

TOGETHER
WE
CREATE

District Executive Committee Meeting (DECM)

Hybrid / El Jadida, 5 September 2026

TOASTMASTERS
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DISTRICT 107

TOGETHER
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Call to order / Welcome address

District Director, Izidro Sousa DTM

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District Mission

Administration Manager, Beatriz Duarte DTM

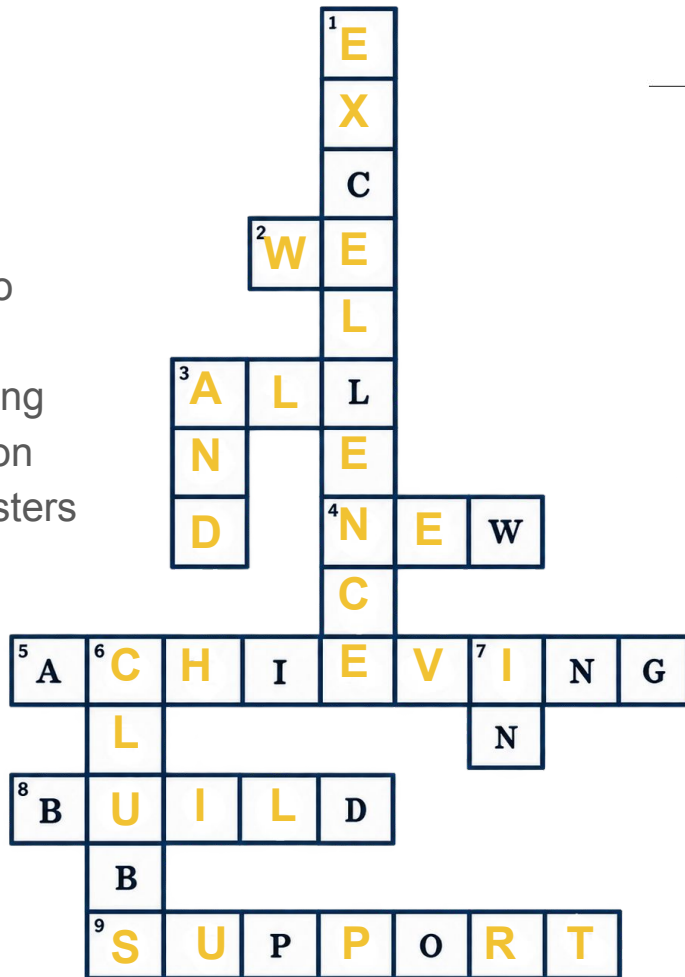
TOASTMASTERS
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District Mission

Down

1. What all clubs strive to achieve
3. A small word connecting two parts of the mission
6. The heart of Toastmasters
7. The word before "achieving"



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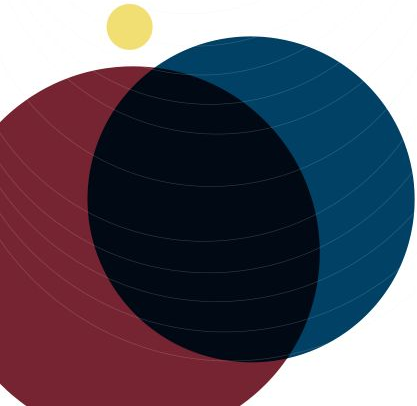
Across

2. Who takes action in the District Mission
3. Every club in the District
4. Not old
5. What clubs do when they reach their goals
8. What we do when creating new clubs
9. What we provide to clubs to help them succeed

Final test: Can you guess the District Mission?

TOGETHER
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**WE BUILD NEW CLUBS
AND SUPPORT ALL CLUBS
IN ACHIEVING EXCELLENCE**



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Robert's Rules of Order Parliamentary Procedures

Parliamentarian, Hanane Bourehiyi DTM

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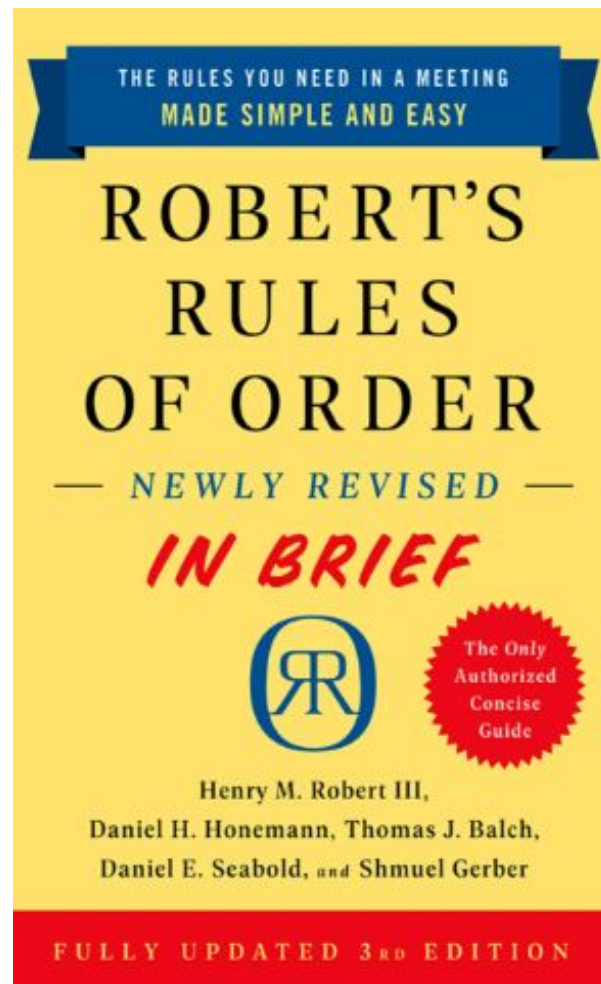
WHY We Need a Parliamentarian?

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Ensure every *voice is heard*, every *decision is made fairly*, and every *procedure follows the rules*.



***“I don’t make the
rules... I just remind
you about them”!*** 🧐📖



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How to Make a Motion ?

THINKER
TOO DEAR
W
CREATE

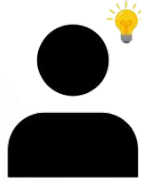
①



Seek recognition

Wait to be
recognized
by the chair

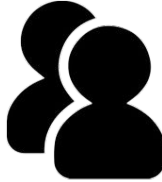
②



Propose a motion

I move
that.....

③



Second

A second
member
second
the
motion

④



Restate

The
chairperson
restates the
motion

⑤



Debate

The
members
debate the
motion
*(One at a
time)*

⑥



Vote

The
chairperson
restates the
motion and ask
for affirmative
votes and
negative votes

⑦



Announce

The chairperson announce
the results of the vote and
any instructions

Another member can make an amendment

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① Propose

I move to amend the motion by adding.....

② Second

③ Debate

The amendment, not the main motion

④ Vote on the amendment



IF IT PASSES

The main motion it changes



IF IT FAILS

The main motion stays

AMENDMENT



Vote on the main motion after all the amendment are dealt with

Types of Motions & Points

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- **Motions:**



Main Motion: Introduce a new business to discuss



Subsidiary Motion: eg, amendment or postpone



Privileged Motion: Deal with urgent matters (Like adjourn)



Incidental Motion: To address procedural matters

- **Points:**



Point of order: Raises an issue about following the rules



Point of Information: Ask for information or Data



Previous Question: To end debate and vote

Quick Tips

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- **One motion at a time**
- **Always address the chair**
- **Be Claire, concise and polite**
- **Know the rules, use the motions**



When we follow the rules, we don't limit discussion, we empower everyone to be heard



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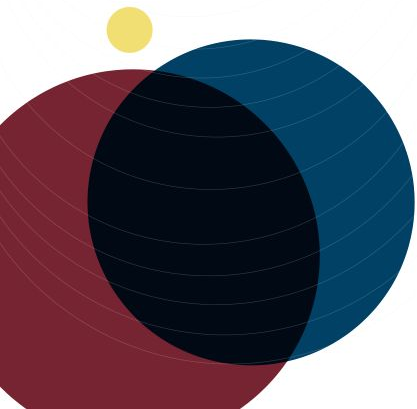
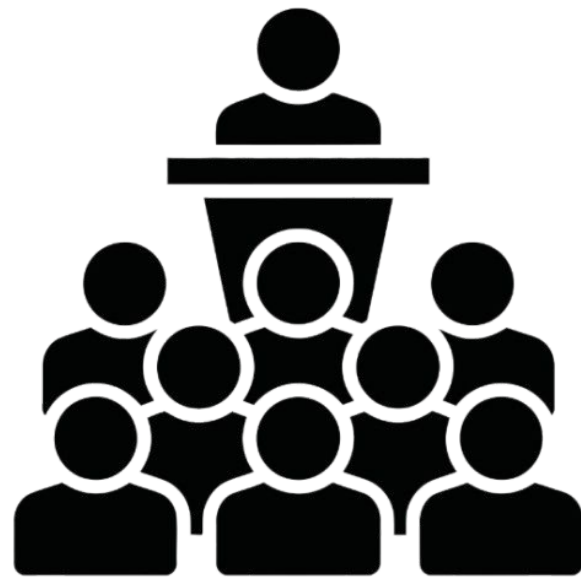
Procedures may seem formal

but our purpose is human



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Let's continue to lead with order and
serve with respect



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Certification of Quorum

Administration Manager, Beatriz Duarte DTM

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Certification of Quorum

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According to “District Administrative Bylaws” - Article XI - Section a. District Executive Committee - Item 3:

