

TOGETHER
WE
CREATE

District Council Meeting (DCM)

Online, 12 September 2026

TOASTMASTERS
INTERNATIONAL®
DISTRICT 107

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Call to order / Welcome address

District Director, Izidro Sousa DTM

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District Mission

Administration Manager, Beatriz Duarte DTM

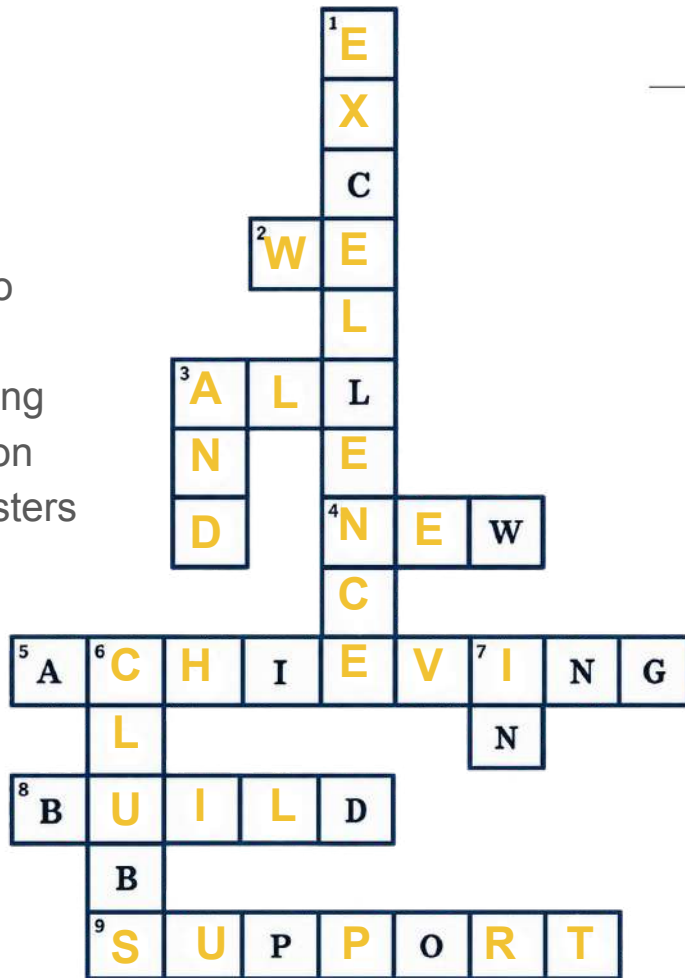
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DISTRICT 107

District Mission

Down

1. What all clubs strive to achieve
3. A small word connecting two parts of the mission
6. The heart of Toastmasters
7. The word before "achieving"



Across

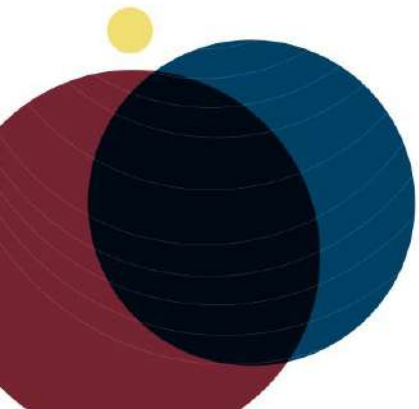
2. Who takes action in the District Mission
3. Every club in the District
4. Not old
5. What clubs do when they reach their goals
8. What we do when creating new clubs
9. What we provide to clubs to help them succeed

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Final test: Can you guess the District Mission?

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**WE BUILD NEW CLUBS
AND SUPPORT ALL CLUBS
IN ACHIEVING EXCELLENCE**



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Parliamentary Procedures

Parliamentarian, Hanane Bourehiyi DTM

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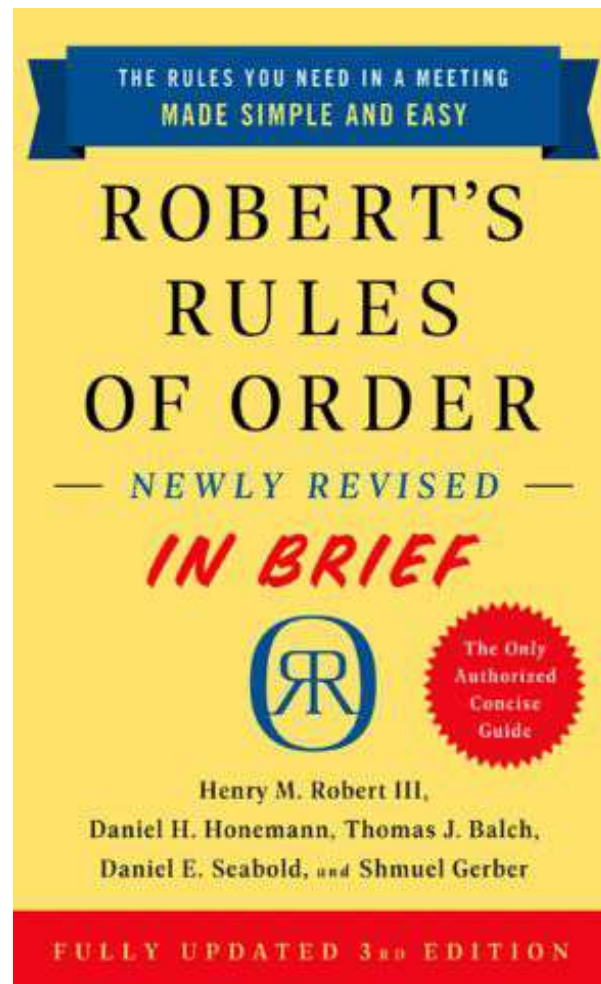
WHY We Need a Parliamentarian?

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Ensure every *voice is heard*, every *decision is made fairly*, and every *procedure follows the rules*.



***“I don’t make the
rules... I just remind
you about them”!*** 🧐📖



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How to Make a Motion ?

THINKER
TOO
W
CREATE

①



Seek recognition

Wait to be
recognized
by the chair

②



Propose a motion

I move
that.....

③



Second

A second
member
second
the
motion

④



Restate

The
chairperson
restates the
motion

⑤



Debate

The
members
debate the
motion
*(One at a
time)*

⑥



Vote

The
chairperson
restates the
motion and ask
for affirmative
votes and
negative votes

⑦



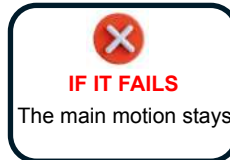
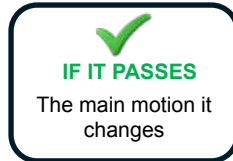
Announce

The chairperson announce
the results of the vote and
any instructions

Another member can make an amendment

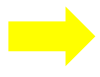
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- ① **Propose**
I move to amend the
motion by adding.....
- ② **Second**
- ③ **Debate**
The amendment, not
the main motion
- ④ **Vote on the amendment**



AMENDMENT



 **Vote on the main motion after all the
amendment are dealt with**

Types of Motions & Points

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- **Motions:**



Main Motion: Introduce a new business to discuss



Subsidiary Motion: eg, amendment or postpone



Privileged Motion: Deal with urgent matters (Like adjourn)



Incidental Motion: To address procedural matters

- **Points:**



Point of order: Raises an issue about following the rules



Point of Information: Ask for information or Data



Previous Question: To end debate and vote

Quick Tips

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- **One motion at a time**
- **Always address the chair**
- **Be Claire, concise and polite**
- **Know the rules, use the motions**



When we follow the rules, we don't limit discussion, we empower everyone to be heard



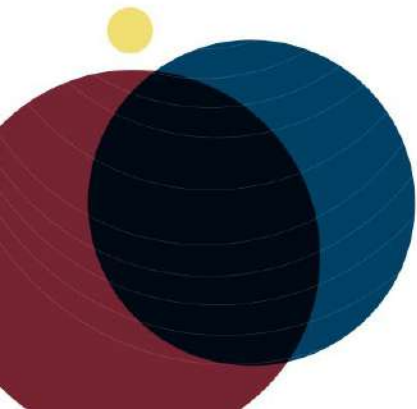
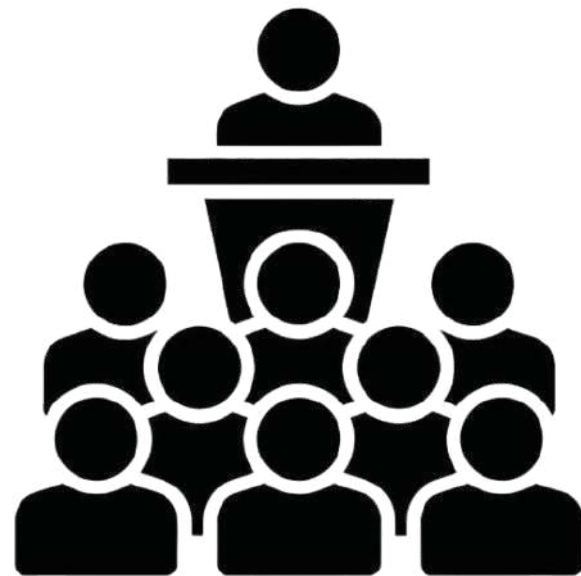
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Procedures may seem formal

but our purpose is human



Let's continue to lead with order and
serve with respect



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Certification of Quorum

Administration Manager, Beatriz Duarte DTM

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Certification of Quorum

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According to “District Administrative Bylaws” - Article X: Council Meetings, Quorum, and Voting - Section c.Quorum:

On the basis of two (2) votes per club, one-third of the Member Clubs in good standing in the District shall constitute a quorum for all District Council Meetings

