

### **District Officer Training - Day 1**

Hybrid in Lisboa - 16 September 2023





Division Director E – Joanna Wakuluk







### **Time for reflection – 75 days!**

Program Quality Director – Claudia Villareal



#### Illustration by Stephanie Dalton Cowan



### Knowing what you know now what could you've done better with your teams?

- Success Plans, COTs was the communication fluid?
- ✤ If not, was was missing?
- ✤ What can be improved?
- ✤ Was the response timely?

Help each other improve. It's not about blaming others it's about making others aware that there performance had a positive or not so good effect on the overall outcome.

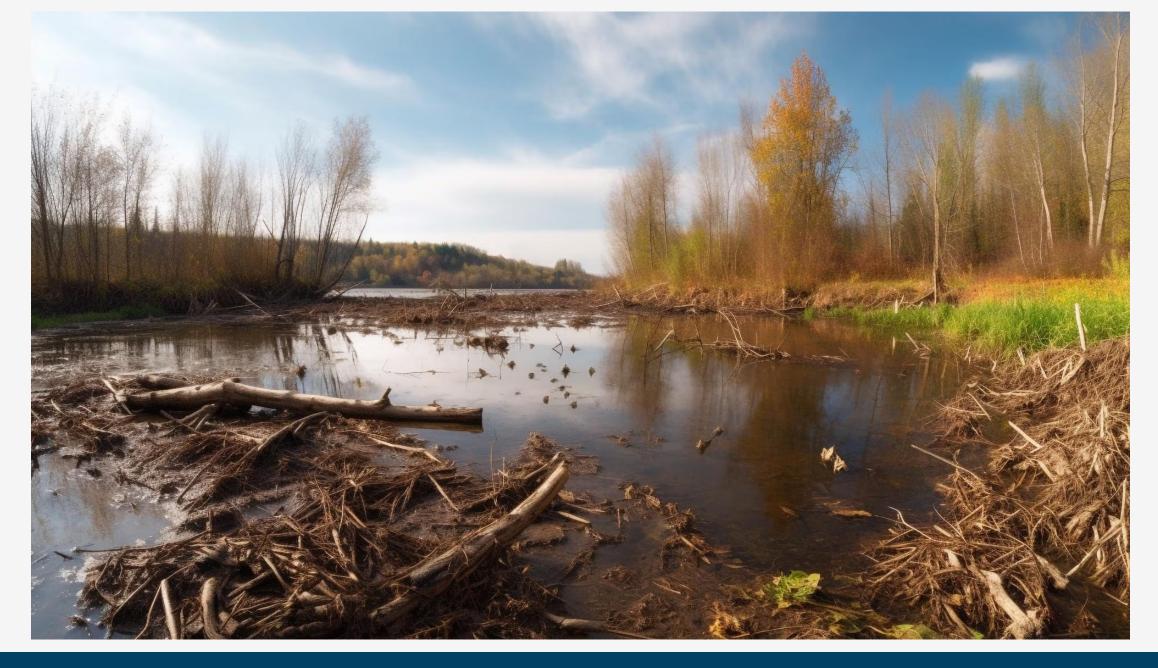
What transformation have you noticed about yourself and how others see you? Do you still want to be here? And would you like to continue?



#### **Embrace uncertainty - you are not alone!**

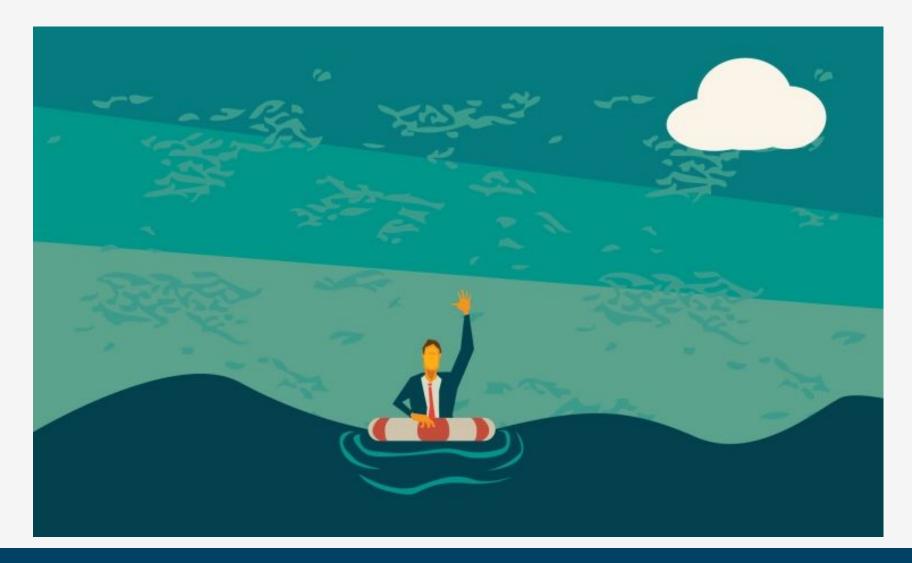








#### Keep calm and ask for help!!





I alone cannot change the world, but I can cast a stone across the water to create many ripples. -Mother Teresa





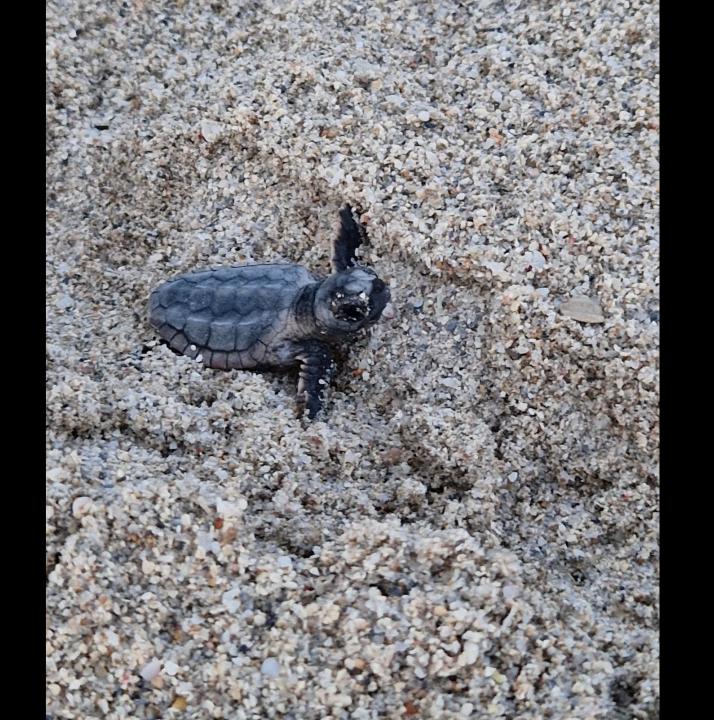
### Perform at your BEST

Immediate Past District Director - Pablo Garcia





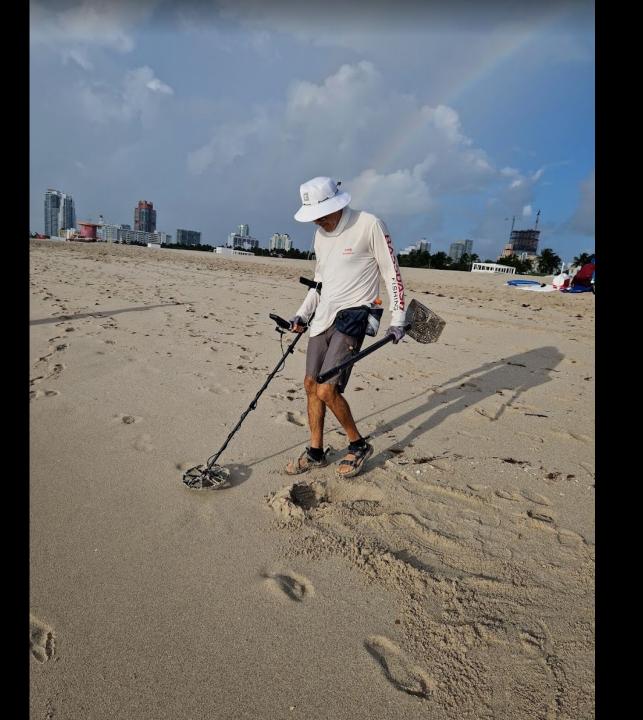








## ATTENTION













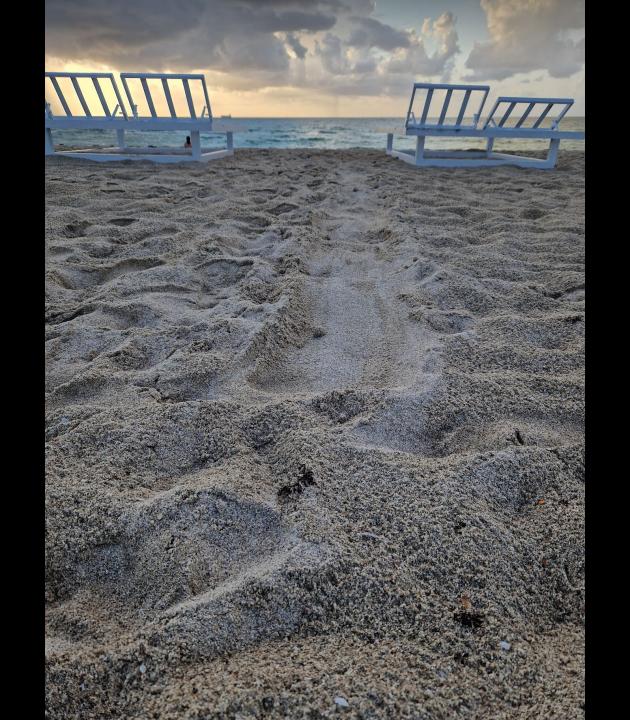


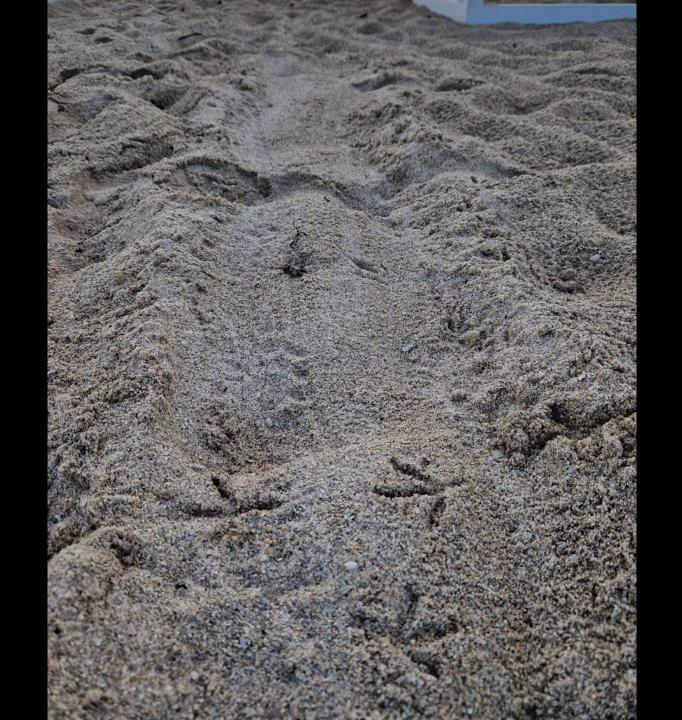
# CHOICE



# CHOICE





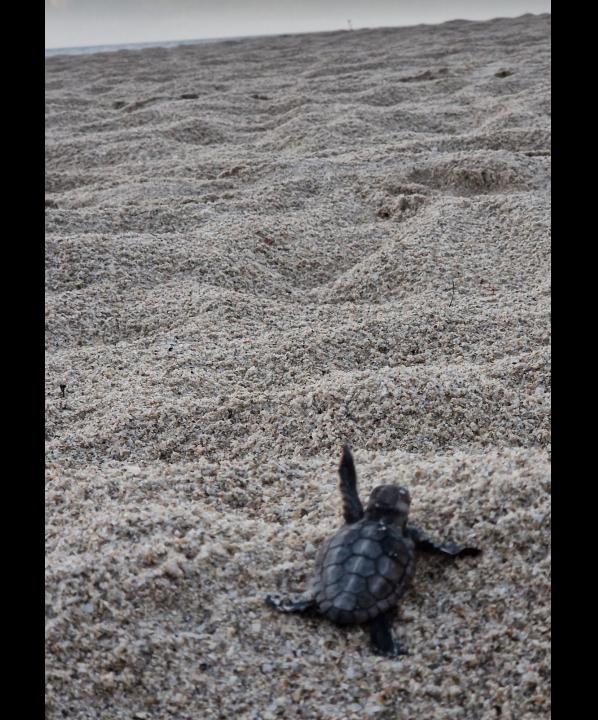






### GROWTH

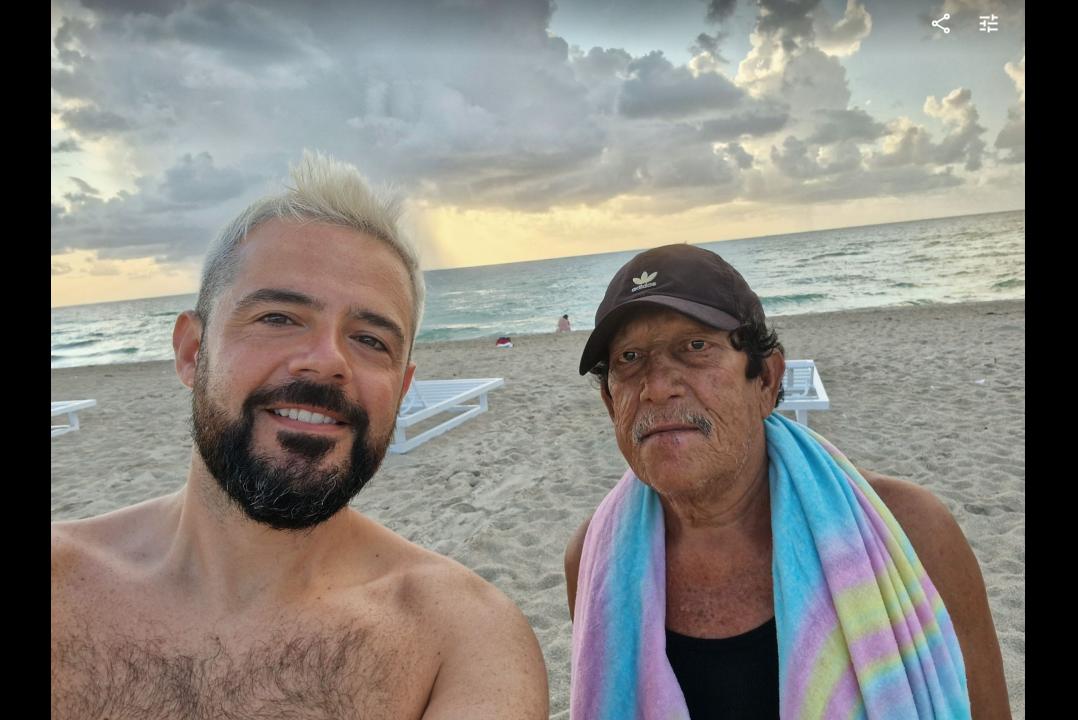
















# PURPOSE







# CHALLENGE













# RECOGNITION





































## **Dive into the DCP & Dashboard**

Administration Manager – Sílvia Vilas



## Dive into our goals!











### **Toastmasters Dashboard**



### TOASTMASTERS INTERNATIONAL

ect a District ✓			2023-	2024 🗸		Sep 🗸		As of 14-Se	ep-2023 🗸			E	Export 🗸
Collapse Region		Membership Payments					C	Club Growth	Distinguished Clubs				
		New	Renewals	Charter	YTD	Base	Growth	YTD	Base	Growth	YTD	%	
✓ Region 01	DSP	Training	924	7,348	85	8,357	27,151		828	825		0	
District 02	N	N	128	1,040	20	1,188	4,249	-72.04%	128	127	0.79%	0	0%
District 07	N	N	114	996	0	1,110	3,796	-70.76%	121	121	0%	0	0%
District 09	N	N	41	442	0	483	1,274	-62.09%	46	46	0%	0	0%
District 15	N	N	60	451	0	511	1,760	-70.97%	53	53	0%	0	0%
District 21	N	N	91	749	0	840	3,228	-73.98%	102	102	0%	0	0%
District 32	N	N	53	440	0	493	1,838	-73.18%	64	64	0%	0	0%
District 39	N	N	125	1,019	0	1,144	3,286	-65.19%	105	105	0%	0	0%
District 57	N	N	147	1,292	0	1,439	4,259	-66.21%	115	115	0%	0	0%
District 96	Y	N	165	919	65	1,149	3,461	-66.8%	94	92	2.17%	0	0%
✓ Region 02	DSP	Training	1,157	9,304	171	10,632	33,042		985	978		0	
District 01	N	N	138	1,336	29	1,503	4,474	-66.41%	146	145	0.69%	0	0%
District 04	N	N	105	874	40	1,019	3,798	-73.17%	100	98	2.04%	0	0%
District 12	N	N	74	738	45	857	2,541	-66.27%	82	80	2.5%	0	0%
District 33	N	N	137	1,099	0	1,236	4,076	-69.68%	136	136	0%	0	0%
District 49	N	N	41	507	0	548	2,060	-73.4%	67	67	0%	0	0%
District 52	N	N	77	784	0	861	2,772	-68.94%	78	78	0%	0	0%
District 100	N	N	137	806	25	968	2,543	-61.93%	79	78	1.28%	0	0%
District 101	N	N	234	1,787	0	2,021	5,313	-61.96%	146	146	0%	0	0%
District 115	N	N	80	444	32	556	1,651	-66.32%	52	51	1.96%	0	0%

