248,96 €	0,00 €

This information is updated as of 2 February

Drilling down: Program Quality Director

BUDGET FOR PQD	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
DOT room hire	PQD	Education & Training	1.016,12 €	741,12 €	275,00 €
DOT food and meals	PQD	Food and Meals	2.479,02 €	1087,62 €	1.391,40 €
Rising Star Award	PQD	Recognition	1.000,00 €	0,00 €	1.000,00 €
Notebooks and pens for District Officers	PQD	Recognition	159,60 €	186,63 €	-27,03 €
“Home Club of” ribbons	PQD	Recognition	64,00 €	60,02 €	3,98 €

This information is updated as of 2 February

Drilling down: Club Growth Director

BUDGET FOR CGD	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Corporate Summits	CGD	Marketing Outside TM	300,00 €		300,00 €
Speedy Gonzalez: money for marketing	CGD	Marketing Outside TM	100,00 €		100,00 €
Speedy Gonzalez: money for equipment	CGD	Club Growth	200,00 €		200,00 €
Club Banners	CGD	Club Growth	1.200,00 €	100€	1.100,00 €
Facebook Ads	CGD	Club Growth	600,00 €		600,00 €
Club Coaches	CGD	Club Growth	840,00 €		840,00 €
Phoenix Award	CGD	Recognition	225,00 €		225,00 €
Knock-knock Awards (total)	CGD	Recognition	80,00 €	17,46 €	62,54 €

This information is updated as of 2 February

Drilling down: Public Relations Manager

BUDGET FOR PRM	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Facebook Ads	PRM	Marketing Outside TM	840,00 €		840,00 €
Meetup annual fee	PRM	Public Relations	125,00 €	62,10 €	62,90 €

This information is updated as of 2 February

Drilling down: IT Manager

BUDGET FOR IT MANAGER	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Easy Speak	IT	Public Relations	140,00 €		140,00 €
Website	IT	Public Relations	136,00 €	136,70 €	-0,70 €
Zoom	IT	Public Relations	480,83 €	644,29 €	-163,46 €

This information is updated as of 2 February

Drilling down: Immediate Past District Director

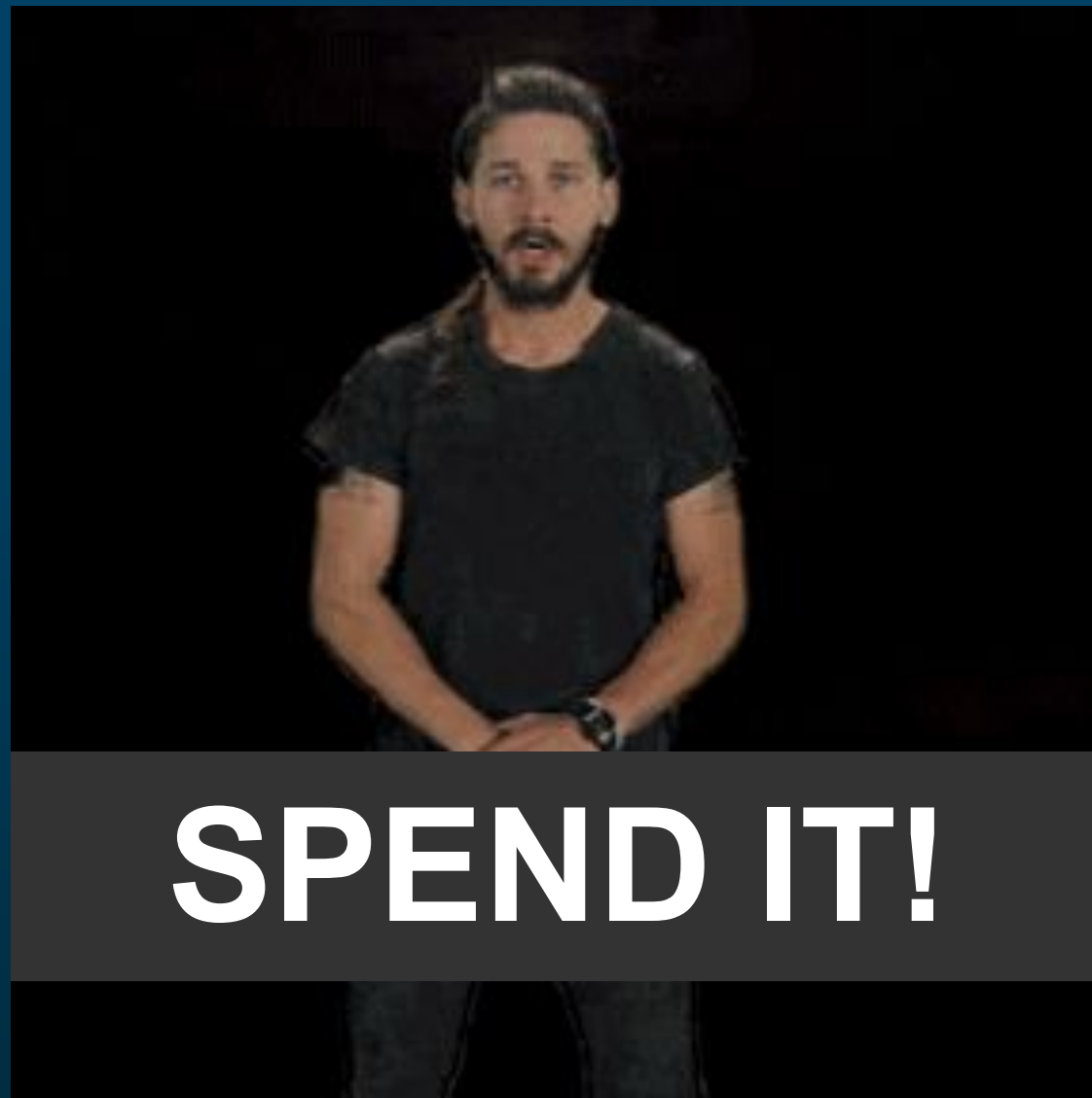
BUDGET FOR IT MANAGER	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Area & Division Distinguished Diplomas + Hall of Fame	IPDD	Recognition	58,50 €	49,38 €	9,12 €

This information is updated as of 2 February

Drilling down: Miscellaneous

BUDGET MISCELLANEOUS	WHO	CATEGORY OF EXPENSE	BUDGET	SPENT	AVAILABLE
Misc Marketing Outside TM	DD	Marketing Outside TM	75,00 €		75,00 €
Misc Recognition	DD	Marketing Outside TM	213,40 €		213,40 €
Misc Public Relations	PRM	Public Relations	295,00 €	163,46 €	130,84 €
Food for Region Advisor	DD	Food and Meals	30,00 €		30,00 €
Badges & Pins	DD+AM	Admin	300,00 €	287,27 €	12,73 €
Misc Admin	Admin	Admin	580,00 €	32,35 €	547,65 €
Election Runner	AM		150,00 €	30,71 €	119,29 €
Kahoot	IT		65,00 €	44,28 €	20,72 €

This information is updated as of 2 February







IT Plan

IT Manager

Easyspeak Moroccan Clubs Server Update

Toastmasters Europe - Continental Europe



Home ▾ Go to ... ▾ Help Options ▾ Register Log in 


▼ Home

Welcome to our District
Our Blog

► Organisation

► Site Navigation

Select a District ▾


Click for videos and webinars

District 59 Belgium, France, Luxembourg,
Netherlands, Monaco
District 95 Denmark, Germany, Norway,
Sweden
District 107 Andorra, Portugal and Spain

Welcome to our District

Looking to improve your speaking and leadership skills? Ignite your career? Gain the confidence to speak up?