Voting DC members: 176 (88 clubs)

Quorum: ≥ 60 (representation of 30 clubs)

Attendees: 80 (representation of 40 clubs)

**We have
Quorum!!!!!!!!!!**

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Adoption of the Agenda

District Director, Izidro Sousa DTM

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Start time	Duration	Topic	Moderator	I,D,P*	MA/PT/TN: 10:35 SP: 11:35	10m	District Budget	Meriem Mentagui, Finance Manager	I
MA/PT/TN: 08:45 SP: 09:45	15m	Meet and Greet	N/A		MA/PT/TN: 10:45 SP: 11:45	10m	Q&A	Izidro Sousa, DTM District Director	I
MA/PT/TN: 09:00 SP: 10:00	5m	Call to Order / Welcome address	Izidro Sousa, DTM District Director	I	MA/PT/TN: 10:55 SP: 11:55	5m	District Budget approval	Izidro Sousa, DTM District Director	P
MA/PT/TN: 09:05 SP: 10:05	5m	District Mission	Beatriz Duarte, DTM Admin Manager	I	MA/PT/TN: 11:00 SP: 12:00	20m	🕒 WC 20-Minute Break 🕒 WC		
MA/PT/TN: 09:10 SP: 10:10	10m	Parliamentary Procedures	Hanane Bourehiyi, DTM Parliamentarian	I			CURRENT DISTRICT BUSINESS		
MA/PT/TN: 09:20 SP: 10:20	5m	Certification of Quorum	Beatriz Duarte, DTM Admin Manager	I	MA/PT/TN: 11:20 SP: 12:20	5m	Confirmation of District Director Appointments - Parliamentarian, Administration Manager and Finance Manager	Izidro Sousa, DTM District Director	D
MA/PT/TN: 09:25 SP: 10:25	5m	Adoption of Agenda	Izidro Sousa, DTM District Director	D	MA/PT/TN: 11:25 SP: 12:25	10m	District Leadership Committee (DLC)	Norberto Amaral, DTM IPDD / DLC Chair	I
MA/PT/TN: 09:30 SP: 10:30	5m	Approval of May's online DCM minutes	Izidro Sousa, DTM District Director	D	MA/PT/TN: 11:35 SP: 12:35	5m	Fall Summit 2026 Palma, Mallorca, Spain	Sérgio Águia, DTM Program Quality Director	I
		DISTRICT SUCCESS PLAN			MA/PT/TN: 11:40 SP: 12:40	5m	Spring Conference 2027 Viana do Castelo, Portugal	Sérgio Águia, DTM Program Quality Director	I
MA/PT/TN: 09:35 SP: 10:35	10m	District Vision and Goals District Success Plan (DSP)	Izidro Sousa, DTM District Director	I	MA/PT/TN: 11:45 SP: 12:45	10m	Contest Season	Sérgio Águia, DTM Program Quality Director	I
MA/PT/TN: 09:45 SP: 10:45	10m	Program Quality Plan	Sérgio Águia, DTM Program Quality Director	I	MA/PT/TN: 11:55 SP: 12:55	10m	New business	Izidro Sousa, DTM District Director	I
MA/PT/TN: 09:55 SP: 10:55	10m	Club Growth Plan	Mafalda Guimarães, DTM Club Growth Director	I	MA/PT/TN: 12:05 SP: 13:05	5m	Information on the next DCM and adjournment	Izidro Sousa, DTM District Director	I
MA/PT/TN: 10:05 SP: 11:05	10m	Marketing & Public Relations Plan	Sonya Costa Public Relations Manager	I					
MA/PT/TN: 10:15 SP: 11:15	10m	Alignment Plan	Anabela Pereira, DTM Alignment Manager	I					
MA/PT/TN: 10:25 SP: 11:25	10m	IT Plan	Ali Parandeh, DTM IT Manager	I					

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Approval of May's online DCM Minutes

District Director, Izidro Sousa DTM

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District Success Plan

Core Team

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District Vision and Goals

District Director, Izidro Sousa DTM

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DISTRICT 107

Goals

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WE
CREATE

District 107 Performance

Paid Clubs	
Base	To Date
88	88
Goals	
Distinguished	89
Select Distinguished	91
President's Distinguished	93
Smedley Distinguished	96

+1

+3

+5

+8

Payments	
Base	To Date
4,196	1,319
Goals	
Distinguished	4,238
Select Distinguished	4,322
President's Distinguished	4,406
Smedley Distinguished	4,532

Distinguished Clubs	
Base	To Date
88	0
Goals	
Distinguished	40
Select Distinguished	44
President's Distinguished	49
Smedley Distinguished	53

Toastmasters Districts



Region 8

20, 41, 105, 116,
127, 224, 225, 226

Region 9

75, 76, 80, 87,
93

Region 10

59, 71, 91, 95,
107, 109, 231

Region 11

74, 79, 94, 104,
114, 129, 130

Region 12

17, 69, 70, 72,
73

Region 13

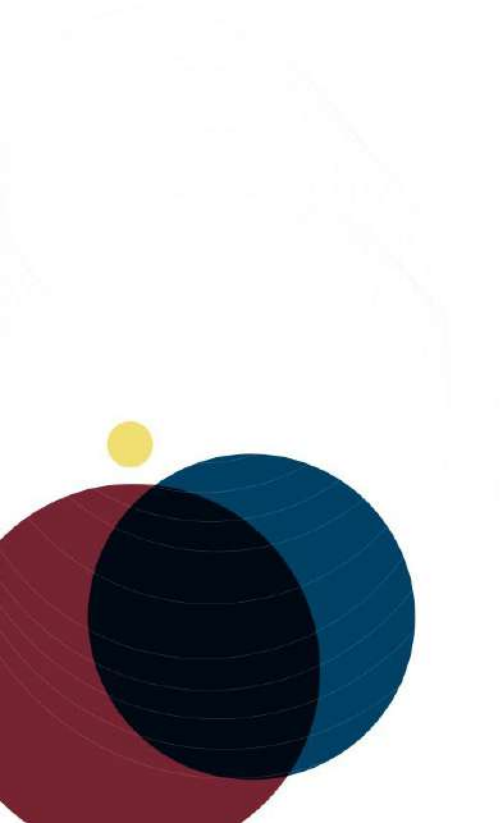
51, 82, 102, 227,
228, 229, 230

Region 14

67, 85, 88, 89,
118, 128

Do we know who we are?

TOGETHER
WE
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Do we know who we are?

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WE
CREATE



**TOGETHER
WE
CREATE**



Region 10

District 71

District 91

District 95

★ District 107

District 108

District 109

District 110

- Smedley Distinguished
The only District in region with a distinguished status.

Do we know who we are?

TOGETHER
WE
CREATE



2022-2023

Region 10

District 59
District 71
District 91
District 95

★ District 107

District 108
District 109
District 110

2023-2024

Region 10

S District 59
S District 71
P District 91
District 95

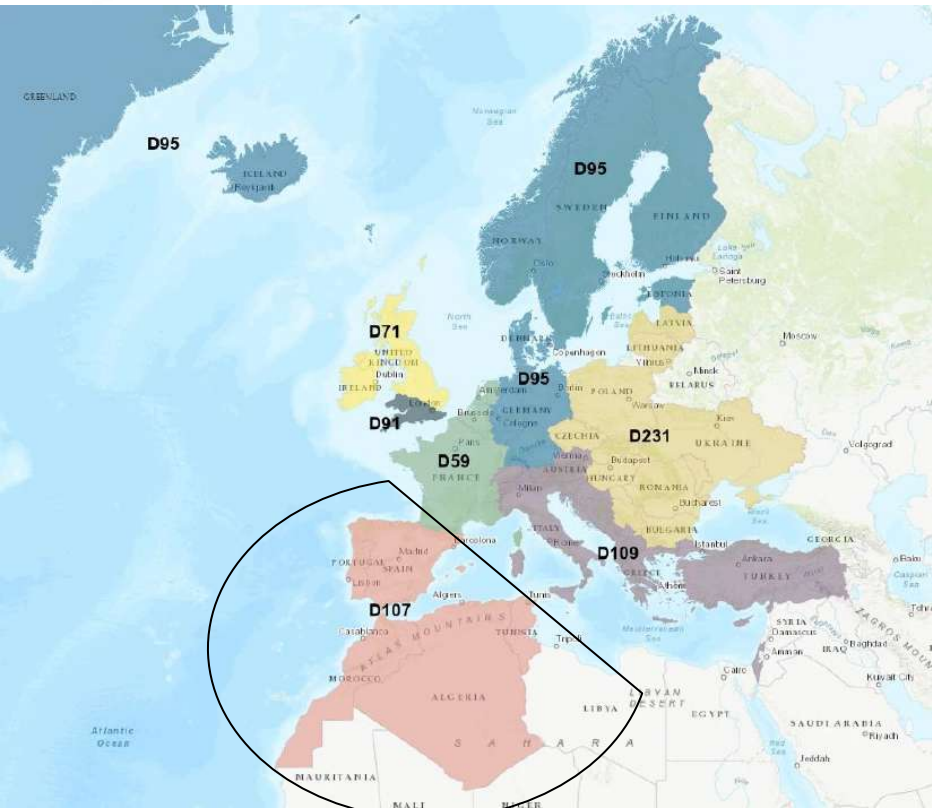
P District 107

District 108
★ District 109
District 110

2023/24

- President Distinguished
One of the best Districts in the region.

Do we know who we are?



