

## **District Council Meeting**

Online - 23 September 2023

# Call to Order / Welcome address

District Director – Vera Margarida Cunha





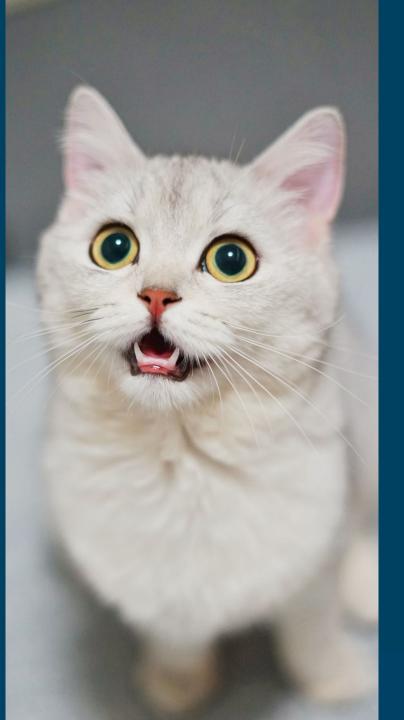
## **District Mission**

## Administration Manager Sílvia Vilas

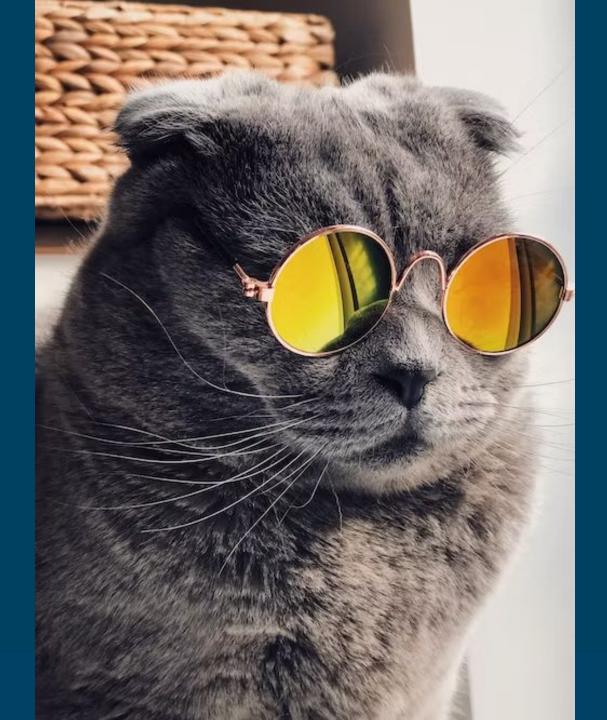
























TOASTMASTERS

# We **build** new clubs and support all clubs in achieving excellence.





Robert's Rules of Order Parliamentary Procedures Parliamentarian Ana Santos Carvalho







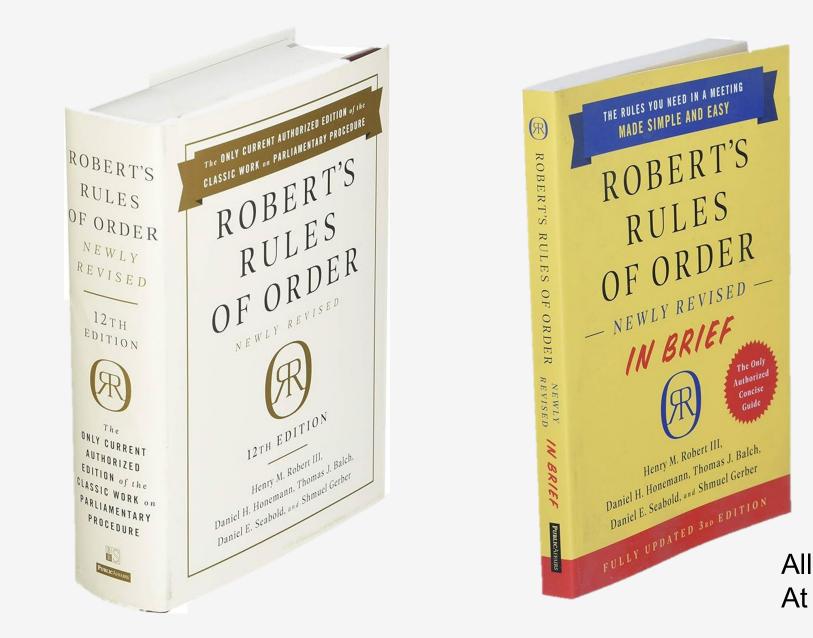












Allow to make decisions! At DECM & DCM



## The motion

When a member makes a **proposal**...

that is called making a **motion**.



#### How to make a motion?

I move that..



### What about now?

### How can we promote a debate about a motion?



#### **Before the debate...**



"It is moved and second that tomorrow all of us get an ovo mole"

It needs to be clear before the discussion.



## How debate works?

Debate is about the merits of the question, whether the action should or should not be taken.

Maker of motion has one-time preference.

Who has not yet spoken has preference.

Alternate between supporters and opponents.

Stick to the subject.

Do not go personal.



#### How motions are approved? Vote



### How motions are approved? Unanimous consent



## How motions are approved? Others voting types

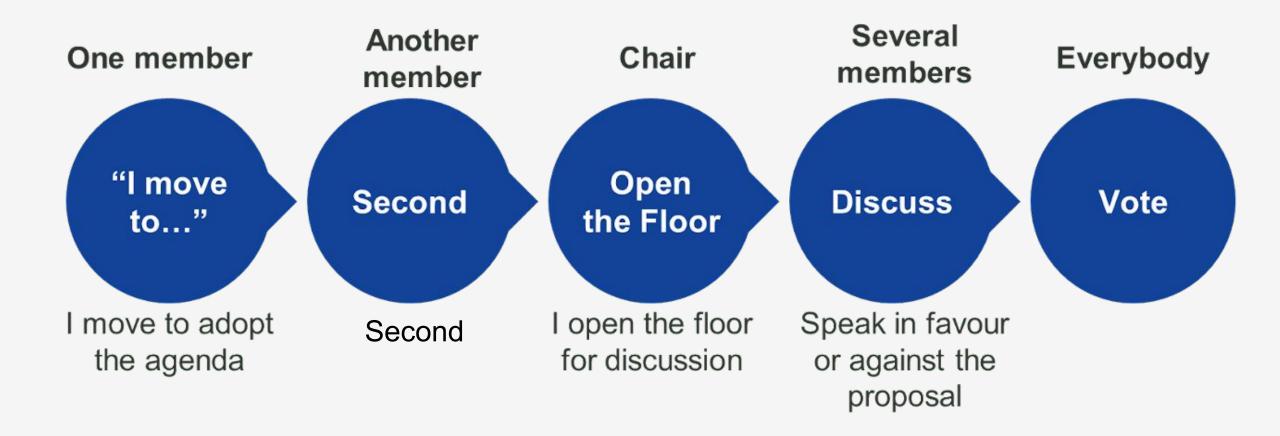


- Standing vote
- Show the hands
- Counted vote
- Ballot vote





### In summary...



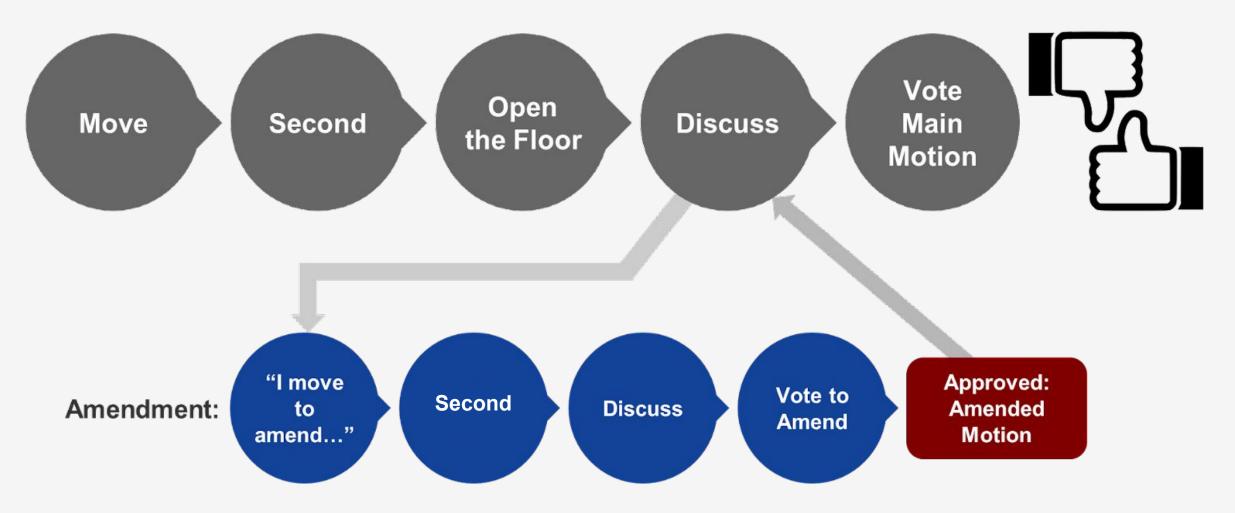


## 

An amendment may be moved.



#### Amend the main motion





## **Point of order**

Highlight a broken rule!