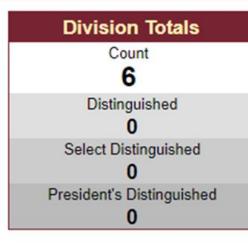


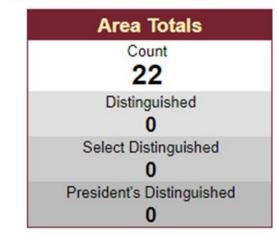
**District Performance** 

Division and Area Performance

Club Performance Club Status

### **District 107 Division and Area Performance**









		Division Goals	D 17	<b>S</b> 17	P 18	<b>D</b> 7	<b>S</b> 8	P 9	
~	Division A	Base 17	Paid Clubs <b>17</b>			Distinguished Clubs 0			
		Area Goals	<b>D</b> 4	<b>S</b> 4	<b>P</b> 5	<b>D</b> 2	5 3	P 3	
	> Area 01	Base 4	Paid Clubs 4			Distinguished Clubs 0			
		Area Goals	<b>D</b> 3	<b>S</b> 3	P 4	<b>D</b> 2	<b>S</b> 3	P 3	
100	> Area 02	Base 3	F	Paid Club 3	S	Distinguished Clubs 0			
		Area Goals	<b>D</b> 5	<b>S</b> 5	P 6	<b>D</b> 3	<b>S</b> 4	P 4	
	> Area 03	Base 5	F	Paid Club 5	S	Disti	Distinguished Clubs 0		
		Area Goals	<b>D</b> 5	<b>S</b> 5	P 6	<b>D</b> 3	<b>S</b> 4	<b>P</b> 4	
	> Area 04	Base 5	F	Paid Clubs 5			Distinguished Clubs 0		



#### **District Performance**

Division and Area Performance

Club Performance Club Status

#### **Club Performance for District 107**

To be considered for recognition, clubs must have 20 members or a net growth of at least 3 new members as of June 30th.









### **Club Performance for District 107**

To be considered for recognition, clubs must have 20 members or a net growth of at least 3 new members as of June 30th.



## Education

### Club Goals

Four Level 1 awards

1

5

6

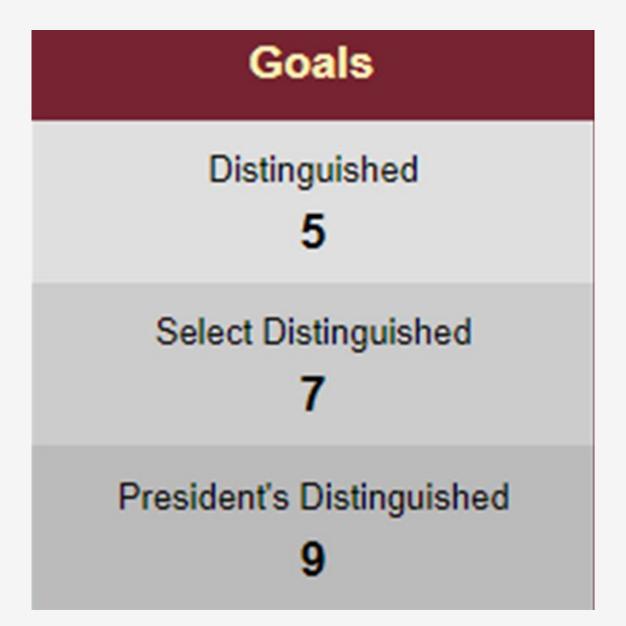
- 2 Two Level 2 awards
- 3 Two more Level 2 awards
- 4 Two Level 3 awards
  - One Level 4, Level 5, or DTM award

One more Level 4, Level 5, or DTM award



Club Goals		
7	Four new members	
	Four more new members	Membership
9	Four officers trained during both training periods	Training
	One dues renewal and one officer list submitted on time	Administration







Club Alignment	Membership	Goals	
Region 10	Base To Date	Goals Met 10	
District 107	25 30 Required	Distinguished 5	
Division C	20	Select Distinguished 7	
Area 04	20 members or a net growth of 3 new members	President's Distinguished 9	

#### Chartered 6/26/2014

	Goals to Achieve	Goal	To Date	Status
	Education		-(1	6.8
1	All Pathways education awards must be submitted in both Base Camp and C	Club Central. 4	4	×
2	Level 2 awards All Pathways education awards must be submitted in both Base Camp and C	Club Central. 2	2	✓
3	More Level 2 awards All Pathways education awards must be submitted in both Base Camp and C	Club Central. 2	3	<b>~</b>
4	Level 3 awards All Pathways education awards must be submitted in both Base Camp and C	Club Central. 2	3	✓
5	Level 4, Level 5, or DTM award All Pathways education awards must be submitted in both Base Camp and C	Club Central. 1	1	✓
6	One more Level 4, Level 5, or DTM award	Club Central. 1	3	✓
	Membership			
7	New members	4	4	~
8	More new members	4	12	~
	Training	- 48-00 		
	Club officers trained June-August		5	
9	Club officers trained November-February	4	5	•
	Administration			
10	Membership-renewal dues on time	Y	2	
10	Club officer list on time	Y	1	•



### How do my goals contribute to the club's goals?

How do the club's goals contribute to my goals?



### How do my goals contribute to the club's goals?

How do the club's goals contribute to my goals?

How do the clubs's goals contribute to my area goals? How do the areas's goals contribute to my divisions goals?



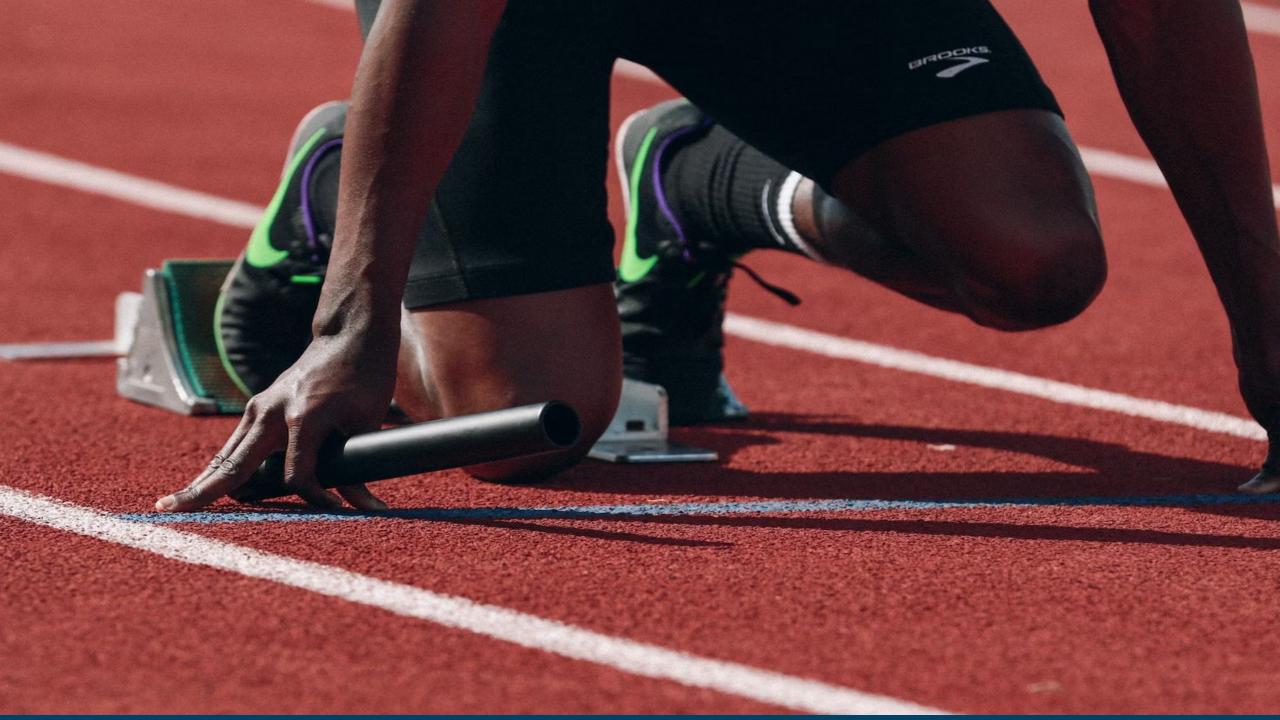
### How do my goals contribute to the club's goals?

How do the club's goals contribute to my goals?

How do the clubs's goals contribute to my area goals? How do the areas's goals contribute to my divisions goals?

How do the divisions's goals contribute to the district goals?







# Mirror Mirror in the Club Moments of Truth

District Director – Vera Margarida Cunha





## **Sponsors, Mentors and Coaches**

Club Growth Director – Norberto Amaral





# Let's talk about... Chevy Sponsors!

### **Sponsors**

Sponsors help CHARTER the club! When a <u>club is</u> <u>created</u> it has 60 days to appoint up to two sponsors

... earns you credit toward Distinguished Toastmaster!



### **Sponsors: what exactly do they do?**

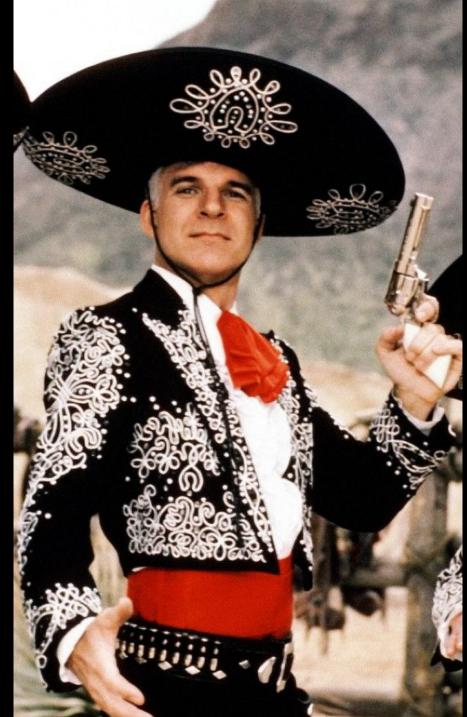
#### **Sponsors**

- Organize the new club
- Set up regular club meetings
- Complete the club's paperwork to charter
- At the end, passes baton to Mentor!

More information about Sponsors, Mentors and Coaches <u>here</u>. More information <u>specifically</u> about Sponsors <u>here</u>.



## Let's talk about... Steve Mentors!



### **Mentors**

## Mentors help the club TAKE OFF!

When a <u>club</u> <u>charters</u> it has 60 days to appoint up to two mentors

... also earns you credit toward Distinguished Toastmaster!



### Mentors: what exactly do they do?

#### **Mentors**

- Share knowledge with the newly chartered club!
- Meeting roles, club officer responsibilities...
- Either gives the answer, or teaches how to find it
- Help club officers become independent

- May perform administrative tasks:
  - New member applications
  - Dues renewals
  - Education award applications

More information about Sponsors, Mentors and Coaches <u>here</u>. More information <u>specifically</u> about Mentors <u>here</u>.



### How clubs can get sponsors and mentors

New clubs can name sponsors and mentors when sending the form "Application to Organize"

Or: mentors can be appointed by the District Director with the support of the Club Growth Director.



# Let's talk about... Martin Coaches!



### Coaches

Coaches help rebuild membership and restore quality!

<u>TBI</u> clubs (3 to 12 members) should get <u>coaches</u>. \*\*also\*\* earns you credit toward Distinguished Toastmaster!





<u>TBI</u> clubs (12 or fewer members) should get <u>coaches</u> to help rebuild membership and restore quality.

> ⇒ We will create a pool of club coaches please help us find them!

More information on the <u>Club Program</u> and the <u>Club Coaches FAQ</u>



### **Coaches: what do they do?**

#### Connection

- Develop a personal rapport with members, you are there to help them
- Foster a sense of ownership
- Emphasize teamwork
- Encourage clubs to use other clubs as models

#### Check

- Observe the club, use the Club Coach Troubleshooting Guide
- Conduct Moments of Truth
- Help identify and discuss the club's strengths and challenges

#### **Meetings**

- Teach the club how to run meetings well
- Show club officers the tools to do the same: manuals, Easy Speak, Club Central...



### **Coaches: what do they do?**

#### Membership

- Help retain members
- Run club membership contests
- Annual Individual Member Program

#### Recognition

- Post member progress charts at every meeting
- Formally recognize members achieving any education award
- Mention achievements in club newsletters, on social media, and on the club website

#### **Club Success Plan**

- Help determine how club will meet the 10 DCP goals
- Allow the club to establish additional goals
- Outline strategies for achieving goals
- Identify resources to accomplish goals



### Who benefits and how? And what's the fine print?

#### **The Club**

More experience Higher quality sessions More members Better club!

- The club must have >3, <= 12 members in good standing
- Have at least one club officer who has completed the Club Coach Program Training module
- The club must not be suspended or closed
- Not more than two coaches

#### The Coach

Team-building skills Leadership experience Facilitator and negotiator Diplomacy skills Earn credit toward DTM!

- Paid member in good standing, more than one year
- From another club
- Club officer for one annual term or two semiannual terms
- > Level 2, or an Advanced Communicator Bronze (ACB), or an Advanced Leader Bronze (ALB)
- Completed the Club Coach Program Training module in Base Camp

#### The District

Every little bit helps to be Smedley Distinguished!

- The District provides assistance for this process
- ... and gives an allowance of €50 per coach to cover expenses (except travel)



### Help us find them!

### How a club can get a coach

Do you think that a club of yours/your area/division needs a coach?

Check if the club fulfills the eligibility criteria:

- Club must have >3, <= 12 members in good standing</li>
- Club must not be suspended or closed
- Not more than two coaches

... and get in touch with me! Email: cgd@district107.org



### **TBI Clubs**

Club	Members	Division / Area	Coach	Comment
Ericsson Madrid	8	A1		
Airbus Speakers Getafe	12	A2		Not renewed yet (12: June 30)
Ingram Micro Santander	10	A4		Not renewed yet (10: June 30)
Sardinero	7	A4		
HP Toastmasters Barcelona	5	B1		
Agora Almeda Barcelonag	10	B3		
Mediterranea TM	11	B3		
Famalicão Toastmasters Club	11	C1		
Figueira da Foz Toastmasters Club	9	C2		
Cantanhede Toastmasters Club	10	C2		
Porto de Mós Toastmasters Club	8	C3		



### **TBI Clubs**

Club	Members	Division / Area	Coach	Comment
Axians Toastmasters	10	D1		
Vasco da Gama Toastmasters Club	11	D2	Izidro	
Lisboa Oriente Toastmasters	10	D2		
Bissau Toastmasters Club	11	D2		
Algarve Toastmasters Club	11	D3		
Portimão Toastmasters Club	6	D3		
RioSado	8	D3		
Advanced Toastmasters Runners	7	E1		
Cisco Portugal Toastmasters Club	0	E2		Not renewed yet
TagusPark Toastmasters Club	2	E3		
Oeiras Toastmasters Club	10	E3		
Banco Montepio Toastmasters Club	0	E3		Not renewed yet
Cabo Verde Toastmasters Speakers	0	E3		Not renewed yet
Oracle Málaga	4	F1		
Ericsson Málaga Toastmasters	4	F1		
Gibraltar Speaker Toastmasters Club	2	F1		
Las Palmeras Speakers Club	8	F3		Not renewed yet (8: June 30)
Alicante Speakers Club	9	F3		
Casablanca Toastmasters Club	9	F4		
JESA Institute Toastmasters Club	0	F4		
Eloquent Leaders Toastmasters Club	1	F4		
ALC EI Jadida Toastmasters	10	F5		Not renewed yet (10: June 30)
Marrakech Orators Toastmasters Club	0	F5		
Agadir Toastmasters Club	4	F5		



### How you can help

#### Share this form with:

1) the people you know who may be great coaches and

Start with those who want to become DTM

#### TOASTMASTERS INTERNATIONAL DISTRICT 107

# I want to be a Club Sponsor, Mentor or Coach in District 107!

Fill out this form if you want to be a Club Sponsor, Mentor or Coach in District 107. The Club Growth Director will get in touch with you quickly after you send this.