The majority of this committee shall constitute a quorum

Voting DEC members: 33

Quorum: ≥ 17

Attendees: 30

**We have
Quorum!!!!!!!!!!**

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Adoption of the Agenda

District Director, Izidro Sousa DTM



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Start time	Duration	Topic	Moderator	I,D,P*	MA/PT/TN: 10:07 SP: 11:07	10m	District Budget	Meriem Mentagui, Finance Manager	I
MA/PT/TN: 08:50 SP: 09:50	10m	Meet and Greet	N/A		MA/PT/TN: 10:17 SP: 11:17	15m	Q&A	Izidro Sousa, DTM District Director	I
MA/PT/TN: 09:00 SP: 10:00	5m	Call to Order / Welcome address	Izidro Sousa, DTM District Director	I	MA/PT/TN: 10:32 SP: 11:32	5m	District Budget approval	Izidro Sousa, DTM District Director	P
MA/PT/TN: 09:05 SP: 10:05	2m	District Mission	Beatriz Duarte, DTM Admin Manager	I	MA/PT/TN: 10:37 SP: 11:37		🎧 📺 20-Minute Break 🎧 📺		
MA/PT/TN: 09:07 SP: 10:07	7m	Robert's Rules of Order - Parliamentary Procedures	Hanane Bourehiyi, DTM Parliamentarian	I			Division Directors' Success Plans		
MA/PT/TN: 09:14 SP: 10:14	2m	Certification of Quorum	Beatriz Duarte, DTM Admin Manager	I	MA/PT/TN: 10:57 SP: 11:57	6m	Division A Success Plan	Koro González Division A Director	I
MA/PT/TN: 09:16 SP: 10:16	2m	Adoption of Agenda	Izidro Sousa, DTM District Director	D	MA/PT/TN: 11:03 SP: 12:03	6m	Division B Success Plan	Daniela Dumitru Division B Director	I
MA/PT/TN: 09:18 SP: 10:18	2m	Approval of May's online DECM minutes	Izidro Sousa, DTM District Director	D	MA/PT/TN: 11:09 SP: 12:09	6m	Division C Success Plan	Joana Ferreira Division C Director	I
		District Success Plan			MA/PT/TN: 11:15 SP: 12:15	6m	Division D Success Plan	Ana Natário Division D Director	I
MA/PT/TN: 09:20 SP: 10:20	7m	District Vision and Goals	Izidro Sousa, DTM District Director	I	MA/PT/TN: 11:21 SP: 12:21	6m	Division E Success Plan	Najoua Ben Aissa Division E Director	I
MA/PT/TN: 09:27 SP: 10:27	7m	Program Quality Plan	Sérgio Águia, DTM Program Quality Director	I			Current District Business		
MA/PT/TN: 09:34 SP: 10:34	7m	Club Growth Plan	Mafalda Guimarães, DTM Club Growth Director	I	MA/PT/TN: 11:27 SP: 12:27	5m	Confirmation of District Director Appointments - Public Relations Manager, Administration Manager and Finance Manager	Izidro Sousa, DTM District Director	D
MA/PT/TN: 09:41 SP: 10:41	7m	Marketing & Public Relations Plan	Sonya Costa Public Relations Manager	I	MA/PT/TN: 11:32 SP: 12:32	5m	Confirmation of District Director Appointments - Area Directors	Izidro Sousa, DTM District Director	D
MA/PT/TN: 09:48 SP: 10:48	7m	Alignment Plan	Anabela Pereira, DTM Alignment Manager	I	MA/PT/TN: 11:37 SP: 12:37	20m	Contest types for 2026	Sérgio Águia, DTM Program Quality Director	D
MA/PT/TN: 09:55 SP: 10:55	7m	IT Plan	Ali Parandeh, DTM IT Manager	I	MA/PT/TN: 11:57 SP: 12:57	10m	District Leadership Committee (DLC) 2026-2027	Norberto Amaral, DTM IPDD	I
MA/PT/TN: 10:02 SP: 11:02	5m	Q&A / District Success Plan approval	Izidro Sousa, DTM District Director	D					

Approval of May's online DECM Minutes

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District Director, Izidro Sousa DTM

Did you find the hidden phrase?



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This will be an amazing year!!!!

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District Success Plan

Core Team

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District Vision and Goals

District Director, Izidro Sousa DTM

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Toastmasters Districts



Regions 1-7
(See detailed
map for Districts)

Region 8

20, 41, 105, 116,
127, 224, 225, 226

Region 9

75, 76, 80, 87,
93

Region 10

59, 71, 91, 95,
107, 109, 231

Region 11

74, 79, 94, 104,
114, 129, 130

Region 12

17, 69, 70, 72,
73

Region 13

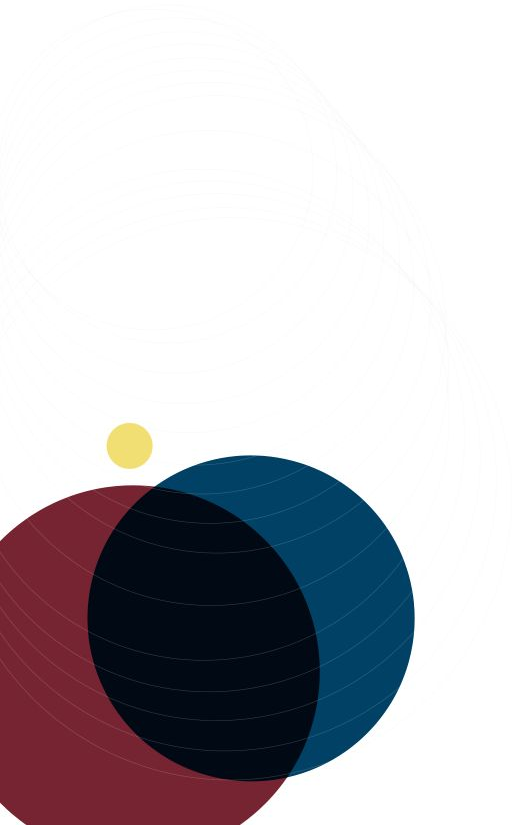
51, 82, 102, 227,
228, 229, 230

Region 14

67, 85, 88, 89,
118, 128

Do you know who we are?

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Do you know who we are?

TOGETHER
WE
CREATE



Do you know who we are?

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WE
CREATE



2022-2023

Region 10

District 59

District 71

District 91

District 95

★ District 107

District 108

District 109

District 110

2022/23

- Smedley Distinguished
The only Distinguish District
in the region.

Do you know who we are?

TOGETHER
WE
CREATE



2022-2023

Region 10

District 59
District 71
District 91
District 95

★ District 107

District 108
District 109
District 110

2023-2024

Region 10

S District 59
S District 71
P District 91
District 95

P District 107

District 108
★ District 109
District 110

2023/24

- President Distinguished
One of the best Districts in the region.

Do you know who we are?

TOGETHER
WE
CREATE



2022-2023

▼ Region 10

District 59
District 71
District 91
District 95

★ District 107

District 108
District 109
District 110

2023-2024

▼ Region 10

S District 59
S District 71
P District 91
District 95

P District 107

District 108
★ District 109
District 110

2024-2025

▼ Region 10

★ District 59
D District 71
District 91
District 95

D District 107

District 108
★ District 109
District 110

2024/25

- **Distinguished**
One of the four Distinguished
Districts in the region.

Do you know who we are?



2022-2023	
▼ Region 10	
	District 59
	District 71
	District 91
	District 95
★	District 107
	District 108
	District 109
	District 110

2023-2024	
▼ Region 10	
S	District 59
S	District 71
P	District 91
	District 95
P	District 107
	District 108
★	District 109
	District 110

2024-2025	
▼ Region 10	
★	District 59
D	District 71
	District 91
	District 95
D	District 107
	District 108
★	District 109
	District 110

2025-2026	
▼ Region 10	
P	District 59
D	District 71
D	District 91
D	District 95
	District 107
D	District 108
★	District 109
P	District 110

2025/26

Year Zero:
Foundations
for Growth

Where do we want to go?

TOGETHER
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CREATE

District 107 Performance

Paid Clubs	
Base	To Date
88	88
Goals	
Distinguished	
89	+1
Select Distinguished	
91	+3
President's Distinguished	
93	+5
Smedley Distinguished	
96	+8

Payments	
Base	To Date
4,196	1,319
Goals	
Distinguished	
4,238	
Select Distinguished	
4,322	
President's Distinguished	
4,406	
Smedley Distinguished	
4,532	

Distinguished Clubs	
Base	To Date
88	0
Goals	
Distinguished	
40	
Select Distinguished	
44	
President's Distinguished	
49	
Smedley Distinguished	
53	

Do you know who we are?

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TOGETHER
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Program Quality Director Plan

Program Quality Director, Sérgio Águia DTM

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“Quality is not a destination; it is a journey we create through education, training, and shared experiences.

We don’t build a stronger District simply by doing more. We build it by creating better learning experiences, developing better leaders, and opening more opportunities for every member to step onto the stage.

And we don’t do it alone. We do it together.”

Program Quality

TOGETHER
WE
CREATE

- DISTRICT MISSION - Quality, Education, training...DCP
- District Conference/Summit
- Speech Contest



DISTRICT MISSION - Quality, Education, Training... DCP

TOGETHER
WE
CREATE

Goal

District 107 Performance

Paid Clubs	
Base	To Date
88	88
Goals	
Distinguished	89
Select Distinguished	91
President's Distinguished	93
Smedley Distinguished	96

Payments	
Base	To Date
4,196	1,319
Goals	
Distinguished	4,238
Select Distinguished	4,322
President's Distinguished	4,406
Smedley Distinguished	4,532

Distinguished Clubs	
Base	To Date
88	0
Goals	
Distinguished	40
Select Distinguished	44
President's Distinguished	49
Smedley Distinguished	53



DISTRICT MISSION - Quality, Education, Training... DCP

TOGETHER
WE
CREATE

2025/26 term

Distinguished Clubs	
Base	To Date
92	54
Goals	
Distinguished	42
Select Distinguished	46
President's Distinguished	51
Smedley Distinguished	56

2026/27 term

Distinguished Clubs	
Base	To Date
88	53+
Goals	
Distinguished	40
Select Distinguished	44
President's Distinguished	49
Smedley Distinguished	53

COT and CSP



75 clubs (82,42%) with
4+ officers trained



So far, **27 clubs** (31%) from **88 clubs** have
submitted their CSP - Club Success Plan

DEADLINE: SEPTEMBER 30th

DISTRICT MISSION - Quality, Education, Training... DCP

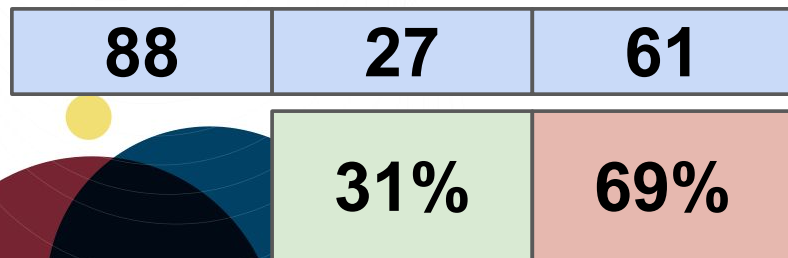
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WE
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Data - 04/09/2026

Control Panel - CSP

- % Clubs with CSP Submitted

Total Clubs Submitted Non Submitted



Div. A

6%

A1

0%

A2

0%

A3

0%

A4

25%

Div. B

39%

B1

100%

B2

25%

B3

40%

B4

0%

Div. C

26%

C1

60%

C2

20%

C3

0%

C4

25%

Div. D

41%

D1

40%

D2

25%

D3

40%

D4

25%

D5

75%

Div. E

29%

E1

100%

E2

25%

E3

0%

E4

0%

Control Panel

- Transparency
- Benchmarking
- Awareness
- Motivation
- Support



Soon to be shared

Others...

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WE
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Winners Academy

Training Workshops & Motivational Talks - for Contestants, Organizers & Judges



Others...

TOGETHER
WE
CREATE

Workshops for members

The Quality Series - Empowering Toastmasters Members



Others...

TOGETHER
WE
CREATE

Moment of Truth

MOT - Workshop and guidance



District Conference/Summit

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FALL SUMMIT: 6 - 8 November / Palma de Mallorca

FALL SUMMIT MALLORCA 2026

Human Connection

Conversations that change lives.

A warm, practical weekend for genuine conversations, shared learning, contests, culture and celebration.