## **Point of information**

#### To give or request information



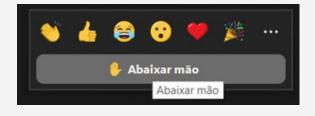
## **Addressing the Chair**

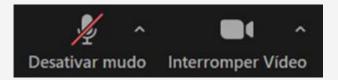
#### Raise your hand

#### Lower it after given the floor

#### Mute audio in the end







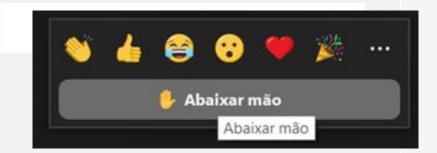


## **Speaking during the debate**

rticipantes

#### Raise your hand

Lower it after the chair gives someone the right to speak (you will raise it again later)



Gravar

Compartilhar tela

8

🔒 Levantar Mão

0

Reacões







## **Certification of Quorum**

## Administration Manager – Sílvia Vilas



# WE HAVE QUORUM



### Adoption of Agenda

District Director - Vera Margarida Cunha



#### I move to approve the agenda as presented.



#### **Online DCM MoM approval (May)**

District Director - Vera Margarida Cunha



#### I move to approve the DCM MoM as sent.





### District Executive Committee Meeting District Success Plan



#### **District Vision and Goals: DSP**

District Director Vera Margarida Cunha

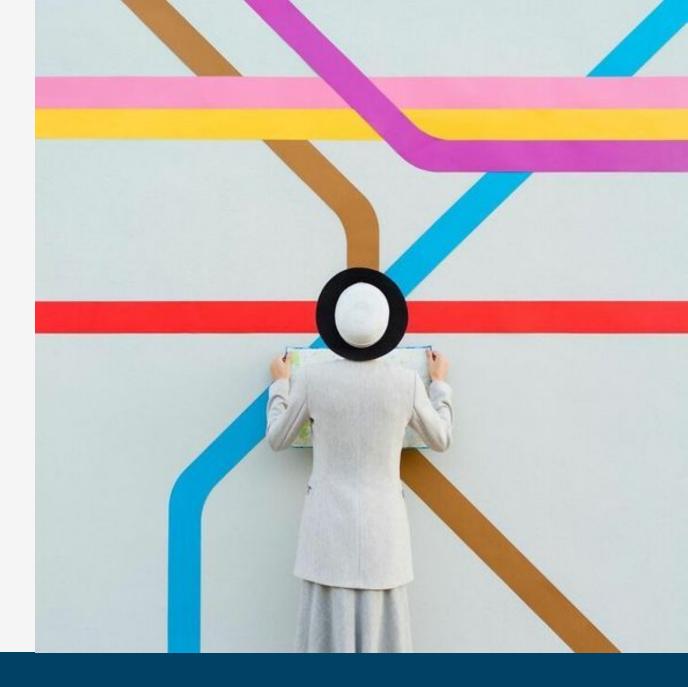
## DIRECTION DECISIONS



## DIRECTION TOWARDS SMEDLEY DISTINGUISHED



## DECISION





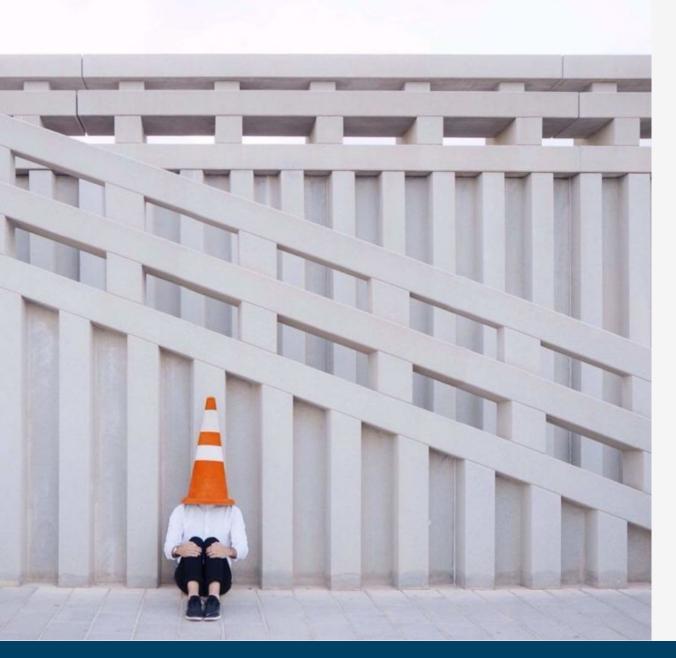


### You better be prepared.



# YOU'RE FIRED





# WHY?









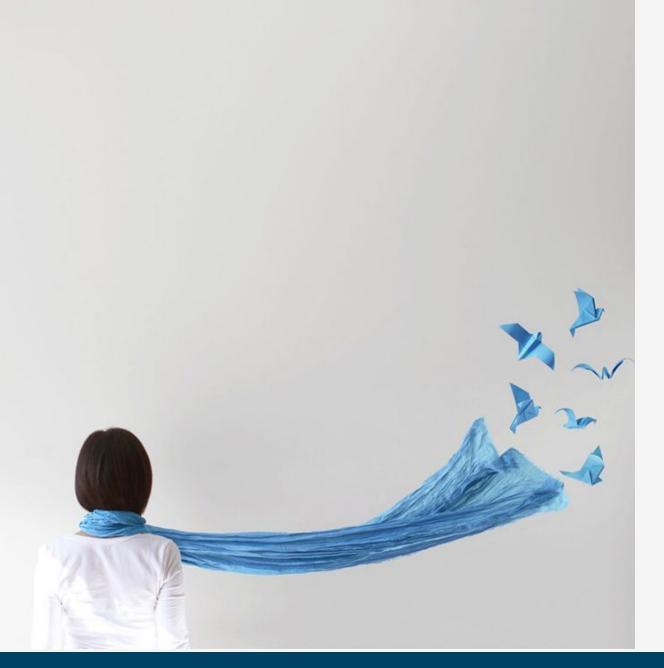
#### **CREATIVE EXPERT IN OPERATIONS**





#### **Towards Smedley Distinguished**





# WHY?





## DISTRICT OFFICER











# RESULTS





### **OPPORTUNITIES**



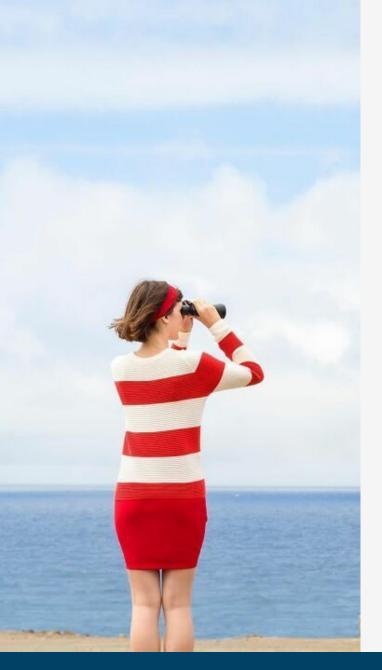


## WISDOM



## GIFT RESULTS **OPPORTUNITIES WISDOM**





### **BE ORIGINAL.**





### **EXCEED YOURSELF.**





#### **BE PREPARED TO WALK A LONG WALK.**





#### TOOLS EMPATHY ACCOUNTABILITY MOTIVATION



## We build new clubs and support all clubs in achieving excellence.

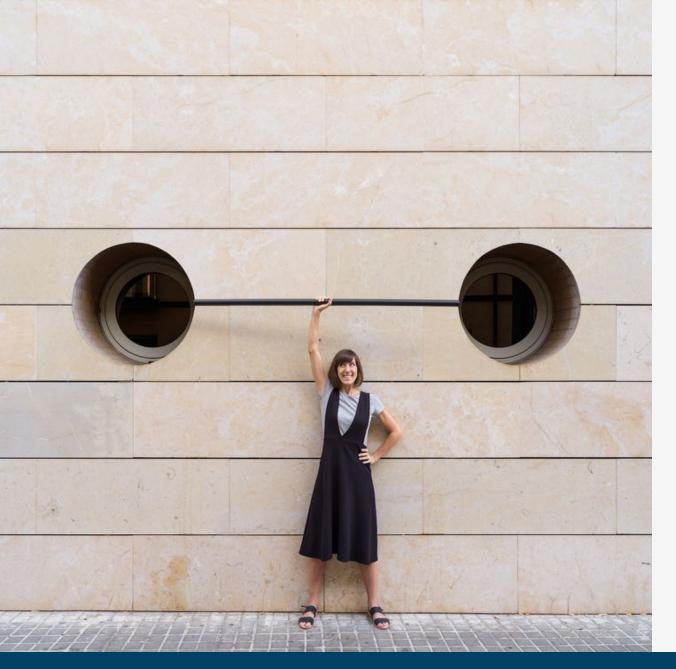


# Distinguished



# ACTION





## EMPOWERING VOICES





### WHY ARE YOU HERE?





## DON'T BE THE SAME. BE **BETTER**.







#### CREATIVE EXPERT IN OPERATIONS



## EXCELLENCE

We consistently strive to meet or exceed expectations by upholding the Toastmasters promise, nurturing a collaborative environment, innovating to deliver creative solutions, and optimizing quality to produce superior service.





### Program Quality Plan Program Quality Director Claudia Villarreal

#### Quality is EVERYONE'S responsibility!















# uality continues with US!









# EMPOWERING VOICES





# uality = Smedley Distinguished!!!



# When e Smedley Distinguished!

Time to celebrate! District 107 reached the highest recognition by Toastmasters!!!

## Top 6 of 128 Districts Worldwide

#### SMEDLEY DISTINGUISHED DISTRICTS

DISTRICT	DISTRICT DIRECTOR
District 92	Rishabh Mehta, DTM
District 94*	Gael Ahoomey-Zunu, DTM
District 125	Seema Rani, DTM
District 74	Andrew Tsuro, DTM
District 113	Diana Selene Carbajal Simental, DTM
District 107	Pablo Garcia, DTM



OASTMASTE

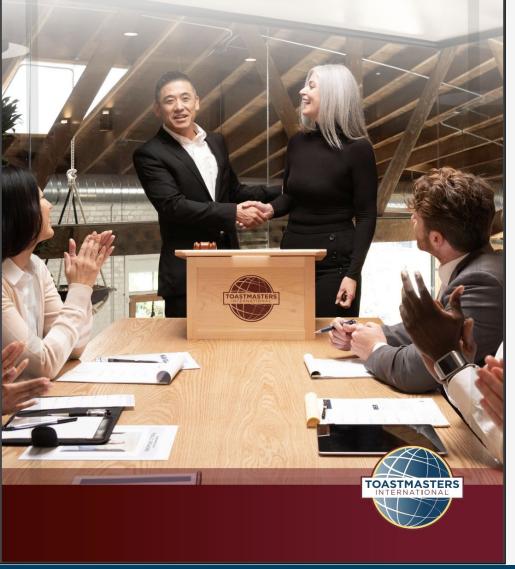
DISTRICT 107





#### **Club Leadership Handbook**

A Guide to Effective Club Leadership



- Complete Club Success Plan
- Attend Club Officer Training
- Know your Responsibilities
- Understand common scenarios faced in each role
- Attend District Council Meetings (President / VPE)
- Attend Area Council Meetings
- Participate in the Distinguished Club Program
- Conduct quality speech contests
- Understand the District structure
- Conduct Club Executive Committee Meetings
- Be transparent with Club finances
- Adhere to Club timelines/deadlines/tasks
  - etc...