This information will be used ONLY for the purpose of this program and will not be transmitted to any one else outside of this scope. When the program is over or when you stop being a coach you may ask to delete the information we hold about you by sending an email to cgd@district107.org.

You can contacts us via the above email address if you want more information about this!

namaral@gmail.com Switch account

 $\odot$ 

Not shared

\* Indicates required question





## Group Picture & Coffee Break





Division Director F – Helen Johnson







# Knock Knock Area Director's best practices

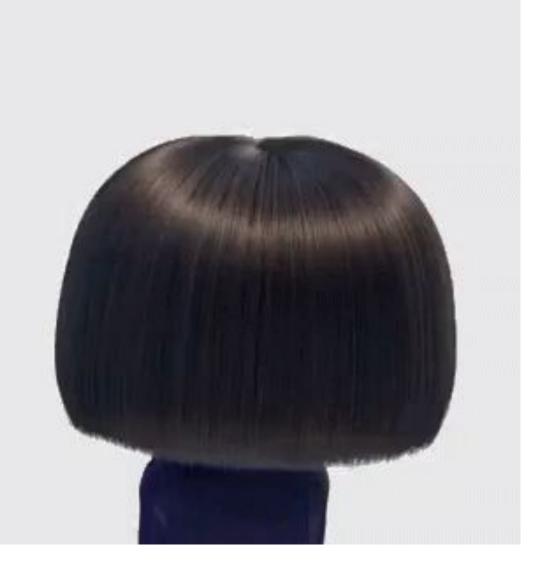
Parliamentarian – Ana Santos Carvalho





CHICAGO LOS ANGELES DALLAS BEIJING FRANKFURT HONG KONG LAS VEGAS HOUSTON DENVER ATLANTA BANGKOK SINGAPORE DUBAI SAN FRANCISCO

## Hello! I am your Area Director and I am going to visit you!



# Tips for a Great JOURNEY







CONTACT	Before the visit <b>contact the Club President</b> at least one month before you plan to visit, and request time on the meeting agenda.
ASK	<b>Ask</b> if club <b>officers</b> will be <b>available</b> immediately after the meeting for a brief discussion with you.
BUILD	<b>Build rapport</b> with the Club President before your visit by asking about his or her Toastmasters experience and the club history.
RESEARCH	Conduct <b>research about the club</b> . Email the Club President a link to the Area Director's Club Visit Report (Item 1471) so that he or she is familiar with its content and structure.
FIND	Ask about the meeting you plan to attend, find you space. Make sure the meeting agenda accommodates time for you to address club members. Check out the club's progress in the Distinguished Club
ANSWER	Ask the Club President if he or she has <b>any concerns</b> or has already identified challenges. Plan to address these during your club visit.
STUDY	Explore all the topics and questions of the Area Director's Club Visit Report (Item 1471), collect your major doubts and concerns. Study and prepare yourself.

# During



#### Arrive about 10 minutes early so you can mingle with members.

Maintain an attitude of service, and respect differences in club cultures.

Remember that clubs are diverse, and strategies that work for one may not work for another.

# Stick to your allotted time.

Be concise and remember that your visit is part of the overall meeting agenda. Mention the following topics in your presentation to members at the club meeting: the club mission; characteristics of successful clubs; the Distinguished Club Program; and any upcoming training, contests, or other Toastmasters events that they're invited to attend. Listen and observe so you can complete your report accurately and provide guidance to the club. Meet with the executive committee if possible. This helps you address club needs and complete your report. Review the Club Success Plan and the club's performance in the Distinguished Club Program.

If the club isn't pursuing Distinguished Club Program goals, discuss their importance. Remind the Club President that he or she will be emailed a copy of your report after you submit it.

& KISS





SUBMIT	After the Visit Submit your Area Director's Club Visit Report (Item 1471) by November 30 for the first visit and May 31 for the second visit.			
ADDRESS	Address club questions, needs, and concerns.			
SEND	Send a thank-you note, and encourage the Club President to contact you.			
COMMUNICATE	Communicate with Club Presidents at least once a month, and respond to phone calls or emails in a timely manner.			
MAKE	Make extra club visits if you can, especially early in the program year when it may be most helpful to clubs.			
STRENGTHEN	Strengthen your relationship with clubs by attending more than the oficial events and other special events when you are able.			



#### Serving Clubs Through Visits: A Guide For Area Directors



#### Area Director Club Visit Report

|--|

#### Area Director Club Visit Reports are submitted online through District Central. The PDF version is intended as a tool to capture notes during a club visit.

Club visits are opportunities for the District, through the Area Director, to support clubs and improve club quality. The Area Director's Club Visit Report guides Area Directors in evaluating club quality during these visits by assessing the club at each of the *Moments of Truth* (Item 290). Area Directors identify opportunities for improvement and specify the support that clubs need from the District, helping clubs retain and build membership through positive member experiences. This important contribution on the part of Area Directors helps clubs earn Distinguished recognition.

#### Meeting Observation

#### Moment of Truth

The following section will allow you to rate how well the club applied the principles defined under the Moments of Truth.

- > This assessment will encompass the following categories:
- First Impressions.

<u>r</u>en

- Membership Orientation.
- Fellowship, Variety, and Communication.
- Program Planning and Meeting Organization.
- Membership Strength.
- Achievement Recognition.

https://www.toastmasters.org/resources/serving-clubs-through-visits-a-guide-for-area-directors

TOASTMASTERS

https://www.toastmasters.org/resources/district-leadership-handbook

# Where to do it?





Home / My Toastmasters / Profile / District Central

#### **DISTRICT CENTRAL**

Currently Managing: District 0107

#### District Management

¢	Area Director Club Visit Reports Officers must complete at least 75% of area visits	View leads and potential clubs in your District
ទ្ឋ	District Awards Review District awards and achievements	Area Success Plan Share area plans to enhance the quality of member clubs

#### **Resources and Reports**

Ш	Distinguished Performance Report Links to the Distinguished Performance Report	11.	Reports View and download current District reports
₫	District Leader Tools Tutorials, kits, resources, and more	t	Wire Transfers Instructions Ensure your club is properly credited



Home / My Toastmasters / Profile / District Central / Area Director Visit Reports

#### AREA DIRECTOR VISIT REPORTS

Part of the District's mission is to ensure every club fulfills its responsibilities to its members. To achieve this, the District must establish and maintain positive, supportive relationships with each club. By visiting each club in their Area twice a year, Area Directors identify strengths and opportunities for improvement for their clubs, while also working to build and maintain positive relationships with the club.

#### Report deadlines for credit in the Distinguished Area Program

November 30 – Submissions for Round 1 May 31 – Submissions for Round 2.

#### **Discussion Points**

During your Area Director's visit, you will want to discuss the following topics with the club's officers:

- Club Success Plan
- Club's status in the Distinguished Club Program
- · Upcoming/scheduled events
- Members interested in serving in leadership positions
- · Goals or milestones for the club to achieve



**Current Round Summary** 

Suspended clubs are not reflected in graph

#### Create a New Report

To create a report, search for a Club Name or Club Number and press "Create."

Select a Club			•	Create				
Active Visit Reports	All Visit Reports							
Club Name	↓ Visit Date	• Status	¢	Club Number	¢	Area 🛊	Files	Edit



# Extra Tips





#### **Area Director Club Visit Report**

CLUB NO.	VISIT DATE	AREA	DIVISION	DISTRICT	

#### Area Director Club Visit Reports are submitted online through District Central. The PDF version is intended as a tool to capture notes during a club visit.

Club visits are opportunities for the District, through the Area Director, to support clubs and improve club quality. The Area Director's Club Visit Report guides Area Directors in evaluating club quality during these visits by assessing the club at each of the *Moments of Truth* (Item 290). Area Directors identify opportunities for improvement and specify the support that clubs need from the District, helping clubs retain and build membership through positive member experiences. This important contribution on the part of Area Directors helps clubs earn Distinguished recognition.



#### **Meeting Observation**

#### Moment of Truth

The following section will allow you to rate how well the club applied the principles defined under the Moments of Truth.

- This assessment will encompass the following categories:
- First Impressions.
- Membership Orientation.
- Fellowship, Variety, and Communication.
- Program Planning and Meeting Organization.
- Membership Strength.
- Achievement Recognition.

#### If possible, **go more frequently**.

It's most helpful to visit clubs early in the term so that challenges can be addressed sooner rather than later.

# Observe each club's strengths and challenges.

Rather than telling club officers how to "fix a problem," assist them in using available resources to create unique solutions for their clubs.

# Run for awards and recognition!









#### KNOCK-KNOCK AWARD

# Irantzu Chinchetru - Area A3 Director

for being the first to complete an Area Visit Report!!! 1stSemester 2022-2023

Claudia Villarreal Club Growth Director Pablo Garcia District Director

#### KNOCK-KNOCK AWARD

This certificate is awarded to Ana Carvalho - Division C Director

for the completion of all Area Visit Reports in the Division!!!

1stSemester 2022-2023



Pablo Garcia
District Director

Your recommendations and support make a tremendous impact on the future of the clubs in your area, empowering club officers to help members LEARN, GROW, AND ACHIEVE!

**ENPOWERING VOCES!** 





# Did you start it already? Let's go for it!





# How to make your club more visible

Public Relations Manager – Hanane Bourehiyi





### **Create a compelling Mission statement**

#### •Keep it simple

### •Highlight Club Culture

### Include Benefit





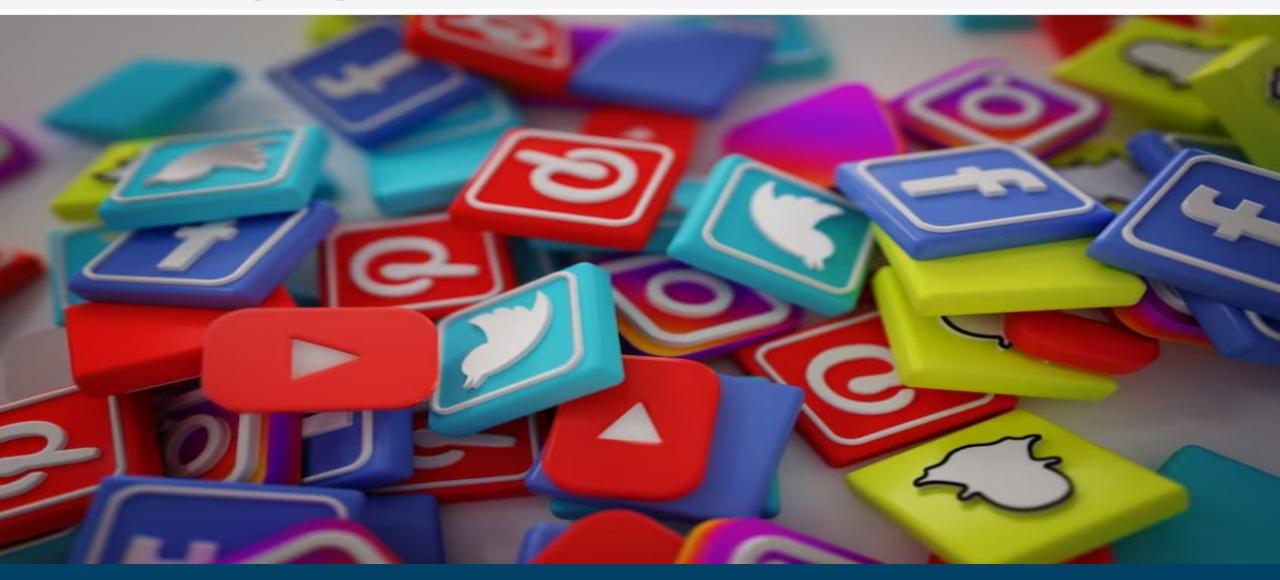
### **Identify Target audience**

# TARGET





### **Use Multiple platforms**





# **Engaging content**





### **Showcase Club Activities**





#### **Maximize Website and Emails**

# •Update Website Content

### Send Club Newsletter

•Make a video



Thank you !





# IT is what IT is

IT Manager – Fabrício Monteiro

# If you could choose a public speaker to be your coach, who would it be?

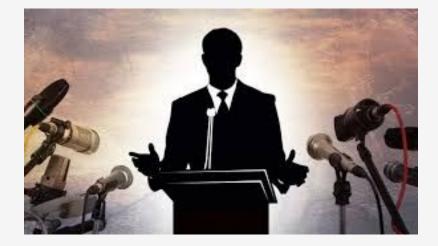














### Who are you?





Who are you?

# Mark Twain said it best,

# "There are two types of speakers: those that are nervous and those that are liars."



### Who could you be?





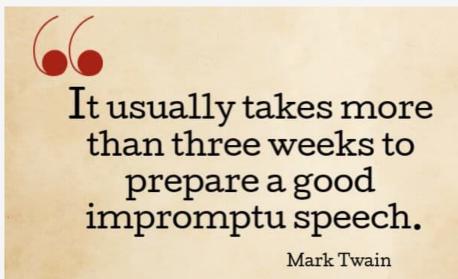








### No one was born with knowledge...





# **Total presentation experience**

- 1. Your presence
- 2. What you say
- 3. Your slides
- 4. Audience interaction
- 5. Handout







# Common list on how to give a great presentation

- 1. Know Your Audience
- 2. Prepare Well
- 3. Write and Stick to a Script
- 4. Create an Engaging Slide Deck
- 5. Start Strong
- 6. Storytelling
- 7. Simplify Complex Ideas
- 8. Engage with the Audience
- 9. Have a Clear Call-to-Action
- 10. Handle Q&As Carefully



# Common list on how to give a great presentation

- 1. Know Your Audience.
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- 9. Have a Clear Call-to-Action
- 10. Handle Q&As Carefully



Analytics	Meetings	Settings
Last Record	ling: Untitled Privat	e Recording
Filler words	Monologues	Pacing
5%	0	171
6 filler words	~1 minute	wpm
Could improve	Orest jabr 🏅	Could improve
	See all insights [2	la -



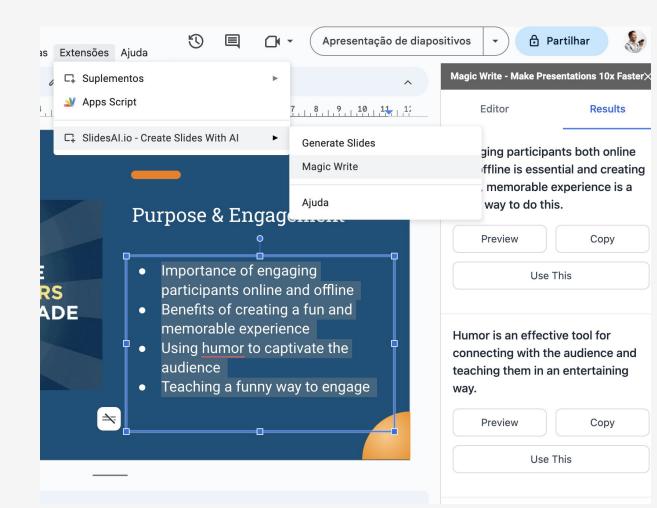


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## SlideAl



#### Generate Slides With SlidesAl.io

#### Text Your Own Text From a topic (beta) Themes Presentation Type Or try an example $\rightarrow$ Enter Text A History General $\sim$ Please enter at least 350 characters for better results. Your current character limit is 2500 , You can upgrade for a higher character limit f Early Access No. of Slides (?) Auto Add Title and Thank you Slide Add Images 📸 Refer a friend Summarize Text (?) Get Help Share your feedback 0 characters (How does it work?) Your Account

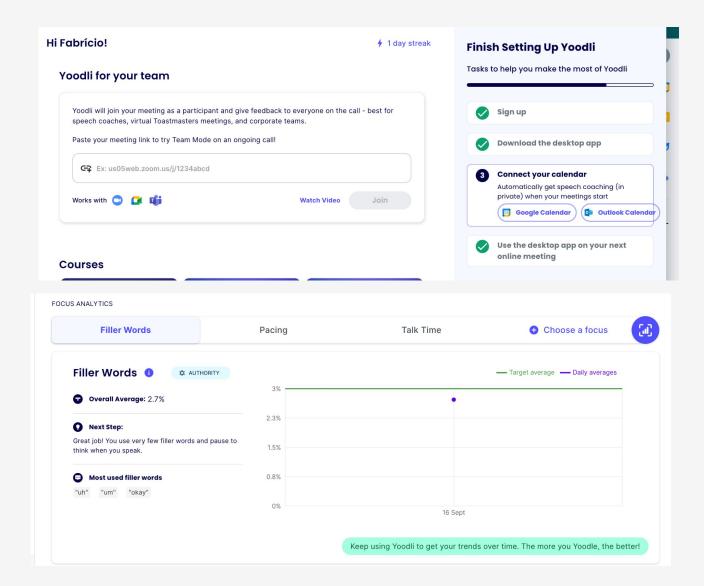
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# Yoodli



Don't worry, no one else will know you're using Yoodill Start Yoodil to get live coaching feedback during your calls



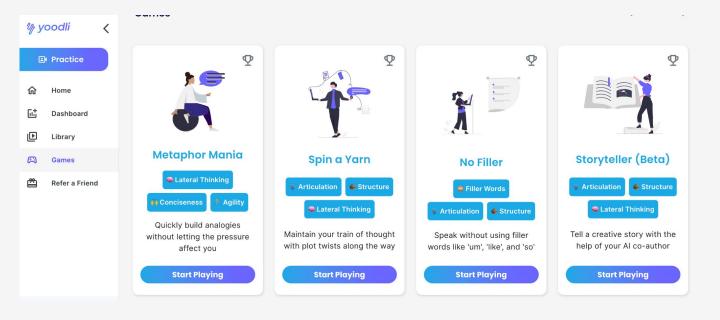


## Yoodli

#### My focus analytics

Choose up to 4 analytics to focus improving on. You can change them any time!