2022-2023	
▼ Region 10	
	District 59
	District 71
	District 91
	District 95
★	District 107
	District 108
	District 109
	District 110

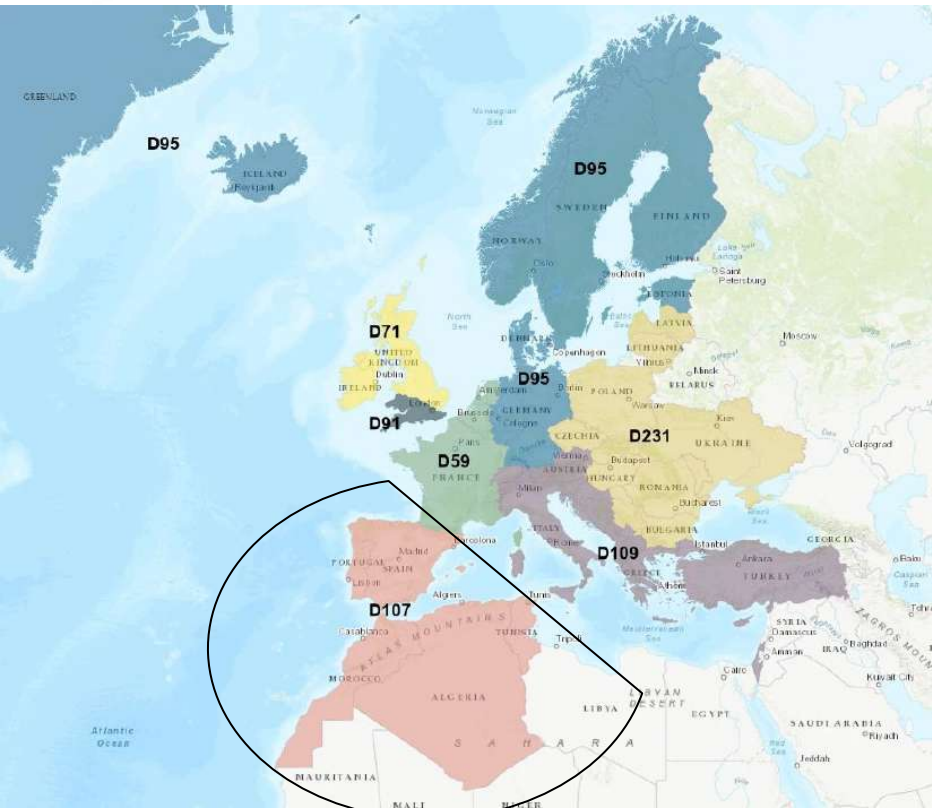
2023-2024	
▼ Region 10	
S	District 59
S	District 71
P	District 91
	District 95
P	District 107
	District 108
★	District 109
	District 110

2024-2025	
▼ Region 10	
★	District 59
D	District 71
	District 91
	District 95
D	District 107
	District 108
★	District 109
	District 110

2024/25

- Distinguished
One of the four Distinguished
Districts in the region.

Do we know who we are?



2022-2023	
▼ Region 10	
	District 59
	District 71
	District 91
	District 95
★	District 107
	District 108
	District 109
	District 110

2023-2024	
▼ Region 10	
S	District 59
S	District 71
P	District 91
	District 95
P	District 107
	District 108
★	District 109
	District 110

2024-2025	
▼ Region 10	
★	District 59
D	District 71
	District 91
	District 95
D	District 107
	District 108
★	District 109
	District 110

2025-2026	
▼ Region 10	
P	District 59
D	District 71
D	District 91
D	District 95
	District 107
D	District 108
★	District 109
P	District 110

2025/26

Year Zero:
Foundations
for Growth

Do we know who we are?

The "richest" countries in the Region

Country	GDP per Capita
Liechtenstein	207 973
Luxembourg	154 115
Ireland	135 247
Switzerland	118 173
Iceland	108 591
Norway	96 580
Denmark	82 706
Netherlands	77 881
Sweden	66 124
Austria	65 640
Israel	64 275
Belgium	63 896
Germany	63 600
United Kingdom	60 011
Finland	59 750
Greenland	58 499
Malta	53 082
France	51 708

District 107

Country	GDP per Capita
Gibraltar	n/a
Andorra	51 681
Spain	40 582
Portugal	33 972
Algeria	6 628
Morocco	5 107
Tunisia	4 893



Do we know who we are?

TOGETHER
WE
CREATE

▼	Region 10
P	District 59
D	District 71
D	District 91
D	District 95
	District 107
D	District 108
★	District 109
P	District 110

Region 10

7 out of 8
Distinguished+

- 4 Distinguished
- 2 Presidents
- 1 Smedley

▼	Region 11
P	District 74
	District 79
★	District 94
★	District 104
★	District 114
★	District 122
	District 129
★	District 130

Region 11

6 out of 8
Distinguished+

- 1 Presidents'
- 5 Smedley

They can do it, we can do it!

A

The "richest" countries in the Region

Country	GDP per Capita
Liechtenstein	207 973
Luxembourg	154 115
Ireland	135 247
Switzerland	118 173
Iceland	108 591
Norway	96 580
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B

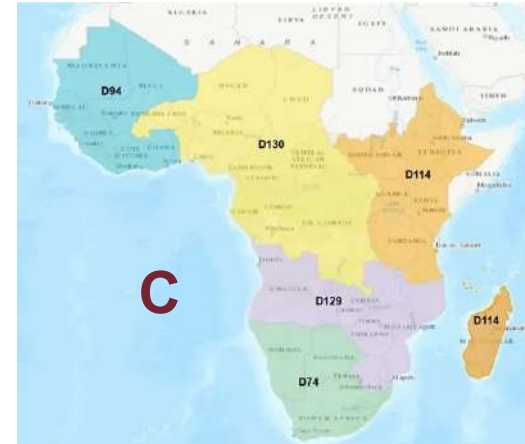
District 107

Country	GDP per Capita
Gibraltar	n/a
Andorra	51 681
Spain	40 582
Portugal	33 972
Algeria	6 628
Morocco	5 107
Tunisia	4 893

C

The "richest" countries per capita in Region 11

Country	GDP per Capita
Saudi Arabia	37 811
Seychelles	17 675
Mauritius	13 812
Gabon	9 918
Botswana	8 490
Equatorial Guinea	8 152
South Africa	7 503
Namibia	5 573
Eswatini	4 927
Djibouti	4 421
Angola	3 754
Ghana	3 314
Cote d'Ivoire	3 313
Zimbabwe	3 199
Mauritania	3 033
Kenya	2 714
Congo	2 554
Cameroon	2 125
Senegal	2 054
Comoros	1 951
Guinea	1 848
Zambia	1 831
Benin	1 809
Pakistan	1 696
Nigeria	1 556
Uganda	1 476
Tanzania	1 362



Do you know who we are?

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Where do we want to be?

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District 107 Performance

Paid Clubs	
Base	To Date
88	88
Goals	
Distinguished	89
Select Distinguished	91
President's Distinguished	93
Smedley Distinguished	96

+1
+3
+5
+8

Payments	
Base	To Date
4,196	1,319
Goals	
Distinguished	4,238
Select Distinguished	4,322
President's Distinguished	4,406
Smedley Distinguished	4,532

Distinguished Clubs	
Base	To Date
88	0
Goals	
Distinguished	40
Select Distinguished	44
President's Distinguished	49
Smedley Distinguished	53

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Program Quality Plan

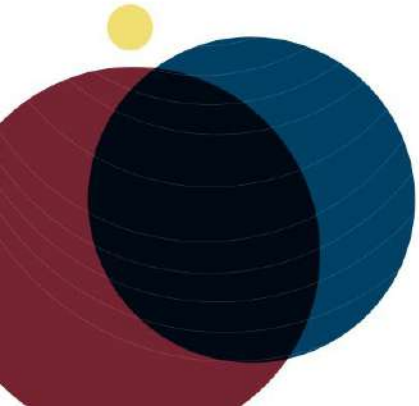
Program Quality Director, Sérgio Águia DTM

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“Quality is not a destination; it is a journey we create through education, training, and shared experiences.

We don’t build a stronger District simply by doing more. We build it by creating better learning experiences, developing better leaders, and opening more opportunities for every member to step onto the stage.



And we don’t do it alone. We do it together.”

Program Quality

TOGETHER
WE
CREATE

- DISTRICT MISSION - Quality, Education, training...DCP
- District Conference/Summit
- Speech Contest



DISTRICT MISSION - Quality, Education, Training... DCP

TOGETHER
WE
CREATE

Goal

District 107 Performance

Paid Clubs	
Base	To Date
88	88
Goals	
Distinguished	89
Select Distinguished	91
President's Distinguished	93
Smedley Distinguished	96

Payments	
Base	To Date
4,196	1,319
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Distinguished Clubs	
Base	To Date
88	0
Goals	
Distinguished	40
Select Distinguished	44
President's Distinguished	49
Smedley Distinguished	53



DISTRICT MISSION - Quality, Education, Training... DCP

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2025/26 term

Distinguished Clubs	
Base	To Date
92	54
Goals	
Distinguished	42
Select Distinguished	46
President's Distinguished	51
Smedley Distinguished	56

2026/27 term

Distinguished Clubs	
Base	To Date
88	53+
Goals	
Distinguished	40
Select Distinguished	44
President's Distinguished	49
Smedley Distinguished	53

COT and CSP



75 clubs (82,42%) with
4+ officers trained

DISTRICT MISSION - Quality, Education, Training... DCP

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DISTRICT MISSION - Quality, Education, Training... DCP

Data - 11/09/2026

Control Panel - CSP

- % Clubs with CSP Submitted

Total Clubs	Submitted	Non Submitted
88	31	57
	35,2%	64,8%

Div. A	A1	A2	A3	A4	
11,8%	0%	0%	25%	25%	
Div. B	B1	B2	B3	B4	
44,4%	100%	25%	40%	20%	
Div. C	C1	C2	C3	C4	
26,3%	60%	20%	0%	25%	
Div. D	D1	D2	D3	D4	D5
40,9%	40%	25%	40%	25%	75%
Div. E	E1	E2	E3	E4	
41,2%	100%	50%	0%	20%	

DISTRICT MISSION - Quality, Education, Training... DCP

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TOASTMASTERS INTERNATIONAL

DISTRICT 107
★
*Stronger Clubs.
Brighter Futures.*

WORKSHOP

CLUB SUCCESS PLAN
HOW TO SUBMIT YOUR CSP?