## **Moments of Truth Tool Kit**





## **Club Quality Standards Evaluation Guide**



#### First Impressions

- Guests greeted warmly and introduced to officers and members
- Guest book and name tags provided
- Professionally arranged meeting room
- Convenient meeting location
- Guests invited to address the club
- Guests invited to join

#### Membership Orientation

- Formal induction, including presentation of membership pin and manuals
- Assignment of mentor
- Education programs and recognition system discussed
- Learning needs assessed
- Discussed accommodations for members with disabilities
- Speaking role(s) assigned
- Member involved in all aspects of club activities

#### Fellowship, Variety, and Communication

- Guests greeted warmly and made welcome
- Enjoyable, educational meetings planned
- Regularly scheduled social events
- Members participate in area, district, and International events
- Inter-club events encouraged
- Club newsletter/website published and updated regularly

#### **Program Planning and Meeting Organization**

- Program and agenda publicized in advance
- Members know program responsibilities and are prepared to carry out all assignments
- All projects are manual projects
- Meetings begin and end on time
- Creative Table Topics<sup>®</sup> and activities
- Positive and helpful evaluations

#### **Membership Strength**

- Club has 20 or more members
- Members are retained
- Promotion of club in the community or within its organization
- Club programs varied and exciting
- Toastmasters sponsoring new members recognized
- Regular membership-building programs

#### **Achievement Recognition**

- Award applications immediately submitted to World Headquarters
- Progress charts displayed and maintained
- Member achievements formally recognized with ceremony
- Club, district, and International leaders recognized
- Club and member achievements publicized
- DCP is used for planning and recognition





# **Program uality**





TOASTMASTERS

#### **Distinguished Club Program Goals**

#### Education

- 1. Four Level 1 awards achieved
- 2. Two Level 2 awards achieved
- 3. Two more Level 2 awards achieved
- 4. Two Level 3 awards achieved
- 5. One Level 4, Level 5, or DTM award achieved 6. One more Level 4, Level 5, or DTM award achieved

#### Membership

7. Four new, dual, or reinstating members

8. Four more new, dual, or reinstating members

#### Recognition

When your club meets the qualifying requirement and also does the following, it is eligible for Distinguished recognition at year-end:

Achievement	Recognition Earned	
Five of 10 goals	Distinguished	
Seven of 10 goals	Select Distinguished	
Nine of 10 goals	President's Distinguished	

Check your progress at www.toastmasters.org/DistinguishedPerformanceReports.



10. On-time payment of membership dues accompanied by the names of eight members (at least three of whom must be renewing members) for one period and on-time submission of one club officer list

#### 07864253 Tunis Toastmasters



Goals to Achieve			Goal	To Date	Status	
	Education					
1	Level 1 awards	All Pathways education awards must be submitted in both Base Camp and Club Central.	4	1	3 Level 1s needed	
2	Level 2 awards	All Pathways education awards must be submitted in both Base Camp and Club Central.	2	2	✓	
3	More Level 2 awards	All Pathways education awards must be submitted in both Base Camp and Club Central.	2	2	✓	
4	Level 3 awards	All Pathways education awards must be submitted in both Base Camp and Club Central.	2	1	1 Level 3 needed	
5	Level 4, Level 5, or DTM award	All Pathways education awards must be submitted in both Base Camp and Club Central.	1	1	✓	
6	One more Level 4, Level 5, or DTM award	All Pathways education awards must be submitted in both Base Camp and Club Central.	1	1	✓	
	Membersh	p				
7	New members		4	1	3 New Members needed	
8	More new members		4	0	4 New Members needed	
	Training					
9	Club officers trained June-August		4	5	First Training Period Achieved	
3	Club officers trained November-February		4	0	Second Training Period 4 needed	
	Administrat	on				
10	Membership-renewal dues on time		Y	1	~	
10	Club officer list on time		Y	1	•	





## Congratulations

*Tunis Toastmasters on becoming the first* 

#### **DISTINGUISHED CLUB**



WHERE LEADERS

DISTINGUISHED

GOALS

## An amazing achievement!



## Don't underestimate the power of **RECOGNITION!**





#### **Toastmasters International District Recognition Program**



Paid Clubs         No net club loss         Net +1 club         +3%         +5%           Membership         +1%         +3%         +5%         +8%           Distinguished Clubs         40%         45%         50%         55%		Distinguished	Select Distinguished	President's Distinguished	Smedley Distinguished
Distinguished	Paid Clubs	No net club loss	Net +1 club	+3%	+5%
	Membership	+1%	+3%	+5%	+8%
	Distinguished Clubs	40%	45%	50%	55%

The Board also announced changes to the membership qualifying requirement for the Distinguished Club Program for the 2022-2023 and 2023-2024 program years. Effective immediately, the membership requirement is now having either 20 members or a net growth of at least three (3) new, dual, or reinstating members as of June 30.



## **36** Distinguished Clubs by December 2023!!



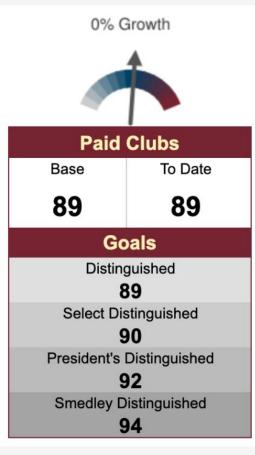


-68.52% Growth





## **49<sup>+</sup>** Distinguished Clubs by June 2024!!











# WE are counting on all of YOU!



## **Club officer training tool kit**



Club Officer Training Building Blocks

Club Success Plan (New)

Marketing (New)

**Prospective Member Engagement (New)** 

Member Engagement and Retention (New)

Quality Club Meetings (New)

Building a Healthy Team

Building on Achievement for Continued Success

Creating a Quality Club

Effective Meetings (New)

**Enhancing Evaluations** 

Leading the Club to Success



#### First Club Officer Training: Between June 1 and August 31

**Second Club Officer Training:** Between November 1 and February 28 (Officers attending the Madrid Fall Summit will receive COT credit if they attend a minimum of four workshops).

Clubs with officers attending training receive credit toward the training goal in the *Distinguished Club Program*.

In order for clubs to receive credit, the District's Program Quality Director must record the training information online at District Central under the Club Officer Training Report.



#### Winners Academy

Helping members to prepare for the Contest Season!

Starting: November 2023

Most probably with a Special Guest: a World Champion of Public Speaking



**JOIN!** THE CONTEST SEASON IS COMING! ARE YOU PREPARED?



#### **The Main Thing**

A series of educational online sessions around Club Quality, Club Growth, Leadership, Coaching and Mentoring, and the overall Toastmasters experience.

#### Starting: October 2023



YOODLI

Al Speech Coach in Action

<sub>вү</sub> Sharan Jhangiani



6 MARCH 19:00 PT 20:00 ES/MOR





## The team of Program Quality Ambassadors: YOU!

Division E

Division E Director - Joanna Wakuluk

Division A















Area B3 Director - Dulce Alvarez Garcia

Division B

Division B Director - Janine de la Euente



Division C

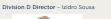
Division C Director - Mafalda Guimarãe

Area C3 Director - Pedro Moise



Area C4 Director - Rafael Mar





Division D



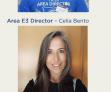






Area D3 Director - Denise Simão









Division F

Division F Director - Helen Johnson

Norberto Amaral (Club Growth +Director)

- Vera Cunha (District Director) +
- + Pablo Garcia (Immediate Past **District Director**)
- George Rivera (Accountability +Partner)... and me!







# SERVICE

We strive to provide high-value, exceptional support by being responsive, attentive, and passionate in fulfilling our duties as individuals and as an organization to all.





## **Club Growth Plan**

Club Growth Director Norberto Amaral

#### SMEDLEY DISTINGUISHED



8% net membership payments growth

5% net club growth

55% of club base Distinguished

#### SMEDLEY DISTINGUISHED

8% net membership payments growth

3.5 new members per club

5% net club growth <u>1 "net" new club</u> per division

55% of club base Distinguished

<u>Get 6+ points</u> on the DCP!

## **Smedley Distinguished**



Dashboard here: <a href="https://dashboards.toastmasters.org/District.aspx?id=107">https://dashboards.toastmasters.org/District.aspx?id=107</a>



#### SMEDLEY DISTINGUISHED

Videos Webinars Social Media

Marketing

Recognition

**District Leadership Committee** 

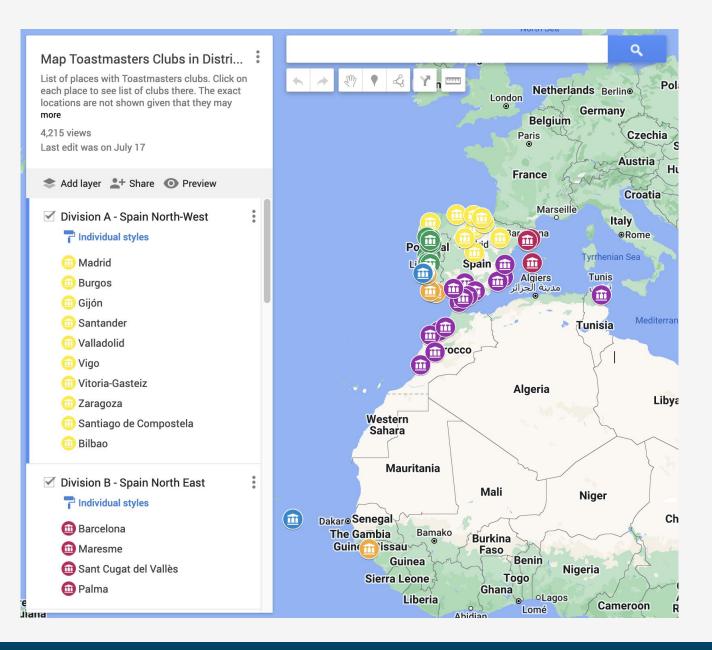
**DECM & DOT**  $\Rightarrow$  Here and now: DCM **District Budget Club Growth Club Quality Pathways Moments of Truth** DCP **Demo Sessions Club Visits** Renewals **Club Training Fall Summit Spring Conference Club Coaches, Mentors and Sponsors** 

## **Club Growth**

Grow Grow GROW!

More clubs, more members, more leaders... ⇒ More areas and divisions

... and you won't like the alternative...