Filler	r Words	Pacing	Talk Time	
•			ect, interest, and confid	▲ ence. Online, this
Ð	Centering			~
•	Pacing			~
v)) LIST	TENING			~
•	Talk Time			~





## **Actionable steps**

- Zoom account
- Google Cloud Account
- Yoodli
- Canva pro



## **Reach out to us**

Mail accounts for District 107 Website: www.tmdistrict107.org Local websites: D107 Zoom Meeting **Google Cloud** For website and teams EasySpeak WhatsApp groups

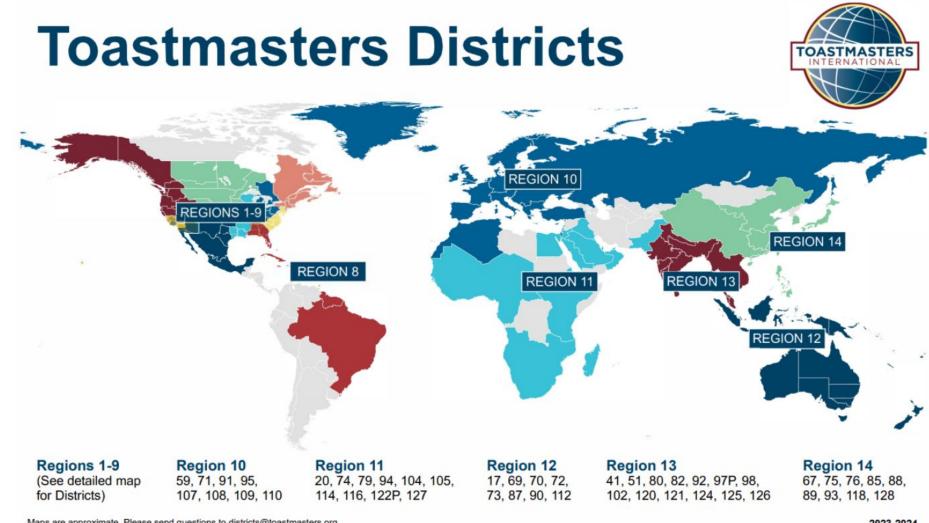






# **Down Memory Lane**

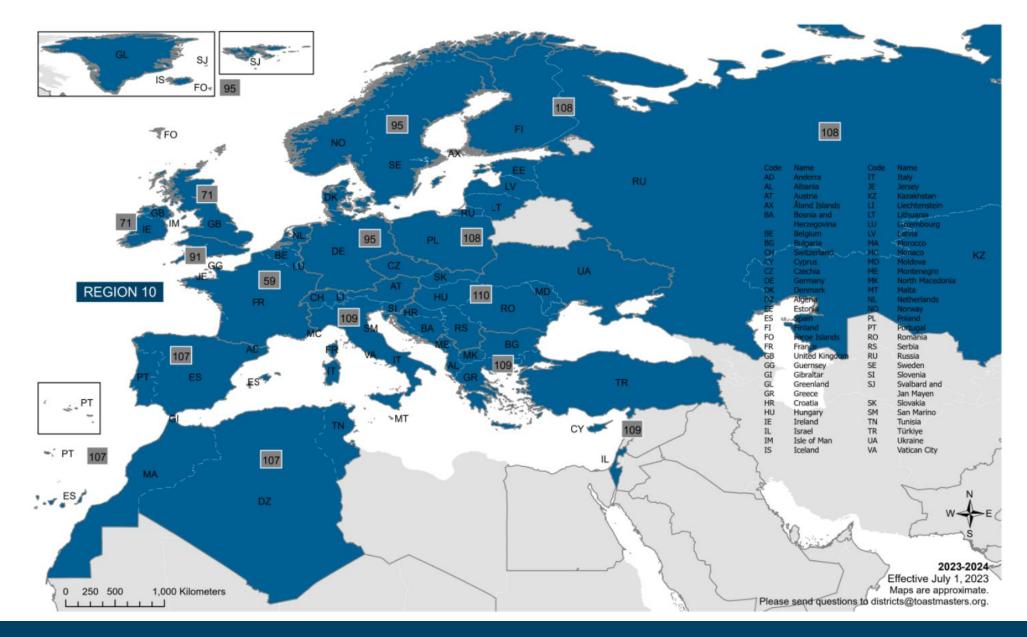
District Alignment Manager – Sérgio Águia



Maps are approximate. Please send questions to districts@toastmasters.org. View an accessible version of the data here. 2023-2024 Effective July 1, 2023

### 280 000+ members | 15 800 clubs | 149 countries







# **DISTRICT 107** 2023/24

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44

37

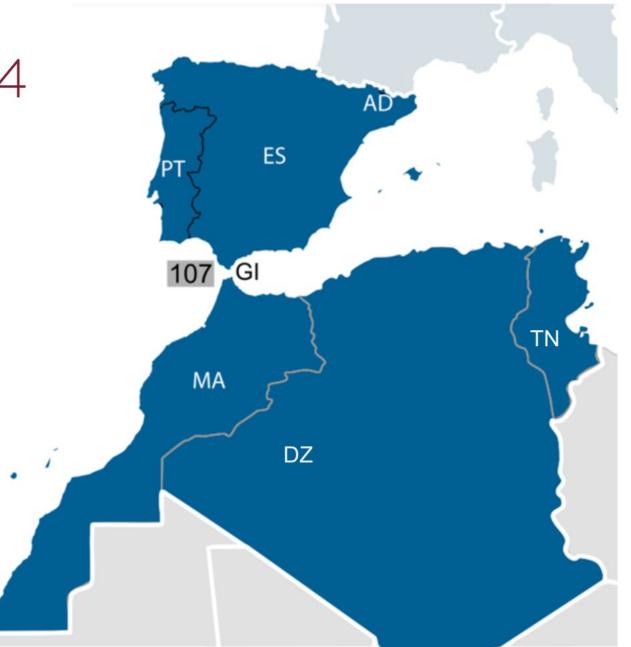
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2

89

- Andorra
- Spain
- Portugal
- Gibraltar
- Morocco
- Algeria
- Tunisia
- Online outside D107





# Rules for the **Divisions and Areas Alignment DIVISION: 3 or more Areas AREA: 4 - 6 Clubs**

Minimum: 3 Clubs + 1 Prospective

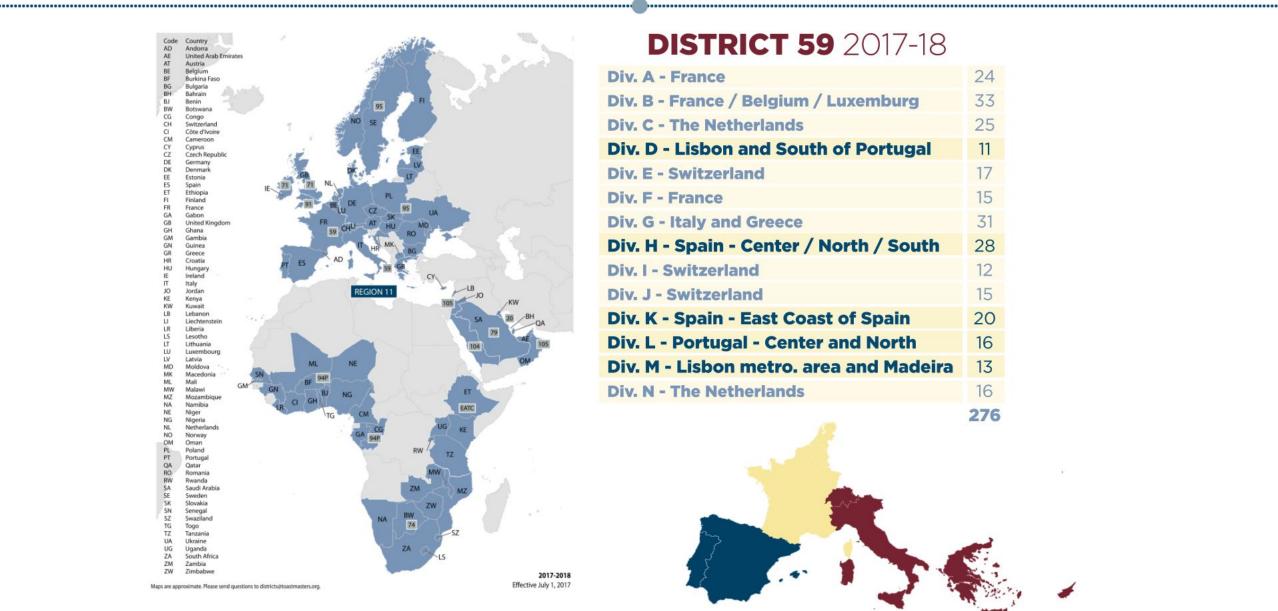
# Information to be taken into account in the alignment:

- Growth / Loss
- Leads and Prospective Clubs
- Geographical location
- Community / Corporate
- Strength / Weakness





#### 2017-18



#### **DISTRICT 59** 2017-18

Div. A - France	24
Div. B - France / Belgium / Luxemburg	33
Div. C - The Netherlands	25
Div. D - Lisbon and South of Portugal	11
Div. E - Switzerland	17
Div. F - France	15
Div. G - Italy and Greece	31
Div. H - Spain - Center / North / South	28
Div. I - Switzerland	12
Div. J - Switzerland	15
Div. K - Spain - East Coast of Spain	20
Div. L - Portugal - Center and North	16
Div. M - Lisbon metro. area and Madeira	13
Div. N - The Netherlands	16
	276