You've come to the right place. Since 1924, Toastmasters International has helped more than 4 million people just like you, from around the world, become more confident speakers and leaders.

Toastmasters International is a world leader in communication and leadership development, with more than 364,000 members in over 16,200 clubs in 145 countries. This network of clubs and their learn-by-doing programme are sure to help you improve.

Toastmasters will give you the skills and confidence you need to express yourself effectively in any situation. Whether you are a professional, student, stay-at-home parent or retired, Toastmasters is the most efficient, enjoyable and affordable way of gaining great communication skills. You'll learn how to:

- Formulate and express your ideas effectively
- Be more persuasive and confident when giving presentations
- Improve your one-on-one dealings with others

Don't delay! Become the speaker and leader you want to be. Confident, charismatic leaders weren't born that way. As you progress in Toastmasters, you'll get to practice your skills by organising and conducting meetings and motivating others to help you. Become a better negotiator. Gain trust. Inspire your team.

Visit our next meeting - guests are most welcome. You won't regret it!

Upcoming events

Description:

Click on a date to see the detail

05894368 Rabat Toastmasters Club

06582709 Casablanca Toastmasters Club

07780195 Eloquent Leaders Toastmasters Club

07799544 ALC El Jadida Toastmasters

07961085 Marrakech Orators Toastmasters Club

Charter 12/27/21

Hybrid Corner

www.tmdistrict107.org/hybrid-corner

Hybrid D107 Corner

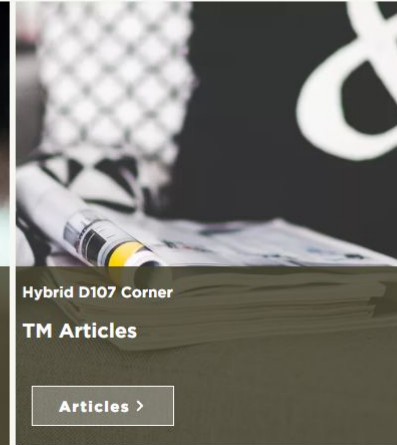
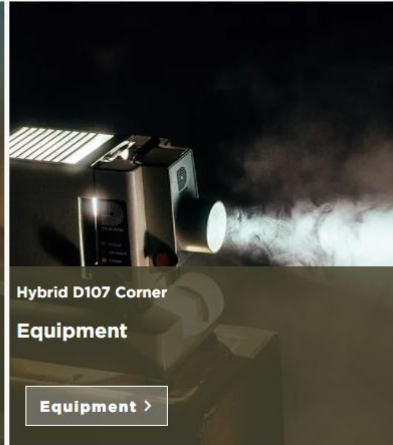
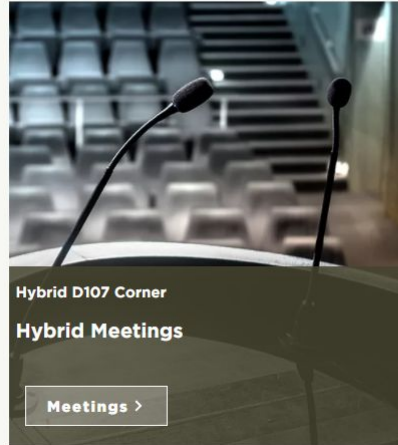
First we looked for a new way to do our online meetings and we achieved it with incredible results, we improved our adaptability and most of our clubs continued with their meetings.

Now, we live in a period of adaptation, where we gradually return to the physical stages, not forgetting the virtual ones, so this year we are embracing the challenge of hybrid meetings.

In this section of our website you will find reviews of material, tips, videos, Webinars and more of topics related to Hybrid Meetings.

The best way for all clubs to be able to do quality hybrid meetings is to have an exchange and sharing of information between clubs in a simple and fast way, so we ask your contribution to build D107 Hybrid Corner.

Contact us itm@district107.org



Hybrid Corner

www.tmdistrict107.org/hybrid-corner

[Home](#) [Events](#) [Resources](#) [Hybrid Corner](#) [Awards](#) [Next Events](#) [Our Mission](#) [Leadership Team](#) [Contact](#)

Hybrid Meetings

Hybrid D107



Hybrid Video Help

Tutorial videos regarding hybrid meetings produced by Toastmasters members.

[Learn More >](#)



Guidance & Rules

Recommendation of rules to follow in a hybrid meeting.

[Learn More >](#)



Venue layout and Hybrid Tips

Tips and venue layout to use in a hybrid meeting.

[Learn More >](#)



During the Meeting

What to do during a meeting so it will go smooth.

[Learn More >](#)

Hybrid Corner

www.tmdistrict107.org/hybrid-corner



[Home](#) [Events](#) [Resources](#) [Hybrid Corner](#) [Awards](#) [Next Events](#) [Our Mission](#) [Leadership Team](#) [Contact](#)

TM Articles

Technology for Hybrid Meetings

- Build the bridge between online and physical meetings with the right setup.

[Article >](#)

Hybrid Harmony

- How to make club meetings work when members are online and in person.

[Article >](#)

Hybrid Harmony (Magazine)

- How to make club meetings work when members are online and in person.


[Article >](#)

WHERE LEADERS ARE MADE




Hybrid Corner

www.tmdistrict107.org/hybrid-corner



Equipment


Hybrid D107



Microphones

Feedback regarding Microphones used during hybrid meetings of clubs in District 107


[Learn More >](#)



Webcams

Feedback regarding Webcams used during hybrid meetings of clubs in District 107


[Learn More >](#)



Speakers

Feedback regarding Speakers used during hybrid meetings of clubs in District 107

[Learn More >](#)



Other Equipment

Feedback regarding equipment used during hybrid meetings of clubs in District 107

[Learn More >](#)

The best way for clubs in our District to do higher quality hybrid meetings is with your help.
We kindly ask you to contribute with information about your hybrid meetings.
Thank you!

[Your Club Hybrid Material Review](#)

Hybrid Corner

www.tmdistrict107.org/hybrid-corner

Webcams



Webcam LOGITECH C930e
Series - Alpha Series / Series T1 & Series T1
Full HD 1080 quality picture. Can capture a big stage area.
Need a well-lit stage.
Built in Microphone

4/5 - Stars

[Information](#) | [Where to buy](#)



Logitech Brio 4K
Series - Hyperbeamer / Series 4K
Great image quality and it can be configured to have a 90° view angle, which is great so people online can watch most people in the room.
N/A
Built in Microphone

2/3 - Stars

[Information](#) | [Where to buy](#)



Webcam Creative Live! Cam Sync 1080p
Series - Webcam / Series 1080p
Image quality is excellent for the price you pay.
N/A
Built in Microphone

2/3 - Stars

[Information](#) | [Where to buy](#)



Webcam LOGITECH C930e
Series - Creative / Series Creative / Series Creative
Good aspect - good picture and panorama and good quality picture.
N/A
Built in Microphone

2/3 - Stars

[Information](#) | [Where to buy](#)



Action Cam Nedis ACAM40BK UHD 4K Wi-Fi
Series - Action Cam / Series Action Cam
Very portable and easy to attach to any surface or support (it's actually meant to be used as a GoPro).
Could have a wider angle of vision.
No built in Microphone

2/3 - Stars

[Information](#) | [Where to buy](#)

The best way for clubs in our District to do higher quality hybrid meetings is with your help. We kindly ask you to contribute with a review of the equipment you use in your hybrid sessions. Contact us for more information on how you can share the review of the Webcam your club uses. Thank you!