## **Club Growth**



- ⇒ Club Base: 89 clubs
- ⇒ Many prospective clubs and many good leads!
- ⇒ Sadly, some clubs are dying, too…





## **Club Growth - Leads**

Name	Location	Corporate/ Community?	Division	Area
GuideWire	Madrid	Corporate	А	2
Geotab	Madrid	Corporate	A	
Amazon Division B	Barcelona	Corporate	В	
Qlik	Barcelona	Corporate	В	
Adidas	Maia	Corporate	С	4
IKEA	Matosinhos	Corporate	С	C4
Santa Maria da Feira TM	Santa M. Feira	Community	С	4
Beja	Beja	Community	D	
Évora	Évora	Community	D	
Ericeira	Ericeira	Community	E	2
Opplus	Málaga	Corporate	F	1
ESSTI	Rabat	Community	F	5
UM6P	Rabat	Corporate	F	5
Buhler Group	Casablanca	Corporate	F	F5
Las Palmas	Canarias	Community	F	F1



## **Club Growth - Prospective**

Name	Location	Corporate/ Community?	Division	Area
Fátima Speakers	Fátima	Community	С	3
Science	Online	Community	С	2
Málaga Spain Pros Club	Málaga	Community	F	2
Vale do Sousa	Paredes	Community	С	4
Águeda	Águeda	Community	С	4
BNP Paribas	Lisbon	Corporate	Е	2
Tecnimede	Lisbon	Corporate	Е	2
ALC Oujda	Oujda	Corporate	F	5



# Club Growth - Will/may die...

Name	Location	Corporate/ Community	Division	Area
Albufeira	Albufeira	Community	D	3
Altamira	Santander	Community	А	4
Zaragoza	Zaragoza	Community	А	3

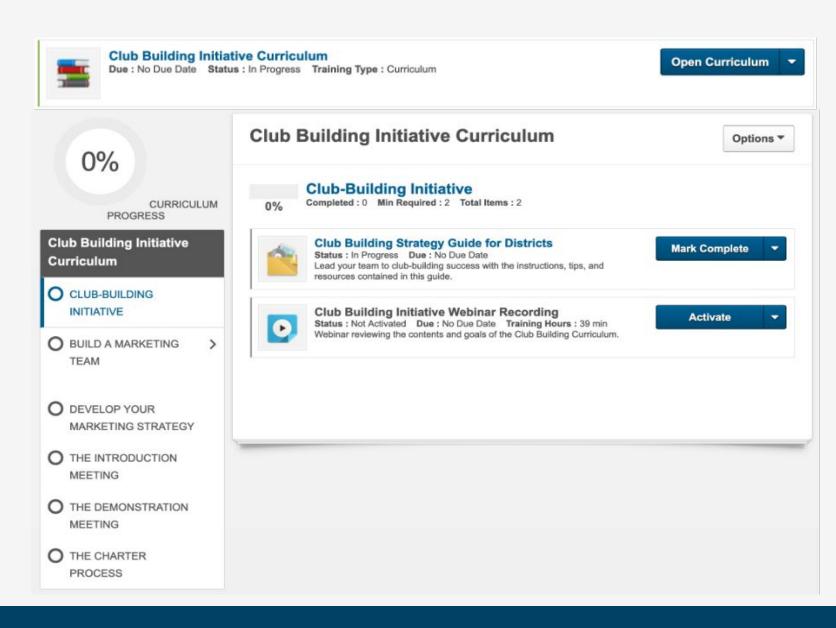
Other clubs that haven't paid member dues <u>vet</u> (as of September 27)

- Banco Montepio Toastmasters Club
- Cabo Verde Toastmasters Speakers
- JESA Institute Toastmasters Club
- ALC EI Jadida Toastmasters
- Marrakech Orators Toastmasters Club



## **Club Growth**

Curriculum on Basecamp! Ask me for access!



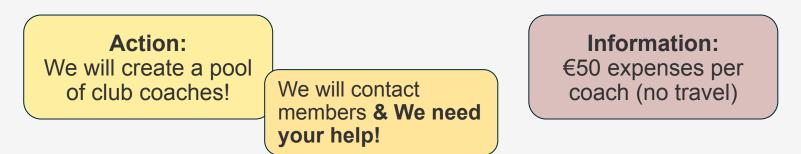




# **TBI** clubs (3 to 12 members) should get <u>club coaches</u> to help rebuild membership and restore quality.

#### What is a club coach and what do their responsibilities entail?

A club coach is an experienced Toastmaster who partners with a club to help rebuild membership and restore quality to member experience. One focus for the coach is to help the club achieve recognition in the Distinguished Club Program. To learn more visit the Club Coach Program webpage or complete the Club Coach Training Module in Base Camp.



More information on the Club Coaches Program and the Club Coaches FAQ



## **Area Directors' Club Visits**



Club visit reports should have detailed information and actionable improvement suggestions. I will read and send comments to Area Directors!



### Renewals

Deadline for October dues September 30 2023 Deadline for April dues March 31 2024

0	Expand		Club Count		Membership Payments					
-	-Aparta		Club Count	Late	Oct	Apr	Total	New	Charter	Total
>	Division	A	17	0	229	0	229	15	0	244
>	Division	В	16	0	242	0	242	20	0	262
>	Division	c	14	0	214	0	214	10	0	224
>	Division	D	13	1	159	0	160	10	0	170
>	Division	E	10	2	85	0	87	7	0	94
>	Division	F	19	1	177	1	179	16	0	195

Clubs and members must pay to be *in good standing*!



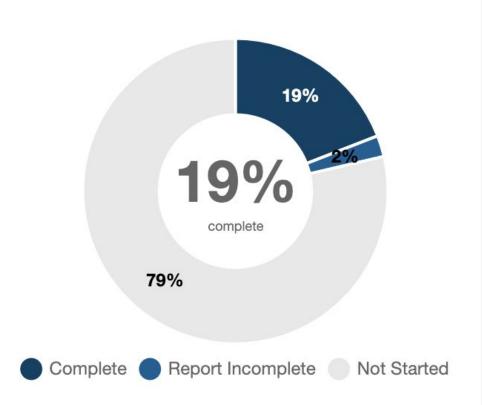
### **Renewals - still unpaid** (as of 10am September 22)

Club	Division	Area	Renewal Status	Name	Location	
4846499	А	2	**Renewals not here**	Airbus Speakers Getafe		
4647400	А	3	**Renewals not here**	Zaragoza	Zaragoza	dies
2256901	А	4	**Renewals not here**	Altamira	Santander	dies
5159008	А	4	**Renewals not here**	Ingram Micro Santander	Santander	
28675517	В	3	**Renewals not here**	VMWare Toastmasters Club	Barcelona	
7273153	D	3	**Renewals not here**	Albufeira Toastmasters	Albufeira	dies
28676304	E	2	**Renewals not here**	Cisco Portugal Toastmasters Club	Porto Salvo	
7739907	E	3	**Renewals not here**	Banco Montepio Toastmasters Club	Lisbon	
28675807	E	3	**Renewals not here**	Cabo Verde Toastmasters Speakers	Sintra	
3263044	E	3	**Renewals not here**	TAGUSPARK Toastmasters Club	Oeiras	
637484	F	3	**Renewals not here**	Las Palmeras Speakers Club	San Javier	dies?
28675948	F	4	**Renewals not here**	JESA Institute Toastmasters Club	Casablanca	
7799544	F	5	**Renewals not here**	ALC El Jadida Toastmasters	El Jadida	
7961085	F	5	**Renewals not here**	Marrakech Orators Toastmasters Club	Marrakech	

TOASTMASTERS

## **Area Directors' Club Visits**

### **Current Round Summary**





### **Awards**

Name	Prize	Criterion
Sprinters Award	2x €50 in merchandising, marketing or equipment	First three clubs to renew 20+ members
Phoenix Award	€50 in merchandising or equipment	TBI club that increased its membership the most from June 30th (club base) to October 1st
Knock-knock Award (First AD)	Certificate	First AD to complete one club visit report, October and March
Knock-knock Award (Full Area)	2x €50 in merchandising or equipment	First AD to complete all club visit reports, October and March
Knock-knock Award Division	2x €50 in merchandising or equipment	First Division with all areas with club visit reports submitted, October and March



### **New Awards**

Name	Prize	Criterion
The Influencer	€50 in Pathways, merchandising or equipment	One member with the most posts in 2023-2024 in Facebook, LinkedIn, Instagram, TikTok, Discord, Reddit
Club Creator Area	2x €50 in Pathways, merchandising or equipment	Two Area Directors with the most new clubs by the end of the year, no net loss
Club Creator Division	€50 in Pathways, merchandising or equipment	One Division Director with the most new clubs by the end of the year, no net loss
Flash Award	2x €50 in Pathways, merchandising or equipment	Two clubs fastest to charter









### Webinars and Videos

- How to create clubs
- What does the CGD do
- Club coaches
- Promoting member
- engagement
- How to have a successful Corporate Summit





### The team

Division B

Division A



Director - Elena Errazuri



Area A2 Director Marisa Rev Martín



Area A3 Director









Area B1 Directo

Area B2 Director -

Area C2 Director - Inês Marque

Division B Director - Janine de la Fuente Division C Director - Mafalda Guimarães

Area C3 Director - Pedro Moisés



Area C4 Director - Rafael Marque

Division C





Area D3 Director - Denise Simão









Division E

Division E Director - Joanna Wakuluk



Area E3 Director - Celia Bento



Division F

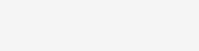
Division F Director - Helen Johnson

Area F1 Director - Stephane Delrez

Area F2 Director - Rafael Torres Garcia



- + Sérgio Águia (District Alignment Manager)
- Clara Noble (Corporate clubs) +
- Samir Chaqri (Morocco) +... and me!







# Marketing & PR Plan Public Relations Manager Hanane Bourehiyi



### Enhancing Communication









### **Inside the District**

- Better Internal Communication : Promote better communication between clubs, Areas and Divisions by enhancing collaboration and sharing of ideas.
- Member Recognition 2: We aim to recognize exceptional members or clubs through Social Media Accounts and monthly newsletters to promote positive reinforcement and communication.
- **Promotion of PR Tools** : Enhance member interaction and involvement with the communication tools employed by The District.



# **Outside the District**

- Engaging content 📝: About public speaking & Leadership.
- Online Presence: Maintain an active and engaging online presence through a well-designed website and social media channels. Regularly share club activities to showcase the value of Toastmasters.
- Referral Programs : Encourage current members to refer friends, colleagues, or family members to join Toastmasters. offering incentives for successful referrals.
- Testimonials and Success Stories: Share stories of how Toastmasters has benefited members in terms of personal and professional growth. Real-life examples can inspire potential members.



### Communication plaforms

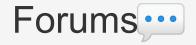












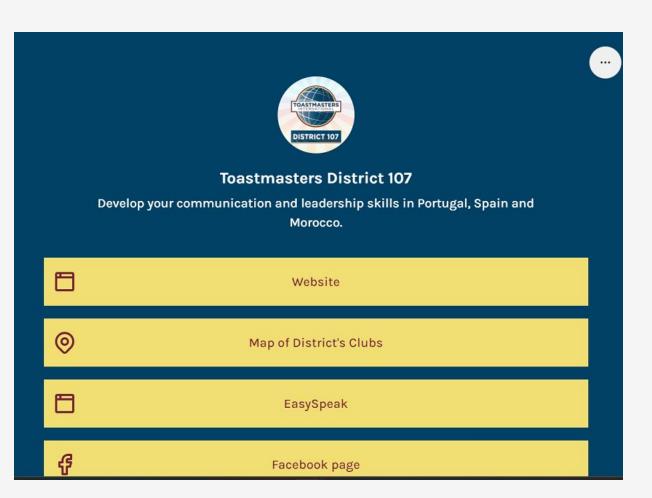


## **Useful Tools**

https://linktr.ee/toastmasters.d107

Unified landing page that houses multiple links to various District 107 web destinations.