COMMUNICATION | LEADERSHIP | GROWTH | COMMUNITY

 Register now

 See program

DATE

6-8 November 2026

LOCATION

Palma de Mallorca

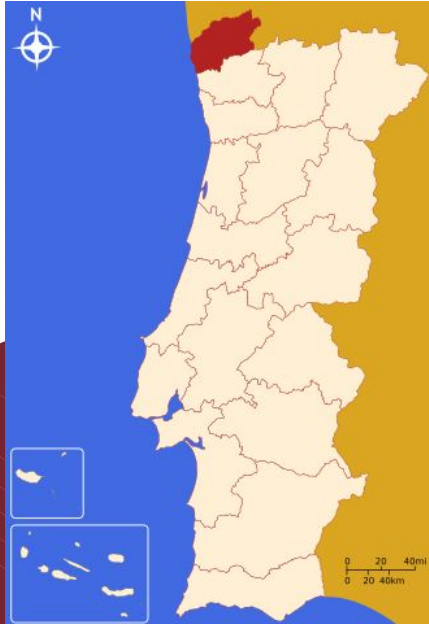


Promotional Video

District Conference/Summit

Toastmasters Spring Conference 7 - 9 May / Viana do Castelo

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Speech Contest

TOGETHER
WE
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Proposals

International Speech Contest

Spanish Speech Contest

Portuguese Speech Contest

French Speech Contest

Evaluation Speech Contest (English)

Online Speech Contest (English)

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Club Growth Plan

Club Growth Director, Mafalda Guimarães DTM

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DISTRICT 107

TOGETHER
WE
CREATE

**SUPPORT.
GROW.
EXPAND.**

Building sustainable growth for District 107.

Where we start

TOGETHER
WE
CREATE



88
PAID CLUBS

A network of clubs
across our District.



MEMBERSHIP

1,319
PAYMENTS

out of **4,196**
membership base

SUPPORT

Protect what we have

Every club we support is a club we don't need to replace.

Our early-warning system: CLUB VISIT REPORTS

REPORT

IDENTIFY

ACT

If we know a club is struggling in October, we can help.

If we only discover it in May, there is very little we can do.



Report Incomplete Complete Visit Scheduled
Not Started

Data as of 3 September 2026

Report. Identify. Act.

KNOCK-KNOCK AWARDS

TOGETHER
WE
CREATE

FIRST REPORT

First Area Director to submit
one official Club Visit Report

€ 50 REWARD (each round)

FULL AREA

First Area Director to submit all Club
Visit Reports in their Area

€ 50 REWARD (each round)

FULL DIVISION

First Division to have all Club Visit
Reports submitted

€ 50 REWARD (each round)

Not because we want reports — because we want information.

The earlier we have the information, the earlier we can act.

TOGETHER
WE
CREATE

Right support. Right club. Right time.



CLUB COACH

Structured recovery



ADOPT-A-CLUB

Participation + energy



MARKETING SUPPORT

Visibility + reach



QUALITY SUPPORT

In collaboration with PQD

GROW

More members. Stronger clubs.

Strong clubs don't just attract members. They make them want to stay.

Membership targets for our 88 paid clubs



Visibility brings guests. Experience makes them stay.

TOGETHER
WE
CREATE

ATTRACT

Raise awareness.
Bring people in.



Find a Club

Make it easy to discover
our clubs.



Marketing Support

Meta Ads, flyers and visibility
campaigns.



TI Membership Campaigns

Smedley • Talk Up Toastmasters
• Beat the Clock

CONVERT

Create opportunities.
Turn interest into
membership.



Open House Challenge

Support clubs in welcoming
new guests.



Speechcraft Incentive

Help clubs turn participants
into members.



Special Meetings

Encourage engaging,
guest-friendly events.

WELCOME

RETAIN

Value the experience.
Keep members for
the long term.



One Year Strong

Celebrate and encourage
12-month renewals.



Sprinters Awards I & II

Recognize renewal momentum
throughout the year.



Membership Growth Award

Incentivize clubs that retain and grow.
(+10% • +20% • +40%)



Member Experience

Support engaged, welcoming clubs.
Together with PQD.

TOGETHER
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EXPAND

Growing our reach

Strong from the start. Built to last.

TOGETHER
WE
CREATE



88
PAID CLUBS

TODAY



4 EXPECTED CLOSURES IN SEPTEMBER

DIVISION
B

Aristocrats

DIVISION
C

Porto de Mós

DIVISION
D

MPG

DIVISION
E

Injaz



3 – 6 CORPORATE CLUBS AT RISK

Several corporate clubs across our District are currently struggling.

3 PROSPECTIVE CLUBS

TOGETHER
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DIVISION A

Oviedo

📍 Oviedo, Spain



| In progress



DIVISION C

Vimaranes

📍 Guimarães, Portugal



| In progress



DIVISION E

Golden Mic

📍 Rabat, Morocco



| In progress

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A STRONG PIPELINE OF OPPORTUNITIES



CORPORATE CLUBS

MEO
Claranet
WTW
SITA
RIU Hotels
Samsys
Tunisia (*corporate?*)



COMMUNITY CLUBS

Torres Vedras
Nazaré
Maia
Matosinhos
Caldas da Rainha
Estoril
Oeiras
Santa Maria da Feira
Évora
Barreiro
Mafra
Óbidos
Tomar
Pombal
Santarém

São Tomé e Príncipe
Madrid
León
Cádiz
Casablanca
Tangier
Southern Spain
(*e.g. expat, interest-based clubs*)



21
ACTIVE LEADS

Different contexts.
A shared potential.



ADDITIONAL OPPORTUNITIES

- Associations
- Foundations
- Expats
- Anime Club

(*not included in the 21 active leads*)

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LEAD TO CLUB INCENTIVE

Spot an opportunity. Help create a new club.

1



BRING A LEAD

A member provides a corporate or community lead.



2



DEMONSTRATION MEETING

If the lead results in a demonstration meeting, the member has the opportunity to become a Club Sponsor or Club Mentor.



3



CLUB CHARTERS

If the club charts, **the member who provided the lead receives a Path.**

BRING CLUBS BACK TO LIFE

Reconnect. Re-engage. Reactivate.

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Gibraltar Speakers

Division E

Suspended



Ericson Madrid

Division A

Not Eligible



BNP Porto

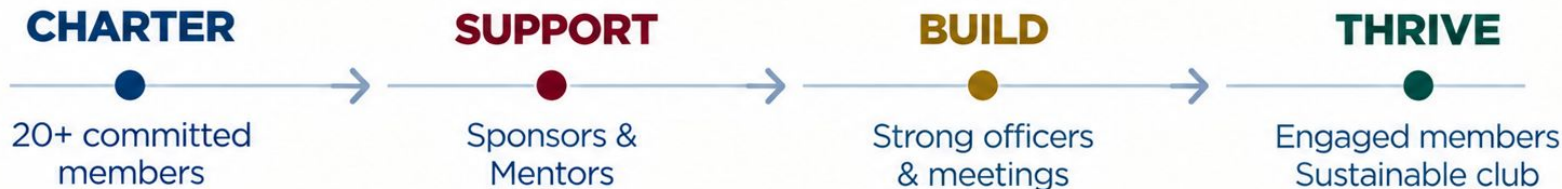
Division C

Not Eligible

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9-12 NEW CLUBS

Not just new clubs. **Clubs that last.**



Build foundations that create **growth beyond 2026-2027.**

Make our Growth Shine

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CLUB GROWTH IN ACTION

Share what works — and inspire others.



Open
Houses



Speechcraft



Special
Meetings



Membership
Growth



Growth
Stories

Great ideas. Stronger clubs.



PEOPLE BEHIND THE GROWTH

Recognise everyone who makes it happen.



Club
Coaches



Club
Adopters



Club
Sponsors



Club
Mentors



All Members
Who Help

People create possibilities.



CELEBRATE THE RESULTS

Shine a light on success.



New Clubs

Celebrate
every charter.



Club Recovery & Growth

Recognise clubs
that turn around
and grow.



District Awards

Reward the
behaviours and
results we want
to encourage.

Success inspires more success.

CLUB GROWTH TEAM

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Patrícia Rodrigues

Club Support & Club Coach Coordinator



Cristina Jueas

Adopt-a-Club Program Coordinator



António Mendes

Club Extension Coordinator | Portugal



Raúl Ruiz

Club Extension Coordinator | Spain



Zineb Amzakkal

Club Extension Coordinator | Morocco, Tunisia,
Algeria, Andorra & Gibraltar



Norberto Amaral

Corporate Summits Coordinator

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One Goal. Different paths.



SUPPORT

MORE DISTINGUISHED CLUBS

Healthier, stronger clubs.



GROW

MORE MEMBERSHIP PAYMENTS

More members joining and staying.



EXPAND

MORE PAID CLUBS

Sustainable new clubs.

**ONE
DISTINGUISHED
DISTRICT**

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Marketing & Public Relations Plan

Public Relations Manager, Sonya Costa

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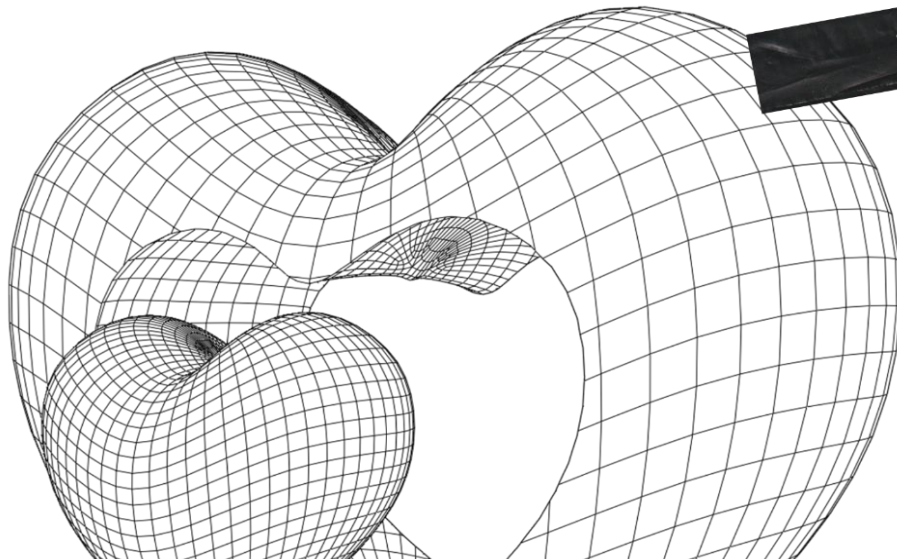
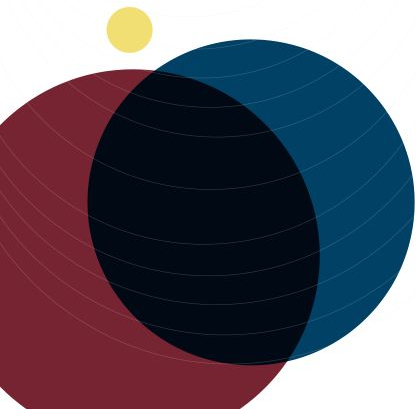
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SOCIAL MEDIA

PLAN



THREE SERIES

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Three main series for Social Media



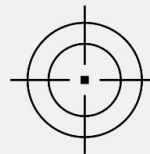
DISTRICT PULSE

Interview Team: short videos that will interview Toastmasters and serve as recognition.