[Your Club Hybrid Material Review](#)

WHERE LEADERS ARE MADE

TOASTMASTERS
INTERNATIONAL

1924

Speakers



Logitech Speaker Stereo Z120 2.0
Series - Alpha Series / Series T1 & Series T1
Cheap and really does the job well done.
Good for normal rooms, in an auditorium you will need to put the volume higher and lose quality doing so.

4/5 - Stars

[Information](#) | [Where to buy](#)



Jabra Speak 710
Series - Alpha Series / Series Alpha Series / Series Alpha Series
Works as microphone and speaker. Connects through bluetooth or USB. Allows pairing with other Jabra equipment to improve sound. Allows good sound capture of speaker and until 3-4 meters distance.
Point of improvement: price (300 eur)

2/3 - Stars

[Information](#) | [Where to buy](#)



Creative Pebble V2
Series - Creative / Series Creative / Series Creative
Good sound quality.
N/A

2/3 - Stars

[Information](#) | [Where to buy](#)

To pass speakers further away from the 70 you need a USB cable



Jabra Speak 510
Series - Alpha Series / Series Alpha Series / Series Alpha Series
Excellent sound quality.
N/A

2/3 - Stars

[Information](#) | [Where to buy](#)



Jabra Speak 750
Series - Alpha Series / Series Alpha Series / Series Alpha Series
The best Solution and very easy to install.
N/A

2/3 - Stars

[Information](#) | [Where to buy](#)

The best way for clubs in our District to do higher quality hybrid meetings is with your help. We kindly ask you to contribute with a review of the equipment you use in your hybrid sessions. Contact us for more information on how you can share the review of the Speakers your club uses. Thank you!

[Your Club Hybrid Material Review](#)

WHERE LEADERS ARE MADE

TOASTMASTERS
INTERNATIONAL

1924

Microphones



TRUST Micro USB
Series - Alpha Series / Series T1 & Series T1
Easy to use and cheap. It handles the sound capture pretty good.
Has difficulty capturing audio with the speaker more than a meter and a half from the microphone.

2/3 - Stars

[Information](#) | [Where to buy](#)



TRUST GTX 232 Mantis Streaming
Series - Alpha Series / Series T1 & Series T1
Easy to use and cheap.
Has difficulty capturing audio with the speaker more than a meter from the microphone and as an hard time canceling the ambient noise.

2/3 - Stars

[Information](#) | [Where to buy](#)



Microphone Gaming NOX Krom Klmu Pro
Series - Alpha Series / Series T1 & Series T1
Simply great.
Not so good for big spaces.

4/5 - Stars

[Information](#) | [Where to buy](#)



Jabra Speak 710
Series - Alpha Series / Series Alpha Series / Series Alpha Series
Works as microphone and speaker. Connects through bluetooth or USB. Allows pairing with other Jabra equipment to improve sound. Allows good sound capture of speaker and until 3-4 meters distance.
Point of improvement: price (300 eur)

2/3 - Stars

[Information](#) | [Where to buy](#)



Microfone Boya Conferencia BY-MC2
Series - Alpha Series / Series Alpha Series / Series Alpha Series
Good sound quality: can pick up sound up to 3 meters with some quality.
Captures close sound well, but at medium/long distances the sound is not well captured with some echo.

4/5 - Stars

[Information](#) | [Where to buy](#)

For a better functioning of the microphone it is good to have the sound tested and configured before each session.



Jabra Speak 510
Series - Alpha Series / Series Alpha Series / Series Alpha Series
Excellent sound quality.
N/A

2/3 - Stars

[Information](#) | [Where to buy](#)



Jabra Speak 750
Series - Alpha Series / Series Alpha Series / Series Alpha Series
The best Solution and very easy to install.
N/A

2/3 - Stars

[Information](#) | [Where to buy](#)

Hybrid Corner

www.tmdistrict107.org/hybrid-corner

The best way for clubs in our District to do higher quality hybrid meetings is with your help.

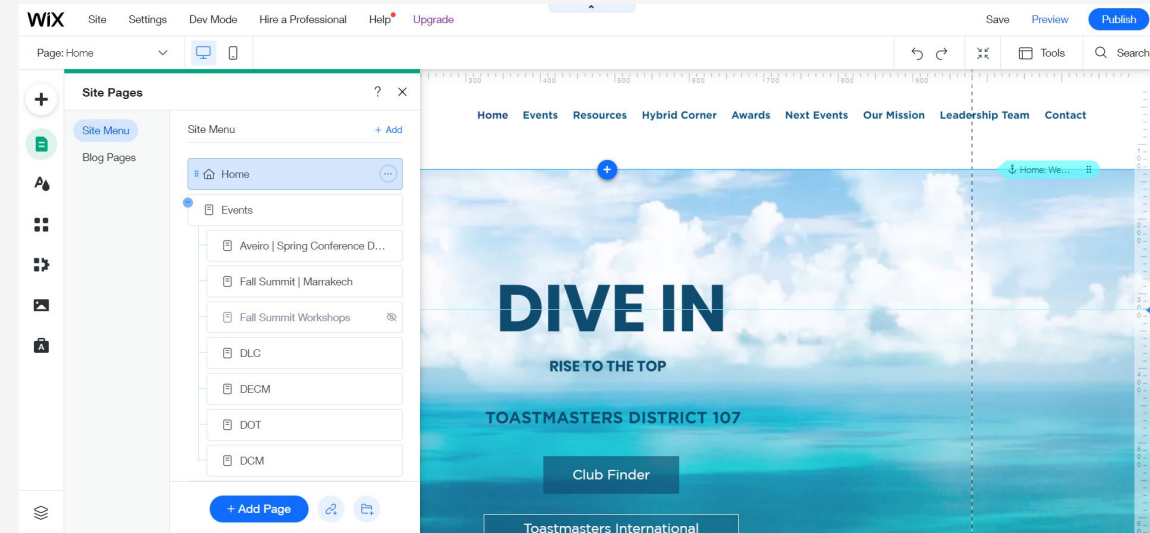
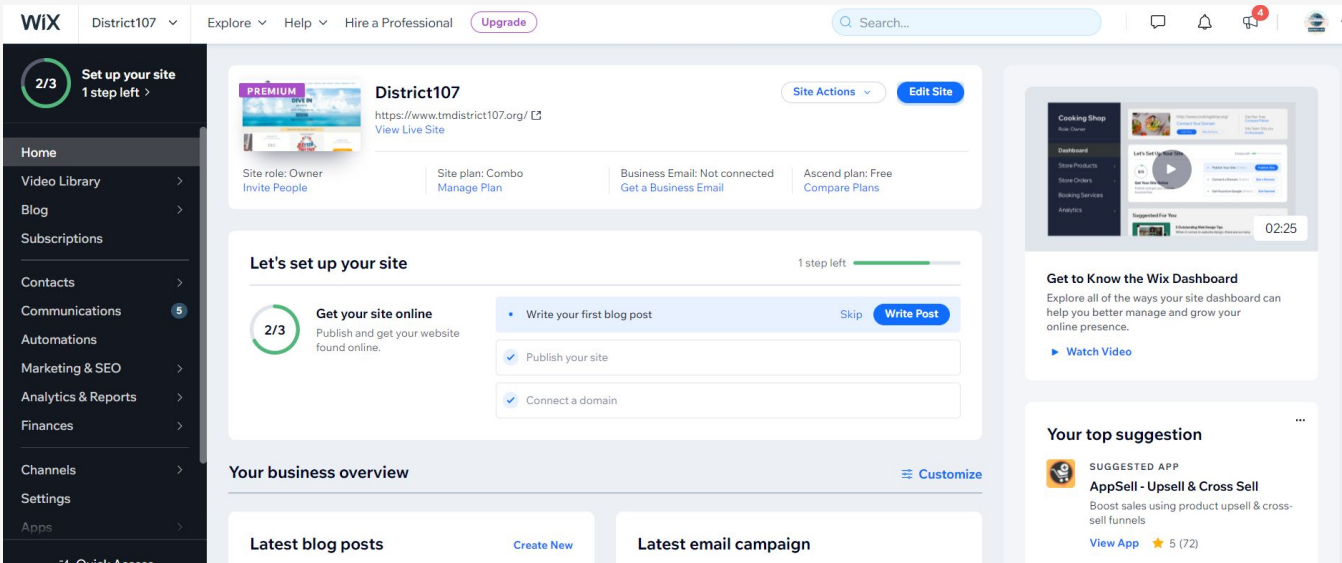
We kindly ask you to contribute with information about your hybrid meetings.