- Website
- District Map
- Social Media accounts
- Resources for District & Club officers





### **Useful Tools**



Home Leadership Team Hall of Fame 2023 Our Meetings Resources Events Awards Contact



### **District 107 Website:**

### tmdistrict107.org



# **Useful Tools**

Reels

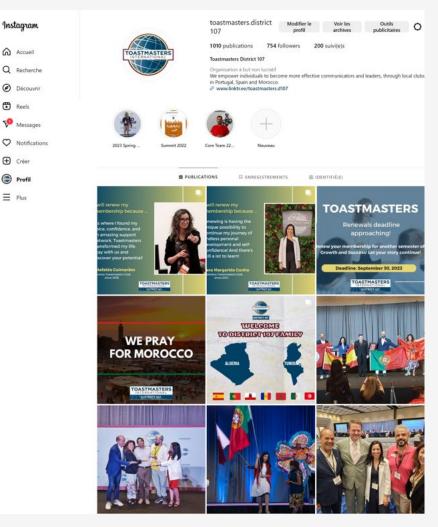
Créer Profil

= Plus

Facebook

Instagram

LinkedIn





**Toastmasters International - District 107** Publié par Hanane Brh 🛛 · 2 j · 🔇

It's that time of year again - RENEWAL SEASON! 🕌

So, we are excited to share the reasons for some incredible members who have decided to renew their memberships. Meet Veera, Norberto, Izidro and Hanane, each with their unique motivations for continuing this enriching journey.... En voir plus

#### I will renew my membership because ...

renewing is having the unique possibility to continue my journey of endless personal development and selfconfidence! And there's still a lot to learn!