SKILL ACCELERATOR

Educational value. Teaches communication, active listening, and leadership hacks.



CLUB CLINIC

Help Clubs overcome challenges that they might face they might face

TOGETHER
WE
CREATE

THINGS IN ACTION

DISTRICT PULSE INTERVIEW TEAM

TOGETHER
WE
CREATE



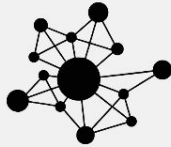
We hope to start the interview process in late September.

The team is formed, and I want to take a moment to recognize these amazing people:



VPPR D107 GROUP

TOGETHER
WE
CREATE



The D107 VPPR Group has been created

- Connection between all VPPRs
- Help support each other
- Help spread news on District Initiatives.



Please ask your
VPPRs to join!

TOGETHER
WE
CREATE

#1

Create a D107 TIKTOK
Account



#3

Start Posting on the
website regularly.

Stay connected.
Keep the "Story" Alive.

**TO-DO/
ACTION**

DISTRICT PULSE

#2



Create Interview List
with the District Pulse
Interview Team.

#4

Work on the Website

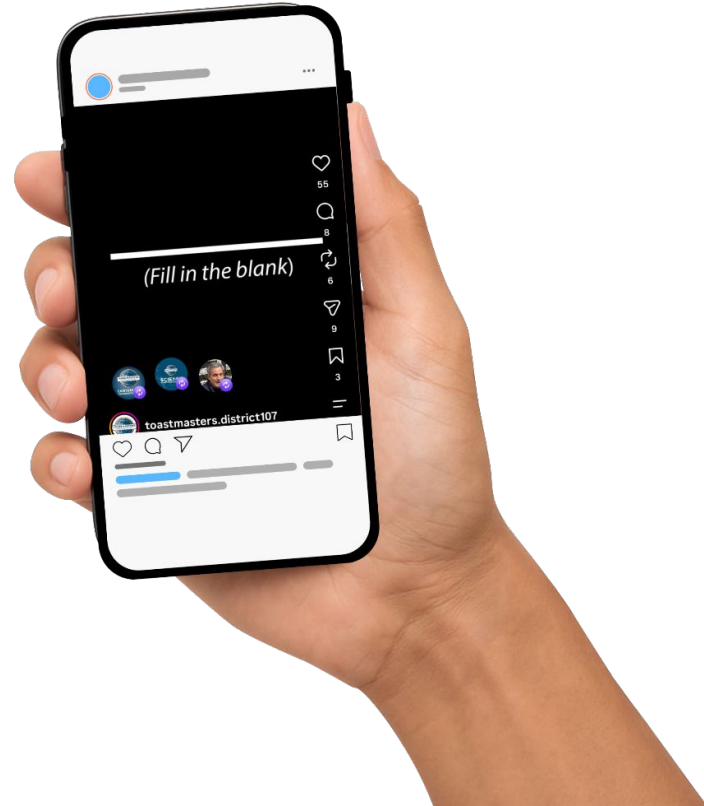
Thank you

TOGETHER
WE
CREATE

**DON'T FORGET THE DISTRICT
"TOGETHER WE CREATE" VIDEO.**

FILL IN THE BLANK

POST VIDEO



TOGETHER
WE
CREATE

Alignment Plan

Alignment Manager, Anabela Pereira DTM

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ALIGN IS...

TOGETHER
WE
CREATE

ASSESS the District map

LEARN about Clubs, Areas and Divisions

IMPROVE with a vision

GROWTH that drives change

NEW visionary transformation

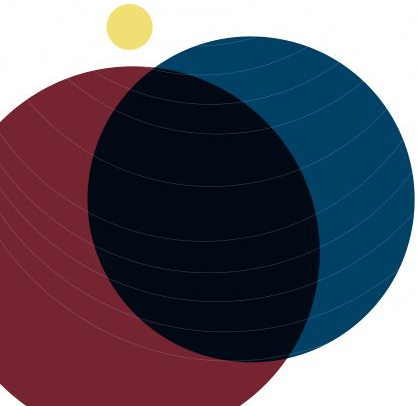
PURPOSE OF THE ALIGNMENT

TOGETHER
WE
CREATE

To serve the clubs

Alignment is not about redrawing lines on a map; it is about ensuring no club is left without the support it needs to thrive.

Support, Equilibrium, Equity, Fairness and Growth



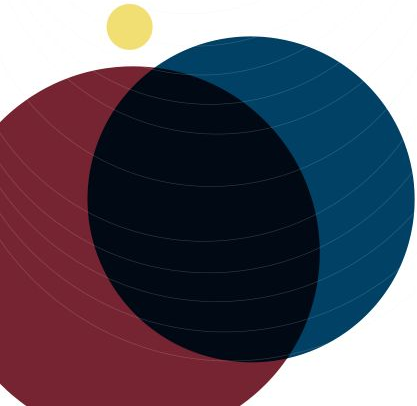
PURPOSE OF THE ALIGNMENT

TOGETHER
WE
CREATE

Adaptation to Dynamics

Our District in July is never identical twelve months later

Club natural life cycle: some charter, some disband, others change meeting times, switch locations (or go fully online/hybrid), or shift membership size.



ALIGNMENT CRITERIA

TOGETHER
WE
CREATE

Alignment rules

Guidelines presented in
Protocol 7.0 of the
Toastmasters Governing
Documents

Club size and strength

AREAS

- Minimum of 4 and maximum of 6 clubs in good standing

DIVISIONS

- Minimum of 4 Areas

DISTRICT

- Maximum of 9 Divisions

Assignment Factors

- Geographic proximity of clubs to one another
- Area Director's ability to effectively provide service and support
- Club size, strength, potential growth, and Distinguished program eligibility

District 107 current picture

TOGETHER
WE
CREATE

88 Clubs

21 Areas

5 Divisions



The Process:

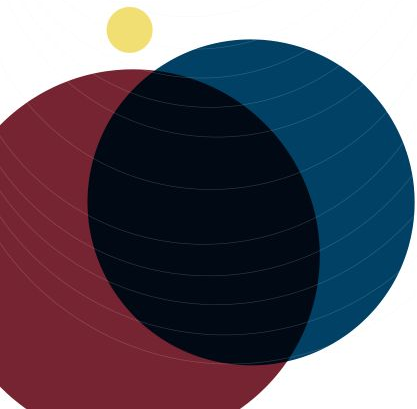
TOGETHER
WE
CREATE

- **Oct–Nov:** Connect with each Division Director → discuss status, challenges, opportunities
- **Jan:** Alignment status on Core Team agenda
- **Feb–Mar:** Reconnect with Division Directors → update & draft proposal
- **May:** Proposal presented to the District Executive Committee
- **May:** Annual District Council → review, discuss & approve
- **July 15:** Submit final alignment to World Headquarters
- **Ongoing:** Continuous check of leads/prospective clubs with CGD

Dear Area and Division Directors,

Alignment gives us the structure, but your leadership drives its success...

Together we create the future of District 107!



TOGETHER
WE
CREATE

IT Plan

IT Manager, Ali Parandeh DTM

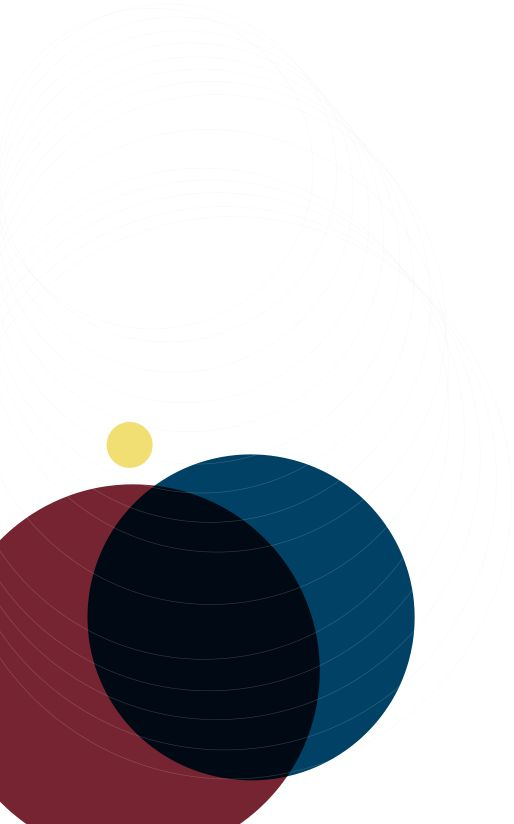
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ZOOM MEETINGS

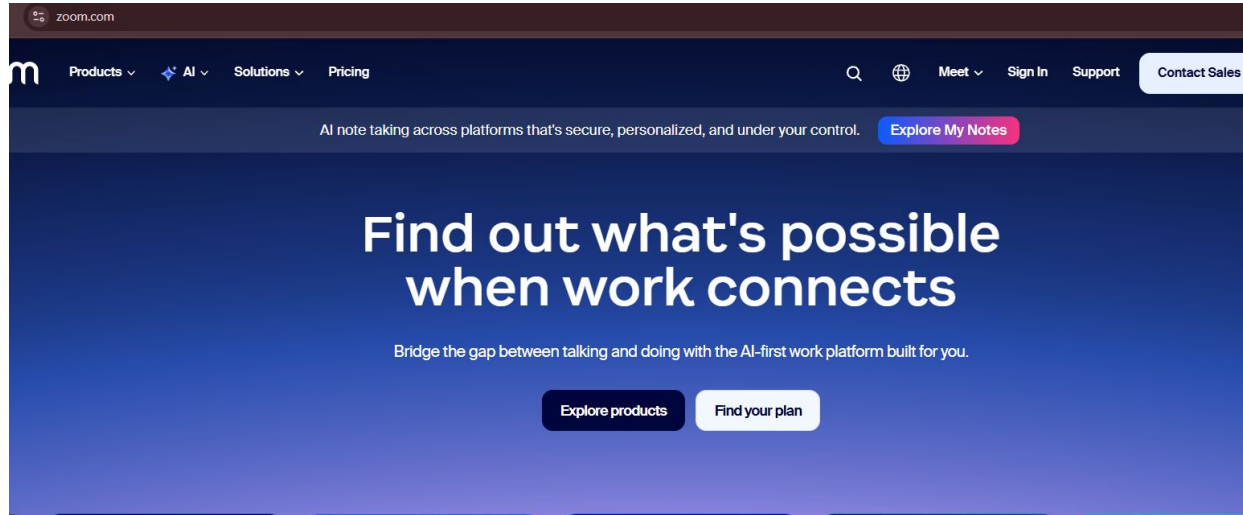
TOGETHER
WE
CREATE

REQUEST YOUR ZOOM MEETING
By WhatsApp or Email



Check Login- 2 to 3 days before Event

TOGETHER
WE
CREATE



login to zoom via the web by going to zoom.us

Username and Password to be provided by the IT Manager, Ali Parandeh DTM

Pick Up Security Code

TOGETHER
WE
CREATE



webmail.district107.org

Webmail

Dirección de email



Indique su dirección de email.

Contraseña



Indique la contraseña de su email.