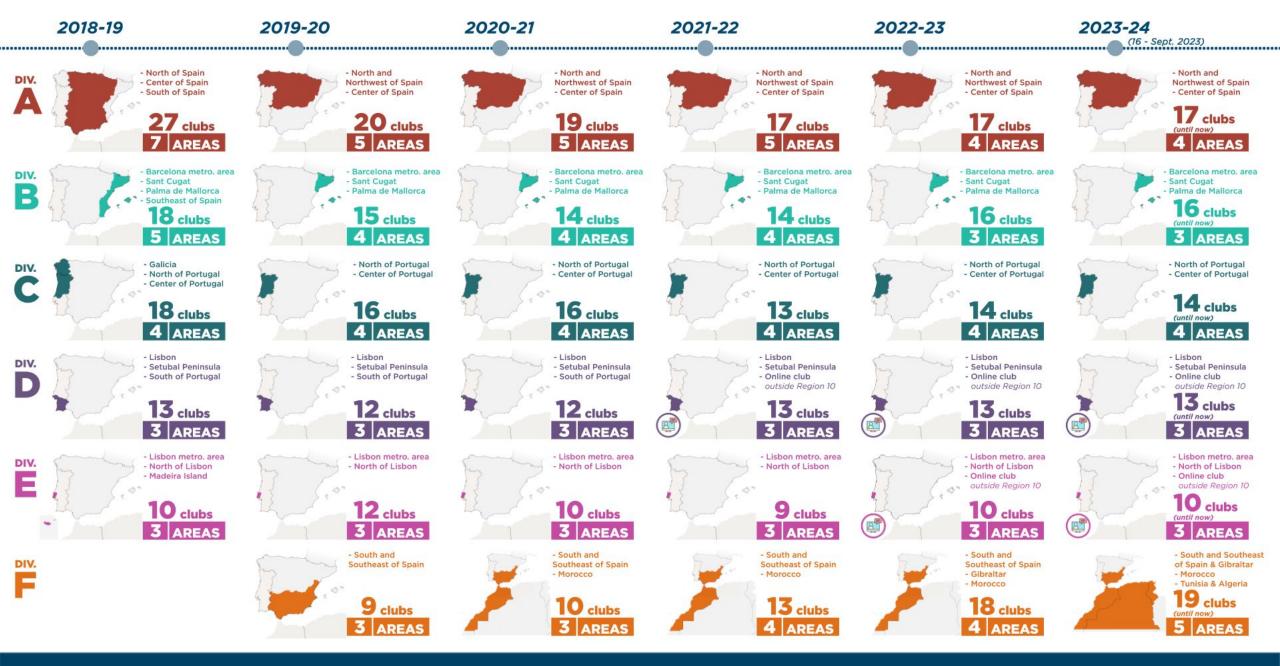




# **DISTRICT 107 -** 2018-19





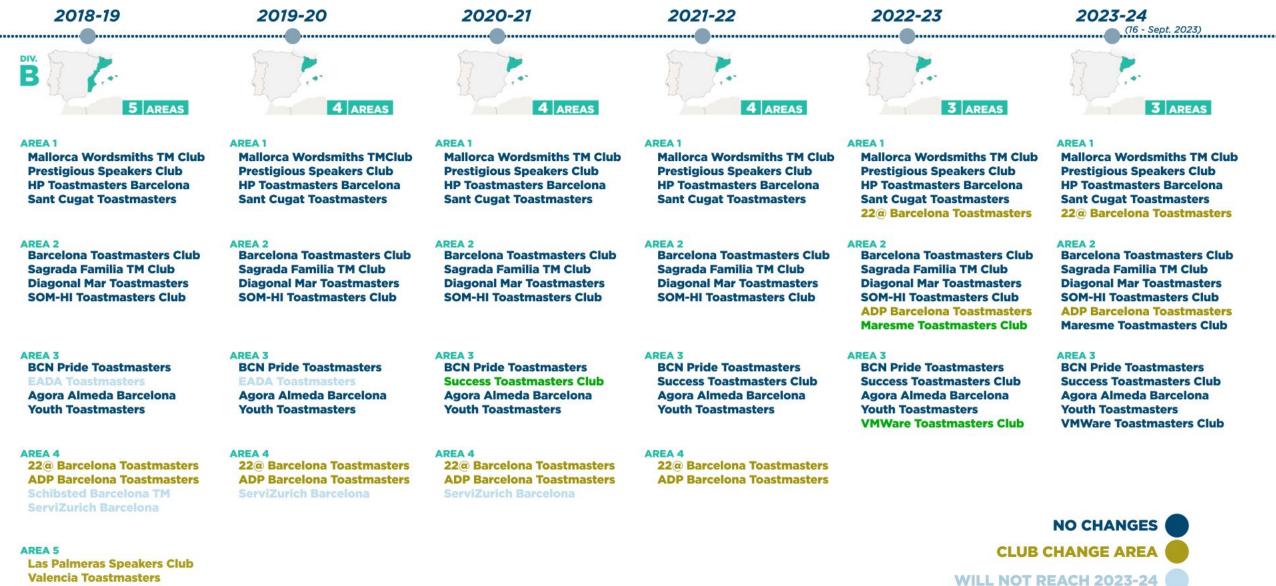


2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. 7 AREAS	5 AREAS	5 AREAS	5 AREAS	4 AREAS	4 AREAS
AREA 1 Madrid Toastmasters Club PMI - Madrid Cibeles NATURGY TM Madrid Red Hat Madrid	AREA 1 Madrid Toastmasters Club Ericsson Madrid R&D Madrid Advanced Speakers Red Hat Madrid	AREA 1 Madrid Toastmasters Club Ericsson Madrid R&D PMI - Madrid Madrid Advanced Speakers	AREA 1 Madrid Toastmasters Club Ericsson Madrid R&D PMI - Madrid Madrid Advanced Speakers	AREA 1 Madrid Toastmasters Club Nova Madrid Toastmasters Ericsson Madrid R&D Madrid Advanced Speakers	AREA 1 Madrid Toastmasters Club Nova Madrid Toastmasters Ericsson Madrid R&D Madrid Advanced Speakers
AREA 2 Nova Com. Bil. TM In Madrid Ericsson Madrid R&D Ericsson Torresuecia La Salle Campus Madrid TM	AREA 2 Nova Com. Bil. TM In Madrid PMI - Madrid La Salle Campus Madrid TM CNH Industrial Madrid Cisco Spain TM Club	AREA 2 Nova Com. Bil. TM In Madrid Cibeles La Salle Campus Madrid TM Cisco Spain Toastmasters Club	AREA 2 Nova Com. Bil. TM In Madrid Cibeles La Salle Campus Madrid TM Cisco Spain Toastmasters Club	AREA 2 Standing Ovation Excelencia Toastmasters Airbus Speakers Getafe La Salle Campus Madrid TM	AREA 2 Excelencia Toastmasters Airbus Speakers Getafe La Salle Campus Madrid TM
AREA 3 Standing Ovation Excelencia Toastmasters Airbus Speakers Getafe Madrid Advanced Speakers CNH Industrial Madrid	AREA 3 Standing Ovation Excelencia Toastmasters Airbus Speakers Getafe Cibeles Amazon Toastmasters Madrid	AREA 3 Standing Ovation Excelencia Toastmasters Airbus Speakers Getafe Amazon Toastmasters Madrid	AREA 3 Standing Ovation Excelencia Toastmasters Airbus Speakers Getafe Amazon Toastmasters Madrid	AREA 3 Toastmasters Bilbao Vitoria-Gasteiz Toastmasters Zaragoza Toastmasters Burgos Club TM Valladolid (Spain)	AREA 3 Toastmasters Bilbao Vitoria-Gasteiz Toastmasters Zaragoza Toastmasters Burgos Club TM Valladolid (Spain)
AREA 4 Toastmasters Bilbao Vitoria-Gasteiz Toastmasters Zaragoza Toastmasters Burgos	AREA 4 Toastmasters Bilbao Vitoria-Gasteiz Toastmasters Zaragoza Toastmasters Burgos Club TM Valladolid (Spain)	AREA 4 Toastmasters Bilbao Vitoria-Gasteiz Toastmasters Zaragoza Toastmasters Burgos Club TM Valladolid (Spain)	AREA 4 Toastmasters Bilbao Vitoria-Gasteiz Toastmasters Zaragoza Toastmasters Burgos Club TM Valladolid (Spain)	AREA 4 Altamira Sardinero Ingram Micro Santander Asturias Toastmasters Club Toastmasters Vigo	AREA 4 Altamira Sardinero Ingram Micro Santander Asturias Toastmasters Club Toastmasters Vigo
AREA 5 Altamira Sardinero SofCloudit An Ingram Micro C. Asociación TM Club Sinergia Asturias Toastmasters Club	AREA 5 Altamira Sardinero Ingram Micro Santander Compostela Toastmasters Asturias Toastmasters Club Toastmasters Vigo	AREA 5 Altamira Sardinero Ingram Micro Santander Compostela Toastmasters Asturias Toastmasters Club Toastmasters Vigo	AREA 5 Altamira Sardinero Ingram Micro Santander Compostela Toastmasters Asturias Toastmasters Club Toastmasters Vigo		NO CHANGES
Achievers Club Oracle Malaga				WILL NOT RE	EACH 2023-24
Ericsson Malaga TM Aertec Solutions TM Malaga AREA 7 Toastmasters Málaga				CHAI	
Toastmasters Sevilla Toastmasters Granada					

2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. <b>7</b> AREAS	5 AREAS	5 AREAS	5 AREAS	4 AREAS	4 AREAS
AREA 1 - Madrid Toastmasters Club	AREA 1 - Madrid Toastmasters Club - Ericsson Madrid R&D	AREA 1 - Madrid Toastmasters Club - Ericsson Madrid R&D	AREA 1 - Madrid Toastmasters Club - Ericsson Madrid R&D	AREA 1 - Madrid Toastmasters Club - Ericsson Madrid R&D	AREA 1 - Madrid Toastmasters Club - Ericsson Madrid R&D
AREA 2 - Ericsson Madrid R&D	AREA 2				
AREA 3	AREA 3	AREA 3	AREA 3	AREA 3 - Vitoria-Gasteiz Toastmasters	AREA 3 - Vitoria-Gasteiz Toastmasters
AREA 4 - Vitoria-Gasteiz Toastmasters	AREA 4 s - Vitoria-Gasteiz Toastmaster	AREA 4 s - Vitoria-Gasteiz Toastmaster	AREA 4 - Vitoria-Gasteiz Toastmaste	AREA 4 rs - Asturias Toastmasters Club	AREA 4 - Asturias Toastmasters Club
AREA 5 - Asturias Toastmasters Club	AREA 5 - Asturias Toastmasters Club	AREA 5 - Asturias Toastmasters Club	AREA 5 - Asturias Toastmasters Club	•	

DivD. A - Irantzu Chinchetru	Vitoria-Gasteiz Toastmasters	A4 - A4 - A4 - A4 - A3 - A3
AD A1 - Elena Errazuriz	<b>Madrid Toastmasters Club</b>	A3 - A1 - A1 - A1 - A1 - A1
🔴 AD A2 - Marisa Rey Martin	Ericsson Madrid R&D	A2 - A1 - A1 - A1 - A1 - A1
🔵 🗚 🗛 - Maria Alesanco	Vitoria-Gasteiz Toastmasters	A4 - A4 - A4 - A4 - A3 - A3
AD A4 - Gabriel Balsera	Asturias Toastmasters Club	A5 - A5 - A5 - A5 - A4 - A4





CHARTERED CLUB

**Alicante Speakers Club** Marina Speakers

Valencia Toastmasters

TOASTMASTERS INTERNATIONAL

2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
B S AREAS	4 AREAS	4 AREAS	4 AREAS	3 AREAS	3 AREAS
AREA 1 - Sant Cugat Toastmasters	AREA 1 - Sant Cugat Toastmasters - 22@ Barcelona Toastmasters	AREA 1 -Sant Cugat Toastmasters - 22@ Barcelona Toastmasters			
AREA 2 - Barcelona Toastmasters Club	AREA 2 - Barcelona Toastmasters Club				
AREA 3	AREA 3	AREA 3 - Success Toastmasters Club	AREA 3 - Success Toastmasters Club	AREA 3 - Success Toastmasters Club	AREA 3 -Success Toastmasters Club
AREA 4 - 22@ Barcelona Toastmasters					

● DivD. в - Janine de la Fuente	22@ Barcelona Toastmasters	B4 - B4 - B4 - B4 - B1 - B1
AD B1 - Teresa Bertrand	Sant Cugat Toastmasters	B1 - B1 - B1 - B1 - B1 - B1
AD B2 - Berta Cots	Barcelona Toastmasters Club	B2 - B2 - B2 - B2 - B2 - B2
AD B3 - Dulce Garcia	Success Toastmasters Club	B3 - B3 - B3 - B3



2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. C 4 AREAS	4 AREAS	4 AREAS	4 AREAS	4 AREAS	4 AREAS
AREA 1 Oporto Toastmasters Club Braga Toastmasters Mind Business TM Club Viana Toastmasters Compostela Toastmasters Toastmasters Vigo	AREA 1 Oporto Toastmasters Club Braga Toastmasters Mind Business TM Club Viana Toastmasters	AREA 1 Oporto Toastmasters Club Braga Toastmasters Mind Business TM Club Viana Toastmasters	AREA 1 Oporto Toastmasters Club Braga Toastmasters Mind Business TM Club Viana Toastmasters	AREA 1 Oporto Toastmasters Club Braga Toastmasters Mind Business TM Club Viana Toastmasters Famalicão TM Club	AREA 1 Oporto Toastmasters Club Braga Toastmasters Mind Business TM Club Viana Toastmasters Famalicão TM Club
AREA 2 Coimbra Toastmasters Club Viseu Toastmasters Club Figueira da Foz TM Club Cantanhede TM Club	AREA 2 Coimbra Toastmasters Club Viseu Toastmasters Club Figueira da Foz TM Club Cantanhede TM Club	AREA 2 Coimbra Toastmasters Club Viseu Toastmasters Club Figueira da Foz TM Club Cantanhede TM Club	AREA 2 Coimbra Toastmasters Club Viseu Toastmasters Club Figueira da Foz TM Club Cantanhede TM Club	AREA 2 Coimbra Toastmasters Club Figueira da Foz TM Club Cantanhede TM Club	AREA 2 Coimbra Toastmasters Club Figueira da Foz TM Club Cantanhede TM Club
AREA 3 Leiria Toastmasters Club Marinha Grande TM Club Torres Novas TM Club Porto De Mos TM Club	AREA 3 Leiria Toastmasters Club Marinha Grande TM Club Torres Novas TM Club Porto De Mos TM Club	AREA 3 Leiria Toastmasters Club Marinha Grande TM Club Torres Novas TM Club Porto De Mos TM Club	AREA 3 Leiria Toastmasters Club Marinha Grande TM Club Torres Novas TM Club Porto De Mos TM Club	AREA 3 Leiria Toastmasters Club Torres Novas TM Club Porto De Mos TM Club	AREA 3 Leiria Toastmasters Club Torres Novas TM Club Porto De Mos TM Club
AREA 4 Clube TM de Aveiro (CLUTA) Tecmaia Toastmasters Club Invicta Toastmasters Club EDP Toastmasters Club Bairrada Toastmasters Club	AREA 4 Clube TM de Aveiro (CLUTA) Tecmaia Toastmasters Club Invicta Toastmasters Club Bairrada Toastmasters Club Douro Toastmasters Club	AREA 4 Clube TM de Aveiro (CLUTA) Tecmaia Toastmasters Club Invicta Toastmasters Club Douro Toastmasters Club	AREA 4 Clube TM de Aveiro (CLUTA) Tecmaia Toastmasters Club Invicta Toastmasters Club Douro Toastmasters Club	AREA 4 Clube TM de Aveiro (CLUTA) Invicta Toastmasters Club Douro Toastmasters Club	AREA 4 Clube TM de Aveiro (CLUTA) Invicta Toastmasters Club Douro Toastmasters Club



2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
C J	a de la comercia de l	and the second s	1		
4 AREAS	4 AREAS	4 AREAS	4 AREAS	4 AREAS	4 AREAS
AREA 1	AREA 1	AREA 1	AREA 1	AREA 1	- Oporto Toastmasters Club
- Oporto Toastmasters Club	- Oporto Toastmasters Club	- Oporto Toastmasters Club	- Oporto Toastmasters Club	- Oporto Toastmasters Club	
AREA 2	AREA 2	AREA 2	AREA 2	AREA 2	AREA 2
- Coimbra Toastmasters Club	- Coimbra Toastmasters Club	- Coimbra Toastmasters Club	- Coimbra Toastmasters Club	- Coimbra Toastmasters Club	- Coimbra Toastmasters Club
AREA 3	AREA 3	AREA 3	AREA 3	AREA 3	AREA 3
- Torres Novas TM Club	- Torres Novas TM Club	- Torres Novas TM Club	- Torres Novas TM Club	- Torres Novas TM Club	- Torres Novas TM Club
AREA 4	AREA 4	AREA 4	AREA 4	AREA 4	AREA 4
- Invicta Toastmasters Club	- Invicta Toastmasters Club	- Invicta Toastmasters Club	- Invicta Toastmasters Club	- Invicta Toastmasters Club	- Invicta Toastmasters Club

DivD c - Mafalda Guimarães	Invicta Toastmasters Club	C4 - C4 - C4 - C4 - C4 - C4
AD C1 - Beatriz Macedo	<b>Oporto Toastmasters Club</b>	C1 - C1 - C1 - C1 - C1 - C1
AD C2 - Inês Marques	Coimbra Toastmasters Club	C2 - C2 - C2 - C2 - C2 - C2
AD C3 - Pedro Moisés	Torres Novas TM Club	C3 - C3 - C3 - C3 - C3 - C3
AD C4 - Rafael Marques	Invicta Toastmasters Club	C4 - C4 - C4 - C4 - C4 - C4



2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. 3 AREAS	3 AREAS	3 AREAS	3 AREAS	areas	3 AREAS
AREA 1 Lisbon Toastmasters Club Lisbon MBA Toastmasters Novabase Toastmasters PM Portugal Toastmasters Toastmasters@Galp Evertoast Everis TM Club	AREA 1 Lisbon MBA Toastmasters Novabase Toastmasters PM Portugal Toastmasters Toastmasters@Galp Evertoast Everis TM Club	AREA 1 Lisbon Toastmasters Club Lisbon MBA Toastmasters Novabase Toastmasters PM Portugal Toastmasters Toastmasters@Galp	AREA 1 Lisbon Toastmasters Club Lisbon MBA Toastmasters Axians Toastmasters PM Portugal Toastmasters	AREA 1 Lisbon Toastmasters Club Lisbon MBA Toastmasters Axians Toastmasters PM Portugal Toastmasters	AREA 1 Lisbon Toastmasters Club Lisbon MBA Toastmasters Axians Toastmasters PM Portugal Toastmasters
AREA 2 Vasco Da Gama TM Club Lisboa Oriente Toastmasters Almada Com. Leaders Setubal Toastmasters Club	AREA 2 Lisbon Toastmasters Club Vasco da Gama TM Club Lisboa Oriente Toastmasters Almada Com. Leaders Setubal Toastmasters Club RioSado	AREA 2 Vasco da Gama TM Club Lisboa Oriente Toastmasters Almada Com. Leaders Setubal Toastmasters Club Evertoast Everis TM Club	AREA 2 Vasco da Gama TM Club Lisboa Oriente Toastmasters Almada Com.Leaders Setubal Toastmasters Club Bissau Toastmasters Club	AREA 2 Vasco da Gama TM Club Lisboa Oriente Toastmasters Almada Com. Leaders Setubal Toastmasters Club Bissau Toastmasters Club	AREA 2 Vasco da Gama TM Club Lisboa Oriente Toastmasters Almada Com. Leaders Setubal Toastmasters Club Bissau Toastmasters Club
AREA 3 Algarve Toastmasters Club Portimao Toastmasters Club Albufeira Toastmasters	AREA 3 Algarve Toastmasters Club Portimao Toastmasters Club Albufeira Toastmasters	AREA 3 Algarve Toastmasters Club Portimao Toastmasters Club Albufeira Toastmasters RioSado	AREA 3 Algarve Toastmasters Club Portimao Toastmasters Club Albufeira Toastmasters RioSado	AREA 3 Algarve Toastmasters Club Portimao Toastmasters Club Albufeira Toastmasters RioSado	AREA 3 Algarve Toastmasters Club Portimao Toastmasters Club Albufeira Toastmasters RioSado



2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. D 3 AREAS	3 AREAS	3 AREAS	areas	areas	areas
AREA 1					
- Lisbon MBA Toastmasters					
- PM Portugal Toastmasters					
AREA 2					
- Vasco Da Gama TM Club					
AREA 3					
- Algarve Toastmasters Club					

DivD. D - Izidro Sousa	<b>PM Portugal Toastmasters</b>	D1 - D1 - D1 - D1 - D1 - D1
•	Lisbon MBA Toastmasters	D1 - D1 - D1 - D1 - D1 - D1
AD D1 - Rui Domingos	<b>PM Portugal Toastmasters</b>	D1 - D1 - D1 - D1 - D1 - D1
AD D2 - Francisco Sampaio	Vasco da Gama TM Club	D2 - D2 - D2 - D2 - D2 - D2
AD D3 - Denise Simão	Algarve Toastmasters Club	D3 - D3 - D3 - D3 - D3 - D3