#### Vera Margarida Cunha

12



TOASTMASTERS INTERNATIONAL

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### **Our Motto**

# **Your Voice**

# **Your Story**

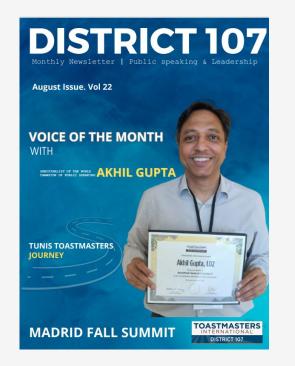
# **Our Inspiration !**







### **Newsletter**



### Podcast



### **Short videos**



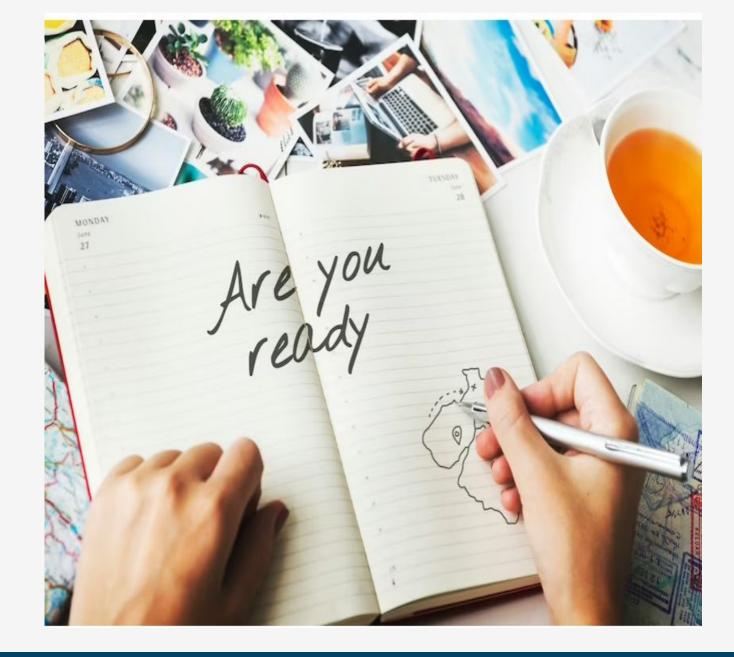
Started : July 2023

Starting : October 2023 Starting : October 2023



# Together we can make a difference.

### **ARE YOU IN ?**







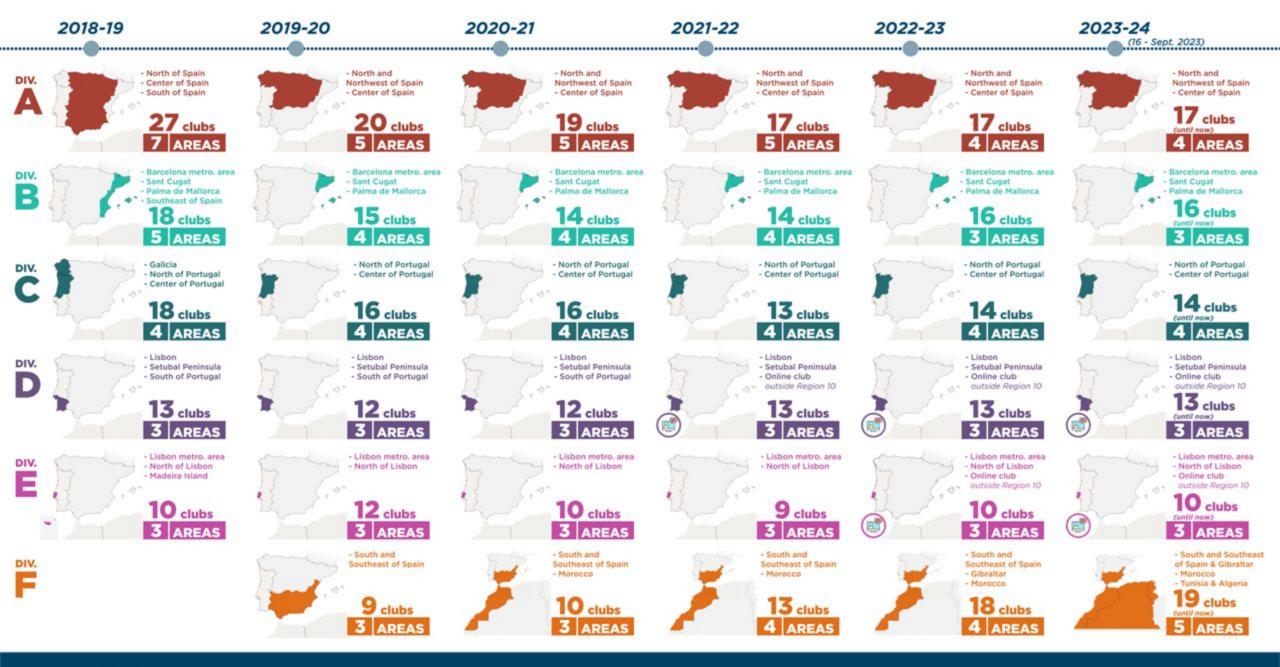
# **Alignment Plan**

District Alignment Manager Sérgio Águia

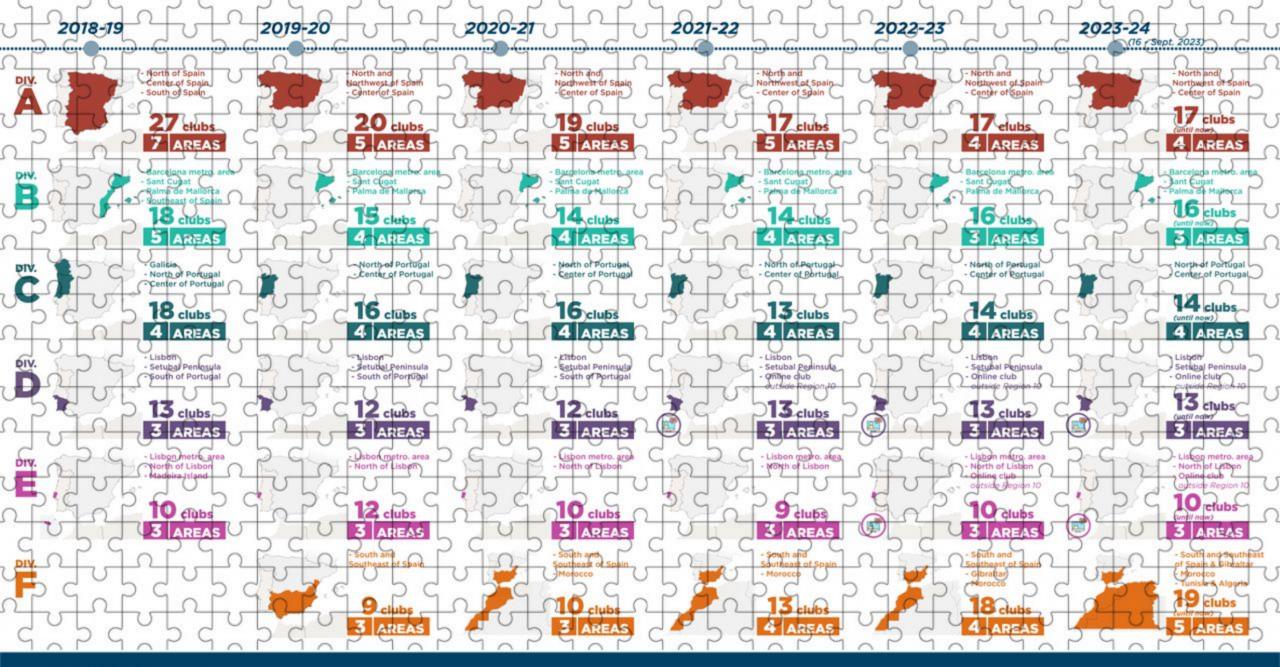
# **DISTRICT 107 -** 2018-19







TOASTMASTERS



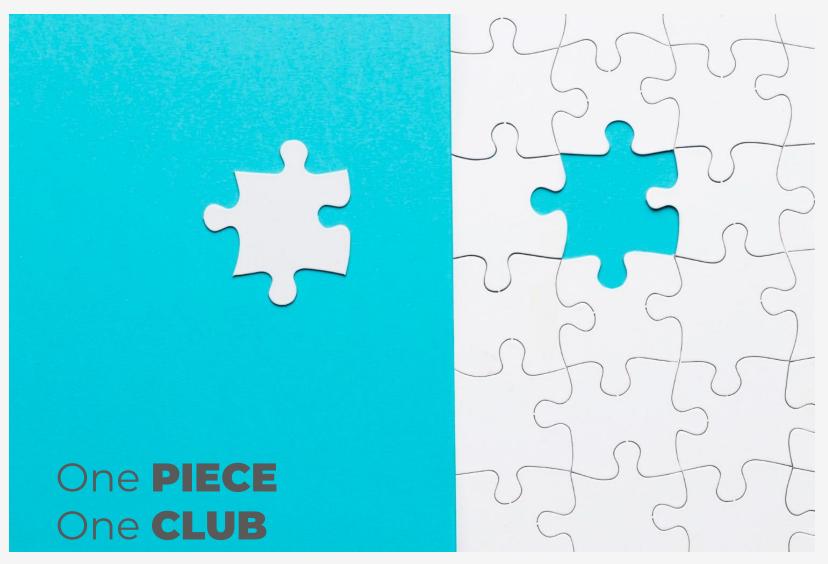


# THE BIG... PUZZLE DISTRICT 107

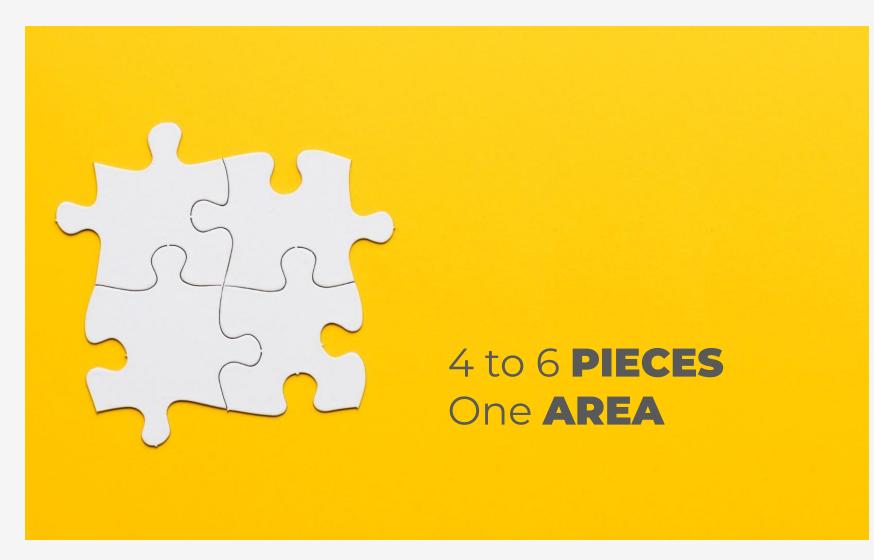
- ANDORRA
- SPAIN
- PORTUGAL
- GIBRALTAR
- MOROCCO
- ALGERIA
- TUNISIA
- 2 ONLINE CLUBS
  - Outside District 107
    - Cape Verde
    - Guiné Bissau



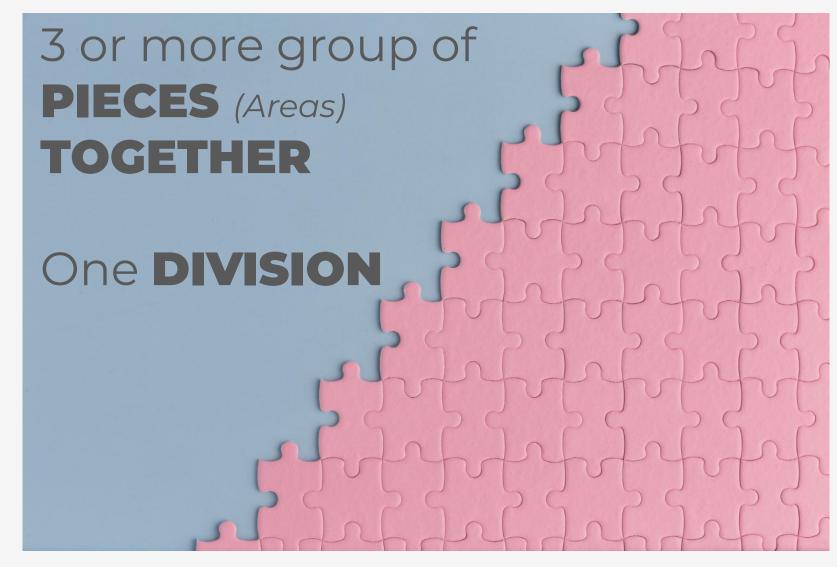




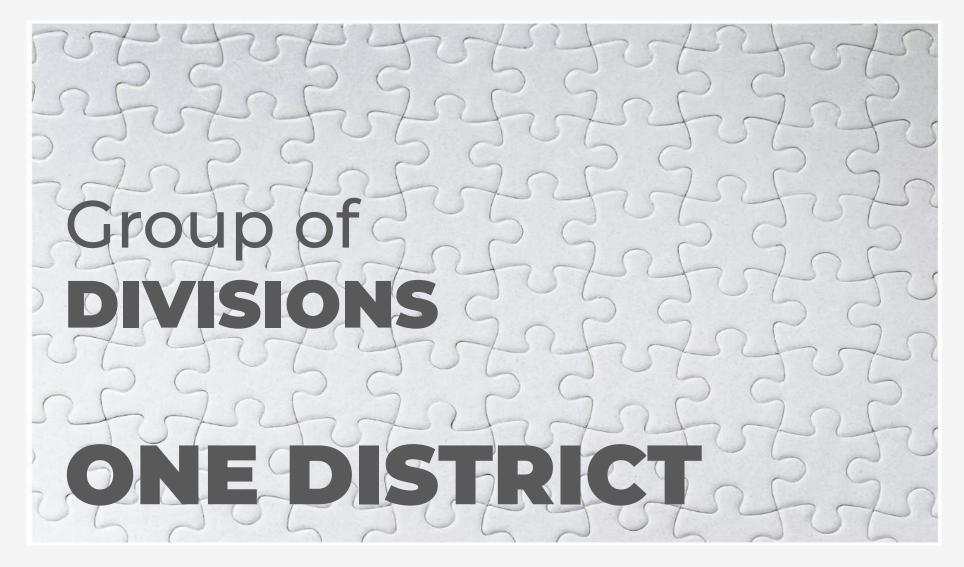














### A lot of pieces WILL FIT PERFECTLY by the end of the TI year

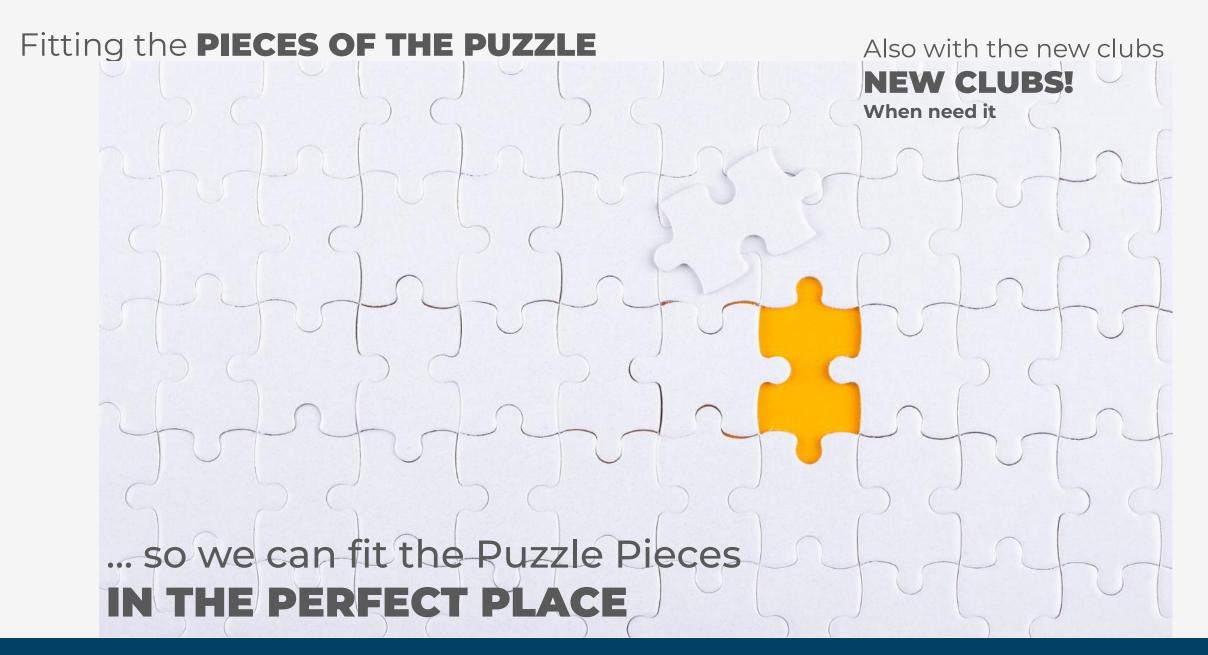






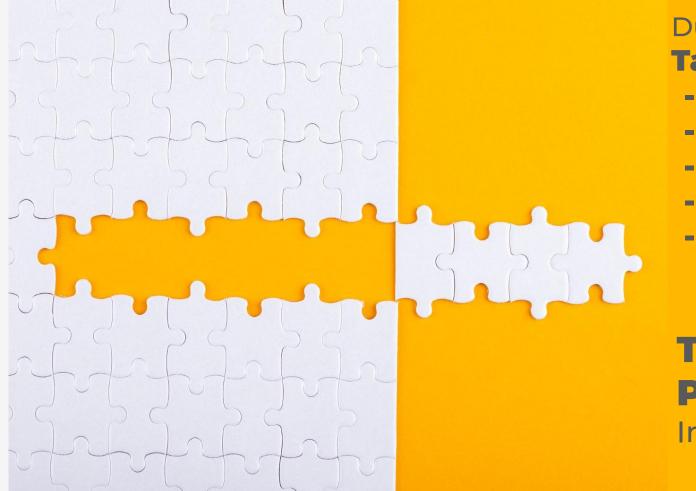
# Other pieces, we will need to **FIND THE PERFECT FITTING FOR THEM...**







### Fitting the **PIECES OF THE PUZZLE**



# During the year I'm going to **Talk with:**

- Area Directors
- Division Directors
- IPDD (Pablo Garcia)
- Trio
- ... and more!