Iniciar sesión

Webmail

<https://District107.org/webmail> or
<https://webmail.district107.org/>

Username and Password to be
provided by the IT Manager, Ali
Parandeh DTM

Get the code and LOGIN :-)

TOGETHER
WE
CREATE

The screenshot shows a Zoom email interface. On the left is a sidebar with a search bar and a list of recent events. The main content area displays an email titled 'Código para início de sessão no Zoom'. The email body contains a warning about remote resources, a blue header bar, and a message in Portuguese stating that an unusual session start was detected. It provides a 6-digit code '554340' and a 10-minute expiration time. At the bottom, a table lists session details.

Entrada

Buscar...

Thirston Fischer has joined your meeting ...

Zoom 2026-08-22 12:57

Meeting assets for COT Area E3 and E4 ar...

Zoom 2026-08-22 09:03

ISMAIL IBAHRINE _ AGADIR TOASTMASTE...

Zoom 2026-08-19 20:55

Najoua Ben Aissa has joined your meeting ...

Zoom 2026-08-08 09:24

Meeting assets for Trio + PR Manager | Bu...

Zoom 2026-08-08 08:54

New Zoom Sign-in Detected

Zoom 2026-08-03 10:04

Meeting assets for Reunião Zoom de Distr...

Zoom 2026-08-03 09:10

Código para início de sessão no Zoom

Zoom 2026-08-01 10:48

Alina Maria Andreiu has joined your meeti...

Zoom 2026-07-31 22:15

Bruno Santos has joined your meeting - C...

Zoom 2026-07-31 10:29

Ismail Ibahrine has joined your meeting - ...

Código para início de sessão no Zoom

De Zoom el 2026-08-03 09:10

Detalles Cabeceras Sólo texto

Para proteger su privacidad, los recursos remotos han sido bloqueados. Permitir

Olá, District Director D107.

Detectamos um início de sessão incomum de um dispositivo ou local que você não usa normalmente. Se foi você, insira o código abaixo para iniciar sessão no Zoom.

554340

O código expirará em 10 minutos.

Revise os detalhes da atividade de início de sessão abaixo:

Date	03/08/2026 09:10:16
Browser	Chrome
Operating System	Windows

Happy Ending

TOGETHER
WE
CREATE



TOGETHER
WE
CREATE

Q&A / District Success Plan Approval

District Director, Izidro Sousa DTM

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DISTRICT 107

TOGETHER
WE
CREATE

District Budget

Finance Manager, Meriem Mentagui

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DISTRICT 107

How Much Money Can the District Spend This Year?

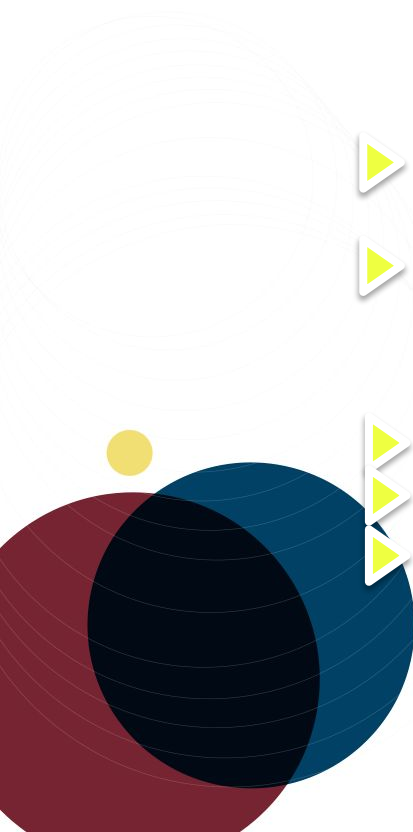
TOGETHER
WE
CREATE

**Money
comes from
25% of the
Member's
fees**

€ 58.176,47

How we're actually planning to spend in %

TOGETHER
WE
CREATE



Category	Budget €	Budget %	Minimum %	Maximum%
Education & Training expense	€ 3.845,00	7%		15%
Marketing Outside Toastmasters expense	€ 5.725,71	10%	5%	10%
Club Growth expense	€ 6.867,00	12%		15%
Public Relations expense	€ 1.560,00	3%		10%
Recognition expense	€ 3.947,93	7%		20%
Travel expense	€ 14.544,12	25%		25%
Lodging expense	€ 7.447,27	13%		15%
Food and Meals expense	€ 7.165,00	12%		15%
Speech contest expense	€ 2.570,00	4%		5%
Administration expense	€ 1.860,00	3%		10%
TI Allocation	€ 2.644,44	5%	5%	5%
TOTAL REVENUE	€ 58.176,47	100%		145%

Example of District Initiatives

TOGETHER
WE
CREATE

Expense type	2026-2027
Social Media Support	€ 2.600
Corporate Summits	€ 1.600
New Clubs	€ 1.600
Recognition / Awards	€ 1.500
IT Licensing	€ 1.600

Allowance for DivDs and ADs

TOGETHER
WE
CREATE

	CATEGORY	MAX
5 DivDs	Marketing Outside Toastmasters	€ 50
	Division Contest	€ 200 General & € 300 Food
	Club Growth	€ 100

	CATEGORY	MAX
21 ADs	Marketing Outside Toastmasters	€ 50
	COTs (assuming 2 per year)	€ 150
	Area Contest	€ 100 General & € 100 Food
	Club Visits (assuming 2 visits per club)	€ 0,26/km (no parking, no tolls)
	Club Growth	€ 100

Allowance for DivDs and ADs

TOGETHER
WE
CREATE

	CATEGORY	MAX
5 DivDs & 21 ADs	Travel to DECm/DOT	€ 150 (1 event) or € 225 (2 events)
	Travel by car	€ 0,26/km (no parking, no tolls)
	Lodging DECm/DOT	€ 90 (1 event) or € 150 (2 events)
	Club Growth	€ 100

A Message from Scrooge McDuck from 1967



TOGETHER
WE
CREATE

Money shouldn't
be idle and must
be put to work.

TOGETHER
WE
CREATE

Q&A

Finance Manager, Meriem Mentagui
&
District Director, Izidro Sousa DTM

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TOGETHER
WE
CREATE

District Budget Approval

District Director, Izidro Sousa DTM

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WE
CREATE



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TOGETHER
WE
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Division Director's Success Plan

Division Directors

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TOGETHER
WE
CREATE

Division A Success Plan

Division A Director, Koro González

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Leadership & Team Principles

TOGETHER
WE
CREATE

Division A Leadership Team

- **Division Director:** Koro Gonzalez
- **Area Directors:**
 - Area 1: Liz Pérez | Area 2: Florence Hennion
 - Area 3: Diego Alonso | Area 4: Angel Acha
- **Advisors:** Manolo López, Isaac, Varima
- **Extended Network:** Club Presidents, VPEs, & Coordinators

Operating Principles

- **Shared Ownership:** Co-creation of strategic solutions between Division and Area leaders.
- **Psychological Safety:** Promoting the "right to fail" as a key tool for leadership learning.
- **Cross-Cooperation:** Open transparency, mutual support, and resource sharing across clubs.
- **Communication Efficiency:** Streamlined WhatsApp Community to avoid information overload.

18 Clubs Health Diagnosis

TOGETHER
WE
CREATE

Area	Clubs Count	Club Status & Operational Reality	Priority Level
Area 1	5 clubs	3 consolidated (Nova, Madrid TM, MAS Advanced), 1 growing (Six Madrid), 1 at-risk (Ericsson Madrid).	Focused Support
Area 2	4 clubs	2 active (Excelencia, La Salle - tech support needed), 2 inactive corporate leads (Amazon, MTP).	Reactivation
Area 3	5 clubs	Highest structural fragility. 2 critical clubs requiring rescue (Burgos & Vitoria-Gasteiz).	High Priority
Area 4	4 clubs	Highly solid area (3 Distinguished: Sardinero, Asturias, Vigo, Ingram) + 1 prospect in Oviedo.	Solid / Growth

Diagnosis: 7 of 18 clubs (39%) reached Distinguished status last cycle. A tailored approach according to club needs is essential.

DCP Targets & Goals

TOGETHER
WE
CREATE



Strategic Action Plan

TOGETHER
WE
CREATE



1. Critical Rescue Plan

Assigning Club Coach in Burgos (Cristina Juesas) & launching "Adopt a Club" initiative. Online marketing drives and District coaching support escalation.



2. Corporate Contingency

Final outreach sprint for Area 2 corporate leads (Amazon/MTP) during September. If unreactive, offer active member migration into community clubs.



3. Best Practices & Network

Central Google Drive repository per officer role and cross-club role sharing to reinforce club meetings with experienced Toastmasters.

Strategic Timeline 2026–2027

TOGETHER
WE
CREATE

SEPTEMBER 2026

Launch & Coaching

EasySpeak/Pathways guides, Burgos mentoring, and relaunching the "Objective DTM" community group.

NOVEMBER 2026

Area Visits (Round 1)

Completion of the first cycle of Area Director visits (target: $\geq 75\%$ official reports submitted).

DEC 2026 - FEB 2027

Winter COTs

Practical training sessions focused on real cases, actively inviting non-officer members for succession.

MAY - JUNE 2027

Closure & Evaluation

Second cycle of visits complete and final evaluation of Division & Club Success Plan goals.

Additional Goals & District Support

TOGETHER
WE
CREATE

Tech Onboarding & Pipeline

Digital literacy drive for La Salle TM on EasySpeak & Pathways.
Winter COT invitations for prospective future leaders to build sustainable succession pipelines.

New Clubs & District Support

Priority chartering support for **Oviedo Toastmasters Club** (Area 4).
Requesting District support for external coaches (Burgos/Vitoria) and PR campaigns.

"Our challenge is not a lack of potential — it is turning our potential into the continuous success of every club."