Support for Presidents who are facing challenges.

STEP BY STEP SUPPORT
We'll guide you through the process, explaining each step clearly.

PERSONALIZED HELP
Get your questions answered and receive practical support.

STRONG CLUBS FOR THE MEMBERS
Help your club grow and serve your members even better.

CLIPBOARD:
CLUB SUCCESS PLAN
★
*Plan Today.
Achieve More
Tomorrow!*

TOGETHER we Create.

DYNAMIZED BY
Susana Teixeira
AREA DIRECTOR D3

AND
Sérgio Águia, DTM
POD

TUESDAY
15th

Portugal	19:30
Spain	20:30
Morocco	19:30
Tunisia	19:30
Algeria	19:30

Control Panel

- Transparency
- Benchmarking
- Awareness
- Motivation
- Support



Soon to be shared

Others...

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Winners Academy

Training Workshops & Motivational Talks - for Contestants, Organizers & Judges



Others...

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Workshops for members

The Quality Series - Empowering Toastmasters Members



Others...

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Moment of Truth

MOT - Workshop and guidance



District Conference/Summit

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FALL SUMMIT: 6 - 8 November / Palma de Mallorca

FALL SUMMIT MALLORCA 2026

Human Connection

Conversations that change lives.

A warm, practical weekend for genuine conversations, shared learning, contests, culture and celebration.

COMMUNICATION | LEADERSHIP | GROWTH | COMMUNITY

 Register now

 See program

DATE

6-8 November 2026

LOCATION

Palma de Mallorca



Promotional Video

District Conference/Summit

Toastmasters Spring Conference 7 - 9 May / Viana do Castelo

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Speech Contest

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International Speech Contest

Spanish Speech Contest

Portuguese Speech Contest

French Speech Contest

Evaluation Speech Contest (English)

Online Speech Contest (English)

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Club Growth Plan

Club Growth Director, Mafalda Guimarães DTM

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DISTRICT 107

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**SUPPORT.
GROW.
EXPAND.**

Building sustainable growth for District 107.

Our Starting Point

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88
PAID CLUBS

A network of clubs
across our District.



MEMBERSHIP

1,398
PAYMENTS

out of **4,196**
membership base

SUPPORT

Protect what we have

Every club we support is a club we don't need to replace.

Our early-warning system: CLUB VISIT REPORTS

REPORT

IDENTIFY

ACT

If we know a club is struggling in October, we can help.

If we only discover it in May, there is very little we can do.



● Report Incomplete ● Complete ● Visit Scheduled
● Not Started

Data as of 3 September 2026

BUT...

**YOU DON'T
HAVE TO WAIT.**



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Your Area Director
is there to support you.

Your Division Director
is there to help.

Our District Core Team
is also here to help.

Right support. Right club. Right time.



CLUB COACH

Structured recovery



ADOPT-A-CLUB

Participation + energy



MARKETING SUPPORT

Visibility + reach



QUALITY SUPPORT

In collaboration with PQD

GROW

More members. Stronger clubs.

Strong clubs don't just attract members. They make them want to stay.

Membership targets for our 88 paid clubs



Visibility brings guests. Experience makes them stay.

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ATTRACT

Raise awareness.
Bring people in.



Find a Club

Make it easy to discover
our clubs.



Marketing Support

Meta Ads, flyers and visibility
campaigns.



TI Membership Campaigns

Smedley • Talk Up Toastmasters
• Beat the Clock

CONVERT

Create opportunities.
Turn interest into
membership.



Open House Challenge

Support clubs in welcoming
new guests.



Speechcraft Incentive

Help clubs turn participants
into members.



Special Meetings

Encourage engaging,
guest-friendly events.

RETAIN

Value the experience.
Keep members for
the long term.



One Year Strong

Celebrate and encourage
12-month renewals.



Sprinters Awards I & II

Recognize renewal momentum
throughout the year.



Membership Growth Award

Incentivize clubs that retain and grow.
(+10% • +20% • +40%)



Member Experience

Support engaged, welcoming clubs.
Together with PQD.

TOGETHER
WE
CREATE

EXPAND

Growing our reach

Strong from the start. Built to last.

TOGETHER
WE
CREATE



88
PAID CLUBS

TODAY



4 EXPECTED CLOSURES IN SEPTEMBER

DIVISION
B

Aristocrats

DIVISION
C

Porto de Mós

DIVISION
D

MPG

DIVISION
E

Injaz



3 – 6 CORPORATE CLUBS AT RISK

Several corporate clubs across our District are currently struggling.

3 PROSPECTIVE CLUBS

TOGETHER
WE
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DIVISION A

Oviedo

📍 Oviedo, Spain



| In progress



DIVISION C

Vimaranes

📍 Guimarães, Portugal



| In progress



DIVISION E

Golden Mic

📍 Rabat, Morocco



| In progress

TOGETHER
WE
CREATE

A STRONG PIPELINE OF OPPORTUNITIES



CORPORATE CLUBS

MEO
Claranet
WTW
SITA
RIU Hotels
Samsys
Tunisia (*corporate?*)



COMMUNITY CLUBS

Torres Vedras
Nazaré
Maia
Matosinhos
Caldas da Rainha
Estoril
Oeiras
Santa Maria da Feira
Évora
Barreiro
Mafra
Óbidos
Tomar
Pombal
Santarém

São Tomé e Príncipe
Madrid
León
Cádiz
Casablanca
Tangier
Southern Spain
(*e.g. expat, interest-based clubs*)



21
ACTIVE LEADS

Different contexts.
A shared potential.



ADDITIONAL OPPORTUNITIES

- Associations
- Foundations
- Expats
- Anime Club

(*not included in the 21 active leads*)

BRING CLUBS BACK TO LIFE

Reconnect. Re-engage. Reactivate.

TOGETHER
WE
CREATE



Gibraltar Speakers

Division E

Suspended



Ericson Madrid

Division A

Not Eligible



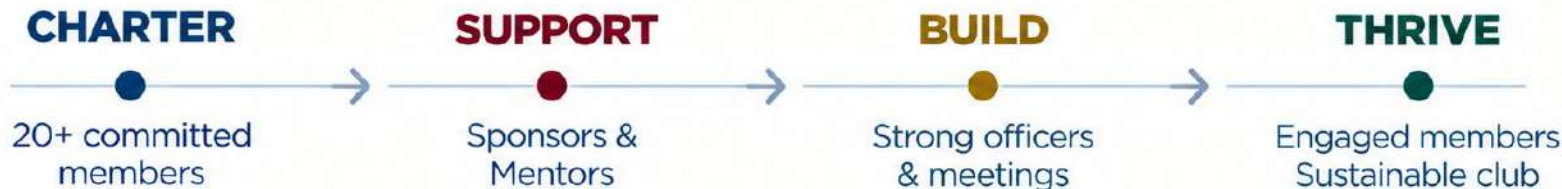
BNP Porto

Division C

Not Eligible

9-12 NEW CLUBS

Not just new clubs. **Clubs that last.**



Build foundations that create **growth beyond 2026-2027.**

Make our Growth Shine

TOGETHER
WE
CREATE



CLUB GROWTH IN ACTION

Share what works — and inspire others.



Open
Houses



Speechcraft



Special
Meetings



Membership
Growth



Growth
Stories

Great ideas. Stronger clubs.



PEOPLE BEHIND THE GROWTH

Recognise everyone who makes it happen.



Club
Coaches



Club
Adopters



Club
Sponsors



Club
Mentors



All Members
Who Help

People create possibilities.



CELEBRATE THE RESULTS

Shine a light on success.



New Clubs

Celebrate
every charter.



Club Recovery & Growth

Recognise clubs
that turn around
and grow.



District Awards

Reward the
behaviours and
results we want
to encourage.

Success inspires more success.

CLUB GROWTH TEAM

TOGETHER
WE
CREATE



Patrícia Rodrigues

Club Support & Club Coach Coordinator



Cristina Juesas

Adopt-a-Club Program Coordinator



António Mendes

Club Extension Coordinator | Portugal



Raúl Ruiz

Club Extension Coordinator | Spain



Zineb Amzakkal

Club Extension Coordinator | Morocco, Tunisia,
Algeria, Andorra & Gibraltar



Norberto Amaral

Corporate Summits Coordinator

GROWTH STARTS WITH US.

TOGETHER
WE
CREATE



Every club
we retain
matters.



Every member
we engage
matters.



Every new club
we build
matters.

TOGETHER
WE
CREATE

One Goal. Different paths.

SUPPORT

MORE DISTINGUISHED CLUBS

Healthier, stronger clubs.

GROW

MORE MEMBERSHIP PAYMENTS

More members joining and staying.

EXPAND

MORE PAID CLUBS

Sustainable new clubs.