Thank you!

Your Club Hybrid Material Review

Video Tutorials - How to create a Website for your Club!

Using WIX - Free or Paid Website



Q&A

District Director



Division Success Reports

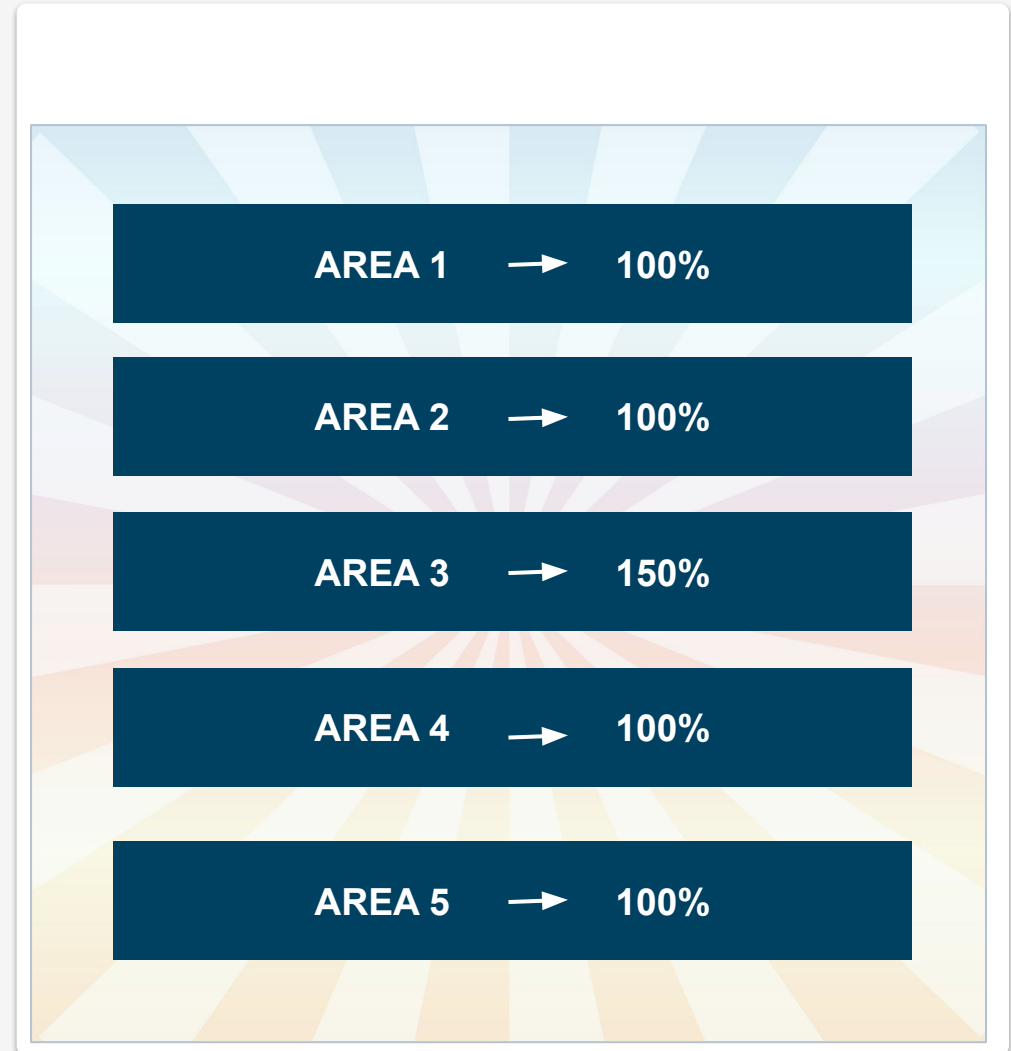
Division Directors

Division A Success Report

Director Division A

Accomplishments

CLUB VISIT REPORTS (ROUND ONE)



Accomplishments

CANDIDATES



- DLC member
- Div Director
- A1 Director
- A2 Director
- A3 Director
- A4 Director
- A5 Director

Accomplishments

COTs CALENDAR (ROUND TWO)



Accomplishments

CONTEST CALENDAR



What about our Goals?

CLUB GROWTH

BASE: 19 / PAID: 16
- 16%

UNPAID:

- Cisco: no answer
- PMI Madrid: 3 members
- Compostela: 7 Members



SUSPENDED:

- Airbus Madrid
- Ingram-Micro

NEW HOPES:

- Logroño

MEMBERSHIP

BASE: 339 / TO DATE: 281
-17%

6 STRONG CLUBS

6 UNDERSTRENGTH CLUBS

7 WEAK CLUBS

DCP GOALS

5+ GOALS → 2 CLUBS

4 GOALS → 3 CLUBS

3 GOALS → 1 CLUB

2 GOALS → 3 CLUBS

1 GOAL → 6 CLUBS

0 GOALS → 4 CLUBS

What about our Goals?

CLUB GROWTH

Base 19 > Base 22

Nov: 16 paid

Feb: 16 paid

May: ?

Re-focus: Logrono

MEMBERSHIP

Base: 339 > +20% (12-6-3)

Nov: 266 (4-8-7)

Feb: 281 (6-6-7)

May: ?

Focus: Weak Clubs

DISTINGUISHED

10 Distinguished Clubs

Feb: 2 Distinguished

Educ. Goals: 11 (9%)

Levels 1,2,3: 1 goal

Focus: First levels

Actions

CLUB COACHES



DISTRICT 107

DIVISION A COACHES

PMI - MADRID

(3 members, no meetings)

Debora Cerro

TOASTMASTERS BURGOS

(10 members, info meetings)

Vicente Simón

COMPOSTELA TOASTMASTERS

(7 members, meetings)

María de las Casas

THE

A

María
Oscar
Varima

Pili
Dolo
Gabriel

- TEAM

Division B Success Report

Director Division B



Felix Kerger
Area B1 Director



Vicky Serra
Area B2 Director



Raúl Ruiz
Area B3 Director



Juan Carlos Durán
Division B Director

Situation Analysis



CLUBS

15 (12) paid clubs

1 corporate club about to
be suspended
(Servizurich)

Prospect clubs: 0 (1)



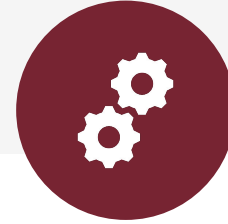
MEMBERSHIP

Strong clubs: 7(6)

Understrength: 3(4)

Weak clubs: 4(3)

3 (2) clubs over 30
members



DCP GOALS

6 Distinguished clubs.
(4 Clubs with 5 points)

Strategy

- Club Successful Plans & AD Club visits.
- Collaborative work with AD and their teams to support weak clubs
- Being open to new ideas to help clubs engage with their members
- Organize whenever possible activities for Barcelona area clubs
- Organize activities to communicate TM brand and clubs (virtually and offline)
- Share resources to have successful hybrid meetings
- Help find opportunities to match weak clubs and potential club coaches
- Find and engage potential successors for leadership roles

Christmas Dinner Party



TM Contest Season

Format: **In person**

Languages: **English, Spanish, Portuguese and French**

Area B1	12th March
Area B2	26th March
Area B3	2nd April
Division B	23th April
District 107	13th-15th May (Aveiro - Portugal)



Just keep up that beat!