TOGETHER
WE
CREATE

Division B Success Plan

Division B Director, Daniela Dumitru

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Division Team

TOGETHER
WE
CREATE



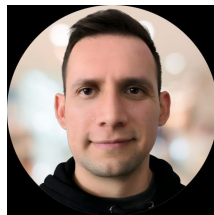
Adria Cabestany

Area B1 Director



Anna Paola Cedrini

Area B2 Director



Eliseo Vargas

Area B3 Director



Ulrike Stümke

Area B4 Director



Daniela Dumitru

Division Director



Angela Cuellar

Division PR



Cristina Aquino

Moments of Truth Advocate



Scarlet Vasquez

Club Growth Manager



Cristian Iordache

Immediate Past DD

Division Events



TLI / Officer Training



Open Mic Event



Area B4 Contest

Division Events



Division Contest



Social / Networking



Club Visit Highlight

SWOT Analysis

TOGETHER
WE
CREATE

Our Strengths

- Strong leadership team with committed Area Directors
- Solid DCP track record — 13 / 17 achieved DCP goals; 8 organized MoT
- Active WhatsApp Community keeping +190 members connected
- Most clubs are geographically close — collaboration is possible
- Improved drastically Social media engagement and ran Social media campaigns to support Club membership growth

Our Weaknesses & Threats

- Aristocrat corporate club will not renew in September, HP and ADP are at risk of closing (Corporate clubs are disengaged from Pathways entirely and DCP program)
- Member retention is unpredictable — some clubs at risk of not meeting membership goals
- First-year leader burnout — finding the right balance is key
- A few clubs need closer support to stay on track: 22@, Prestigious, Som-hi, Sagrada, Mediterranean and Success

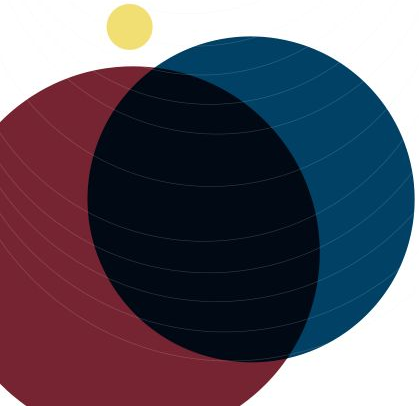
Our Opportunities

- 2 leads for Corporate clubs: Riu in Mallorca and Sita in Barcelona
- Barcelona International Community day event for membership growth, awareness growth on Oct 24th
- Understand better the ratio of active members vs total number of members (project to start)

Goals

TOGETHER
WE
CREATE

1. Improve overall Club meeting quality (retain members, achieve DCP easier vs last minute efforts)
2. New club: 2 leads
3. Improve participation and engagement across our clubs in Division, Area and Contest events
4. Continue to Promote DTM, raise awareness in our Division
5. Celebrate success and accomplishments on social media (people Recognition)



Situation Analysis

TOGETHER
WE
CREATE

Strong clubs

- 8 Strong clubs which have achieved President's distinguished or Smedley, with potential to do it with minimum support from AD (Agora, Diagonal Mar, Sant Cugat, Bcn Toastmasters, Maresme, Mediterranea, Mallorca, BCN Pride TM)

Clubs where they need support and could reach President or Smedley (they did get Distinguished or Select)

- They need more AD support, attention, clear ideas and follow-up. (22@, Som-hi, Sagrada, Success, Prestigious, Valencia)

Clubs at risk of closing

- Aristocrats won't renew in September due to layoffs and restructuring (corporate)
- HP and ADP are at risk for lack of active membership, after layoffs and restructuring. In talks with them to check if HR is still willing to support TM initiative and then do a demo session to attract members for the 2.

New clubs

- Riu
- Sita

Strategy

TOGETHER
WE
CREATE

Club Quality

- Visit each club 1–2 times every 6 months
- Engage experienced members to strengthen sessions
- Aim for 10 clubs completing Moments of Truth (last year 8)
- Encourage clubs to run onboarding sessions to welcome new members

Grow the Division

- Understand better the Corporate club dynamic and reengage them with a demo session to attract more guests; consider if the corporate club can open to have external members
- Invite DTMs to speak — inspire future new clubs
- Follow up with prospective clubs in the pipeline

Community & Visibility

- Grow the WhatsApp Community's reach to improve communication at area and Division level
- Strengthen social media presence (LinkedIn, Instagram, Meetup) to have steady guests we can convert to members —improve VPM performance
- Organize Open Mics, BICD, and social events to bring people together in nature

Good practices to share

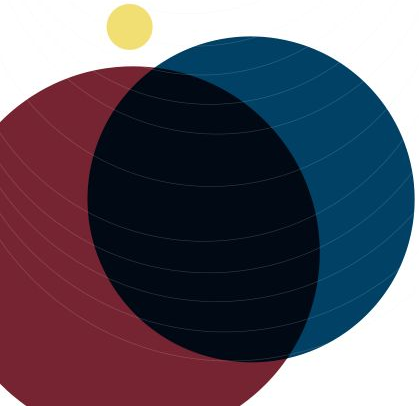
TOGETHER
WE
CREATE

- Social media attracts guests — but a strong VP Membership is what turns them into members
- Area Directors should plan 1–2 club visits every 6 months; another AD can step in if needed
- The Division WhatsApp Community is the most effective broadcast tool — all groups in one place
- DTM award education should be a standard agenda item at TLI — most members have never heard of it

Support needed for our Division

TOGETHER
WE
CREATE

- District support is needed to re-engage silent club leads and restart those conversations
- Ideas for making contests more appealing to members — we want to hear your suggestions
- Ideas to make DTM sounds more appealing to members especially in the context of tough requirements and price increase for additional pathways, for membership and 6 months fee.
- Structured judge training before contest season — a dedicated online COT session would help all divisions
- How do we keep members engaged and better yet how do we keep officers from burning out?



TOGETHER
WE
CREATE

Division C Success Plan

Division C Director, Joana Ferreira

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DISTRICT 107

Division Team

TOGETHER
WE
CREATE



SWOT Analysis

TOGETHER
WE
CREATE

Strengths

- C1 Selected Distinguished | C3 Distinguished
 - 6 clubs Smedley Distinguished
 - Highly committed members, history of leadership

Weaknesses

- A lot of clubs don't achieve distinguished status due to a low number of members
- Geographical separation between clubs in areas C3 and C4

Opportunities

- Potential leads: Matosinhos and Torres Vedras

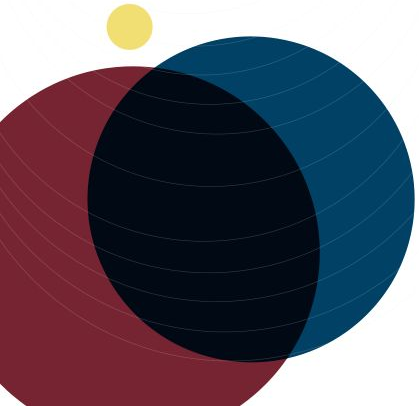
Threats

- C2: recovery of a corporate club at risk, limited engagement, and access constraints in corporate clubs
 - 2 recently chartered clubs
- C4: loss of 1 club, plus 1 in danger

Goals

TOGETHER
WE
CREATE

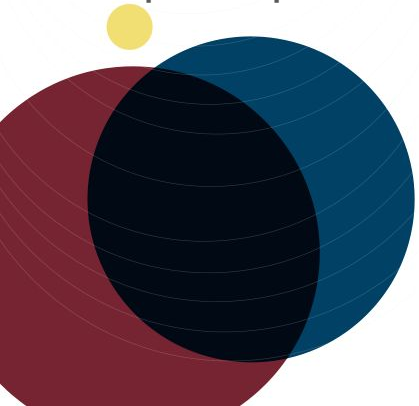
- Help clubs strength their membership.
- Help clubs achieving excellence (Distinguished or above)
- Create new clubs



Situation Analysis

TOGETHER
WE
CREATE

- Limited communication with cooperate groups.
- Identification of leadership in recently chartered clubs.
- 6 understrength clubs (1 will not renew) – members exhaustion.
- Areas C3 and C4 are geographically quite dispersed which makes event participation more difficult.



Strategy

TOGETHER
WE
CREATE

- To improve the quality of the clubs, promote them in the local communities and foster the exchange between clubs the Division C will launch two initiatives:



Good practices to share

TOGETHER
WE
CREATE

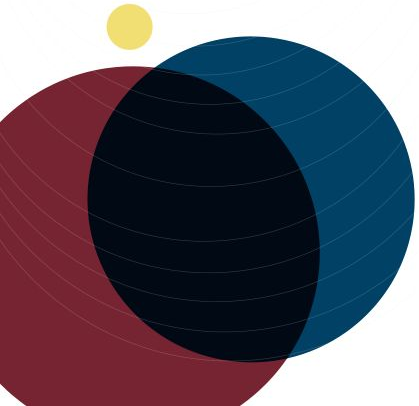
The seed was distributed on the TLI ... it has started to grow!



Support needed for our Division

TOGETHER
WE
CREATE

- Travel support for coaches and mentors (when supporting members from another club).
- More support for events organization.



TOGETHER
WE
CREATE

Division D Success Plan

Division D Director, Ana Natário

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Mission & Purpose

**Empower leaders, drive excellence and support
the creation of new clubs in Division D.**

Division D Team 26-27

TOGETHER
WE
CREATE



Core Leadership

Ana Natário

Division D Director

Strategic coordination of the Division and direct support to Area Directors to achieve core goals.



Area Directors

- **AD1:** Francisco Nascimento
- **AD2:** Sónia Garcia
- **AD3:** Susana Teixeira
- **AD4:** Anastasia Chaloulakou
- **AD5:** Sofia Vieira



Extended Team

- **Club Growth:** António Mendes
- **Program Quality:** Paulo Martins
- **Social Media:** Ana Silva



D1



D2



D3



D4



D5

Division D SWOT Analysis

TOGETHER
WE
CREATE

✓ Strengths

INTERNAL • POSITIVE

- **Leadership Team:** Complete and dedicated leadership team.
- **Specialized Support:** Support roles in Club Growth, Quality & Social Media.
- **Active Channels:** Established channels (WhatsApp, Email, Zoom).

⚠ Weaknesses

INTERNAL • NEGATIVE

- **DCP Pathways:** Lack of clarity in some clubs regarding DCP pathways.
- **Geographical Distance:** Distance challenges between Division clubs.
- **Underutilized Tools:** Diagnostic tools underused (EasySpeak / DCP Dashboard).

💡 Opportunities

EXTERNAL • POSITIVE

- **Inter-Area Events:** Joint themed meetings & cross-area events.
- **Creation Funnel:** Active club creation funnel led by Club Growth.
- **DCP Clinics:** Mid-Year DCP Clinics in Jan–Feb to guide clubs.

🛡 Threats

EXTERNAL • NEGATIVE

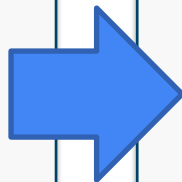
- **Schedule Conflicts:** Personal and professional time constraints.
- **Officer Turnover:** Mid-year leadership transitions in clubs.
- **Club Dissolution:** Risk of vulnerable clubs dissolving without intervention.

Division D Goals

TOGETHER
WE
CREATE

DIVISION METRICS & OBJECTIVES

- 1. Strategic Alignment:** Equip and support Area Directors to maintain active engagement between club areas and division.
- 2. Mindful Training:** Reinforce training to members in gaping areas, with a special focus in corporate clubs.
- 3. Ensure Continuity:** Secure leadership for the following Toastmaster year.



- 3. Net Club Growth:** Achieve a net club growth of ≥ 1 across the division, expanding the Toastmasters network.
- 4. No Net Club Loss:** Fulfill the mandatory qualifying requirement of zero net club loss to remain eligible for recognition.
- 5. Distinguished Clubs:** Increase the number of Distinguished clubs in Division D by 30% compared to the previous year.

Division D Main Goals

TOGETHER
WE
CREATE



**LEADERS
EMPOWERMENT**

CLUBS CAPACITATION

**MEMBERS
MOTIVATION**

ENSURE CONSISTENCY FOR DIVISION D

Current Situation Analysis

TOGETHER
WE
CREATE

Division D starts the year with a solid basis, facing specific engagement and tracking challenges:

Initial Base: 22 active clubs across the Division, 5 corporate clubs

Opportunities: Experienced and new motivated members, will to shift mindset and identify gaps.

Key Challenges: Vulnerable clubs, lack of leadership and unengaged club officers.