ONE
DISTINGUISHED
DISTRICT

TOGETHER
WE
CREATE

Marketing & Public Relations Plan

Public Relations Manager, Sonya Costa

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INTERNATIONAL®

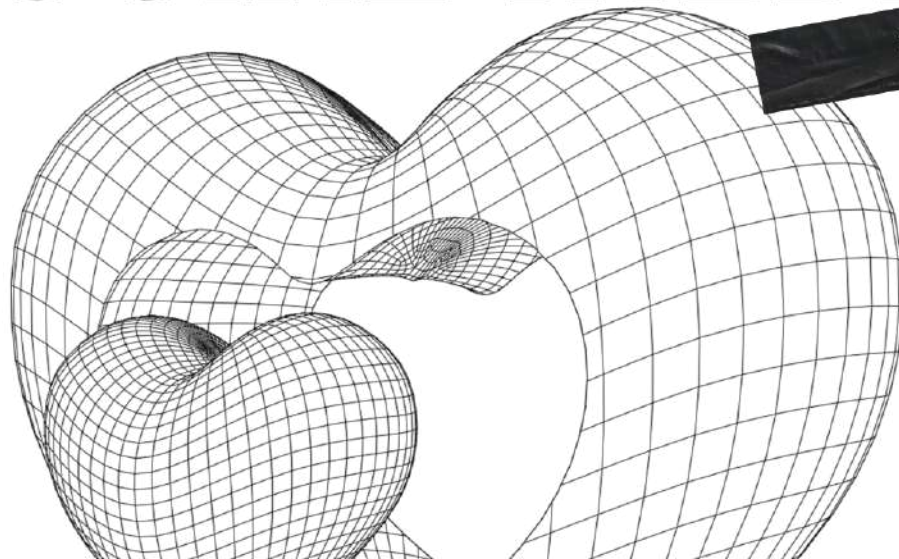
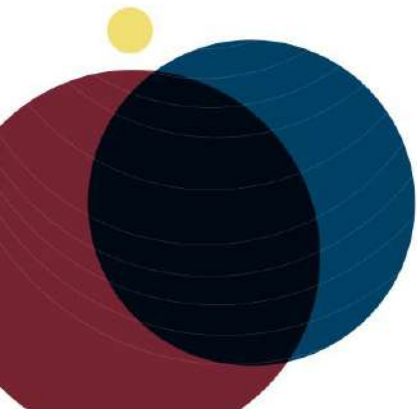
DISTRICT 107



TOGETHER
WE
CREATE

SOCIAL MEDIA

PLAN



THREE SERIES

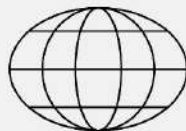
TOGETHER
WE
CREATE

Three main series for Social Media



DISTRICT PULSE

Interview Team: short videos that will interview Toastmasters and serve as recognition.



SKILL ACCELERATOR

Educational value. Teaches communication, active listening, and leadership hacks.

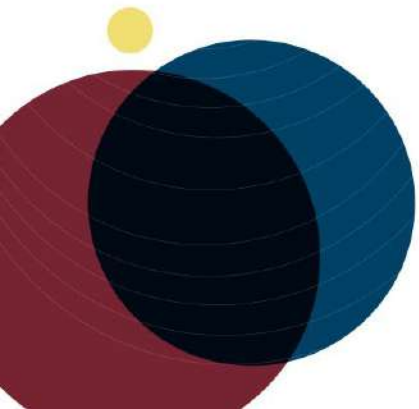


CLUB CLINIC

Help Clubs overcome challenges that they might face they might face

TOGETHER
WE
CREATE

THINGS IN ACTION



DISTRICT PULSE INTERVIEW TEAM

TOGETHER
WE
CREATE



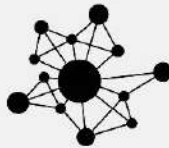
We hope to start the interview process in late September.

The team is formed, and I want to take a moment to recognize these amazing people:



VPPR D107 GROUP

TOGETHER
WE
CREATE



The D107 VPPR Group has been
created

- Connection between all VPPRs
- Help support each other
- Help spread news on District Initiatives.



Please ask your
VPPRs to join!

TOGETHER
WE
CREATE

#1

Create a D107 TIKTOK
Account



#3

Start Posting on the
website regularly.

Stay connected.
Keep the "Story" Alive.

**TO-DO/
ACTION**

DISTRICT PULSE

#2



Create Interview List
with the District Pulse
Interview Team.

#4

Work on the Website

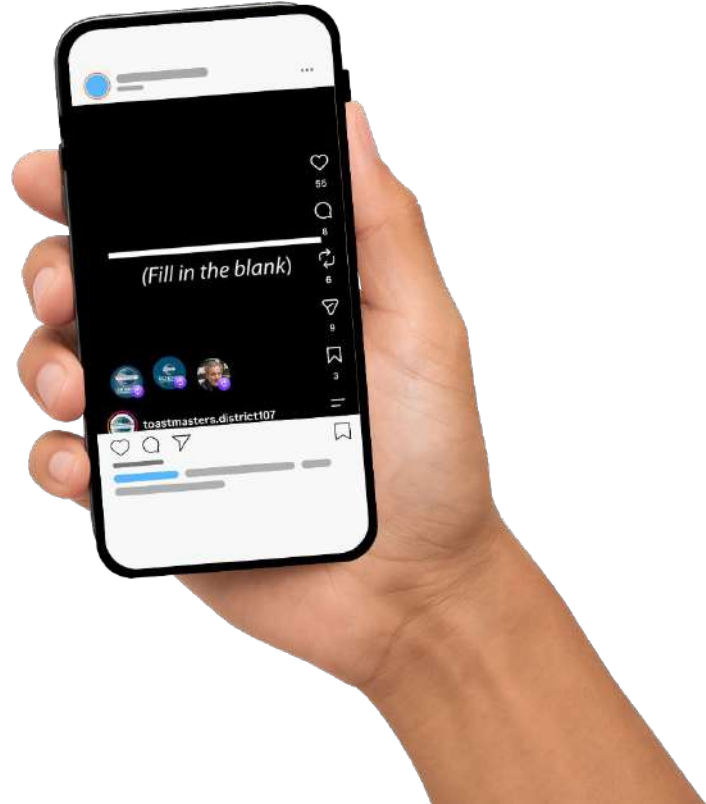
Thank you

TOGETHER
WE
CREATE

**DON'T FORGET THE DISTRICT
“TOGETHER WE CREATE” VIDEO.**

FILL IN THE BLANK

POST VIDEO



TOGETHER
WE
CREATE

Alignment Plan

Alignment Manager, Anabela Pereira DTM

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DISTRICT 107

ALIGN IS...

TOGETHER
WE
CREATE

A SSESS the District map

L EARN about Clubs, Areas and Divisions

I MPROVE with a vision

G ROWTH that drives change

N EW visionary transformation

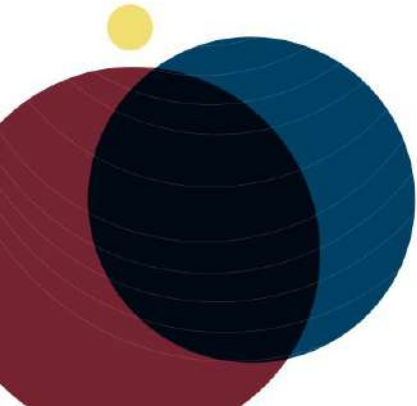
PURPOSE OF THE ALIGNMENT

TOGETHER
WE
CREATE

To serve the clubs

Alignment is not about redrawing lines on a map; it is about ensuring no club is left without the support it needs to thrive.

Support, Equilibrium, Equity, Fairness and Growth



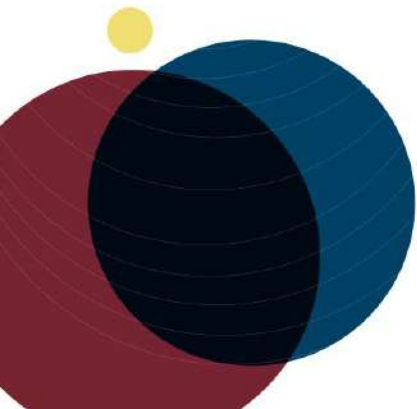
PURPOSE OF THE ALIGNMENT

TOGETHER
WE
CREATE

Adaptation to Dynamics

Our District in July is never identical twelve months later

Club natural life cycle: some charter, some disband, others change meeting times, switch locations (or go fully online/hybrid), or shift membership size.