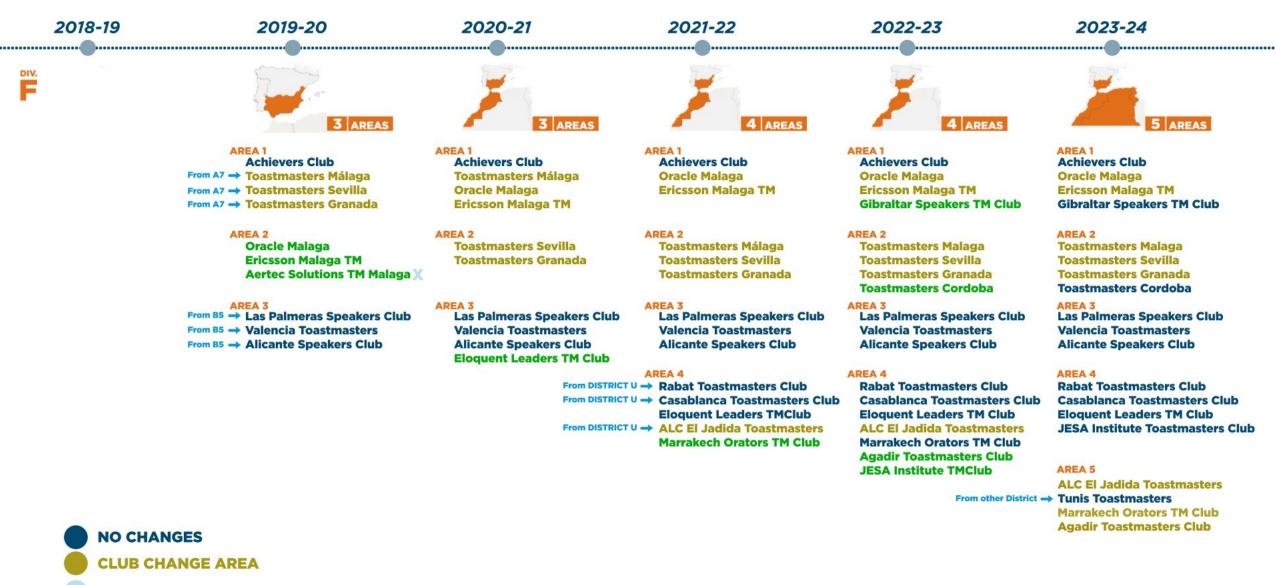
2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. 3 AREAS	3 AREAS	3 AREAS	3 AREAS	areas	3 AREAS
AREA 1 Business Speakers TM Club Funchal Toastmasters Club Torres Toastmasters Club Advanced TM Runners	AREA 1 Business Speakers TM Club Torres Toastmasters Club Advanced TM Runners International Speakers	AREA 1 Business Speakers TM Club Torres Toastmasters Club Advanced TM Runners International Speakers	AREA 1 Business Speakers TM Club Advanced TM Runners International Speakers	AREA 1 Business Speakers TM Club Advanced TM Runners International Speakers	AREA 1 Business Speakers TM Club Advanced TM Runners International Speakers
AREA 2 Young Entrepreneurs TM Club Pessoa e Companhia TM Club Oeiras Toastmasters Club Lagoas Speakers TM Club Guinta da Fonte Toastmasters	AREA 2 Young Entrepreneurs TM Club Lagoas Speakers TM Club Quinta da Fonte Toastmasters Nokia Lisbon TM Club Let's Speak TM Club	AREA 2 Young Entrepreneurs TM Club Leadership TM Club Quinta da Fonte TM Nokia Lisbon TM Club Let's Speak TM Club	AREA 2 Young Entrepreneurs TM Club Leadership TM Club Nokia Lisbon TM Club Let's Speak TM Club	AREA 2 Young Entrepreneurs TM Club Leadership TM Club Let's Speak TM Club Cisco Portugal TM Club	AREA 2 Young Entrepreneurs TM Club Leadership TM Club Cisco Portugal TM Club
AREA 3 TAGUSPARK TM Club International Speakers TAGUSPARK Speakers Leadership TM Club Invest In You	AREA 3 TAGUSPARK TM Club Oeiras Toastmasters Club Leadership TM Club Banco Montepio TM Club	AREA 3 TAGUSPARK TM Club Oeiras Toastmasters Club Lagoas Speakers TM Club Banco Montepio TM Club	AREA 3 TAGUSPARK TM Club Oeiras Toastmasters Club Banco Montepio TM Club	AREA 3 TAGUSPARK TM Club Oeiras Toastmasters Club Banco Montepio TM Club Cabo Verde TM Speakers	AREA 3 TAGUSPARK TM Club Oeiras Toastmasters Club Banco Montepio TM Club Cabo Verde TM Speakers



2018-19	2019-20	2020-21	2021-22	2022-23	2023-24 (16 - Sept. 2023)
DIV. 3 AREAS	3 AREAS	3 AREAS	3 AREAS	areas	3 AREAS
AREA 1	AREA 1 - International Speakers	AREA 1 - International Speakers	AREA 1 - International Speakers	AREA 1 - International Speakers	AREA 1 - International Speakers
AREA 2	AREA 2	AREA 2 - Leadership TM Club			
AREA 3 - International Speakers - Leadership TM Club	AREA 3 - Leadership TM Club - Banco Montepio TM Club	AREA 3 - Banco Montepio TM Club			

<ul> <li>DivD. E - Joanna Wakuluk</li> <li>AD E1 - Ilyas Elamri</li> </ul>	International Speakers International Speakers	E3 - E1 - E1 - E1 - E1- E1 D1 - D1 - D1 - D1 - D1 - D1
AD E2 - Carlos Vilaza	Leadership TM Club	D2 - D2 - D2 - D2 - D2 - D2
AD E3 - Célia Bento	<b>Banco Montepio TM Club</b>	D3 - D3 - D3 - D3 - D3





**WILL NOT REACH 2023-24** 





DivD. F - Helen Johnson	Achievers Club	F1 - F1 - F1 - F1 - F1 - F1
AD F1 - Stephane Delrez	Oracle Malaga	F2 - F1 - F1 - F1 - F1
AD F2 - Rafael Torres Garcia	Toastmasters Málaga	A7 - F1 - F1 - F2 - F2 - F2
AD F3 - Débora Cerro	Nova Madrid Toastmasters	A1 - A1
🌒 🗚 F4 - Amine M. Bajji	<b>Rabat Toastmasters Club</b>	Dist. U - Dist. U - F4 - F4 - F4 - F4
AD F5 - Othmane Laraqui	Casablanca Toastmasters Club	Dist. U - Dist. U - F4 - F4 - F4 - F4







# To understand your present it's important to know the legacy





# Wrap-Up and What's Next?

Program Quality Director – Claudia Villarreal





# **District Officer Training - Day 2**

Hybrid – 17 September - 2023





Division Director B – Berta Cots







# **Conquer CONCUR with ease!**

Finance Manager – Gustavo Amaro

### What happens every year

- District officers do not maximize spending of Money
- Some items are not fully spent
  - PR materials
  - Additional clubhouses
  - Corporate summits





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### Not crossing the Line

#### Allowed

Training (DOT, COT) Contests PR marketing materials and ads Stationary materials Contest and rewards items from TMI store Travel for training and visits

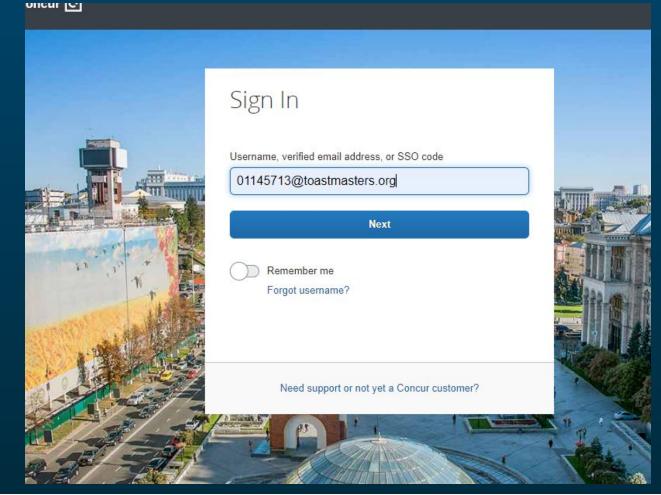


#### **Not Allowed**

Other Travelling Free meals, alcoholic Drinks or entertainment Materials with TMI branding from other vendors All materials not related with club and membership growth



### How can I be reimbursed



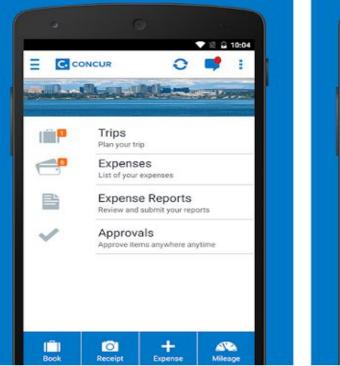
### https://us2.concursolutions.com/

### •By now, all of you should have Concur passwd



### How can I be reimbursed

### Expense reporting, travel booking and approvals.



#### Capture receipts on the go. YA HALA 26 LONDON STREET 12 111 EAT IN 1 - Rill 1041 MEDNESDAY 20 JANUARY 2016 20:40 669789 CHECK NO: 8 EAT IN HONNOS \$4.50 FALAFFL £3.95 STILL RATER E1.50 STILL MATER £1.50 LANS SHARADKA 69.90 COSCOS. KAFTA KHUSH-KHASH 89,98 HOHMOS \$4.50 8.00% BX SRV DIFS \$2.88 9 No £38.61 TOTAL CREDIT CARD £38,61 VAT No 1177 388 90 5

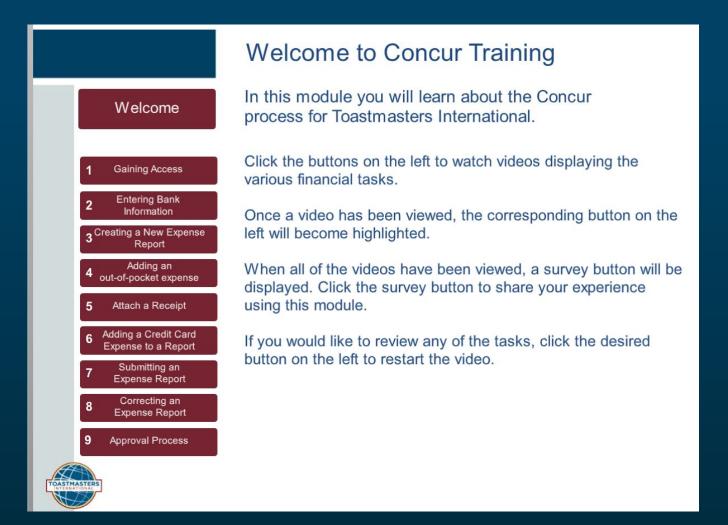
#### Create and submit reports in minutes. V 🕅 🛢 10:06 Report London 2016 \$1,713.75 Jan 26, 2016 - Approved U A Report Summary Receipts Long press on expense for more options.) Beverages £5.50 Jan 22, 2016 and a HILTON LONDON PADDINGTON Other Travel Expenses £-31.23 Jan 22, 2016 RESUL HILTON LONDON PADDINGTON £383.93 Hotel Jan 22, 2016 - E HILTON LONDON PADDINGTON Taxi-Shuttle-Train £22.00 Jan 22, 2016 - B HEATHROW EXPRESS OPERATING LIMITED Taxi-Shuttle-Train \$50.00 Jan 22, 2016





### **Concur Training**

- Available free on TM Site
- <u>http://origin-qps.onstreammedia</u>
   <u>.com/origin/toastmastersinterna</u>
   <u>tional/eLearning/DL/concur/stor</u>
   <u>y\_html5.html</u>





### Exercise

- 1. Join each Division + Areas
- 2. What you will do with money we assign
  - Area level
  - Division level

- Resources DD
  - 50€ total marketing Materials (demos, flyers,..)
  - 60€ total for Division Contest
- Resources AD
  - 150€ total for TLI's and COT's
  - 100€ total marketing Materials (demos, flyers,..)
  - 60€ total for Area Contest



### Exercise

# Presentation 2m Division



- Resources DD
  - 50€ total marketing Materials (demos, flyers,..)
  - 60€ total for Division Contest
- Resources AD
  - 150€ total for TLI's and COT's
  - 100€ total marketing Materials (demos, flyers,..)
  - 60€ total for Area Contest





### • Parking?

- Tools?
- TLI CoffeeBreak can include wine?
- Despite alcohol not be allowed, can I buy a wine bottle as a token of appreciation to a keynote speaker?
- Under marketing materials, I bought several stripes for the badges. Can I ask for a refund event ought they are not TM official?

- Goods that I bought has custom costs. Will the district reimburse me this?
- A club in my area is requesting marketing material in an amount that consumes the entire budget.
   No other club in the area has asked for money. Should I say no?





- My club has received recognition from the district (e.g., Club Star Award). How can my club be reimbursed for the expenses?
- I need to pay a room reservation fee for our corporate summit.
   Can I receive an advance for anticipated expenses?
- Can I charge admission fees for my TLI to cover the costs of the coffee break that the district doesn't cover?
- I want to support my division champion's attendance at the spring conference. Can I use my budget to fund their travel and accommodation?





### • Don't Forget the moto,



#### Otherwise









## **Shape the Future - DLC**

Immediate Past District Director – Pablo Garcia























### Prior Proper Planning Prevents Poor Performing Contests Program Quality Director – Claudia Villarreal

## PRIOR PROPER PLANNING PREVENTS POOR PERFORMING CONTESTS!

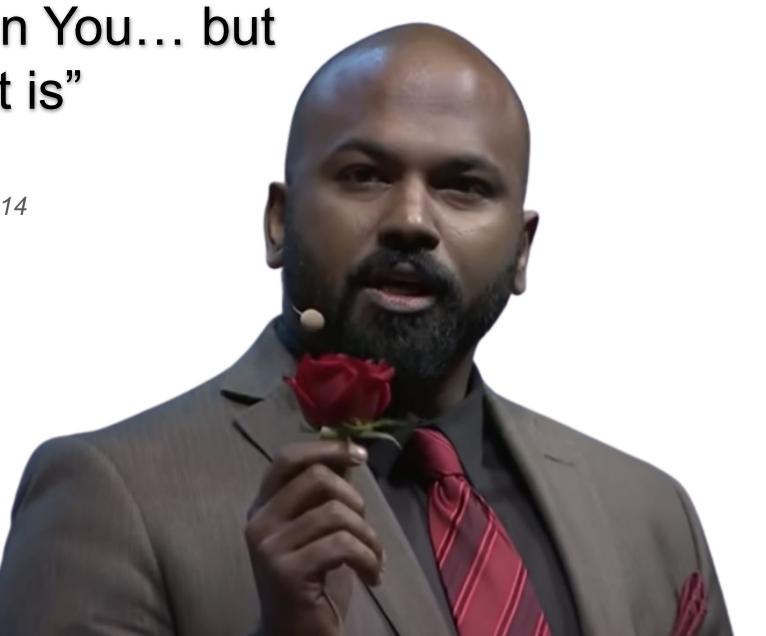
Claudia Villarreal, DTM District 107 - Club Growth Director



LEADERS DON'T CREATE FOLLOWERS, THEY CREATE MORE LEADERS.

### "I See Something In You... but I don't know what it is"

Dananjaya Hettiarachchi World Champion of Public Speaking 2014

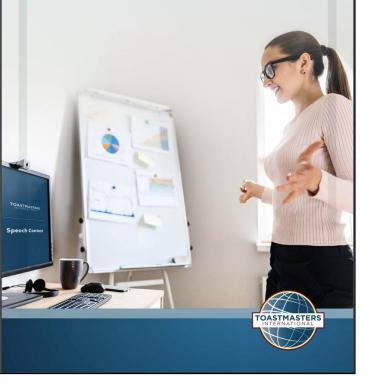




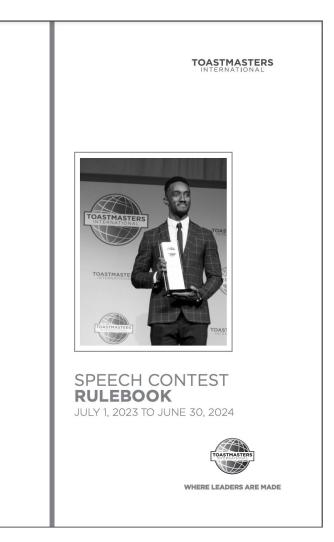
### MASTER THE BASICS

#### Online and Hybrid Speech Contest Best Practices

2022-2023 Toastmasters Contest Cycle



The D107 contest cycle, from Area to District level should be conducted hybrid. Read the best practices for more information. **The Rulebook** is the go-to guidebook - please read it carefully!



Read both guides!

- Follow the rules!
- Understand them!
- Apply them!
- Consult the
  - materials and
  - available resources!
- Review the checklists!
- Repeat!