STRATEGIC INITIATIVES

Tactic 1: Diagnostic Integration

Comprehensive use of TM tools and identify needs across all clubs.

Tactic 2: Club Creation Funnel

Support team in managing a club creation funnel with structured monthly accountability reviews.

Tactic 3: Target Support (Club Coaches and Adopt a Club Programme)

Assign experienced Toastmasters as coaches / support members to vulnerable and struggling clubs

Tactic 4: Resource Management

Budget maximization, managed collaboratively to support contests, training, and recognition.

Good practices to share

TOGETHER
WE
CREATE

COLLABORATION & ACTIVE LEADERSHIP

- **Connected Areas**
- **Mentorship Networks**
- **Active Leadership Support**
- **Stretch Project Opportunities**

ALIGNMENT & TEAM ENGAGEMENT

- **Shared Documents Tracking**
- **Consensus-Based Decisions**
- **Equitable Task Participation**
- **Motivation & Recognition**

Support needed for our Division

TOGETHER
WE
CREATE

- **Diagnostic Tool Guides & Workshops**
- **District-Division Alignment Sync**
Proactive Coach Assignment
- **Efficient Budget Use**
- **Training Promotion Support**

Thank you!

TOGETHER
WE
CREATE

Together
Everyone
Achieves
More

TOGETHER
WE
CREATE

Division E Success Plan

Division E Director, Najoua Ben Aissa

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Division Team

TOGETHER
WE
CREATE



Division E Director
Najoua Ben Aissa



Area E1 Director
Remi Ayela



Area E2 Director
Nuria Amorim



Area E3 Director
Naoufel Kahtane



Area E4 Director
Wahida Aloui

SWOT Analysis

TOGETHER
WE
CREATE

STRENGTHS — What we do well

- Committed and active leaders
- Good teamwork
- Experienced members
- Strong potential for growth
- Willingness to learn and share

WEAKNESSES — What we need to improve

- Uneven performance between clubs
- Communication can be improved
- Some members are less active
- Follow-up is not always consistent
- Some leaders need more support

OPPORTUNITIES — What we can use

- Develop new leaders
- Share good practices between clubs
- Strengthen collaboration between Areas
- Improve member engagement
- Use coaching and mentoring more effectively

THREATS — What could hold us back

- Member drop-out
- Leadership changes
- Low participation
- Lack of continuity
- Clubs becoming dependent on a few active members

**Our challenge is not a lack of potential
it is turning our potential into consistent club success.**

Goals

1. STRONGER CLUBS

Move our strong clubs toward **Distinguished** by supporting them to maintain momentum and achieve excellence.

2. CLUB RECOVERY

Give the **six vulnerable clubs** targeted support and clear recovery plans, with regular follow-up.

3. PROTECT & RESTORE

Prevent club loss and work toward the **recovery of Gibraltar Speakers**.

4. RETAIN & ENGAGE

Strengthen member ship retention, participation and engagement across our clubs.

5. GROW

Turn **The Golden Mic** from a prospective lead into a **new club**.

Situation Analysis

ONE DIVISION — DIFFERENT NEEDS

Our clubs are not starting from the same place, so they cannot all receive the same type of support.

TOGETHER
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CREATE

WHERE ARE WE TODAY

9 STRONG CLUBS A solid foundation

These clubs have the potential to move toward Distinguished performance.

6 VULNERABLE CLUBS A priority for support

They need targeted attention, clear action plans and regular follow-up.

AT RISK Protect and recover

One club is at risk of disappearing, while **Gibraltar Speakers is currently suspended** and requires recovery efforts.

GROWTH POTENTIAL

Golden Mic A prospective lead club gives us an opportunity to expand the Division.

Strategy

TOGETHER
WE
CREATE

Our situation	Our strategy	Desired result
● Strong Clubs	Support & Challenge	Move toward Distinguished
● Vulnerable Clubs	Target & Recover	Strengthen club health
● At-Risk / Suspended	Protect & Restore	Prevent loss & recover
● All Clubs	Retain & Engage	Sustainable membership
★ Golden Mic	Develop & Grow	Build a new club

OUR APPROACH

ASSESS → SUPPORT → FOLLOW UP → ADAPT

Good practices to share

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CREATE

● 1. STRONG CLUBS → EXCELLENCE

Action: Monitor progress and provide support to help strong clubs move toward Distinguished.

● 2. VULNERABLE CLUBS → RECOVERY

Action: Assess needs → create recovery plan → follow up monthly.

● 3. AT-RISK / SUSPENDED → PROTECT & RESTORE

Action: Provide focused support to prevent club loss and work toward restoring Gibraltar Speakers.

● 4. MEMBERSHIP → RETAIN & GROW

Action: Strengthen recruitment, retention and member engagement.

★ 5. GOLDEN MIC → NEW CLUB

Action: Develop the prospective lead into a new club.

Support needed for our Division

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WHAT WILL HELP DIVISION E MOVE FASTER?

RECOVERY SUPPORT

Provide targeted support and experienced guidance to help our vulnerable and at-risk clubs turn their recovery plans into measurable progress.

KNOWLEDGE SHARING

Use the experience and good practices of our stronger clubs to help other clubs learn, adapt, and improve.

GROWTH SUPPORT

Help us develop Golden Mic from a promising lead into a sustainable new club and a real growth opportunity for Division E.

LEADERSHIP DEVELOPMENT

Strengthen our Area and Club leaders so they feel more confident, supported, and equipped to lead their clubs forward.

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Current District Business

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Confirmation of District Director Appointments

District Director, Izidro Sousa DTM

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Appointed Core Team Roles

TOGETHER
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Administration Manager: Beatriz Duarte

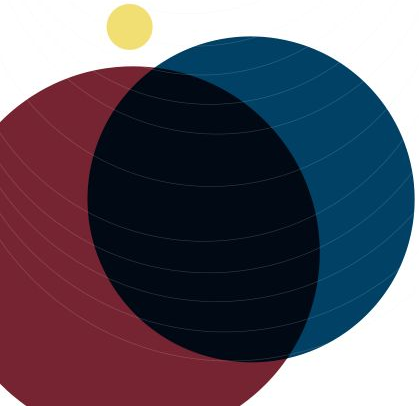
Finance Manager: Meriem Mentagui

Motion

TOGETHER
WE
CREATE

I move that the District Executive Committee (DEC) confirm the District Director's appointments

District Director, Izidro Sousa DTM



TOGETHER
WE
CREATE

Confirmation of District Director Appointments

District Director, Izidro Sousa DTM

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Appointed Area Director Roles

TOGETHER
WE
CREATE

Area Director A1: Liz Perez

Area Director A2: Florence Hennion

Area Director A3: Diego Alonso

Area Director A4: Ángel Acha

Area Director B1: Adrià Cabestany Borges

Area Director B2: Ana Paola Cedrini

Area Director B3: Eliseo Vargas

Area Director B4: Ulrike Stuemke

Area Director C1: Vânia Magalhães

Area Director C2: Eduardo Espinheira

Area Director C3: Antonio Manuel Goncalves

Area Director C4: Dora Sinogas

Area Director D1: Francisco Nascimento

Area Director D2: Sónia Garcia

Area Director D3: Susana Teixeira

Area Director D4: Anastasia Chaloulakou

Area Director D5: Sofia Vieira

Area Director E1: Remi Aiyela

Area Director E2: Nuria Amorim

Area Director E3: Naoufal Kahtane

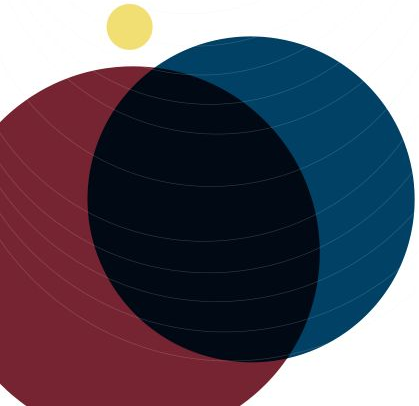
Area Director E4: Wahida Aloui

Motion

TOGETHER
WE
CREATE

I move that the District Executive Committee (DEC) confirm the District Director's appointments

District Director, Izidro Sousa DTM



TOGETHER
WE
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Contest types for 2026

Program Quality Director, Sérgio Águia DTM

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Speech Contest 2026-27 - Rulebook

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SPEECH CONTEST **RULEBOOK**

JULY 1, 2026 TO JUNE 30, 2027



<https://www.toastmasters.org/resources/2026-2027-speech-contest-rulebook>

D107 - Contest Types

TOGETHER
WE
CREATE

International Speech Contest

Spanish Speech Contest

Portuguese Speech Contest

French Speech Contest

Evaluation Speech Contest (English)

The District Contests at the Spring Conference

Online Speech Contest (English)



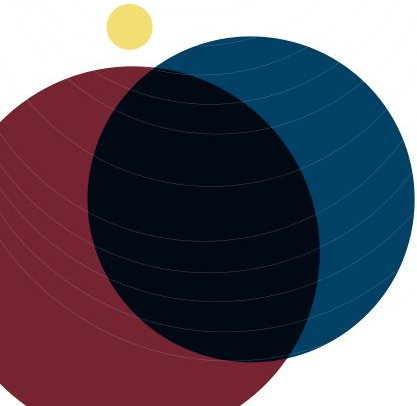
**A separate online event at all levels
(Club, Area, Division, and District)**

Eligibility

TOGETHER
WE
CREATE

All contests:

- Club in good standing (8+ members)
- Member in good standing
- Maintain eligibility at all levels of any contest
- Not a District Officers or a candidate to a District/International office
Etc. ⇒ read the Rulebook.



Eligibility

TOGETHER
WE
CREATE

All contests:

- Club in good standing (8+ members)
- Member in good standing
- Maintain eligibility at all levels of any contest
- Not a District Officers or a candidate to a District/International office
Etc. ⇒ read the Rulebook.