**To better fit the Puzzle pieces** In the next Alignment...



### ... the **PIECES OF THE PUZZLE**



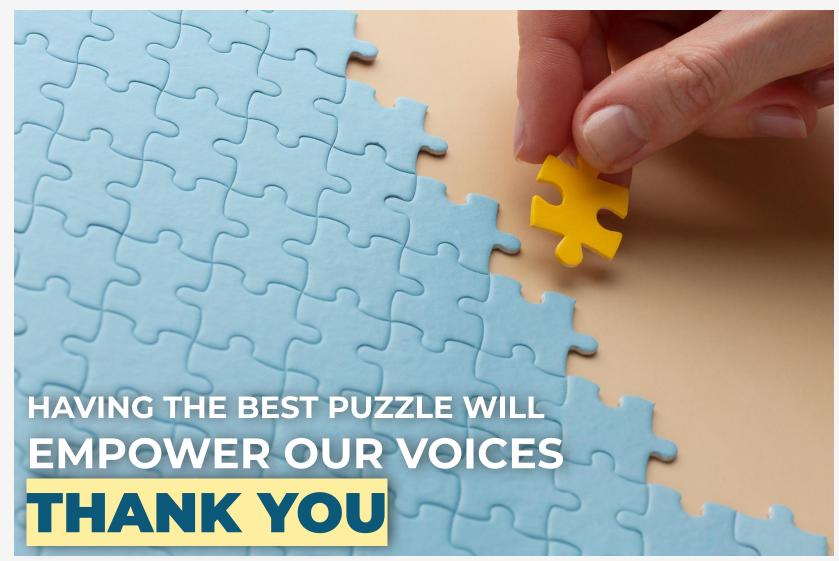


### Share the **PIECES OF THE PUZZLE**





### WE ARE ALL, **PIECES OF THE PUZZLE**







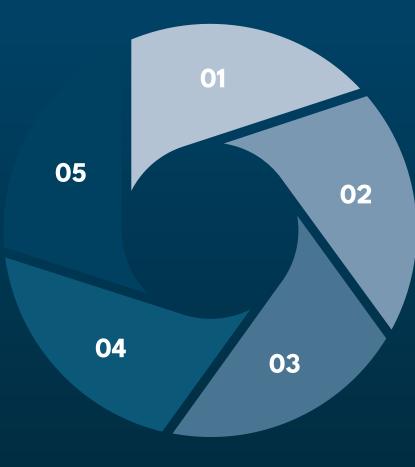
# **IT Plan**

IT Manager Fabrício Monteiro



### Introduction

Teaching simple tools like zoom to empower hybrid sessions



IT manager for District 107

Purpose of the presentation: present my IT strategy for the district

Increasing performance in engagement between leaders and toastmasters members using Technology

Tools - Adding value using AI or machine learning and new features





### **Purpose & Engagement**

- Importance of engaging participants online and offline
- Benefits of creating a fun and memorable experience
- Using humor to captivate the audience
- Teaching a funny way to engage

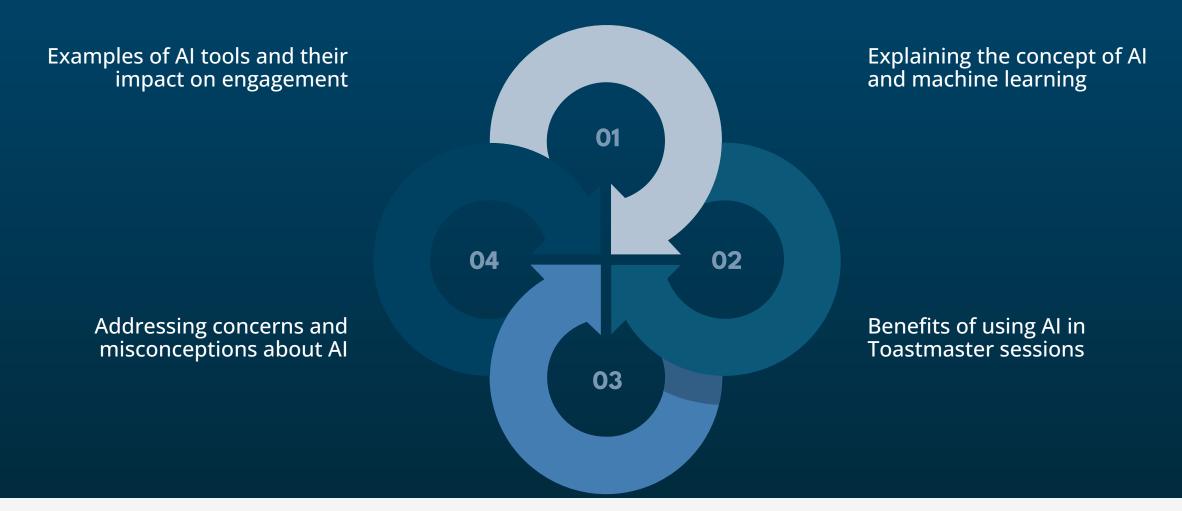


### **Tools for Engagement**





### Lead with AI and Machine Learning





### **Increasing Performance**

Leveraging technology for efficient management - from Zero to Hero



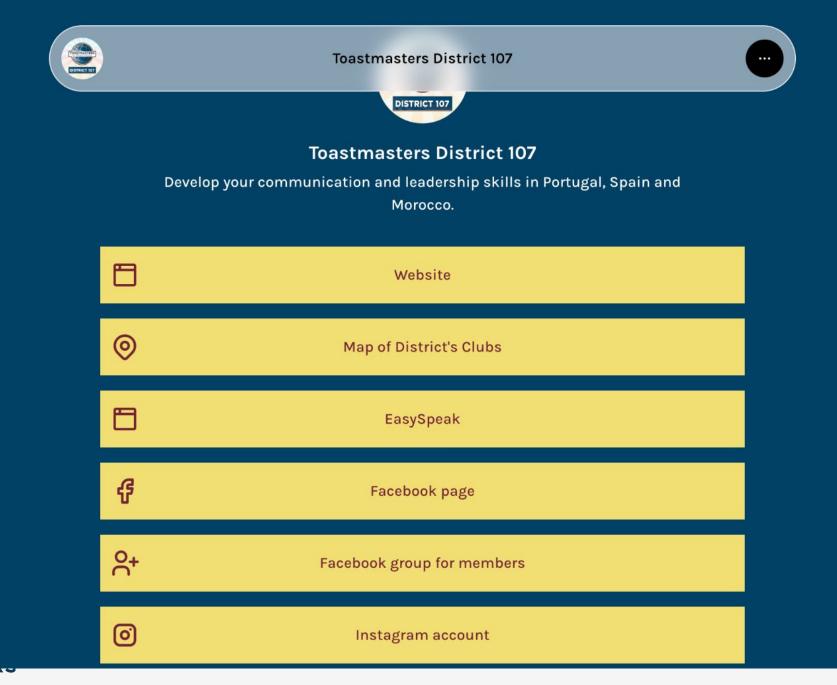
Strategies to improve leaders' performance





Encouraging continuous improvement and skill development - what gets measured gets accomplished





INTERNATIONAL

@officialfabriciomonteiro	
itm@district107.org	
EasySpeak Tutorials	
Easy Speak!	
Sign up for Meetings	
Easy Speak Request a Speech	
 Quizes	
Kahoot	
Slido	



### Memorable Takeaways

- Technology is your friend use it
- Encouraging participants to apply the strategies in their Toastmaster journey
- Providing resources for further learning and exploration





### **Reach out to us**

Mail accounts for District 107 Website: www.tmdistrict107.org Local websites: D107 Zoom Meeting Google Cloud For website and teams EasySpeak WhatsApp groups







# Thank you. Please feel free to ask any questions.



# INTEGRITY

We match our actions with our words, demonstrate honesty and trustworthiness, communicate with sincerity and thoughtfulness, have the courage to acknowledge our mistakes and always strive to do the right thing.





# District Budget 2023-2024

Gustavo Amaro, D107 Finance Manager









• The budget should focus on directing financial resources toward achieving the <u>district mission</u>:

- Promote educational growth,
- Increase membership in clubs,
- Establish new clubs.

• Your budget should match the use of funds against the goals set in your district success plan.



### Budget 2023-2024

39.041€



- Increase of 27,19% (previous year 30.695€ / 2 years 28.575€)
- Euro stronger than Dollar
- Includes dues increase

• Inflation rate rising (US 8.5% EU 6.4%)

• Higher travel and goods costs



### Where does the Money comes from?

# •25% from Membership payments (previous year)





## **Budget Priorities**

Priorities	Description
Priority 1	Education & Training expense
Priority 1	Marketing Outside Toastmasters expense
Priority 1	Club Growth expense
Priority 1	Public Relations expense
Priority 2	Recognition expense
Priority 2	Travel expense
Priority 2	Lodging expense
Priority 2	Food and Meals expense
Priority 2	Speech contest expense
Priority 2	Administration expense



## Budget – 2023-2024

Category	Current 2023-24	Max AllowTMI	Current%	Max.% Allowed TMI
Education & Training expense	3.375,00€	5.856,19€	8,6%	15,0%
Marketing Outside Toastmasters expense	3.455,00€	3.904,13€	8,8%	10,0%
Club Growth expense	2.635,00€	5.856,19€	6,7%	15,0%
Public Relations expense	1.465,84 €	3.904,13€	3,8%	10,0%
Recognition expense	3.018,20€	7.808,25€	7,7%	20,0%
Travel expense	9.743,81€	9.760,32€	25,0%	25,0%
Lodging expense	5.861,60€	5.856,19€	15,0%	15,0%
Food and Meals expense	5.366,45€	5.856,19€	13,7%	15,0%
Speech contest expense	1.680,00€	1.952,06 €	4,3%	5,0%
Administration expense	665,79€	3.904,13€	1,7%	10,0%
TI Allocation	1.774,56€			
Total	39.041,26 €			





### Allowances - DD

**Division Director** 

•90€ total for accommodation for the 2 DECM/DOT

• 150€ total travel for the 2 DECM/DOT (0,19 €/km)

• 50€ total marketing Materials (demos, flyers,..)

• 60€ total for Division Contest







**Area Director** 

• 90€ total for accommodation for the 2 DECM/DOT

• 150€ total travel for the 2 DECM/DOT

• 150€ total for TLI's and COT's





### Allowances - AD

### **Area Director**

- 100€ total marketing Materials (demos, flyers,..)
- 60€ total for Area Contest
- Club Visits
  - Reach out to me for Area rules





### Not crossing the Line

### Allowed

Training (DOT, COT) Contests PR marketing materials and ads Stationary materials Contest and rewards items from TMI store Travel for training and visits



### **Not Allowed**

Other Travelling Free meals, alcoholic drinks or entertainment Materials with TMI branding from other vendors All materials not related with club and membership growth



## **Budget proposal**

This is the district team proposal for budget.

We hope this is the foundation for <u>achieving excellence</u> in all your communication and leadership projects



"If they don't like our proposal I'll show them the kittens. Everybody likes kittens."