ALIGNMENT CRITERIA

TOGETHER
WE
CREATE

Alignment rules

Guidelines presented in
Protocol 7.0 of the
Toastmasters Governing
Documents

Club size and strength

AREAS

- Minimum of 4 and maximum of 6 clubs in good standing

DIVISIONS

- Minimum of 4 Areas

DISTRICT

- Maximum of 9 Divisions

Assignment Factors

- Geographic proximity of clubs to one another
- Area Director's ability to effectively provide service and support
- Club size, strength, potential growth, and Distinguished program eligibility

District 107 current picture

TOGETHER
WE
CREATE

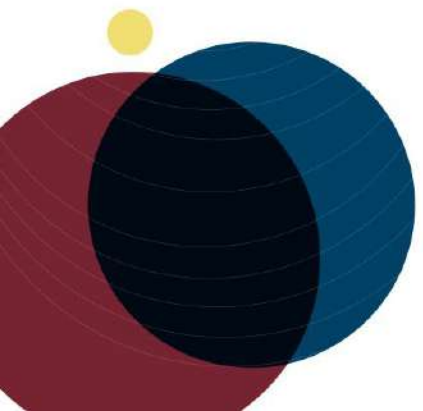
88 Clubs

21 Areas

5 Divisions



The Process:



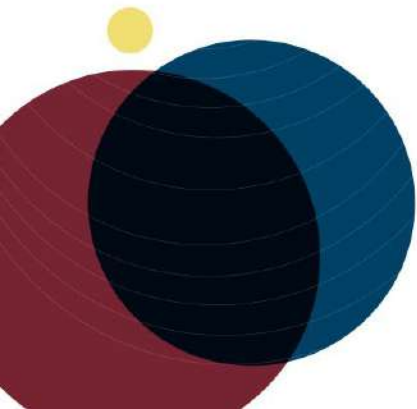
TOGETHER
WE
CREATE

- **Oct–Nov:** Connect with each Division Director → discuss status, challenges, opportunities
- **Jan:** Alignment status on Core Team agenda
- **Feb–Mar:** Reconnect with Division Directors → update & draft proposal
- **May:** Proposal presented to the District Executive Committee
- **May:** Annual District Council → review, discuss & approve
- **July 15:** Submit final alignment to World Headquarters
- **Ongoing:** Continuous check of leads/prospective clubs with CGD

Dear Area and Division Directors,

Alignment gives us the structure, but your leadership drives its success...

Together we create the future of District 107!



TOGETHER
WE
CREATE

IT Plan

IT Manager, Ali Parandeh DTM

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DISTRICT 107

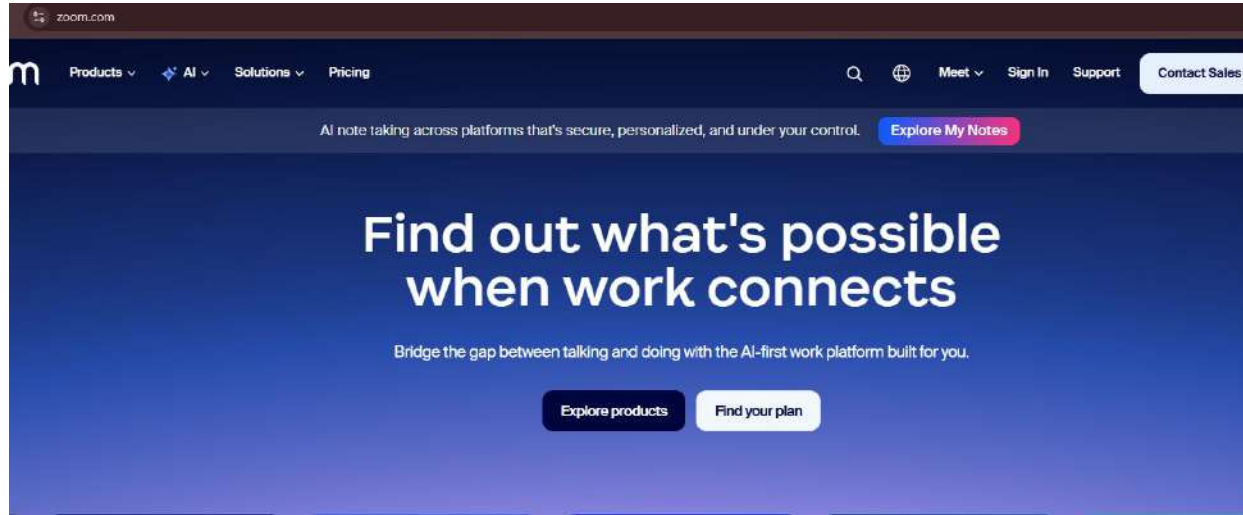
ZOOM MEETINGS

TOGETHER
WE
CREATE

REQUEST YOUR ZOOM MEETING
By WhatsApp or Email

Check Login- 2 to 3 days before Event

TOGETHER
WE
CREATE



login to zoom via the web by going to zoom.us

Username and Password to be provided by the IT Manager, Ali Parandeh DTM

Pick Up Security Code

TOGETHER
WE
CREATE



Webmail

Dirección de email

 Indique su dirección de email.

Contraseña

 Indique la contraseña de su email.

Iniciar sesión

Webmail

<https://District107.org/webmail> or
<https://webmail.district107.org/>

Username and Password to be
provided by the IT Manager, Ali
Parandeh DTM

Get the code and LOGIN :-)

TOGETHER
WE
CREATE

The screenshot shows an Outlook email client interface. On the left is a sidebar with navigation icons and a list of emails. The main pane displays an email from Zoom with the subject 'Código para início de sessão no Zoom'. The email body contains a warning about remote resources being blocked, a large blue rectangular area (likely a redacted image), and a message in Portuguese stating that an unusual login attempt was detected. A 5-digit code '554340' is prominently displayed. Below the code, it states the code expires in 10 minutes and provides a link to review session details. At the bottom, a table shows session details: Date (03/08/2026 09:10:16), Browser (Chrome), and Operating System (Windows).

Entrada

Buscar...

Thirion Fischer has joined your meeting ...

Zoom 2026-08-22 12:57

Meeting assets for COT Area E3 and E4 ar...

Zoom 2026-08-22 09:03

ISMAIL IBAHRINE _ AGADIR TOASTMASTE...

Zoom 2026-08-19 20:55

Najoua Ben Aissa has joined your meeting ...

Zoom 2026-08-08 09:24

Meeting assets for Trio + PR Manager | Bu...

Zoom 2026-08-08 08:54

New Zoom Sign-in Detected

Zoom 2026-08-03 10:04

Meeting assets for Reunião Zoom de Distr...

Zoom 2026-08-03 09:10

Código para início de sessão no Zoom

De Zoom el 2026-08-03 09:10

Detalles Cabeceiras Sólo texto

Para proteger su privacidad, los recursos remotos han sido bloqueados. Permitir

Olá, District Director D107.

Detectamos um início de sessão incomum de um dispositivo ou local que você não usa normalmente. Se foi você, insira o código abaixo para iniciar sessão no Zoom.

554340

O código expirará em 10 minutos.

Revise os detalhes da atividade de início de sessão abaixo.

Date	03/08/2026 09:10:16
Browser	Chrome
Operating System	Windows

Happy Ending

TOGETHER
WE
CREATE



TOGETHER
WE
CREATE

Q&A / District Success Plan Approval

District Director, Izidro Sousa DTM

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DISTRICT 107

TOGETHER
WE
CREATE

District Budget

Finance Manager, Meriem Mentagui

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DISTRICT 107

How Much Money Can the District Spend This Year?

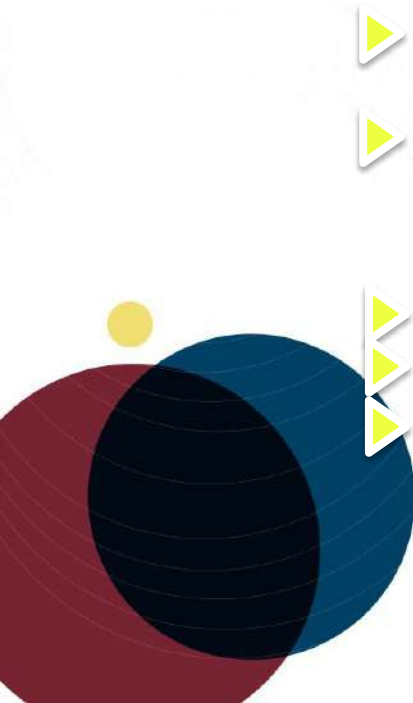
TOGETHER
WE
CREATE

**Money
comes from
25% of the
Member's
fees**

€ 58.176,47

How we're actually planning to spend in %

TOGETHER
WE
CREATE



Category	Budget €	Budget %	Minimum %	Maximum%
Education & Training expense	€ 3.845,00	7%		15%
Marketing Outside Toastmasters expense	€ 5.725,71	10%	5%	10%
Club Growth expense	€ 6.867,00	12%		15%
Public Relations expense	€ 1.560,00	3%		10%
Recognition expense	€ 3.947,93	7%		20%
Travel expense	€ 14.544,12	25%		25%
Lodging expense	€ 7.447,27	13%		15%
Food and Meals expense	€ 7.165,00	12%		15%
Speech contest expense	€ 2.570,00	4%		5%
Administration expense	€ 1.860,00	3%		10%
TI Allocation	€ 2.644,44	5%	5%	5%
TOTAL REVENUE	€ 58.176,47	100%		145%

Example of District Initiatives

TOGETHER
WE
CREATE

Expense type	2026-2027
Social Media Support	€ 2.600
Corporate Summits	€ 1.600
New Clubs	€ 1.600
Recognition / Awards	€ 1.500
IT Licensing	€ 1.600

Allowance for DivDs and ADs

TOGETHER
WE
CREATE

	CATEGORY	MAX
5 DivDs	Marketing Outside Toastmasters	€ 50
	Division Contest	€ 200 General & € 300 Food
	Club Growth	€ 100

	CATEGORY	MAX
21 ADs	Marketing Outside Toastmasters	€ 50
	COTs (assuming 2 per year)	€ 150
	Area Contest	€ 100 General & € 100 Food
	Club Visits (assuming 2 visits per club)	€ 0,26/km (no parking, no tolls)
	Club Growth	€ 100

Allowance for DivDs and ADs

TOGETHER
WE
CREATE

	CATEGORY	MAX
5 DivDs & 21 ADs	Travel to DECm/DOT	€ 150 (1 event) or € 225 (2 events)
	Travel by car	€ 0,26/km (no parking, no tolls)
	Lodging DECm/DOT	€ 90 (1 event) or € 150 (2 events)
	Club Growth	€ 100

A Message from Scrooge McDuck from 1967



TOGETHER
WE
CREATE

Money shouldn't
be idle and must
be put to work.