Division C Success Report

Director Division C

Division D Success Report

Director Division D

Growth (“Crescimento”)



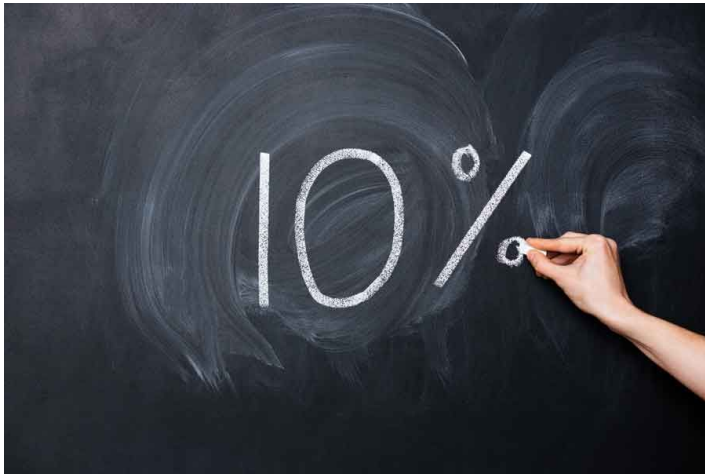
**COT - DIVISION D
JANUARY 29TH**

For Officers, Where Leaders are Made, Toastmasters is about common growth

MEMBERSHIP (m) GROWTH

+10% (207m > 228m)

[Membership Goals|7~8]



DCP GOALS

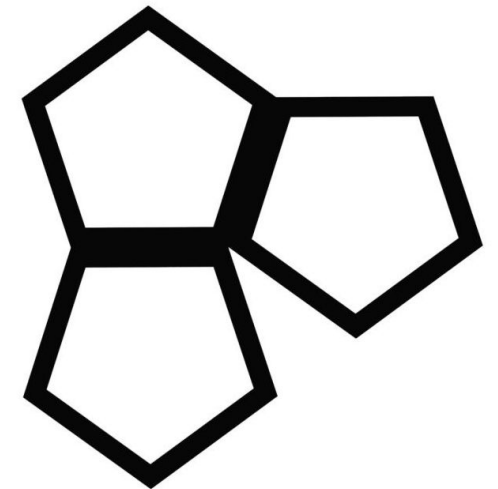
$\geq 50\%$ distinguished
clubs per area



CLUB(c) GROWTH

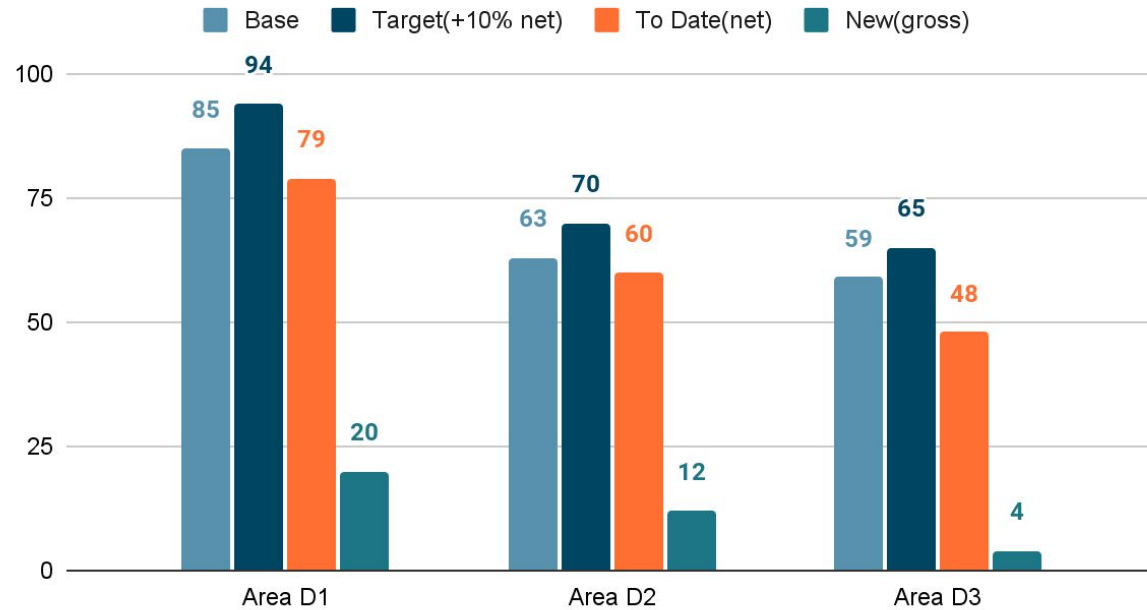
4 clubs > 5 clubs
(+1 new club/ area)

12 clubs > 15 clubs



Members and DCP (Distinguished Club Program)