# **Q&A / District Budget approval**

District Director – Vera Margarida Cunha





# **Current District Business**



# District Executive Committee Meeting Fall Summit 2023



### TOASTMASTERS DISTRICT 107 FALL SUMMIT 2023

SPAIN | PORTUGAL | MOROCCO | GIBRALTAR | ANDORRA | TUNISIA | ALGERIA









MADRID - SPAIN 03 - 05 NOVEMBER 2023

DISTRICT 107





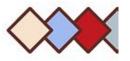
https://www.tmdistrict107.org/fallsummit2023madrid

### **PACKAGES**

Early Bird registration       Early Bird registration       HAPPY BIRD       LATE BIRD         Mass been extended       Mutil 30 September       Mutil 20 October       LATE BIRD         Intil 7       FULL PACKAGE       125€       144€       158€         SMALL PACKAGE       89€       99€       109€         GALA DINNER       74€       74€       74€	ON NEWS!	S! PACKAGES		
FULL PACKAGE 125€ 144€ 158€ SMALL PACKAGE 89€ 99€ 109€	GOOD Bird region The Early Bird region The Early Bird region extended has been extended	EARLY BIRD Until 30 September		
	Until FULL PACKAC	ie 125€	144€	158€
GALA DINNER 74€ 74€ 74€	SMALL PACKA	AGE <b>89€</b>	99€	109€
	GALA DINNER	t <b>74€</b>	74€	74€









https://www.tmdistrict107.org/fallsummit2023madrid

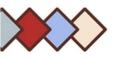








https://www.tmdistrict107.org/fallsummit2023madrid



## TOASTMASTERS LEADERSHIP INSTITUTE 2<sup>nd</sup> ROUND CLUB OFFICER TRAINING

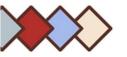


### Workshops:

We will have an array of enriching and educational workshops for you to choose from. Four tracks total (Leadership, Communication, Coaching/Mentoring, and Toastmasters Leadership Institute Fundamentals (Pathways, Speechcraft, Youth Leadership, District Leadership and more!).







#### Participate in Speech Games! Laugh-Out-Loud Humorous Speech (3-4 minutes) Nano Talk (1-2 minutes mini TED talk)







#### **CONFERENCE VENUE**

### La Salle, Centro Universitario Campus, Aravaca









### GALA DINNER VP Plaza España Design









#### **Organization Team**



Ana Loureda



**Maria Donadios** 





Débora Cerro Fernandez



**Lidia Torres** 



Vicenta Liusar



#### **Questions?**

Please contact the organizing team any time via

d107madridfallsummit2023@gmail.com



**Sergio Perez** 







# District Executive Committee Meeting Spring Conference 2024





YMCA building where the first Toastmasters meeting took place 22 October 1924 | Santa Ana, California.

## **CELEBRATE TOGETHER** 100 Years of Toastmasters International







Alfândega do Porto







## **Conference Timeline**





### **The Team**



Luis Marrana



Sofia Marques



Mafalda Guimarães



Catarina Cardão



**Rafael Marques** 

1924



**Norberto Amaral** 



Silvia Vilas

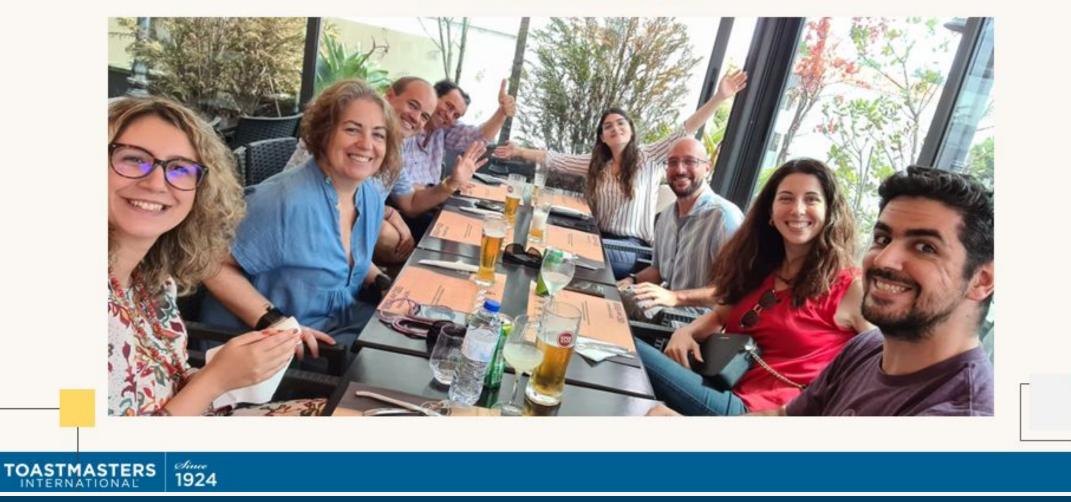


Sérgio Águia



TOASTMASTERS

### The Team 1<sup>st</sup> Meeting





## Something for you in Madrid



#### We are preparing surprises and iniciatives for the Fall Summit in Madrid

TOASTMASTERS 1924



## LET'S CELEBRATE TOGETHER IN PORTO 100 Years of Toastmasters International





TOASTMASTERS

1924

Here is your chance to unleash your leadership **potential** and earn Pathways credit while having fun!!

Who will host the next events?

• November 2024 fall summit

 May 2025 District spring conference
 Send your proposal by
 11 November 2023 to
 pqd@district107.org

THANK YOU!!!





## **Spring Contests**

Program Quality Director Claudia Villarreal



**Note:** Rule changes are made once a year by administrative protocol with the approval of the International President, the International President-Elect, and the Chief Executive Officer. Changes are highlighted by a mark ( $\bigstar$ ) in the left margin.

**Page 7 point number 6** - Candidates for District positions elected by the District Council for the term beginning the upcoming July 1.



#### **TOASTMASTERS** INTERNATIONAL

July 25, 2023

Dear District Leader,

The Board of Directors has made an exception to the *Speech Contest Rulebook* and determined that all speech contests at the Area, Division, and District levels may be conducted either in person only, online only, or in a hybrid format for the 2023-2024 speech contest cycle.

In-person contests are defined as those in which all participants are onsite at the specified contest location. Online contests are defined as those in which all participants are online. Hybrid contests are defined as those in which all participants are onsite in a physical location, and others are online.



When selecting a contest format, consider the additional resources required to successfully support the chosen format. If you are considering a hybrid or online contest, review the <u>Online and Hybrid Speech</u> <u>Contest Best Practices</u> document from the 2022-2023 program year and consider details such as:

- Cost of the online platform needed to support your contest needs
- Cost of audiovisual (AV) equipment needed to run your selected contest format
- Additional supporting roles needed
  - For example, you may need people to run your technology, support contest officials and contestants, and coordinate logistics
- Additional contest official roles needed
  - For example, hybrid contests typically require a set of timers that are present online and a set present onsite



After evaluating these needs, ensure the selected format will not take critical resources away from initiatives that support the District mission and success in the District Recognition Program.

Your District Executive Committee must recommend the selected speech contest format (in person, online, or hybrid) for each level (Area, Division, and District) to the District Council for approval no later than September 30 to allow for proper budgeting. Once a format is approved for each level, no changes can be made.

Regardless of the contest format your team selects, all contests must be conducted live, with all speech contestants and contest officials participating during the event. Judging must be completed by the end of each respective contest.

If desired, your District may choose to record an in-person, online, or hybrid speech contest with only contestants and contest officials and play the recording during the District Conference to help prevent bandwidth issues that may arise when livestreaming a contest with a large audience.

Also, if all contestants of a hybrid speech contest select to be in person, the contest officials may be in person as well.



## **CONTEST FORMAT**

The Area, Division and District speech contests for the 2023-2024 contest season will be conducted in **hybrid format**.



### SPEECH CONTEST RULES 2023-2024 General Rules for All Toastmasters Speech Contests Page 5

2. Districts (including Areas and Divisions) and Provisional
 Districts (including Areas and Divisions) may conduct up
 to three (3) additional English speech contests each year



## **Additional Speech Contest**

The English Evaluation Speech Contest will be conducted at the Area, Division and District Level in the 2023-2024 Speech Contest Season.



#### SPEECH CONTEST RULES 2023-2024 General Rules for All Toastmasters Speech Contests Speech Contest Policy - Page 5

 Districts (including Areas and Divisions) including Provisional Districts (including Areas and Divisions) may also conduct up to four (4) non-English speech contests each year.

a) Each of these contests is conducted in a language selected by the District Director and approved by the District Executive Committee.

 b) Non-English contests are optional and may be conducted using the rules of the corresponding English speech contest.

c) If the non-English contest is being conducted using the rules of the International Speech Contest, such contest must be titled using the name of the language. For example: Chinese Speech Contest.

d) Non-English contests must not continue beyond the District level.



## **Non-English Speech Contests**

The French, Portuguese and Spanish Speech Contests will be conducted at the Area, Division and District level in the 2023-2024 Speech Contest Season.



## **International Speech Contest**

The International Speech contest will be the ONLY contest that requires having earned certificates of completion in Levels 1 and 2 of any Pathways path or having earned a Distinguished Toastmasters award as stated in the 2023-2024 Speech Contest Rulebook.

All other speech contests are exempt of this requirement for the 2023-2024 Contest Season.



#### SPEECH CONTEST RULES 2023-2024 General Rules for All Toastmasters Speech Contests Selection Sequence - Page 9

 In Districts with four (4) assigned Divisions or fewer, Districts have the option to allow the two (2) highest-placed available contestants from each Division to participate in the District contest.

4. The decision whether or not to allow two (2) contestants to advance from club to Area, from Area to Division, and/or from Division to District must be made and communicated throughout the District prior to the commencement of the contest cycle, i.e., prior to any club contests being held.

a) Once the decision is made, it must be implemented consistently throughout the District in all clubs, Areas, and Divisions affected.

b) If a District decides to allow two (2) contestants to advance from club to Area, its decisions regarding the number to advance from Area to Division and/or from Division to District need not be the same.



## **Selection Sequence**

If an Area has four (4) clubs or less, we allow two (2) contestants from each Club to compete in the Area level, and the same rule applies from the Area to the Division Level.

However, only one contestant will advance from Division to District level.





## District Leadership Committee (DLC) Immediate Past District Director Pablo García Estévez

## Roles for next term 2024-2025

#### **Elected Positions**

- District Director
- Program Quality Director
- Club Growth Director
- Public Relations Manager
- Division Directors

#### **Appointed Positions**

- Finance Manager
- Administration Manager
- Logistics Manager
- Parliamentarian
- IT Manager
- Area Directors



## **DLC Timeline**





## DLC <u>Team</u>

### Division A - Angela Fuertes Division B - Scarlet Vazquez Division C - Vanessa Baeta







Back up Team

Najwa Sara Merchaoui





Steve Miller

Pablo Garcia - DLC Chair



Division D - Celia Edwards











## **Current Business**

District Director Vera Margarida Cunha

## RESPECT

We treat all with dignity, welcome diverse perspectives, acknowledge all contributions, believe that all have positive intente, practice mutual accountability, and critique but never demean.





## Adjournment

District Director Vera Margarida Cunha