TOGETHER
WE
CREATE

Q&A

Finance Manager, Meriem Mentagui
&
District Director, Izidro Sousa DTM

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TOGETHER
WE
CREATE

District Budget Approval

District Director, Izidro Sousa DTM

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WE
CREATE



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WE
CREATE

Current District Business

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DISTRICT 107

TOGETHER
WE
CREATE

Confirmation of District Director Appointments

District Director, Izidro Sousa DTM

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DISTRICT 107

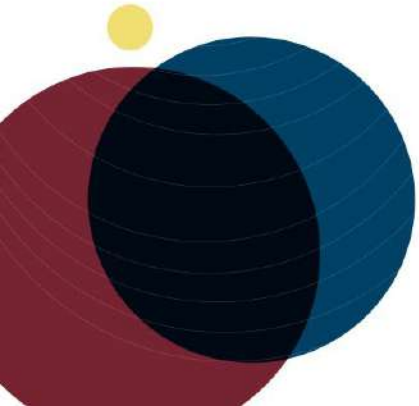
Appointed Core Team Roles

TOGETHER
WE
CREATE

Parliamentarian: Hanane Bourehiyi, DTM

Administration Manager: Beatriz Duarte, DTM

Finance Manager: Meriem Mentagui

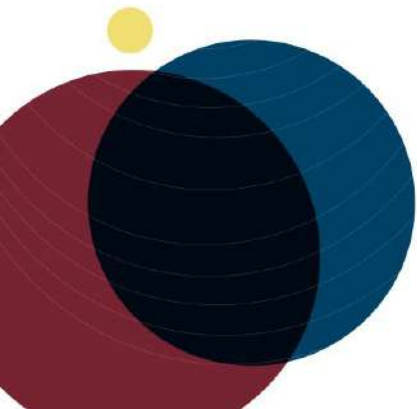


Motion

TOGETHER
WE
CREATE

I move that the District Council Members confirm the District Director's appointments

District Director, Izidro Sousa DTM



TOGETHER
WE
CREATE

District Leadership Committee (DLC) 2026/2027

Immediate Past District Director, Norberto Amaral DTM

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TOGETHER
WE
CREATE

Fall Summit & Spring Conference

Program Quality Director, Sérgio Águia DTM
&
Party Teams

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TOGETHER
WE
CREATE

Mallorca Fall Summit 2026

Fall Summit Team Member, Ulrike Stuemke

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DISTRICT 107



Human Connection



Save the date

6 - 8 Nov.



6 - 8 NOV 2026



PALMA DE MALLORCA

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INTERNATIONAL
DISTRICT 107



Human Connection

Registration is open

Full Package

180 €

Conference program, breaks,
Saturday lunch and Dinner Party

Small Package

130 €

Access to the conference sessions
and Summit activities.
Dinner Party not included.

Only dinner party

80 €

Access to the Saturday evening
celebration for guests and companions.



6 - 8 NOV 2026



PALMA DE MALLORCA

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DISTRICT 107



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What is the Fall Summit?

“The Fall Summit is more than a conference.
It’s a celebration of leadership, communication, and community.

Members, leaders, guest... all coming together to learn, to grow,
and to inspire each other.

Every edition is special, but this year... this year has something
truly unique.”



6 - 8 NOV 2026



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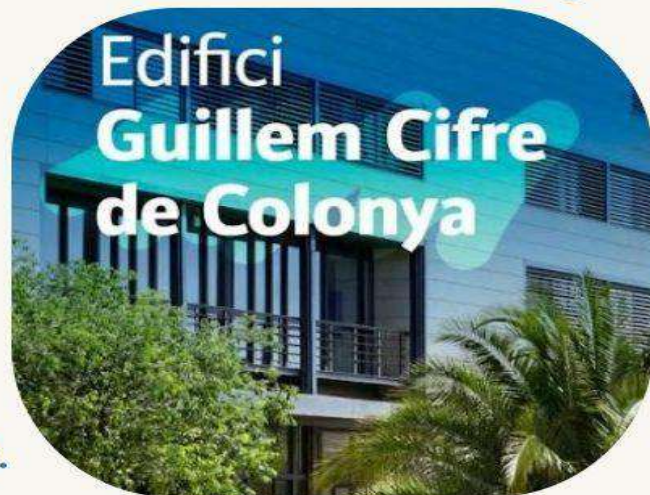
The Venue: Mallorca

“Let’s talk about our stage: Mallorca.

A Mediterranean island full of beauty, history, and warm hospitality.

Our venue offers everything we need comfort, accessibility, and the perfect atmosphere to connect.

And yes... the weather usually says ‘yes’ to everything.”



6 - 8 NOV 2026



PALMA DE MALLORCA

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DISTRICT 107



The Motto: Human Connection

“Our motto this year is Human Connection.

Why? Because in a world full of noise, true connection is rare and precious.

Throughout the Summit, you’ll see this motto reflected in every workshop, every speech, every conversation.

Human Connection is not just a slogan. It’s the heartbeat of this event.”

Human Connection



6 - 8 NOV 2026



PALMA DE MALLORCA

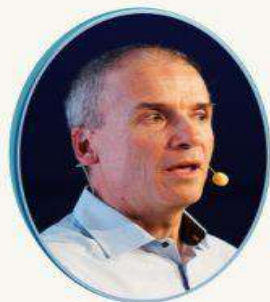
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DISTRICT 107



Confirmed Keynote Speakers

Together, they will inspire us, challenge us,
and remind us why our words matter.

These speakers are not just experts... they are connectors.”



JOHN ZIMMER

EXPERT ON PUBLIC SPEAKING
AND PRESENTATIONS SKILLS

IMPROV IS UNPREDICTABLE

Toastmasters European Champion



John writes Manner of
Speaking, one of the top
public speaking blogs in
the world



MICHAELA MERCK

INTERNATIONAL SPEAKER,
TRAINER, COACH & AUTHOR

RELATIONAL INTELLIGENCE

Unlock your power



Get ready to be inspired as
Michaela shows us why
human connection is our
greatest strength.



FLORIAN "FLO" MUECK

EUROPEAN EXPERT
IN RHETORIC AND CHARISMA

HUMOR IS PATTERN

If They Don't Laugh, It's Not Their Fault



Why do some speakers
fill the room with laughter
while others crash into
painful silence ?



6 - 8 NOV 2026



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DISTRICT 107



Dinner Party !!!

“And speaking of joy... our Dinner Party

A night to shine, to celebrate achievements,
and to enjoy the Toastmasters spirit.

Dress up, smile, and get ready for music,
awards, and a few surprises.

It's the kind of night you'll remember.”



Human Connection



6 - 8 NOV 2026



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DISTRICT 107



Human Connection

Weekend Agenda

“Over three days, we’ll explore, practice, and celebrate.

Day one: Informal activities, a city tours, casual dinner for connecting with others.

Day two: Opening sessions, keynote speeches, workshops, and competitions.

Day three: Keynote speeches and a closing ceremony that will stay with you long after the event ends.

A weekend designed to expand



6 - 8 NOV 2026



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DISTRICT 107



Human Connection

Leisure Activities

“But of course... connection doesn’t happen only in meeting rooms.

We’ve prepared leisure activities to help you relax, enjoy, and bond with fellow members.

From informal networking moments to cultural experiences, this Summit is also about joy.”



6 - 8 NOV 2026



PALMA DE MALLORCA

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DISTRICT 107



Human Connection

WELCOME

Call to Action

“So now, the invitation is simple:

Join us. Be part of a Summit that celebrates humanity, diversity, and connection.

Register, participate, and bring your voice to Mallorca.

Together, we will create an unforgettable Fall Summit 2026.”



6 - 8 NOV 2026



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DISTRICT 107



Hasta Mallorca !!!

Human Connection



6 - 8 NOV 2026



PALMA DE MALLORCA

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DISTRICT 107

TOGETHER
WE
CREATE

Viana do Castelo Spring Conference 2027

Spring Conference Team Member, Luis Cerqueira

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DISTRICT 107

District 107



Spring Conference

7 – 9 May 2027

From Stories to Purpose



Viana do Castelo



We are opening our home, to you!

Viana do Castelo is a city where tradition is lived, not just preserved. From its maritime roots to its vibrant festivals and strong sense of community, it celebrates identity, expression, and connection every day.

This spirit mirrors the Toastmasters mission: empowering individuals to find their voice, share their story, and grow through meaningful human connection.

In Viana, communication is not just practiced on stage, it is felt in the streets, the culture, and the people.



Strategic Location

Gateway to Portugal

Viana do Castelo is strategically located in Northern Portugal, easily accessible from Porto and Vigo International Airport (approximately 75 km away, about 50–60 minutes by car) and well-connected by highway and rail networks.

National Accessibility

Members from major Portuguese cities can reach Viana do Castelo within convenient driving times:

- Lisbon: around 4 to 4.5 hours
- Porto: around 50–60 minutes
- Coimbra: around 2 to 2.5 hours

This makes it highly accessible for nationwide participation, whether by car or train.

International Connections

Its proximity to Spain and excellent European flight connections via Porto Airport make Viana do Castelo an ideal venue for international Toastmasters attendees.