Members Division and Areas

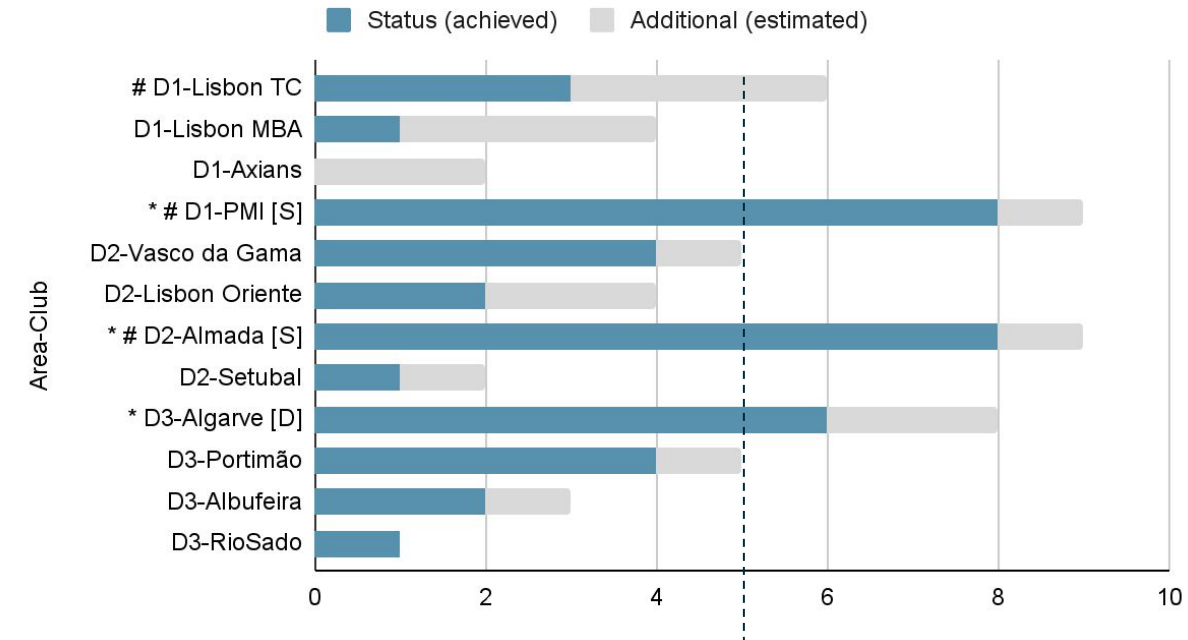


Source: <http://dashboards.toastmasters.org/Club.aspx?id=107>

Division D total

Base = 207 | **New(gross) = 34 (+15%)** | **To Date(net) = 187 (-10%)**

Distinguished Club Program | DCP Goals: min 5 (*) ~ max 10

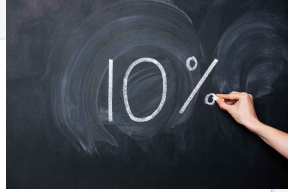


Source for DCP Goals:

- Status (achieved):
<http://dashboards.toastmasters.org/Club.aspx?id=107>
- **Additional(estimate)**: it is a Division assumption. Goal is likely be achieved **if current Goal progress >=50%**
- ***** already distinguished, **#** ToDate > Required

Current progress on Toastmasters goals

Membership (m) Growth



10% (207m > 228m)

[Membership Goals|7~8]

[To Date] = 187m | **-10%** base
new 34m (+15%) base
churn -57m (-34%), Oct.21

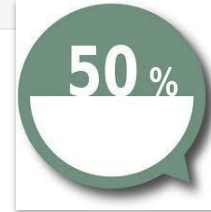
**requires 97m+ gross
members**

(New: 228m - [To Date]*70%)

estimates -56m by apr.22
(churn: [today]*30%=-54)

... growth is #1 priority!

DCP Goals



**>= 50% distinguished
clubs per area
(6 clubs, 2+ per area)**

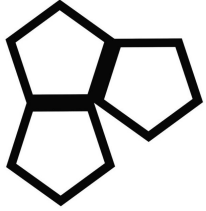
10 of 12 clubs 4+ officers
Trained (Jun-Ago + Nov-Feb)

only 3 of 12 (25%) are DCP
qualified (>=20m or 5m
growth)

26% education goals
achieved

[Education Goals|1~6]

Clubs(c) Growth



**+1 new club/ area
(12c jul.21 > 15c jun.22)**

100% club renewals Sep.21

prospects:

2x D2 (IPS, **Guine Bissau**) +
1x @ D1 (U. Europeia)

"New Axians" (ex-Novabase)
"RioSado" (paper only club)

[District & Division Goals]
... **retain all (12), convert 2,**
find 2~3 new prospects

What's next?

Growth (“Crescimento”)



“D” Digital Roadmap and Training



eventbrite

Share COT &
Training
materials



Speech contests

Q&A 10-Feb, 18:30h

Clubs by 4-mar

Areas by 31-mar

Division at 16-abr



Renewals

before 30-mar

renew 8+

members/club

(let's sell all tickets)



“Open house” vaccination

“ovos moles” vaccine

Aveiro 14-15 May



<https://www.tmdistrict107.org/aveiro-spring-conference>

Division E Success Report

Director Division E

Division F Success Report

Area Directors F1, F2 and F4

AREA F1

20 members

No progression on education

In person meetings

Once every 2 weeks

Achievers Club

Marbella

16 members

No progression on education

Online meetings

Once every week

Oracle Club

Malaga

8 members

No progression on education

Online meetings

Once a month

Ericsson Club

Malaga

AREA F2

Membership status

Granada: 22 active members

Málaga: 24 active members

Sevilla: 35 active members

Club Officer Training:

7th February (online)

This date has been set in order to update club committee members the decisions concerning to división and district speech contests and news from DOT.

Club contests:

Granada:

8th March Speech contest

15th March Table Topics and Evaluation contest

Málaga:

12th March Speech and Table Topics contest (all day due to different location of club members)

Sevilla:

2nd March Speech contest (Spanish)

9th March Speech contest (English)

16th March Table Topics and Evaluation contest

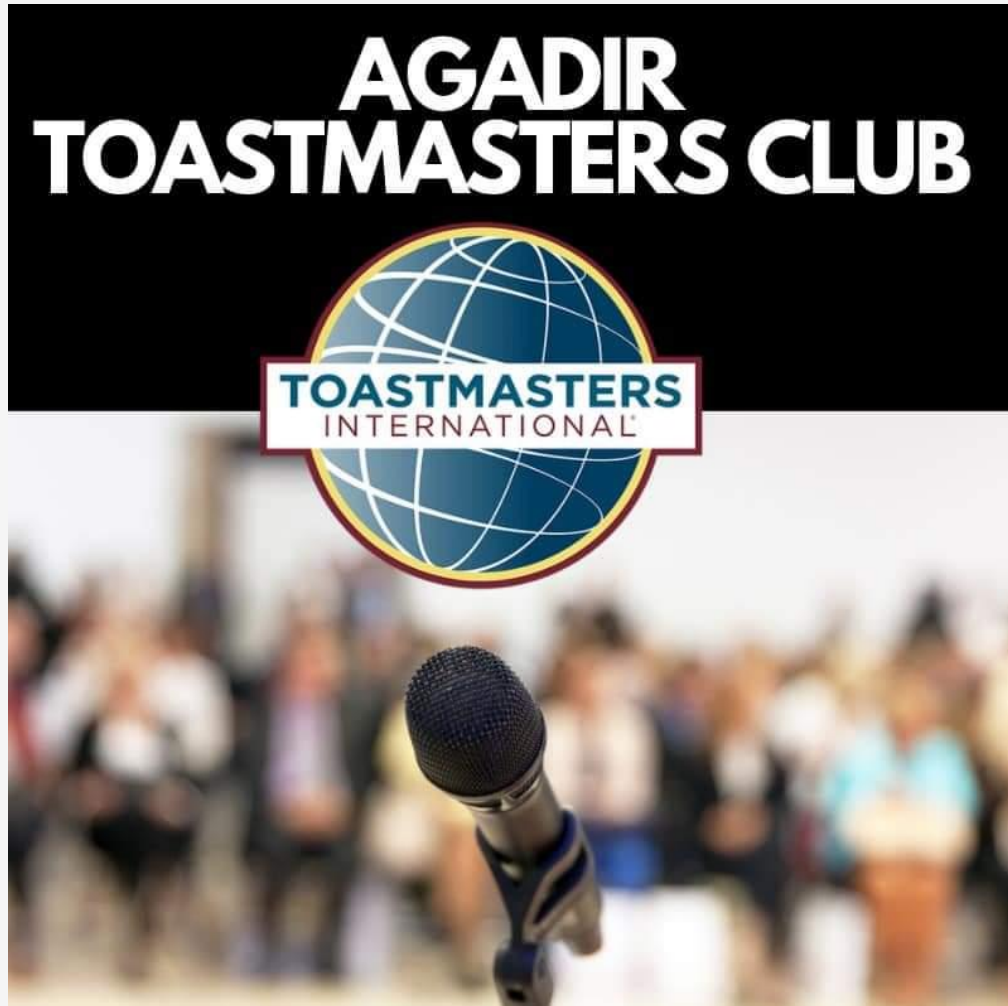
Area contest:

26th March (Sevilla)

AREA F4 - DCP

Clubs	Membership	Achieved goals
CASABLANCA TOASTMASTERS CLUB	25	10
ELOQUENT LEADERS TOASTMASTERS CLUB	26	9
RABAT TOASTMASTERS CLUB	30	7
ALC EL JADIDA TOASTMASTERS CLUB	13	2
MARRAKECH ORATORS TOASTMASTERS CLUB	25	New club

A new club is expected in Agadir!