**Note:** The Hybrid Speech Contest Best Practices together with the Rulebook should be read by **ALL** organizers and contestants alike.

### **Important Info - Hybrid Speech Contest Best Practices**

- IN-PERSON CONTESTS with all contestants participating onsite, may be conducted only if the District selects a hybrid format and all contestants elect to participate in-person. In this instance, judges may still participate in the online format.
- A HYBRID CONTEST IS DEFINED as a contest in which some contestants and/or contest officials participate onsite and some participate online. Hybrid contests must allow each contestant to select the format in which they will participate (onsite or online).

- Contestants cannot be penalized for selecting one format versus another.
- Contestants competing online must use equipment that they obtain themselves. All contestants and contest officials must participate in the contest live, in real-time.
- If a contest is hybrid, all briefings and rehearsals must also be covered in a hybrid format.
- As much as possible, it is recommended that judges for hybrid contests are split between the onsite and online audience.

### New eligibility rule! It's not the same as last year's!!

You may compete in the International Speech Contest, in ENGLISH, if you have earned certificates of completion in Levels 1 and 2 of any path in the Toastmasters Pathways learning experience or earned a Distinguished Toastmaster award (DTM) from the legacy program.

a) However, a charter member of a club chartered less than one (1) year before the club contest is permitted to compete without having completed this requirement. The club must have officially chartered before the Area contest.

THERE ARE MANY CHANGES IN THE RULEBOOK. THEY ARE HIGHLIGHTED WITH A DIAMOND IN THE LEFT MARGIN OF THE BOOKLET. PLEASE TAKE THE TIME TO READ THEM AND ENSURE EVERYONE PARTICIPATING AND ORGANIZING THE CONTEST READS THEM AS WELL. NO EXCUSES!!



#### MAKE A PLAN



FAIR & IMPARTIAL JUDGES



#### **COMMITTED TEAM**



#### CONTESTANTS



#### **FOLLOW THE RULES**

### **Contest Languages at District level**



You are eligible to compete in the International Speech Contest, in ENGLISH, if you have earned certificates of completion in Levels 1 and 2 of any path or earned a Distinguished Toastmaster award (DTM). At DISTRICT LEVEL, the only two contests that will be conducted in ENGLISH are the International Speech & Evaluation Contest.



FRENCH SPEECH CONTEST



PORTUGUESE SPEECH CONTEST

#### SPANISH SPEECH CONTEST

### D107 Conference Porto, Portugal - May 19-21, 2023

- International speech contest (ENGLISH)
- French speech contest
- Portuguese speech contest
- Spanish speech contest
- Evaluation speech contest (ENGLISH ONLY)



\*\*Please note that you may conduct other speech contests (Table Topics or Humorous speech contests, for example) at club, area and division level but only the above contests will be conducted at the District level in Porto.\*\*



#### Speaker's Certification of Eligibility and Originality

All contestants must complete this form before the contest and submit it to the chief judge at each level of competition.

-				
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Member No.

District

#### Eligibility (to be completed for all contests)

I certify that I am eligible to compete, under the current speech contest rules. I am a paid member of a club in good standing and meet all other eligibility requirements.

To be eligible to compete in any official Toastmasters speech contest, a member must be a paid member of a club in the Area, Division, and District in which they are competing. The club must also be in good standing. In addition, to be eligible to compete in the International Speech Contest, a member must have earned certificates of completion in Levels 1 and 2 of any path in the Toastmasters Pathways learning experience or earned a Distinguished Toastmaster award. Contestants in speech contests other than the International contest do not need to meet this education requirement. A charter member of a club chartered less than one (1) year before the club contest is permitted to compete without having completed this education requirement. The club must have officially chartered before the Area contest.

The following are ineligible to compete in any Toastmasters speech contest:

1. A member serving as a voting judge or tiebreaking judge beyond the club level for a contest type in which the member is still competing or intends to compete

- 2. Incumbent International Officers and Directors
- 3. Region Advisors or Region Advisor applicants
- 4. District Officers whose terms expire June 30:
  - a) District Director
  - b) Program Quality Director
  - c) Club Growth Director
- d) Administration Manager
- e) Finance Manager
- f) Public Relations Manager
- g) Division Director
- h) Area Director
- 5. International Officer and Director candidates
- 6. Immediate Past District Directors
- 7. District Officers or candidates for elected positions for the term beginning the upcoming July 1
- 8. Members who are serving in contest official or presenter roles that meet the following criteria:
- a) Voting judge, tiebreaking judge, or chief judge at the same contest type in which they would be competing, beyond the club level, in any District.
- b) Timer, counter, Sergeant at Arms, or other contest official role for the same contest in which they would be competing.
- c) Presenter of an education session, a contest chair, a contest Toastmaster, or an event committee chair for the event at which the contest will be held, including Area, Division, and District events, as well as the International Convention.

Toastmasters who are members in more than one club and who meet all other eligibility requirements are permitted to compete in each club contest in which paid membership is held. No contestant can compete in more than one Area speech contest of a given type, even if the two (2) Areas are in different Divisions or Districts.

Contestants must maintain eligibility at all levels of any contest. If at any level it is determined that a contestant was ineligible to compete at any previous level, the contestant must be disqualified. This disqualification must occur even if the ineligibility is discovered at a later level and has been corrected.

# Eligibility requirements to be chief judge, voting judge, or tiebreaking judge at a Toastmasters speech contest

1. At a club contest, be a paid member.

2. At an Area, Division, or District contest:

a) Be a paid member for a minimum of six (6) months.

b) Have completed a minimum of six (6) speech projects in the Competent Communication manual or earned certificates of completion in Levels 1 and 2 of any path in the Toastmasters Pathways learning experience.

1. Only members who joined Toastmasters prior to the rollout of Pathways in their region can apply speeches from the Competent Communication manual towards eligibility for judging.

c) Be physically present at the contest for which you are serving (if conducting a hybrid contest they could be online).

### Speech Contest FAQs

NOTE: This page has lots of good info but has not been updated. It's best to read the rulebook for the latest rules).



## Speech Contest Resources

### **QUICK LINKS**

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		2 - <sup>1</sup>
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#### **Speech Contest Materials**

Download the materials you need to conduct speech contests.

View resources >

Γ		<u> </u>	PDF	
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#### Conducting Quality Speech Contests

Read this guide to understand the process, rules and resources required to enhance your speech contests.

#### Read more >

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#### Speech Contest Rulebook Changes

Find out how the Speech Contest Rulebook has changed and why each change was made.

#### Read more >

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#### **Speech Contest Certificates**

Use these certificates to recognize member success and participation in all types of speech contests.

#### View certificates >

### **Speech Contest Tool Kits**



- International Speech Contest Kit
- Evaluation Speech Contest Kit
- Table Topics Speech Contest Kit
- Humorous Speech Contest Kit
- <u>Tall Tales Speech Contest Kit</u>

### **Tutorials** - DON'T UNDERESTIMATE THE IMPORTANCE OF REVIEWING THE

#### **TUTORIALS**

### SPEECH CONTEST TUTORIALS

These tutorials offer fundamental principles to help members understand speech contests.

\*System Requirements: Adobe Flash player version 10.0 or later. \*\*These tutorials may not be fully accessible by older versions of Internet Explorer browsers.

#### **Overview and Roles**

TUTORIAL

#### When You're the Judge

TUTORIAL

#### **Judge's Guide and Ballot**



TUTORIAL

# Part II

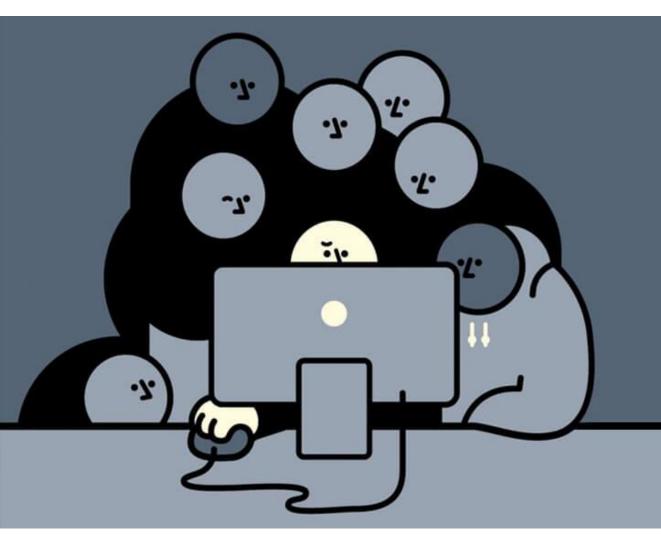
## THE TEAM ROLES & RESPONSIBILITIES

# Together Everyone Achieves More





# You don't want too many cooks in the kitchen!



### Make it blue. Make it red. Make it a pony.



# **Elements for Success!**

- Organizing Team
- Type of Contest and languages (English, French, Portuguese, and Spanish)
  - International speech
  - Evaluation
  - **Table Topics**
  - Tall Tales
  - Humorous

Date / Fecha

Registration Form - Create a Google Form. It creates a convenient database and will make it easier to see who the volunteers and contestants will be at each contest and level (club, area, division, district).

### Budget

- Venue
- Awards / Certificates
- **Catering**
- Gifts for keynote speakers
- Goodie Bags

# **Elements for Success continued...**



### **Training / Formación**

- Contest Chair scripts / guiones
- □ Contestants / Concursantes
- □ Chief Judge & Judges
- □ Timers / Cronometrador
- Ballot Counters / Escrutadores
- □ Sergeant at Arms
- □ Keynote speakers

### Marketing

- Digital News
- Social Media

### Miscellaneous

- Club Banners
- Music / Entertainment
- Activities the day before or after the contest (in the case it's a weekend long contest/conference)

# Key players - you don't want too many cooks in the kitchen!



### Toastmaster (event chair) or Master of Ceremonies

- Reserves Venue
- □ Creates a timed agenda
- Creates the Awards and certificates
- **Creates the Registration form**
- □ Club Banners display
- Promotion PR

### Contest Chair - email/whatsapp

- Contestants
- Distributes and collects contestant documents
- Delivers contestant briefing
- Draws for order
- Reviews timed agenda / repasa la agenda con tiempos

Note: Each key player can delegate tasks to their own sub-team. Do what works best for YOU!

# Key players continued...



Chief Judge - communicates via

email/whatsapp/in-person whatever works best.

- Holds judges briefing
- Tiebreaking Judge chief judge collects his/her ballot
- Ballot Counter they collect the ballots
   from all the other judges
- Timer gives timing sheet to CJ
- Sergeant at Arms escorts contestants to separate room during eval and/or table topics contest

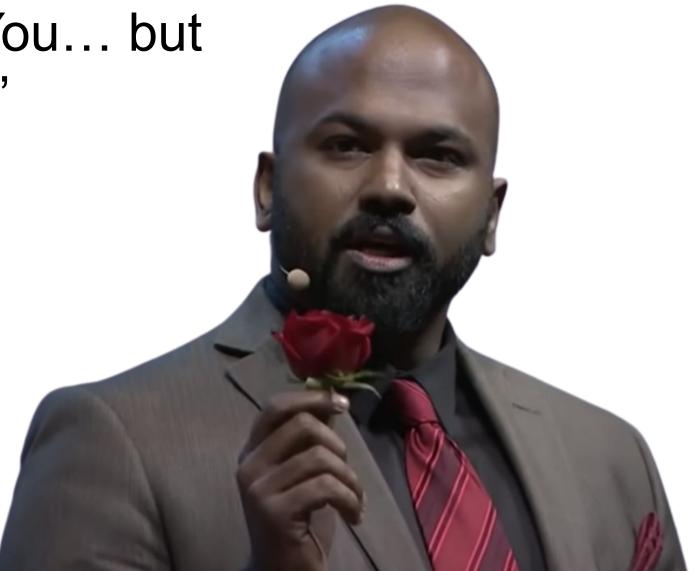
### **Treasurer**

- U Venue / Lugar de celebración
- Awards and certificates
- Gifts for keynote speakers
- Catering
  - ➢ Coffee Breaks x 1 or 2
  - > Lunch
  - ➤ Gala dinner

Note: Each key player can delegate tasks to their own sub-team. Do what works best for YOU!

# "I See Something In You... but I don't know what it is"

Dananjaya Hettiarachchi World Champion of Public Speaking 2014



### Master of Ceremonies



### **Contest Chair responsibilities**

TOASTMASTERS	Speaker's Certification			
	of Eligibility and Orig	ginality		
All contestants must	complete this form before the contest	Club No.		
	chief judge at each level of competition.	Member No.		
		District		
	e completed for all contests)			
I certify that I am eligible t eligibility requirements.	to compete, under the current speech contest rules. I am a	paid member of a club in good standing and meet	all other	the second s
they are competing. The clu completed at least six (6) sp Toastmasters Pathways lear apply speeches from the Co need to meet this education having completed this educ The following are ineligible t	any official Toastmastes speech correst, a member must be a pa thorstal bo be inposition to be eligible toor to be eligible toor eaced projects in the Competent Communication manual or earner ingo genericen point to be club context. Only members who point imgeneric Communication manual to eligibility for judging. Contest imgeneric Communication manual to eligibility for judging. Contest mediatement. The club must have officially chartered before to compete in any Toastmasters speech contest:	ppete in the international Speech Contest, a member m d certificates of completion in Levels 1 and 2 of any pati ed Toastmasters prior to the rollout of Pathways in their and in is psech contests other than the international con e (1) year: before the club contest is permitted to comp the Area contest.	ust have h in the region can test do not test without	
<ol> <li>A member serving as a vo 2. Incumbent International (3. 8. Begion Advisors or Region 4. District Director b) Program Quality Direct c) Club Growth Director d) Administration Manage (3. Finance Manager (3. Division Director h) Area Director</li> </ol>	Officiers and Directors Advisor applicants mis expire June 30: tor	, sye in wrich the memoer is still competing of intends	to compare	
8. Members who are serving		rfa: Juld be competing, beyond the club level, in any District high these would be comparing		
	se return this biographical information before		pating in a club, Area, Division, or District spee	ch
Origina Ful	II name:			
Name of Co	idress:			
Contest Lev				
Date of Cor	ty:	State:	Country:	
Speech Title	lephone:	Email address:		
In compliar Clu	ub name and number:	Occupation/employer:		
	fices held in your club, District, or Toastmasters Internatio	inal:		
	ur speech title:			-
International tra	table accomplishments/awards:			-
	terests/hobbies:			-
	hat inspires you the most?			_
	hat is your favorite quote?			
				-
pu	blication or other particular media source you'd e press releases sent to, in the event of your victory.	Name /address:		
	clude the name and email of a contact person.	Contact Person/email:		
item III	67 PEX 10 2000			





# Eligibility requirements to be chief judge, voting judge, or tiebreaking judge at a Toastmasters speech contest

1. At a club contest, be a paid member.

2. At an Area, Division, or District contest:

a) Be a paid member for a minimum of six (6) months.

b) Have completed a minimum of six (6) speech projects in the Competent Communication manual or earned certificates of completion in Levels 1 and 2 of any path in the Toastmasters Pathways learning experience.

1. Only members who joined Toastmasters prior to the rollout of Pathways in their region can apply speeches from the Competent Communication manual towards eligibility for judging.

c) Be physically present at the contest for which you are serving (if conducting a hybrid contest they could be online).

### **Chief Judge responsibilities**





All judges must complete this form before the contest and submit it to the chief judge at each level of competition.

Name of Contest: Evaluation Humorous International Table Topics® Tall Tales

Contest Level: □Club □ Area □Division □District □Region Quarterfinal □Semifinal □World Championship

#### Date of Contest:

#### Eligibility

To be a chief judge, voting judge or tiebreaking judge at a Toastmasters speech contest, you must meet all eligibility requirements identified below.

- 1. At a club contest, be a paid member.
- 2. At an Area, Division, or District contest:
- a. Be a paid member for a minimum of six months.
- b. Have completed a minimum of six speech projects in the Competent Communication manual or earned certificates of completion in Levels 1 and 2 of any path in the Toastmasters Pathways learning experience.
- At the International Speech Contest Region Quarterfinals, Semifinals and the World Championship of Public Speaking:
- a. Be at least an Advanced Toastmaster Bronze, Advanced Communicator Bronze, or have completed at least one path in the Toastmasters Pathways learning experience.
  b. Have previously judged a Toastmasters speech contest at the Area, Division, District, or semifinal level.
- have previously budged a load traster speech contest at the Alex, bivision, bistict, or semininal rever.
   Judges for contests beyond the club level are not eligible to compete in the same contest type during the same contest cycle.