Conference Venue



Auditório da Escola Superior da Saúde Auditorium, School of Health Sciences (Universidade Politécnica de Viana do Castelo – UNIPVC)

Capacity: 250 seats

Technical Equipment

- **Projection System:** Includes a high-definition video projector and a motorized projection screen suitable for presentations and media.
- **Sound System:** A full sound reinforcement system featuring a mixing console, built-in wall or ceiling speakers, and multiple microphone options (podium-mounted, handheld wireless, and lapel/lavalier).
- **Connectivity:** The lectern/stage area is typically equipped with a dedicated PC and interface connections for external laptops, supporting both HDMI and VGA inputs.
- **Wi-fi:** Available upon request.
- **Control & Lighting:** Standard stage and house lighting controls are available to adjust visibility during presentations or performances.



Gala Dinner

Quinta do Fincão



You'll look amazing in our dancefloor!

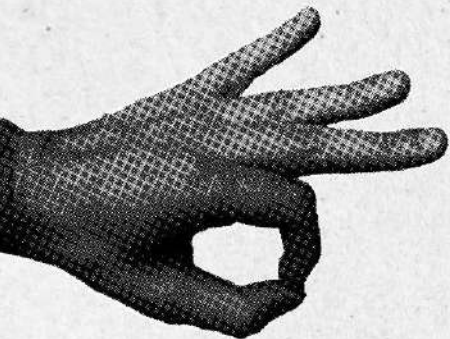
Our **Gala Dinner** is designed as a fully seated **experience** that blends elegance with cultural immersion.

Inspired by the rich traditions of **Viana do Castelo** and the **Minho region**, the evening will feature a menu rooted in gastronomy from the Minho region, thoughtfully adapted to accommodate all dietary needs across the district.

Beyond the dining experience, **attendees can expect engaging and fun moments** for all generations, creating a warm and celebratory atmosphere.

The night will culminate in a specially designed **setting for the awards ceremony**, ensuring a memorable and meaningful recognition of our members and victors.





The Team



Ana Sofia Gomes
Conference Chair
Viana TM / Vimaranes TM



Luís Cerqueira
PR Manager
Douro TC / Gaia TC



Dionísia Portela
Speech Contest Coordinator
Viana TM



Vânia Magalhães
Gala Dinner Coordinator
Viana TM / Vimaranes TM



César Tavares
Workshops
Coordinator
Braga TC / Science TC



Flávia Figueiredo
Logistics Manager
Douro TC



Luísa Marques
Social & Cultural Coordinator
Viana TM



Luís Ribeiro
Social & Cultural Coordinator
Viana TM



Bruna Parente
Administration
Manager
Viana TM



Jacinta Correia
Treasurer
Viana TM



Conference launch



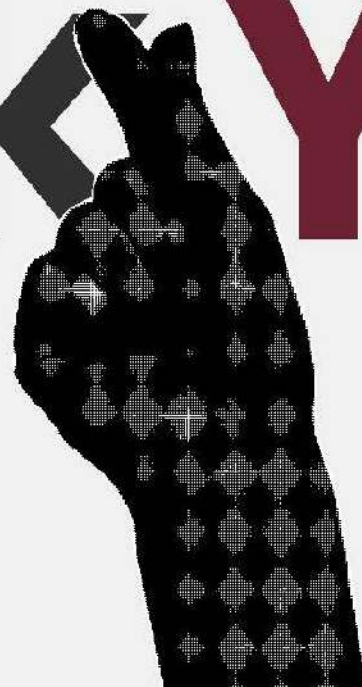
We'll be at the Fall Summit Mallorca

to officially launch and promote the Spring Conference 2027





Thank You



TOGETHER
WE
CREATE

Contest types for 2026/27 term

Program Quality Director, Sérgio Águia DTM

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Speech Contest 2026-27 - Rulebook

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SPEECH CONTEST RULEBOOK

JULY 1, 2026 TO JUNE 30, 2027



<https://www.toastmasters.org/resources/2026-2027-speech-contest-rulebook>

D107 - Contest Types

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International Speech Contest

Spanish Speech Contest

Portuguese Speech Contest

French Speech Contest

Evaluation Speech Contest (English)

Online Speech Contest (English)

D107 - Contest Types

TOGETHER
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International Speech Contest

Spanish Speech Contest

Portuguese Speech Contest

French Speech Contest

Evaluation Speech Contest (English)

The District Contests at the Spring Conference

Online Speech Contest (English)



**A separate online event at all levels
(Club, Area, Division, and District)**

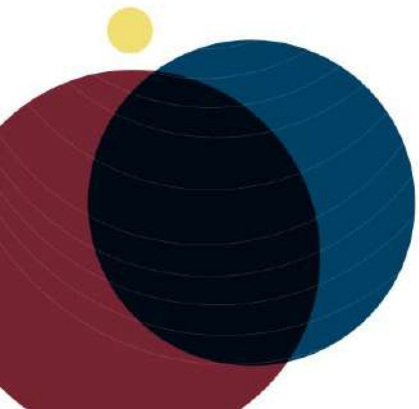
Eligibility



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All contests:

- Club in good standing (8+ members)
- Member in good standing
- Maintain eligibility at all levels of any contest
- Not a District Officers or a candidate to a District/International office
Etc. ⇒ read the Rulebook.



Eligibility

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Do you want to become a **WORLD CHAMPION?**

Levels 1 and 2 of Pathway | Or be a DTM (since the club contest)

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New Business

District Director, Izidro Sousa DTM

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Program Quality Director

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● Officer Pins

Submit the Club Success Plan and train 4–7 officers in each of the two training rounds.

● Officer Pins Set

● Toastmasters Crown Pin

Achieve five or more education levels in one Toastmasters year.

● Crown Pin — reward wording to be confirmed

● Fully Distinguished Area

First Area Director whose clubs all reach Distinguished or better in the DCP.

● Pathways path + €50 in Toastmasters merchandise

● Moment of Truth Award

First Area Director whose clubs are all running a Moments of Truth.

● Pathways path + €50 in Toastmasters merchandise

Merchandise may be spent at the Toastmasters International Store, Muskurado or Amazon.

Club Growth Director - Renewal momentum

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● One Year Strong

Members renew for both semesters by 30 September 2026, giving clubs stability for the full year.

- 9 winners in total: a path, a vintage path or a Spring Conference 2027 ticket, 3 per category. First 150 renewals also receive a D107 commemorative pin.

● Sprinters Award I

First three eligible clubs to submit 20 membership renewals in the October cycle. Reinstated clubs excluded.

- €50 per winning club, for marketing initiatives or Toastmasters merchandise.

● Sprinters Award II

The same sprint repeated in the April renewal cycle, on identical rules.

- €50 per winning club, for marketing initiatives or Toastmasters merchandise.

Club Growth Director - Rebuild and grow

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● Phoenix Award

Clubs that start the year with 12 members or fewer, grow past 20 and hold that level through the required period.

- €50 for marketing initiatives or Toastmasters merchandise.

● Sustainable Growth Award

Net growth measured against the club's starting base, so clubs are rewarded for recruiting and retaining.

10%+ net growth **€50**

20%+ net growth **€100**

40%+ net growth **€150**

* Limited to the first x (to be defined)

● KnockKnock Awards

Area and Division Directors submit Club Visit Reports early, so struggling clubs are spotted before problems turn critical.

- €50 per round: first CVR submitted, first complete Area, first complete Division.

Club Growth Director - Members driving growth

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● **Adopt-a-Club Recognition**

Members adopt one or two eligible clubs and earn points by visiting regularly, taking meeting roles, delivering speeches and supporting special events. Consistency earns extra points.

- **Points-based rewards: District merchandise, a path or vintage path, or a Spring Conference ticket. District recognition only — it does not count toward DTM.**

● **Lead-to-Club Incentive**

Any member can submit a corporate or community club lead. If it progresses to a demonstration meeting, the member may step in as Club Sponsor or Club Mentor.

- **If the lead ultimately charts a club, the member who provided it receives a Pathways path.**

Club Growth Director - Club-building roles

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● Club Coach

Members who take the formal role of helping an eligible club of 12 members or fewer recover, rebuild membership and strengthen operations.

- **Public District recognition, plus DTM credit if the club becomes Distinguished or better and TMI requirements are met.
+ a Pathways path.**

* Limited to the first x (to be defined)

● Club Sponsor

Members who help create a new club before charter: organising the club, recruiting the founding members and guiding the charter process.

- **District recognition and eligibility for DTM credit, subject to the official Toastmasters requirements.**

● Club Mentor

Members who support a newly chartered club after charter, helping officers build systems, practices and a sustainable member experience.

- **District recognition and eligibility for DTM credit, subject to the official Toastmasters requirements.**

Club Growth Director - Ongoing visibility

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● Club Growth in Action

Clubs showing good growth practice: Open Houses, Speechcraft, special meetings and effective marketing.

- Featured through District communication channels, social media and events, so other clubs can copy what works.

● People Behind the Growth

The people who make growth possible: coaches, adopters, sponsors, mentors and other active contributors.

- Public District recognition through the year and, where appropriate, at District events.

● New Club Recognition

Every new charter is celebrated, together with the people who made it happen.

- Public recognition of the new club and of its sponsors, mentors and contributors.

District

TOGETHER
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● VPE of the Month

Club with the most DCP points earned during the month.

● One Pathways path for the club

● VPM of the Month

Club with the most new members joining during the month.

● One Pathways path for the club

● Club / President of the Month

Best overall membership and DCP performance during the month.

● One Pathways path for the club

● Best Club of the Year

Best overall membership and DCP performance during the **year**.

● One vintage Pathways path for the club

District

TOGETHER
WE
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Quarterly Gala ✨

RECOGNITION AWARDS

Celebrating club excellence, membership growth, and educational achievement.

TOGETHER
WE
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Next DCM (01 May 2027) & Adjournment

District Director, Izidro Sousa DTM

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