An amazing team is building it!

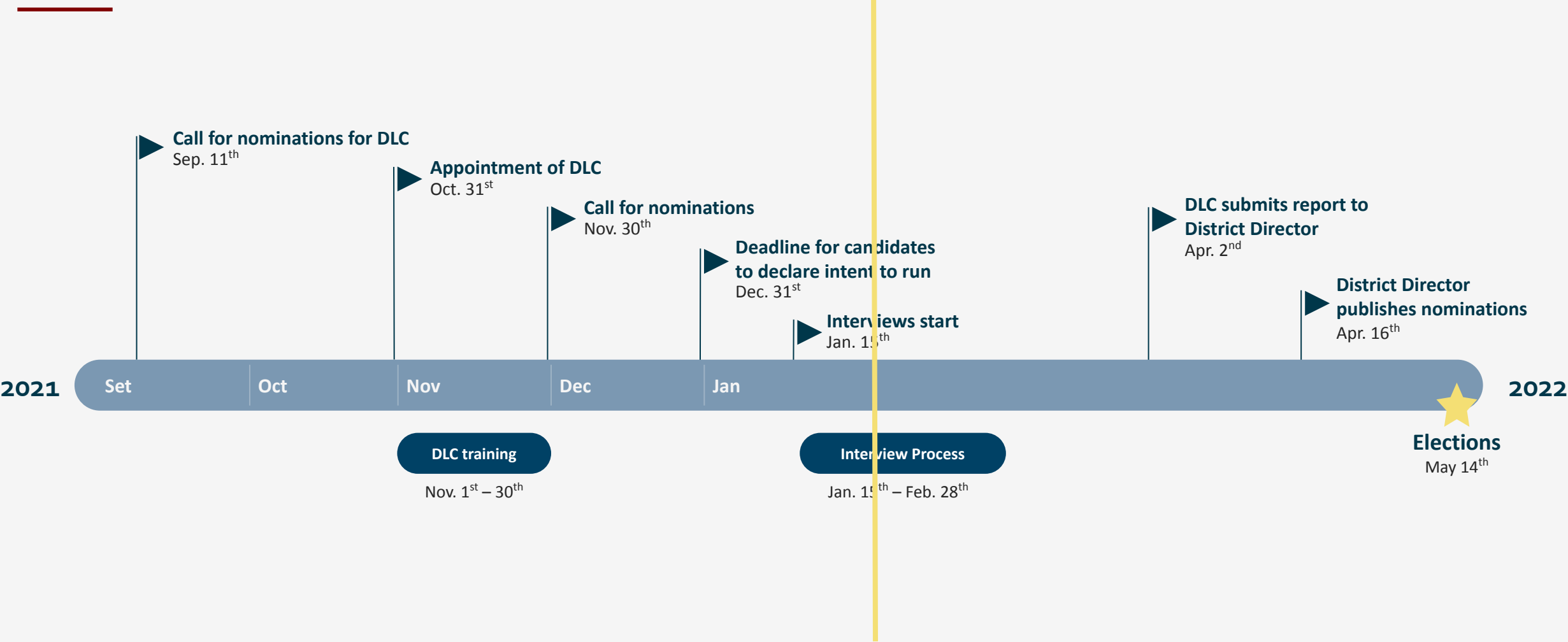


Current District Business

District Leadership Committee (DLC)

Immediate Past District Director
Cristina Juesas, DTM

DLC Timeline



~~Appointed~~ & Elected Positions

Appointed Positions

- Finance Manager *
- Administration Manager *
- Area Directors

Elected Positions

- District Director
- Program Quality Director
- Club Growth Director
- Public Relations Manager
- Division Directors

* Only Area Directors will go through the DLC process. Finance Manager and Administration Manager are appointed directly by the Elected District Director.

DLC



Div A

Patricia Sanabria



Div D

António Mendes



DLC Chair

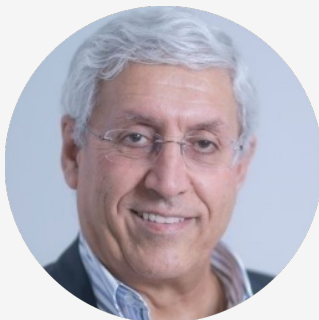
Cristina Juesas



Div B

Alba Lucía

Hincapié



Div E

Jaime Melancia



Div C

Luis Marrana



Div F

Vincent Nerée

~~Positions~~ lacking candidate

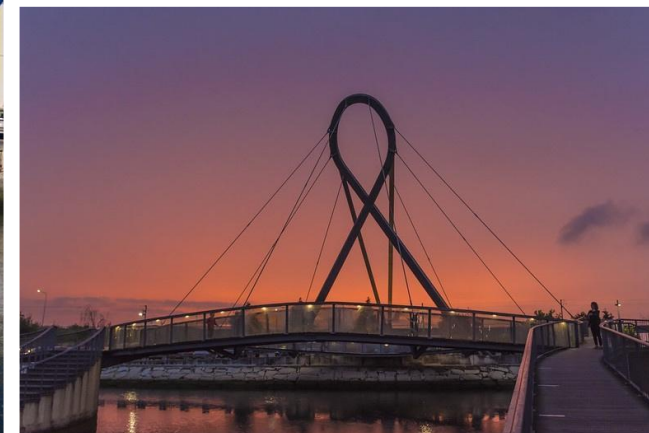
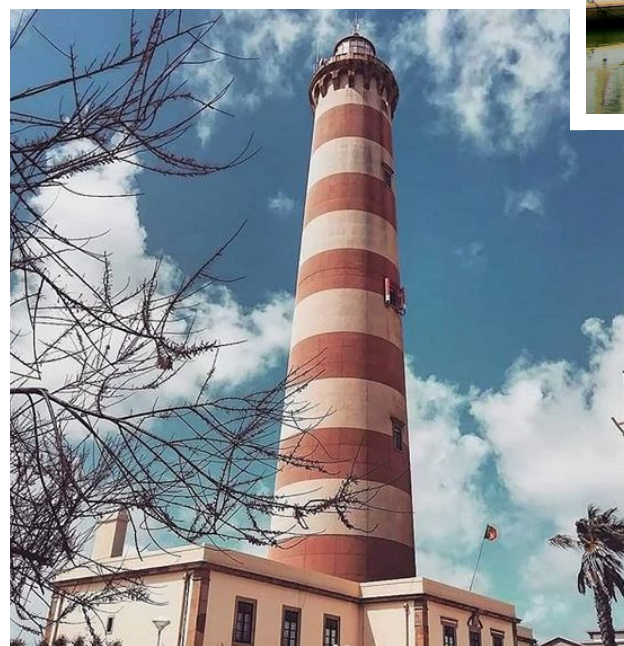
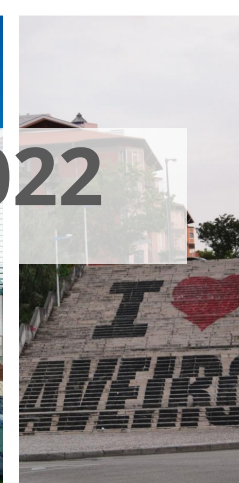
Area Directors