#### Judge's Code of Ethics

- I will demonstrate the utmost objectivity. I will consciously avoid bias of any kind in selecting first, second, and thirld place contestants. I will not consider any contestant's club, Area, Division, District, or region affiliation. I will not consider any contestant's age, sex, race, creed, national origin, disability, profession, or political beliefs.
- I will not time the speeches and will not consider the possibility of undertime or overtime when judging a contestant's speech.
- I will support by word and deed the contest rules and judging standards, refrain from public criticism of the contest, and only reveal my participation as a judge, my selected scores, and the ranking I assigned in accordance with speech contest rules.
- I am not a member of the same club as any contestant when judging at the Division, District, region guarterfinal, semifinal and final levels.
- 5. I have no conflict of interest with any of the contestants that would cause me to be biased.

I certify that I am eligible to serve as a judge, under the current speech contest rules, and will uphold the Judge's Code of Ethics.

Signature	Printe	d Name
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		SUGGESTED POINT VALUES														
JUDGING ITEMS		EXCELLENT	VERY GOOD	0000	FAIR	1	2	3	4	5	6	7	8	9	1	
Speech Development Structure, Organization, Support Material	CON	20	14-19	9-13	0-8											
Effectiveness Achievement of Purpose, Interest, Reception	T	15	11-14	6-10	0-5											
Speech Value Ideas, Logic, Original Thought	s 0	15	11-14	6-10	0-5											
Physical Appearance, Body Language, Speaking Area	L I V E I R	10	7-9	4-6	0-3											
Voice Flexibility, Volume		V E R	V E	10	7-9	4-6	0-3									
Manner Directness, Assurance, Enthusiasm	3	10	7-9	4-6	0-3											
Appropriateness To Speech Purpose And Audience	LANGU	10	7-9	4-6	0-3											
Correctness Grammar, Pronunciation, Word Selection	AGE NO	10	7-9	4-6	0-3											
TOTAL SCORE (100 Points	Poss	ible)			_											
udge's Official Ballo /rite contestants' names in t rst Place (receives three points): rcond Place (receives two points).					nal	Spe		Con			NOT and t	E: Votes hind place	must be c or the ba	ast for first lict will be	void	

Page 2 of 2

#### Judging Criteria

Content (50%)

Speech Development is the way the speake around a purpose, and this structure must inc audience's attention and then moves forward by relevant examples and illustrations, facts a speech to present the audience with a unified

Effectiveness is measured in part by the audispeech came across You should ask yourself such questions as "Was I able to determine the speaker's purpose?"Did the speach relate directly to that purpose?"Was the audience's interest held by the speaker?"Was this speech subject appropriate for this particular directly on the speace of the speace of the speaker?"Was the speaker?"Was the speaker of the speaker?"Was the speaker?""Was the sp

A.S.

Speech Value justifies the act of speaking. The speaker has a responsibility to say something meaningful and original to the audience. The listeners should feel the speaker has made a contribution to their thinking. The ideas should be important ones, although this does not precide a humorous presentation of them.

#### Delivery (30%)

Physical presentation of a speech carries part of the responsibility for effective communication. The speaker's appearance should reinforce the speech, whether profound, such humorous or instructional. Body language should support points through gestures, expressions and body positioning. The speaker makes effective use of and stays within the designated speaking area.

Voice is the sound that carries the message. It should be flexible, moving from one pitch level to another for emphasis, and should have a variety of rate and volume. A good voice can be clearly heard and the words easily understood.

Manner is the indirect revelation of the speaker's real self as the speech is delivered. The speaker should speak with enthusiasm and assurance, showing interest in the audience and confidence in their reactions.

#### Language (20%)

Appropriateness of language refers to the choice of words that relate to the speech purpose and to the particular audience hearing the speech. Language should promote clear understanding of thoughts and should fit the occasion precisely.

Correctness of language ensures that attention will be directed toward what the speaker says, not how it is said. Proper use of grammar and correct pronunciation will show that the speaker is the master of the words being used.

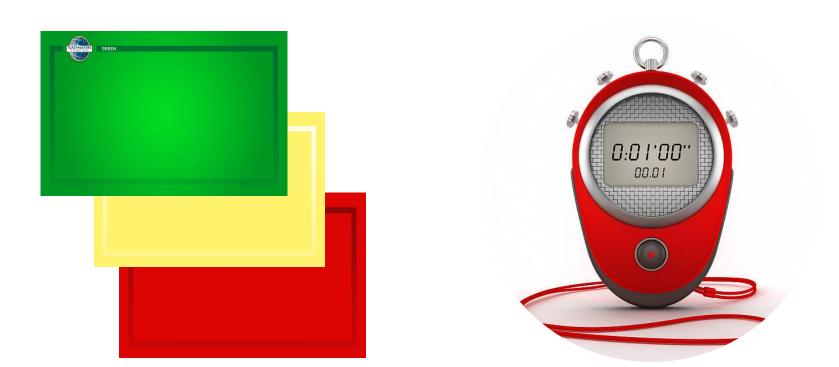
#### Judge's Code of Ethics

- Judges will demonstrate the utmost objectivity. Judges will consciously avoid bias of any kind in selecting first, second, and third place contestants. Judges will not consider any contestant's club, Area. Division, Diarict, or region affliation. Judges will not consider any contestant's age, sex, race, creed, national origin (rability, profession or political biefs).
- Judges will not time the speeches and will not consider the possibility of undertime or overtime when judging a contestant's speech.
   Judges will support by word and deed the contest rules and judging standards, refain from public criticism of the contest, and only
  newsal participation as a judge stetled scores, and the narking assigned narcodarkne will be peech contest rules.
- Judges will not be a member of the same club as any contestant when judging at the Division, District, region quarterfinal, semifinal, and final levels.
- 5. Judges will have no conflict of interest with any of the contestants that would cause bias

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### Chief Judge responsibilities...cont...





2 timers & 2 ballot counters

#### SPEECH CONTEST TIME RECORD SHEET AND INSTRUCTIONS FOR TIMERS

( AND
TOASTMASTERS
TOASTMASTERS

Contestant	Presentation Time				
Contestant	Minutes	Seconds			

Two timers, appointed by the chief judge keep the official record of the time of each contestant's speech. One timer is provided with a stopwatch and the other with a signaling device that displays green, yellow, and red colors.

Timers shall provide warning signals to the contestants, which shall be clearly visible to the speakers but not obvious to the audience. Any visually impaired contestant is permitted to request and must be granted a form of warning signal of his or her own choosing. If any special device and/or specific instructions for such signal sizer required, the contestant must provide same.

Any contestant is disqualified whose speech time is less than the minimum or more than the maximum time indicated below. In all speech contests, no signal shall be given for the overtime period. In the event of technical failure of the signal or timing equipment, a speaker is allowed 30 seconds extra overtime before being disqualified.

Timing begins with the contestant's first definite verbal or nonverbal communication with the audience. This usually will be the first word uttered by the contestant, but would include any other communication such as sound effects, a staged act by another person, etc.

All speeches delivered by contestants must conform to the timing guidelines for the contest.

International and Humorous speeches shall be from five to seven minutes. A contestant will be disqualified if the speech is less than four minutes 30 seconds or more than seven minutes 30 seconds. A green signal will be displayed at five minutes and remain displayed for one minute. A yellow signal will be displayed at six minutes and remain displayed for one minute. A red signal will be displayed at seven minutes and will remain on until the conclusion of the speech.

Table Topics\* contest speeches shall be from one minute to two minutes. A contestant will be disqualified if the speech is less than one minute or more than two minutes 30 seconds. The green signal will be displayed at one minute and remain displayed for 30 seconds. The yellow signal will be displayed at one minute 30 seconds and remain displayed for 30 seconds. The red signal will be displayed at two minutes and remain displayed until the speech is concluded.

Evaluation contest speeches shall be from two to three minutes. A contestant will be disqualified if the speech is less than one minute 30 seconds or more than three minutes 30 seconds. The green signal will be displayed at two minutes and remain displayed for 30 seconds. The yellow signal will be displayed at two minutes and thirty seconds and remain displayed of the valuation is concluded.

Tall Tales speeches shall be from three to five minutes. A contestant will be disqualified if the speech is less than two minutes 30 seconds or more than five minutes 30 seconds or more than five minutes 30 and the disquared at three minutes and remain displayed for one minute. The yellow signal will be displayed at four minutes and remain displayed for one minute. The red signal will be displayed at five minutes and remain displayed until the speech is concluded.

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Rev. 1/2017 Item 1175

# Chief Judge responsibilities...cont...



Give this completed tally sheet t	o the chief ju	idge. The	e chief ju	idge pr	ovides	the cha	ir the n	ames a	nd place	es of all
contestants. The balance of the i	nformation i	s confide	ential an	d not to	be ma	ade ava	ilable a	s gener	al inform	nation.
N	ame of									
Con	estant									
Name of Judge										
1.					-	1				
		-				-				
2.										
3.										
4.										
5.		_	-		-	-			-	
		_			-					
6.										
7.										
8.										
9.				-	-	-			1	
		_	-							
10.										
Totals										
I. From each ballot collected, ent	ar on this tally	sheet.			0					
<ul> <li>b. 3 points for FIRST place</li> </ul>	in orreins dany	Sheed								
c. 2 points for SECOND place										
d. 1 point for THIRD place										
2. After results from all ballots hav	e been entere	d, compu	ute totals	ō.						
<ol> <li>Check the Timer's Report. If any strike their names from the result</li> </ol>	contestants v lts.	vere disqu	ualified b	by the c	hief jude	ge for sp	beaking	under-t	ime or o	vertime,
4. If a tie results, refer to the Tiebre	aking Judge's	Ballot.								
5. Enter winners as follows:										
1st Place Winner										
2nd Place Winner										
3rd Place Winner										
5. The chief judge will submit the			to the ch	air or th	o porco	n who y	will anno		no recult	-

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#### **Notification of Contest Winner**

Immediately following a speech contest, please complete this form and send it to the contest chair of the next level, if applicable.

Contest level :	Club No.	Area	Division	District
-----------------	----------	------	----------	----------

(Check one box and identify the club, area, divis	sion or district on the line following that level)
---	--

Date of Contest:

Contest Type: International Table Topics<sup>®</sup> Humorous Tall Tales Evaluation

Place	Name	Club No.	Email Address	Telephone
1 <sup>st</sup>				
2 <sup>nd</sup>				
3 <sup>rd</sup>				
4 <sup>th</sup>				
5 <sup>th</sup>				
6 <sup>th</sup>				
7 <sup>th</sup>				
8 <sup>th</sup>				
9 <sup>th</sup>				
10 <sup>th</sup>				

requirements set forth in the Speech Contest Rules for this contest.

Submitted by:

Title: \_\_\_\_\_

Mobile/Cell:

Printed in USA

Telephone (evening):

Email address:

Rev. 02/2021

Telephone (day):

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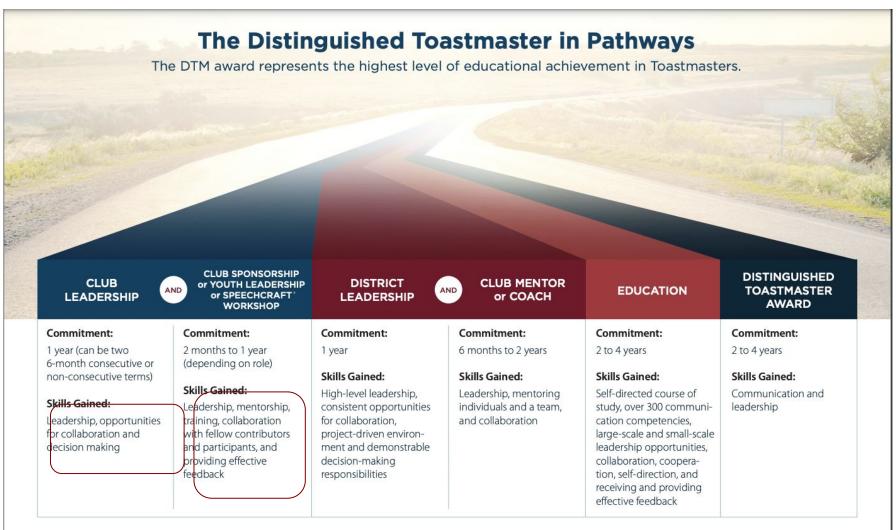
Item 1182

### Treasurer - ensures the host club breaks-even

- Entry fee
  - ❑ Area 10€ 25€
  - Division 49€ 89€
  - District 80€ 150€
- Venue
- Awards and certificates
- Catering
  - Coffee Breaks
  - > Lunch
  - Gala dinner



### And don't forget... this can be your HPL project!





For more information visit www.toastmasters.org/education/distinguished-toastmaster

# Homework

- □ Read the Rule Book and Best Practices for Hybrid contests
- Assemble a team
- Set a date
- Reserve a venue
- □ Know your budget
- Decide what contests you'd like to hold (mandatory International Speech contest and Evaluation contest). The latter two will be conducted at the District level. Apart from the International speech contest in English, there will be a French, Portuguese and Spanish speech contests at District level.
- □ Create a registration form Google Form (ask for volunteers)
- Practice the art of evaluations to help and motivate your members to participate in the evaluation contest.
- Mention from now on, at each meeting, the upcoming contest season and the cost for each contest so that members can save up money!
- Check the eligibility rules
- □ Check the checklists
- □ Repeat!!
- □ Use this project to fulfill your HPL (High Performance Leadership) project Level 5 elective.





This year's World Champion of Public Speaking, Jocelyn Tyson (center), poses proudly with third-place winner Maryam Ganni (left) and second-place winner Nisha Shivram (right).











toastmasterclaudia@gmail.com



# How to Create a Club Step-by-Step

Club Growth Director – Norberto Amaral

# **DISTRICT 107** 2023/24

0

44

37

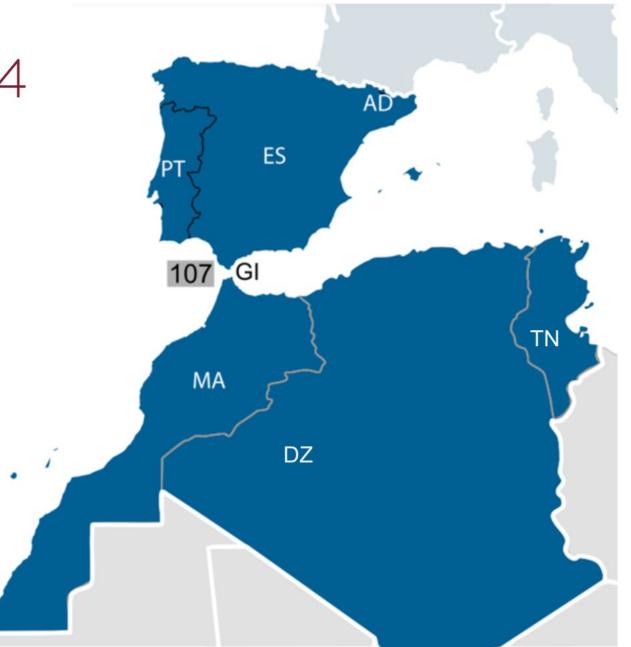
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2

89

- Andorra
- Spain
- Portugal
- Gibraltar
- Morocco
- Algeria
- Tunisia
- Online outside D107





# **DISTRICT 107** 2023/24

- Andorra
- Spain
- Portugal
- Gibraltar
- Morocco
- Algeria
- Tunisia
- Online outside D107



AD





### Looks hard, it's easy!

-

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### Looks hard, it's easy!

### Looks easy, it's hard!

-

# How to Create a Club Step-by-Step





- Receive contacts
- Meet / talk to them
- Get a sponsor
- Help preparation



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Fill out form
"Application to Organize"
Pay \$125



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### Prospective

- Get a mentor and learn
- Run Meetings
- Promote, grow, blossom
- Get to 20 founding members!



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- Fill out all forms
  Pay \$20 + \$60 per member



### Leads

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- Meet / talk to them
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### Fill out form "Application to Organize" Pay \$125

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- Next semester: pay in proportion of the months of activity to six months



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### Clubs

- FIND A MENTOR NOW
- Meetings!
- Promotion!
- Contests!
- Training Club officers!
- Attending DCM!
- Attending Summit and Conference!

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## **Coffee Break**









Division Director D – Izidro Sousa







# **Dynamic Demo Meetings**

Regional Advisor - Piotr Chimko





## Working on our Success Plans

**Division and Area Teams** 





# **Sharing the Plan**

**Division and Area Teams** 





## Final Quiz – What have we learned?

Program Quality Director – Claudia Villarreal





# Parking Lot / Q&A

**District Core Team** 



# Wrap-Up and What's Next?

Program Quality Director – Claudia Villarreal