Do you want to become a **WORLD CHAMPION?**

Levels 1 and 2 of Pathway | Or be a DTM (since the club contest)

Motions

TOGETHER
WE
CREATE

Motion 1:

“I move to conduct Speech Contests in Spanish, Portuguese, and French at the Area, Division and District level in the year 2026-2027 Speech Contest Season”

Program Quality Director, Sérgio Águia DTM

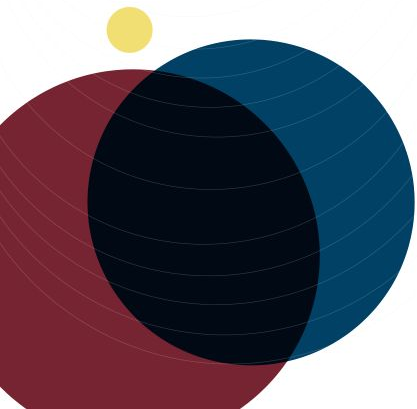
Motions

TOGETHER
WE
CREATE

Motion 2:

“I move to conduct the English Evaluation Speech Contest at the Area, Division and District level in the year 2026-2027 Speech Contest Season”

Program Quality Director, Sérgio Águia DTM



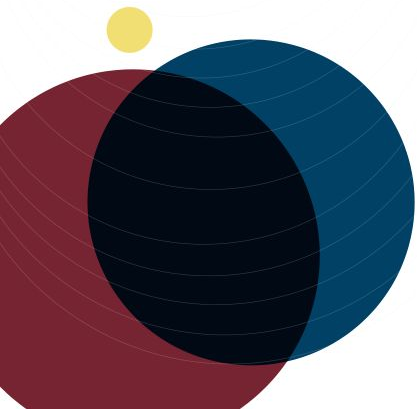
Motions

TOGETHER
WE
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Motion 3:

“I move to conduct the Online Speech Contest in English at the Area, Division and District level in the year 2026-2027 Speech Contest Season”

Program Quality Director, Sérgio Águia DTM



Motions

TOGETHER
WE
CREATE

Motion 4:

“I move that if an Area has 4 clubs, the District will allow 2 contestants from each Club to compete at the Area level, and the same rule applies from the Area to the Division Level, in the year 2026-2027 Speech Contest Season. Only one contestant will advance from Division to District level”

Program Quality Director, Sérgio Águia DTM

TOGETHER
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District Leadership Committee (DLC) 2026/2027

Immediate Past District Director, Norberto Amaral DTM

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TOGETHER
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Fall Summit & Spring Conference

Program Quality Director, Sérgio Águia DTM
&
Party Teams

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TOGETHER
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Mallorca Fall Summit 2026

Fall Summit Team Member, Ulrike Stuemke

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Human Connection



Save the date

6 - 8 Nov.



6 - 8 NOV 2026



PALMA DE MALLORCA

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Registration is open

Full Package

180 €

Conference program, breaks,
Saturday lunch and Dinner Party

Small Package

130 €

Access to the conference sessions
and Summit activities.
Dinner Party not included.

Only dinner party

80 €

Access to the Saturday evening
celebration for guests and companions.



6 - 8 NOV 2026



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What is the Fall Summit?

“The Fall Summit is more than a conference.
It’s a celebration of leadership, communication, and community.

Members, leaders, guest... all coming together to learn, to grow,
and to inspire each other.

Every edition is special, but this year... this year has something
truly unique.”



6 - 8 NOV 2026



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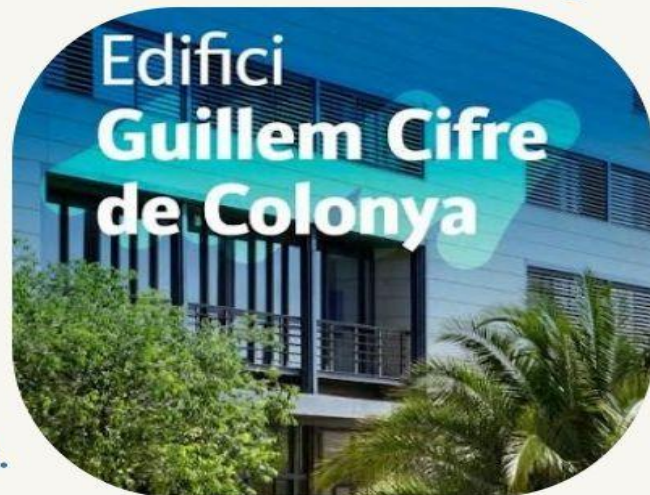
The Venue: Mallorca

“Let’s talk about our stage: Mallorca.

A Mediterranean island full of beauty, history, and warm hospitality.

Our venue offers everything we need comfort, accessibility, and the perfect atmosphere to connect.

And yes... the weather usually says ‘yes’ to everything.”



6 - 8 NOV 2026



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The Motto: Human Connection

“Our motto this year is Human Connection.

Why? Because in a world full of noise, true connection is rare and precious.

Throughout the Summit, you’ll see this motto reflected in every workshop, every speech, every conversation.

Human Connection is not just a slogan. It’s the heartbeat of this event.”



6 - 8 NOV 2026



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Confirmed Keynote Speakers

Together, they will inspire us, challenge us,
and remind us why our words matter.

These speakers are not just experts... they are connectors.”



**JOHN
ZIMMER**

EXPERT ON PUBLIC SPEAKING
AND PRESENTATIONS SKILLS

IMPROV IS UNPREDICTABLE

Toastmasters European Champion



John writes Manner of
Speaking, one of the top
public speaking blogs in
the world



**MICHAELA
MERCK**

INTERNATIONAL SPEAKER,
TRAINER, COACH & AUTHOR

RELATIONAL INTELLIGENCE

Unlock your power



Get ready to be inspired as
Michaela shows us why
human connection is our
greatest strength.



**FLORIAN "FLO"
MUECK**

EUROPEAN EXPERT
IN RHETORIC AND CHARISMA

HUMOR IS PATTERN

If They Don't Laugh, It's Not Their Fault



Why do some speakers
fill the room with laughter
while others crash into
painful silence ?



6 - 8 NOV 2026



PALMA DE MALLORCA

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DISTRICT 107



Dinner Party !!!

“And speaking of joy... our Dinner Party

A night to shine, to celebrate achievements,
and to enjoy the Toastmasters spirit.

Dress up, smile, and get ready for music,
awards, and a few surprises.

It's the kind of night you'll remember.”



Human Connection



6 - 8 NOV 2026



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Weekend Agenda

“Over three days, we’ll explore, practice, and celebrate.

Day one: Informal activities, a city tours, casual dinner for connecting with others.

Day two: Opening sessions, keynote speeches, workshops, and competitions.

Day three: Keynote speeches and a closing ceremony that will stay with you long after the event ends.

A weekend designed to expand



6 - 8 NOV 2026



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Leisure Activities

“But of course... connection doesn’t happen only in meeting rooms.

We’ve prepared leisure activities to help you relax, enjoy, and bond with fellow members.

From informal networking moments to cultural experiences, this Summit is also about joy.”



6 - 8 NOV 2026



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Human Connection

WELCOME

Call to Action

“So now, the invitation is simple:

Join us. Be part of a Summit that celebrates humanity, diversity, and connection.

Register, participate, and bring your voice to Mallorca.

Together, we will create an unforgettable Fall Summit 2026.”



6 - 8 NOV 2026



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Hasta Mallorca !!!

Human Connection



6 - 8 NOV 2026



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Viana do Castelo Spring Conference 2027

Spring Conference Team Member

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District 107



Spring Conference

7 – 9 May 2027

From Stories to Purpose



Viana do Castelo



We are opening our home, to you!

Viana do Castelo is a city where tradition is lived, not just preserved. From its maritime roots to its vibrant festivals and strong sense of community, it celebrates identity, expression, and connection every day.

This spirit mirrors the Toastmasters mission: empowering individuals to find their voice, share their story, and grow through meaningful human connection.

In Viana, communication is not just practiced on stage, it is felt in the streets, the culture, and the people.



Strategic Location

Gateway to Portugal

Viana do Castelo is strategically located in Northern Portugal, easily accessible from Porto and Vigo International Airport (approximately 75 km away, about 50–60 minutes by car) and well-connected by highway and rail networks.

National Accessibility

Members from major Portuguese cities can reach Viana do Castelo within convenient driving times:

- Lisbon: around 4 to 4.5 hours
- Porto: around 50–60 minutes
- Coimbra: around 2 to 2.5 hours

This makes it highly accessible for nationwide participation, whether by car or train.

International Connections

Its proximity to Spain and excellent European flight connections via Porto Airport make Viana do Castelo an ideal venue for international Toastmasters attendees.



Conference Venue



Auditório da Escola Superior da Saúde Auditorium, School of Health Sciences (Universidade Politécnica de Viana do Castelo - UNIPVC)

Capacity: 250 seats

Technical Equipment

- **Projection System:** Includes a high-definition video projector and a motorized projection screen suitable for presentations and media.
- **Sound System:** A full sound reinforcement system featuring a mixing console, built-in wall or ceiling speakers, and multiple microphone options (podium-mounted, handheld wireless, and lapel/lavalier).
- **Connectivity:** The lectern/stage area is typically equipped with a dedicated PC and interface connections for external laptops, supporting both HDMI and VGA inputs.
- **Wi-fi:** Available upon request.
- **Control & Lighting:** Standard stage and house lighting controls are available to adjust visibility during presentations or performances.



Gala Dinner

Quinta do Fincão



You'll look amazing in our dancefloor!

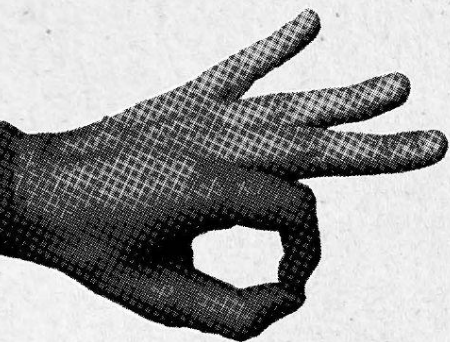
Our **Gala Dinner** is designed as a fully seated **experience** that blends elegance with cultural immersion.

Inspired by the rich traditions of **Viana do Castelo** and the **Minho region**, the evening will feature a menu rooted in gastronomy from the Minho region, thoughtfully adapted to accommodate all dietary needs across the district.

Beyond the dining experience, **attendees can expect engaging and fun moments** for all generations, creating a warm and celebratory atmosphere.

The **night will culminate in a specially designed setting for the awards ceremony**, ensuring a memorable and meaningful recognition of our members and victors.





The Team



Ana Sofia Gomes
Conference Chair
Viana TM / Vimaranes TM



Luís Cerqueira
PR Manager
Douro TC / Gaia TC



Dionísia Portela
Speech Contest Coordinator
Viana TM



Vânia Magalhães
Gala Dinner Coordinator
Viana TM / Vimaranes TM



César Tavares
Workshops
Coordinator
Braga TC / Science TC



Flávia Figueiredo
Logistics Manager
Douro TC



Luísa Marques
Social & Cultural Coordinator
Viana TM



Luís Ribeiro
Social & Cultural Coordinator
Viana TM



Bruna Parente
Administration
Manager
Viana TM



Jacinta Correia
Treasurer
Viana TM



Conference launch



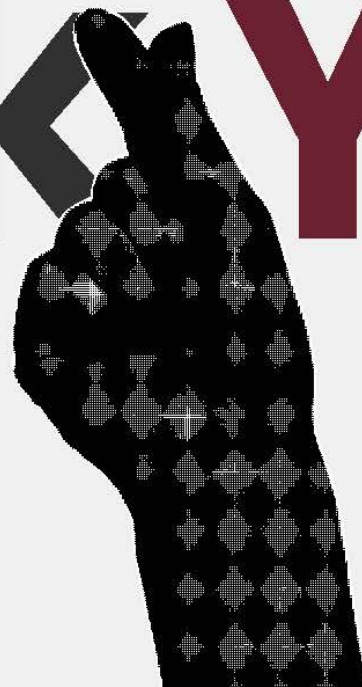
We'll be at the Fall Summit Mallorca

to officially launch and promote the Spring Conference 2027





Thank You



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Next DECM & Adjournment

District Director, Izidro Sousa DTM

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Save the Date

District Council Meeting (DCM) Online

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Saturday, 12 September 2026



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