- B4
- D2
- D3
- E2
- F3

Spring Conference Aveiro 2022

Program Quality Director

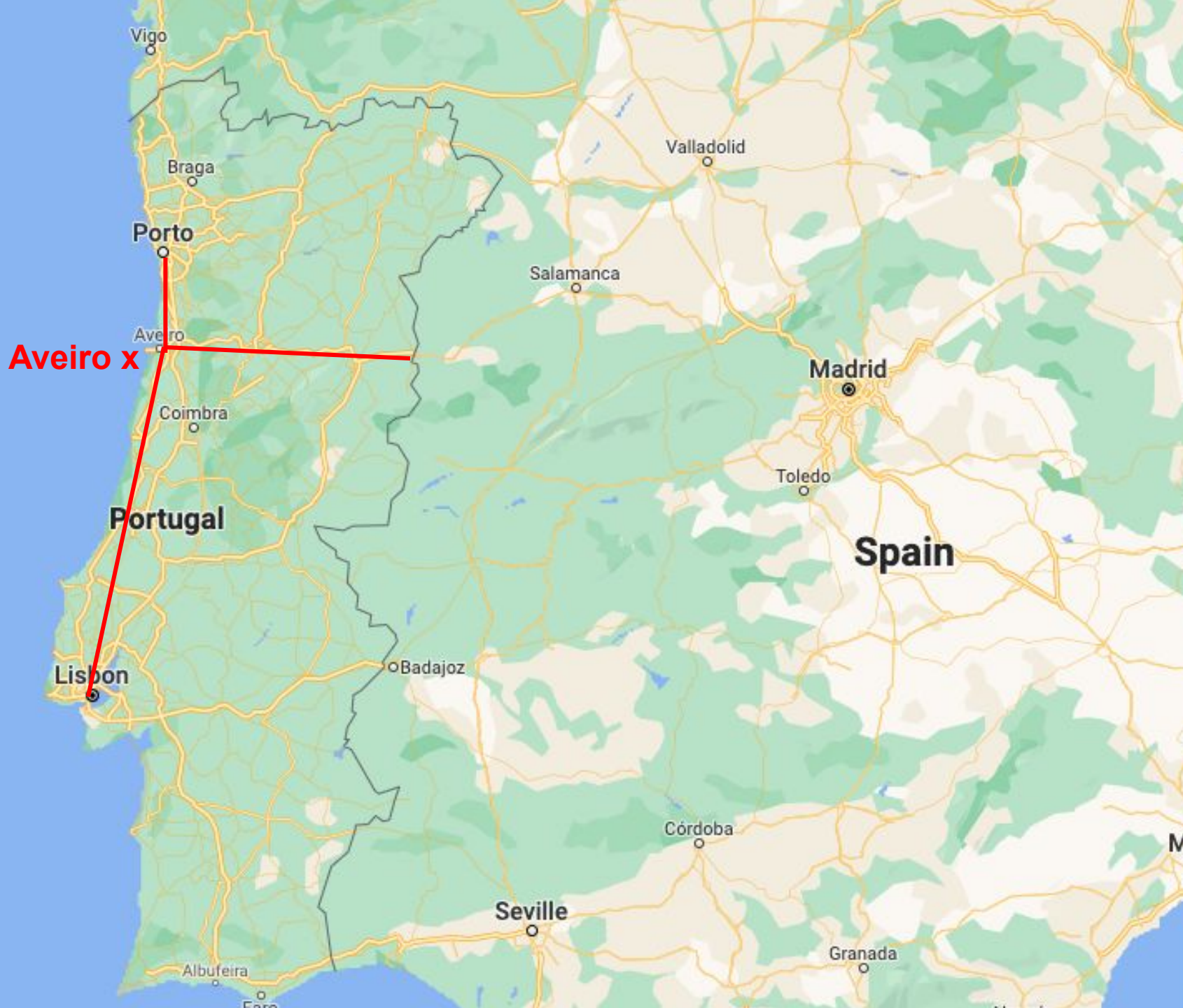
Location & Date: Aveiro, 14 & 15 May 2022



**Frequent & easy trains from
Porto and Lisbon airports.**

**Close to A1 motorway
between Lisbon and Porto.**

**At the end of E80/A25
connecting to Salamanca,
Valladolid, Madrid.**



Venue: Centro de Congressos of Aveiro



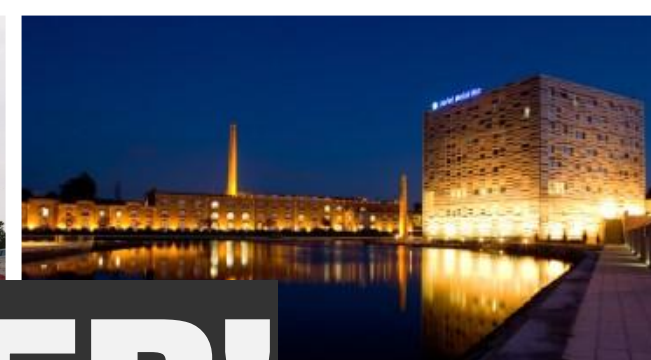
Venue: Centro de Congressos of Aveiro

DCm

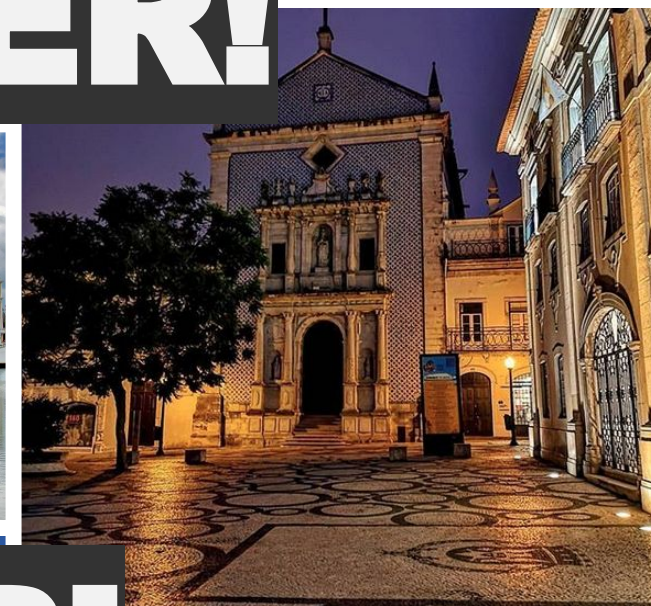
**Work
shops**

**Speech
Contests**

**Gala
Dinner**



ARRIVE SOONER!



LEAVE LATER!



Conference Prices

- ▶ Early-bird Full Package: **€89**
 - Summit, Coffee-Breaks, Saturday Lunch, Workshops, Gala dinner, Sunday Lunch
- ▶ Early-bird Small Package: **€55**
 - = Full package, without Gala dinner

-
- ▶ Full Package: **€99**
 - Summit, Coffee-Breaks, Saturday Lunch, Workshops, Gala dinner, Sunday Lunch
 - ▶ Small Package: **€65**
 - = Full package, without Gala dinner
-
- ▶ Gala dinner only: **€40**
-



CLUTA WELCOMES YOU TO AVEIRO!

Autumn 2022 Summit / TLI

Program Quality Director

TOASTMASTERS
INTERNATIONAL

Other Business

District Director

Adjournment

District Director